

#### Tata AIG General Insurance Company Limited

Peninsula Business Park, Tower A, 15th Floor, Ganpat Rao Kadam Marg, Lower Parel, Mumbai - 400 013 Tel No. + 22 6669 9697 www.tataaie.com

IRDA Registration No.: 108 CIN: U85110MH2000PLC128425

3<sup>rd</sup> October 2022

The Manager
Listing Department (Wholesale Debt Segment)
BSE Limited
Phiroze Jeejeebhoy Tower,
Dalal Street,
Mumbai – 400001

Sub: Submission of Annual Report for FY 2021-22 alongwith the Notice of Annual General meeting pursuant to the requirements of Regulation 53(2)(a) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI LODR 2015")

Ref: Your email dated 30th September 2022

| BSE Security ID | <b>Security Code</b> | ISIN         |
|-----------------|----------------------|--------------|
| 885TAIG29       | 959118               | INE067X08026 |

Dear Sir/ Madam,

Please find enclosed the Annual Report of Tata AIG General Insurance Company Limited ("Company") for the financial year 2021-22 alongwith the Notice of Annual General Meeting ("AGM") pursuant to the requirements of your email dated 30<sup>th</sup> September 2022. The notice of AGM was filed under BSE Acknowledgement no. 4246717 and Annual report under BSE Acknowledgement no. 4246721 respectively on 12<sup>th</sup> July 2022 within the required statutory timelines. The Company is compliant with the requirements of BSE Limited and the SEBI LODR, 2015.

The said Annual report is also available on the website of the Company at www.tataaig.com.

We request you to kindly take the same on record and oblige.

Thanking you,

Yours faithfully,

For Tata AIG General Insurance Company Limited

ASHISH by ASHISH SARMA Date: 2022.10.03 11:13:06 +05'30'

(Ashish Sarma) Company Secretary







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OUR VISION To be the leader in the general insurance industry by 2025, by caring for our customers and offering them innovative risk solutions.



Create better tomorrows for our customers by delivering innovative risk solutions and providing peace of mind.



# **Our 6 Core Values**



## **People**

Develop true partnerships all around; with our colleagues across the company and with our customers and associates around the world. We exist to build strong relationships based on tolerance, understanding and mutual co-operation. We strive to develop our diverse talent and reward excellence.



## **Empathy**

We must always work for the benefit of the communities we serve by caring, showing respect, and compassion to everything we touch.



#### **Passion**

Be committed to what we do. We must have a strong drive to meet goals and a relentless determination to solve customer problems. We must remember to be happy about ourselves and the company we work for and represent.



# Integrity

We must conduct our business fairly, with honesty and transparency. Everything we do must stand the test of public scrutiny.



#### **Performance**

We must constantly accomplish the highest possible standards in our day to day work and in the quality of services that we provide.



## **Customer First**

We must anticipate customer priorities and exceed their expectations.





# Creating a better tomorrow.

# by delivering innovative risk solutions

Tata AIG General Insurance Company Limited is a joint venture between the Tata Group and the American International Group (AIG). Tata AIG General Insurance Company Limited celebrated 21 years of service as on 2022, since it commenced operations on January 22, 2001. The company has made a mark in the industry by launching several innovative products and services over the years.







# Chairman's Message



Mr. Saurabh Agrawal Chairman & Non-Executive, Non-Independent Director

## Dear Stakeholders,

The past two years have been trying times for the world with great personal trauma and economic upheaval brought about by the Covid pandemic. As the impact of the pandemic recedes, we believe that India stands at the threshold of a period of great opportunity. This is attested by the fact that India was the fastest-growing major economy in FY22 delivering 8.7% GDP growth.

The insurance industry has played a critical role in supporting efforts of humanity during these times of distress.

The Indian general insurance industry collectively has processed COVID-related health claims of over ₹ 24,000 crores over the last two years.

COVID has also helped reinforce the value of insurance in the minds of customers, resulting in 11% industry growth in FY22, primarily on the back of growth in health insurance. FY22 was the first year in which industry health insurance premiums exceeded industry motor insurance premiums.

Your Company crossed significant milestone in FY22 as it exceeded ₹ 10,000 crores of Gross Written Premium for the year. The Company increased its overall market share from 4.0% in FY21 to 4.5% in FY22 with accretion in market share across all lines of business. In particular, your Company became the second largest private sector insurer with a 7.3% market share for the year.



While profitability for the industry was impacted in FY22 by high health claims on account of COVID-19, your Company continued to demonstrate resilience and was amongst the few general insurance companies to report an increase in profit after tax in FY22 over FY21. The solvency of your Company was at 1.97x the end of FY22, well above the minimum regulatory requirement.

Your Company continues to be guided by its core philosophy of customer centricity and has built many industry first digital capabilities which were deployed during the pandemic to provide uninterrupted and seamless service to customers in policy servicing, claims and grievance redressal.

Your Company was voted the broker-friendly Insurance **Brokers** by Association of India for the fifth years in a row in addition to the company's digital initiatives being recognized at the ET Digital **Warrior Awards and the Finnoviti 2022 Awards.** 

The Company is committed to serving the society through the various CSR initiatives that it undertakes throughout the year. Our employees have joined us as volunteers driving several projects focused on uplifting the economically backward sections of the society. By identifying critical areas of assistance, we will continue to give back to the society. Such non-profit humanitarian contribution is integrated into the very ethos of our Company.

The new financial year will bring in its own set of challenges including higher commodity prices, increasing interest rates geo-political tensions; and however we are confident that things would get better for the industry and the economy at large. The journey of profitability, innovation and excellence would not have been possible without the continued support and belief of our customers, employees, partners, regulators and all of the stakeholders for which we are very thankful.

> Regards Saurabh Agrawal



# MD & CEO's Message



Mr. Neelesh Garg Managing Director & CEO

# Dear Stakeholders,

The last couple of years have been a test of our ability to weather the uncertainty brought about by Covid. I am grateful to all of our employees, partners, agents and their families for their resilience and indomitable spirit.

The financial year 2022 has been phenomenal for us in many ways. We crossed the milestone of Gross Written Premium of ₹ 10,000 crores registering a growth of 25% over prior year and achieved a new high of Profit After Tax ("PAT") of ₹ 454 crores. Our overall market share (excluding crop) grew to 5.2% with significant accretion across all lines of business. We improved our rank to second position in the private sector motor segment and witnessed the highest growth in retail health.

Our solvency ratio stood at 1.97x as at March 31, 2022, significantly above the minimum regulatory requirement.

The pandemic has accelerated the digital transformation of our processes and I am proud to say that our digital capabilities are now comprehensive and designed to provide a seamless experience to our customers and partners. As a testament to our digital innovation, we won the FICCI Insurance Industry Award 2021 for innovation during COVID-19 in the Non-Life Category. We were also awarded Insurtech Company of the Year at the Insurance Summit and Awards 2022.



Employee engagement continues to be our strength. We have been proactive to ensure the well-being of the employees and were first off the block to quickly adapt to the Work from Home environment while maintaining high standards for customer service. We also arranged for pan-India vaccination camps for employees (onroll and off-roll) and their families and implemented several employee welfare measures for the benefit of employees who had contracted Covid and their families.

We are aware of our obligations to society and to the weaker sections of the community and designed our CSR initiatives to cater to the needs of these sections of society. We have contributed towards Covid relief measures during FY22 and have encouraged voluntary employee participation **CSR** initiatives towards create greater impact. We have contributed towards CSR themes of Environment, Education, Health and Disaster Relief during FY22.

The forced pandemic has a re-assessment of risk perception across the board, which will fundamentally increase the demand for insurance and risk protection solutions.

As we enter the new financial year, I am confident that the strategic direction of the Company, the trust of customers, our the dedication and resilience shown by our employees, the cohesiveness of our leadership team, the guidance of our Board members and the ethos of Tata Group will spur us to continue to be the preferred general insurer for our customers.

I would like to thank you for placing your trust in us and for believing in our ability to support you in your goals.

wish you the best in times to come.

Regards **Neelesh Garg** 



# **Board of Directors**



Mr. Saurabh Agrawal Chairman - Non-Executive, Non-Independent Director



Ms. Alice Vaidyan **Independent Director** 



**Mr. Sumit Bose Independent Director** 



Mr. Pratip Kar **Independent Director** 



Ms. P H Vijaya Deepti Non-Executive & Non-Independent Director



Mr. Neil Joe Minnich Non-Executive & Non-Independent Director



Mr. Steven Barnett Non-Executive & Non-Independent Director



Mr. Neelesh Garg Managing Director & CEO



# **Executive Committee**



Mr. Neelesh Garg Managing Director & CEO



Mr. Amit Ganorkar **Chief Operating Officer** (IT & Operations)



Mr. Sumedh Jog Chief Financial Officer



Ms. Parvathi Singh President & Chief Claims Officer



Mr. Madhukar Sinha Chief Legal & Compliance Officer



Mr. Sushant Sarin President - Commercial Lines



Mr. Parag Ved President - Consumer Lines



Mr. Vinay Rao Chief Investment Officer



Mr. Dipak Nair Chief Technology Officer



# **Corporate Information**

#### **Board of Directors:**

Mr. Saurabh Agrawal (Chairman)

(Non-Executive, Non-Independent Director)

Mr. F. N. Subedar (Retired w.e.f. 6th July 2021)

(Non-Executive, Non-Independent Director)

Mr. Sumit Bose

(Independent Director)

Ms. Bhagyam Ramani (Ceased w.e.f. 8th June 2021)

(Independent Director)

Mr. Pratip Kar

(Independent Director)

Ms. Alice Vaidyan (Appointed w.e.f. 9th June 2021)

(Independent Director)

Ms. P. H. Vijaya Deepti

(Non-Executive, Non-Independent Director)

Mr. Neil Joe Minnich

(Non-Executive, Non-Independent Director)

Mr. Steven Barnett

(Non-Executive, Non-Independent Director)

Mr. Neelesh Garg

(Managing Director & CEO)

### **Key Managerial Personnel of the Company:**

Mr. Neelesh Garg Managing Director & CEO Mr. Sumedh Jog Chief Financial Officer

Mr. Jitesh Bawa Chief Human Resource Officer

Mr. Vinay Rao Chief Investment Officer

Mr. Vijay Pandit Sr. Vice President and National Head-Internal Audit

President & Chief Claims Officer Ms. Parvathi Singh

Mr. Satyanandan Atyam Chief Risk Officer

Mr. Madhukar Sinha Chief Legal & Compliance Officer

Mr. J N Prasad Chief Underwriting Officer

Mr. Amit Ganorkar Chief Operating Officer (IT & Operations)

Mr. Sushant Sarin President - Commercial Lines Mr. Parag Ved President - Consumer Lines

Mr. Supriyo Chaki Appointed Actuary Mr. Ashish Sarma Company Secretary

#### **Board Committees:**

**Board Audit Committee** 

Board Risk Management Committee

**Board Investment Committee** 

Board Policyholders' Protection Committee

Board Nomination and Remuneration Committee

Board Corporate Social Responsibility Committee

#### **Auditors:**

A F Ferguson Associates, **Chartered Accountants** 

One International Center, Tower-III, 27th -32nd Floor, Senapati Bapat Marg, Elphinstone Road (W),

Mumbai-400013

Walker Chandiok & Co. LLP, Chartered Accountants

One International Center, Tower-II, 11th Floor, Senapati Bapat Marg, Elphinstone Road (W)

Mumbai-400013

## **Registered & Corporate Office:**

Tata AIG General Insurance Company Limited Peninsula Business Park, Tower-"A", 15th Floor, G. K. Marg, Lower Parel, Mumbai-400013

Tel No. 022-66699697

CIN: U85110MH2000PLC128425

## Registrar & Transfer Agent(s)

#### For Debentures:

NSDL Database Management Limited

4th Floor, Trade World, A-Wing, Kamala Mills Compound, Lower Parel, Mumbai-400013

Tel nos. 022-24994200, Website: www.ndml.in

#### For Equity Shares:

TSR Darashaw Consultants Private Limited C-101, 1st Floor, 247 Park 202, L.B.S. Marg,

Vikhroli (W), Mumbai-400083

Tel nos. +91 8108118484, Fax no. 022- 66568494

Website: www.tcplindia.co.in

#### **Debenture Trustee:**

Axis Trustee Services Limited

The Ruby, 2<sup>nd</sup> Floor, SW, 29 Senapati Bapat Marg,

Dadar West, Mumbai-400 028

Tel no. 022 62300451

Website: www.axistrustee.in



## **DIRECTORS' REPORT**

#### TO THE MEMBERS

Your Directors are pleased to present the Twenty-Second Annual Report of your Company together with the audited financial statements for the financial year ended on March 31, 2022.

#### **Industry Overview**

The General Insurance Industry registered a growth of 11% with Gross Direct Premium Income (GDPI) rising to ₹2,20,772 crores in FY22 from ₹1,98,715 crores in FY21. Overall Premium excluding Crop increased by 14% to ₹ 1,91,243 crores from ₹1,67,642 crores for FY21. Overall Private Sector (ex-crop) saw a robust growth of 18% for FY22 to ₹ 1,16,777 crores from ₹ 98,810 crores in FY21. Overall private sector market share for FY22 was 61% with multiline players at 50% and standalone health insurers at 11%.

Segment-wise details are as follows:

- Accident & Health: The A&H segment has shown robust growth of 26% to ₹80,471 crores in FY22 from ₹ 63,775 crores in FY21. FY22 was the first year in which the Health segment (at 42% of Premium) overtook Motor (at 37% of Premium) in terms of market size.
- Motor Insurance: Motor Insurance premium grew to ₹70,433 crores in FY22 from ₹67,793 crores in FY21. The modest growth of 4% was on account of headwinds that impacted new vehicle sales including overall economic softness, increase in input costs and supply side issues.
- Commercial Lines: Commercial lines growth was in line with overall economic growth with 12% increase in premium for FY22 to ₹ 35,845 crores from ₹ 31,897 crores in FY21.

**Financial Results** ₹ in Crore

| Particulars                   | FY 22  | FY 21  |
|-------------------------------|--------|--------|
| Gross Premium Written         | 10,686 | 8,574  |
| Net Premium Written           | 7,514  | 5,939  |
| Net Earned Premium            | 6,632  | 4,935  |
| Net Claims incurred           | 4,974  | 3,389  |
| Net Commission                | 237    | 283    |
| Expenses of management        | 2,244  | 1,774  |
| Investment Income             | 1,430  | 1,101  |
| Profit / (Loss) before tax    | 607    | 590    |
| Profit / (Loss) after tax     | 454    | 448    |
| Assets Under Management (AUM) | 18,835 | 15,685 |

#### **Performance**

Your Company has crossed the key milestone of ₹ 10,000 crores of GWP in FY22. The Company delivered a total premium of ₹ 10,686 crores for the year which was a 25% growth over FY21 resulting in its market share improving from 4.8% in FY21 to 5.2% in FY22 (excluding crop business).

The segment wise performance of your Company was as follows -

Accident & Health: For FY22 A&H segment delivered growth of 59% to ₹ 2,067 crores from ₹ 1,301 crores in FY21. The Company improved its overall industry rank from #13 in FY21 to #12 in FY22. The Company maintained its leadership position in the Travel insurance segment.

- Motor Insurance: Motor premiums grew by 16% to ₹ 5,401 crores for FY22 from ₹ 4,668 crores in FY21. The Company improved its overall industry rank from #6 in FY21 to #4 in FY22 and #2 in the private sector.
- Commercial Lines: Commercial lines premiums grew by 25% with increase in premium for FY22 to ₹2,895 crores from ₹2,320 crores in FY21. The Company rank improved to #5 in FY22 from #6 in FY21 with a top 3 position in the Fire, Marine, Liability and Trade Credit segments.

The growth in market share has been on the back of investments in distribution with an increase in the number of agents over the last year from 45,676 to 58,113 along with an increase in geographic reach to over 700 touchpoints.



Your Company's investment income grew 28% over the previous year to ₹ 1,466 crores on the back of 20% growth in investment assets. At Assets under Management (AUM) of ₹ 18,835 crore, the Company ranks #3 amongst private insurers. As a result of the Company's strong investment performance, profit after tax increased to ₹ 454 crores in FY22 from ₹ 448 crores in FY21 with 14% return on equity.

Your Company was one of only three companies among the top 10 private sector players which reported an increase in profits in FY22 over FY21. The Solvency position of the Company remains robust at 1.97x as of March 2022.

#### **Dividend**

Given the potential requirement for capital to support the Company's continued growth in market share, the Board has not proposed any dividend for FY22.

#### Paid-up Share capital

The Paid-up share capital of your Company at the end of March 31, 2022 stood at ₹994.45 crore. The share premium stood at ₹ 470.50 crore.

#### **Non-Convertible Debentures**

During the financial year, your Company has redeemed in full the outstanding principal amount alongwith annual interest due thereon on its Unsecured, Subordinated, Fully Paid-up, Rated, Listed, Taxable, Redeemable, Non-Convertible Debentures (NCDs) of ₹ 178 crores. The redemption exercise was undertaken by exercising a 'Call option' on March 21, 2022 with prior approval of IRDAI and in accordance with the IRDAI (Other Forms of Capital) Regulations, 2015.

As at March 31, 2022, your Company's outstanding Unsecured Subordinated, Fully Paid-up, Rated, Listed, Taxable, Redeemable NCD stood at ₹ 185 crores. The said NCDs are listed on BSE Ltd.

The NCDs are rated by CRISIL and ICRA and were assigned the rating of AA+/Stable and AA+/Positive, respectively, by the said Credit Rating Agencies.

#### Registration

Your Company has paid the Annual Renewal Fees to IRDAI for the year 2021-2022.

#### **Digital Initiatives**

By adopting emerging technologies and leveraging data as part of its core strategy, the Company is continuing as an agile and customer centric digital insurer delivering superior and enhanced customer experience. We strongly believe that the evolving tech practices around digital innovation, data science, cloud and web technologies with deep technical expertise and domain knowledge will accelerate innovation and give us significant competitive advantage over the upcoming years.

#### **Awards**

Your Company has been recognised for its performance and has won awards during FY 2021-22 as follows:

- The Most Broker Friendly Insurer by the Insurance Brokers Association of India (IBAI) and has gained a spot among the top 30 workplace in the BFSI Sector in India for FY22, alongwith winning the 'Great Place to Work' title for FY22.
- The 'FICCI Insurance Industry Awards 2021' for innovation during the pandemic in the Non-Life Category Award and the 'Banking Frontier's Finnoviti Compendium 2021' award. The Company has also won the 'Insuretech Company of the Year' award at Insurance Summit and Awards 2022 and the 'BFSI Excellence Award'.
- Other awards won by the Company include 'The Drivers of Digital Awards and Summit 2021' for Best User Interface, 'Digital Leader of the year (General Insurance Category by Inflection awards)', 'Most innovative use of Artificial Intelligence by Future CFO Excellence Awards' and 'Best User Experience' and 'Best UX' for our website.

#### **Annual Return**

The Annual Return in prescribed Form MGT-7 is hosted on the website of the Company (www.tataaig.com).

#### Number of meetings of the Board

During the year, the Board met six (6) times on May 6, 2021, June 3, 2021, July 28, 2021, October 26, 2021, February 3, 2022 and March 30, 2022.

The details of attendance of the Directors at the Board and Committee meetings are provided in the Report of the Directors on Corporate Governance as **Annexure I**.

#### **Remuneration Policy**

Pursuant to Section 178(3) of the Companies Act, 2013, the Company has in place a Board approved Remuneration Policy for the Directors, Key Managerial Personnel (KMPs) and Employees of the Company.

The objective of the Remuneration Policy is to provide a framework for the remuneration of the Directors, KMPs and employees of the Company and inter-alia to ensure that:

- (a) the level and composition of remuneration is in line with other companies in the industry and is reasonable and sufficient to attract and retain right talent at all levels and keep them motivated enough to meet the organizational objectives;
- (b) a reasonable balance is maintained in the composition of remuneration (fixed and variable component);



- (c) to have performance measurement parameters in place to assess the overall performance of Directors, KMPs and other employees; and
- (d) the remuneration of Managing Director and CEO ("MD&CEO")/ Whole Time Director ("WTD") Executive Directors ("ED")/ Manager, is fixed keeping in perspective the various risks including their time horizon and that such remuneration reflects the performance of the Company measured against performance objectives including risk outcomes.

During the FY22 the Board revised the sitting fees payable to the Directors for attending the Board and Committee meeting from ₹ 50,000 to ₹ 1,00,000 for each meeting except for the meetings of the Policyholders' Protection Committee and Corporate Social Responsibility Committee Meeting which were maintained at ₹ 50,000 each.

The Policy is hosted on the website of the Company (www.tataaig.com).

#### **Comments on Auditor's Report**

The report issued by the Joint Statutory Auditors and the Secretarial Auditor does not contain any qualification, reservation or adverse remark or disclaimer. Further, during the year under review, the Joint Statutory Auditors have not come across or reported any incident of fraud to the Audit Committee.

#### Particulars of Loans, Guarantees or Investments under Section 186

Your Company has not given any loan or guarantee to any person or body corporate during the FY22.

The investments of the Company are in compliance with the norms prescribed by IRDAI, the Guidelines and Circulars issued by IRDAI from time to time and the Investment Policy of the Company.

#### **Anti-Fraud Policy and Whistle Blower Policy**

Financial fraud poses a serious risk to all segments of the financial sector. The Company adopts a Zero-Tolerance approach to fraud and does not accept any dishonest or fraudulent act committed by internal and external stakeholders.

Your Company has an Anti-Fraud Policy and also a Whistle Blower Policy for reporting and mitigation of fraud.

Your Company has adopted a Whistle Blower Policy and has established the necessary vigil mechanism for employees and directors to report concerns about unethical behavior, actual or suspected fraud or violation of the Company's Code of Conduct.

There have been no instances of offences involving fraud against the Company by officers or employees reported by the auditor under section 143(12) and 134(3)(ca) of the Companies Act, 2013 and Rule 13 of the Companies (Audit and Auditors Rules), 2014 and amendments thereunder.

#### **Related Party Transactions**

Transactions/ arrangements by the Company in its ordinary course of business with related parties primarily includes sale/purchase of insurance products, availment of technical services and products, lease of properties, wherein premium/brokerage/commission/claims/rent/ professional fees is paid to related parties. The Audit Committee has given approval in the form of Omnibus Framework to enter into different types of related party transactions which are recurring in nature and in the ordinary course of business.

All Related party transactions that were entered into during the year were in the ordinary course of business and at arm's length price and in accordance with the requirements laid down under the Company's Policy on Dealing with Related Party Transactions and Disclosures.

During the year under review, your Company did not enter into any transaction or arrangement with related parties, which were material or not at arm's length. There were no materially significant transactions with the KMPs or their relatives that have a potential conflict with the interest of the Company at large. As per Accounting Standard (AS) 18 on 'Related Party Disclosures', the details of related party transactions entered into by the Company are included in the Notes to Accounts.

The Form AOC-2 pursuant to the requirement of Companies Act, 2013 and the rules made thereunder is attached as Annexure II to this report.

#### Material changes and commitments affecting the financial position

There were no material changes or commitments, affecting the financial position of your Company between March 31, 2022 and the date of this report.

#### regarding conservation of energy, **Particulars** technology absorption and foreign exchange earnings and outgo

Since your Company does not carry out any manufacturing activity, the provisions with respect to disclosure of particulars regarding conservation of energy and technology absorption are not applicable to the Company.

The total foreign exchange used by your Company during the period under review amounted to ₹ 434.80 crores. The total foreign exchange earned / received by your Company during the period under review amounted to ₹ 413.92 crores.

#### Environmental Social Governance ('ESG')

As a trusted insurer, your Company plays an important role in mitigating climate change impact by transitioning to a sustainable economy. Our core Tata AIG values are our moral compass and they empower our stakeholders and us to choose sustainable options and therefore, each element of ESG is inbuilt into Tata AIG's future.



Your Company is committed to adopting the Three "R"s - Reduce, Reuse, and Recycle, favouring a low-carbon economy, utilizing digital processes to reduce paper consumption and efficiently using resources (water & energy) while adopting sustainable materials. Therefore, we initiated digital policies and agreements that have enabled us to deliver superior customer experiences and have resulted in a significant decrease in paper consumption -our carbon footprint has plummeted by 4,788 tonnes and saved 29,737 trees in FY22. Your Company is also active in the grassroots agenda of sustainability and have championed initiatives to reduce carbon footprint, save water, manage waste and much more.

Sustainability remains a crucial agenda for us as we continue to reduce our environmental footprint. Your Company has been accorded a green certificate for Corporate Office for our environmentally friendly green interior design and planning. Each of our relationships leverages digitized channels to access information - tools and forms and the entire process is digitized. Your Company has also taken the initiative to replace traditional lights with LED lights, which are 50% more energy efficient.

We remain committed to a transparent journey toward sustainability advancement and will continue working with our people and partners toward a more resilient, low-carbon future.

#### **Offices**

The total number of offices is 200 as of March 31, 2022.

#### **Risk Management Framework**

Your Company recognizes 'Risk Management' as an integral part of the management responsibility and is committed to foster an environment within the organization to enable proactive management of the risks. Your Company has therefore established an effective and robust Enterprise Risk Management Policy (ERM), which addresses all relevant risks including strategic risk, operational risks, investment risks, insurance risks and information and cyber security risks. The Policy also defines the objectives of the ERM Framework and outlines the broad methodology which will help promote and embed a positive risk culture. The Company operates the 'Three Lines of Defense model' in respect of its internal governance and control framework. The objective of the Risk Management Framework of the Company is to ensure comprehensive governance structure with defined role and responsibilities, define methodology to identify, assess, monitor and report existing and new risks impacting the objectives of the organization.

Your Company has appointed a Chief Risk Officer (CRO) who is responsible for the implementation of the ERM policy and reports the key risks as per the Risk Management Framework on a quarterly basis to the Risk Management Committee (RMC) of the Board.

Under ERM, the Company has entrusted the designated Risk Owners to periodically identify, assess, manage and mitigate the risks pertaining to their respective areas of responsibility.

The material risks under broad risk category are identified by the Company and the mitigation measures areas as under:

#### A) Insurance Risk

#### **Underwriting:**

Your Company has stringent guidelines based on which it underwrites its business. The Company adopts a prudent approach towards underwriting risks. Your Company has a formal Underwriting policy duly approved by the Board of Directors. To strengthen the underwriting process, technical underwriting audits are carried out by the Company periodically and the results are reported to the Board.

#### **Reserving Risks:**

The strength of an insurance Company is directly relatable to the strength of its balance sheet. To ensure that the balance sheet of the Company is strong, the Company ensures that it has adequate liability / reserve in its books to pay for claims as and when the same arises.

Reserving Risk is the risk of eventual cost of claims diverging from the booked reserves due to underreserving which can make certain classes of business look profitable than they really are. Conversely, over-reserving tends to lock in unnecessary capital and could result in portfolio steering in the wrong direction.

The following controls and mitigation measures have been established to effectively mitigate aforesaid risks:

- The Underwriting Guidelines are used as a basis for underwriting of risks and basis for pricing charged to the proposer;
- Prudent margins are built in reserves and a regular monitoring of its adequacy is done;
- Adequate protection is ensured through a well designed Reinsurance Program with financially sound reinsurers;
- Catastrophe (CAT) protection has also been ensured to mitigate the risks of large losses arising from probable catastrophic events;
- Detailed Reserving Guidelines are documented for all classes of business which define the procedures to be adhered to; and
- The efficacy of the default reserve formula is reviewed on a periodic basis to identify



any significant changes in loss development patterns/ IBNR utilization trends and adjusted if deemed necessary and agreed by all stakeholders.

#### B) Investment Risk

#### Market Risk:

Market risk is managed by maintaining a diversified investment portfolio having desired mix between Debt and Equity in accordance with the Investment Policy. Adverse change in financial situation due to fluctuation in the market price of investment assets, its liquidity and credit quality are some of the material risks faced by the General Insurers.

#### **Liquidity Risk:**

Liquidity risk is the risk that a business runs though solvent on a balance sheet basis either does not have financial resources to meet its obligations or can secure them only at excessive cost. The Company ensures that its investments carry tenure which is matched with its liability cash-flows which generally are short-tailed in nature. The Company monitors the same at all times and formal reports are given to the Investment Committee as and when the committee meets. The Company has also put the ALM (Asset Liability Management) framework in place to monitor and mitigate this risk.

#### **Credit Risk:**

The risk of loss if another party fails to fulfill its obligations or fails to perform them in a timely fashion. The Company's Investment Function is overseen by the Investment Committee, duly assisted by the Chief Investment Officer (CIO). Further, the Company's Investment policy is compliant with the investment regulations prescribed by IRDAI and the said policy is placed before the Investment Committee of the Company before the trades in securities are executed. One of the key determinants of the Company's investment policy is the counter party risk. Accordingly, the Company invests in securities which minimize the counter party risks. Some of the instruments that it invests in Government of India securities - Sovereign guaranteed and AAA rated paper. Also, to mitigate the counter party risks the Company does only DVP transactions (Delivery Versus Payment) in all its transactions. Credit risk also arises on the reinsurance protection taken by the Company. The Company ensures that it enters into reinsurance agreements with reinsurers who comply with the prescribed minimum Financial Security Rating (FSR). This minimizes its credit risk exposures in reinsurance protection arrangements.

The aforementioned risks are reviewed and monitored on a regular basis by the Management and the Investment Committee.

The Investment Policy and the Standard Operating Guidelines have been designed to be more conservative than regulatory provisions relating to investment in debt and equity instruments.

#### C) Operational Risks

Your Company faces varied operational risks in the various processes it operates in the course of its day-to-day business such as Underwriting, Policy Administration, Claims, Finance, Investment, Marketing, Customer Experience etc. Operational risks majorly arise from breakdowns in internal processes, people and systems.

Operational risks are mitigated by developing comprehensive policies and processes and by implementing both automated and manual controls across various activities performed by various departments.

Business Continuity risks are managed implementing a robust Business Continuity Policy and Process to ensure continuity of key services at minimum acceptable level of business and safety of human resources. The Company has an alternate Disaster Recovery (DR) site and has identified critical business processes which are tested periodically at the DR site to assess its operational preparedness in the case of any eventuality.

#### Fraud Risk:

Fraud is a critical risk for an enterprise which needs to be managed/controlled/mitigated in an organized way. The Company has formulated robust Anti-Fraud Policy and institutionalized Anti-Fraud Standard operating procedure which clearly articulates the process to be followed for identification, reporting of incidence and necessary action taken (if any). The roles, responsibilities and ownership are well defined in the framework. Further, the Fraud analytics is being leveraged for fraud prevention and build early indicators of fraud for fraud detection.

#### D) Information & Cyber Security

Your Company assigns critical importance to information and cyber security risks. Insurance business is highly information driven where information is recognized as a critical business asset. Due to emerging information and cyber security threats in the Insurance Industry, it is imperative that business information is protected adequately through appropriate controls and proactive measures.

To manage the existing and emerging information and cyber security risks, following are in place:

Board approved Information and Cyber Security Policy;



- Board approved Information and Cyber Security Crisis Management Plan;
- Awareness program for employees such as awareness mailers, simulation and tabletop exercises, classroom trainings, etc;
- Vulnerability Assessment and Penetration Testing exercise on a periodic basis;
- Institutionalized mechanism to monitor key cyber/information security risks with Risk and Thresholds; and
- ISO 27001:2013 certification for the Management of Information Security for Design, Development and Maintenance of IT Processes and Data Centre Operations for the Organization in accordance with statement of Applicability.

#### Corporate Social Responsibility (CSR)

Your Company's CSR Policy is hosted on its website www.tataaig.com. The Policy inter-alia specifies the broad areas of CSR activities that could be undertaken by the Company, approach and process for undertaking CSR projects and the monitoring mechanism.

The Annual Report on CSR activities, as prescribed under Section 135 of the Act read with Rule 9 of the Companies (Accounts) Rules, 2014 and Rule 8 of the Companies (Corporate Social Responsibility Policy) Rules, 2014, as amended is annexed to this Report as Annexure III.

#### **Board Evaluation**

Pursuant to the provisions of the Act, the Directors have carried out an annual performance evaluation, through digital means, of Individual Directors, Board as a whole and of the Board Committees.

The evaluation of the Board and of the Board Committees was carried out on the basis of various parameters like optimum mix, quality and experience of Board members, regularity and frequency of meetings, cohesion in the Board/ Committee meetings, constitution and terms of reference of various Board Committees, contribution shaping the Company's strategy, protecting legitimate interest of various stakeholders, implement best corporate governance practices, follow up on implementation of decisions taken at Board/Committee meetings, Board Committee's promptness and efficacy to report issues requiring Board's attention, quality, quantity and timeliness of flow of information etc.

The evaluation of Non-Executive Directors (including Independent Directors) was carried out based on parameters like attendance, active participation, exercise of independent judgement, bringing in objectivity in decision making process, knowledge and competency, commitment, high levels of integrity, leadership, bringing one's own experience to bear on the items for discussion, awareness and observance of aovernance, value addition to the business and strategic aspects of the Company.

The NRC and the Independent Directors based on the reports of Board evaluation exercise for the FY22 have concluded that the Board is effective.

#### Particulars of Employees and other related disclosures

The total employee strength of the Company as on March 31, 2022 stood at 7941.

The Ministry of Corporate Affairs ('MCA') by an amendment in the Companies (Specification of Definitions details) Rules, 2014, vide its notification dated February 19, 2021 has clarified that, public companies which have not listed their equity shares on a recognized stock exchange but have listed their non-convertible debt securities issued on private placement basis in terms of erstwhile SEBI (Issue and Listing of Debt Securities) Regulation, 2008 shall not be considered as a listed company w.e.f April 1, 2021.

Accordingly, the Company will not be categorized as a listed company under the Act and consequently, Section 197(12), Rule 5(1) & (2) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 will not applicable to the Company w.e.f. April 1, 2021.

Disclosures on remuneration of Managing Director and Key Management Persons as mandated under IRDAI Guidelines on Remuneration of Non-Executive Director and Managing Director/ Chief Executive Officer/ Whole-Time Director of Insurers dated August 5, 2016

#### **Qualitative Disclosures:**

(a) Information relating to the design and structure of remuneration processes and Key Features and Objectives of the Remuneration Policy:

The Remuneration Policy provides that the level and composition of remuneration is in line with other companies in the industry, sufficient to attract and retain right talent at all levels and keep them motivated enough to meet the organizational objectives and a reasonable balance is maintained in the composition of remuneration (fixed and variable component). The performance measurement parameters are in place to assess the overall performance of Directors, KMPs and other Employees. The Nomination and Remuneration Committee (NRC), whilst approving remuneration of the Executive Director, considers the above factors, which is subject to approval of IRDAI.

(b) Description of the ways in which current and future risks are taken into account in the remuneration processes:

The remuneration fixing process of Executive Director including Managing Director and CEO,



includes evaluation of performance against performance objectives defined by NRC which includes performance criteria covering the enterprise wide Risk Management Framework.

(c) Description of the ways in which the Company seeks to link performance during a performance measurement period with levels of remuneration:

The level of remuneration of Executive Director including Managing Director and CEO for any financial year is interalia based on the deliverables approved by the Board at the beginning of each financial year based on the recommendations of the NRC. The deliverables involve targets to be achieved in the performance year such as topline, bottomline financial targets and strategic initiatives.

The remuneration payable to the Executive Director including Managing Director and CEO is subject to approval from the shareholders of the Company and IRDAI.

#### (ii) Quantitative Disclosures:

The following table sets forth the details of quantitative disclosure of remuneration of Executive Directors including Managing Director and CEO:

| Particulars   | Year ended<br>March 31, 2022 | Year ended<br>March 31, 2021 |
|---|------------------------------|------------------------------|
| Number of MD/ CEO/ WTDs having received a variable remuneration award during the financial year | 1                            | 1                            |
| Number and total amount of sign-on awards made during the financial year                        |                              |                              |
| Details of guaranteed bonus, if any, paid as joining / sign-on bonus                            |                              |                              |
| Breakdown of amount of remuneration awards for the financial year (Amount in $\overline{}$ )    |                              |                              |
| Fixed   |                              |                              |
| Variable*   |                              |                              |
| Deferred**  |                              |                              |
| Non-deferred  |                              |                              |
| Total amount of deferred remuneration paid out in the financial year                            |                              |                              |
| Total amount of outstanding deferred remuneration***  |                              |                              |
| Cash (₹ in million)   |                              |                              |
| Shares (nos.)   |                              |                              |
| Shares-linked instruments   |                              |                              |
| Other forms   |                              |                              |

<sup>\*</sup>Variable Pay is the amount paid in the FY 2021-22 (for FY 2020-21) and paid in FY 2020-21 (for FY 2019-20)

\*\*\* Outstanding Deferred Amount is the RSU pool amount as on 31st March of respective financial year Granted Pool amount is mentioned As per RSU schemes, Max earnings upto of the pool amount, evaluated based on Company performance and valuations

| Plan        | FY 2021-22 | FY 2020-21 |
|-------------|------------|------------|
| RSU 2018-MD |            |            |
| RSU 2019-MD |            |            |
| RSU 2020-MD |            |            |
| RSU 2021-MD |            |            |
| Total       |            |            |

<sup>\*\*</sup> Deferred includes RSU / ESOP pool amount granted for the performance of respective Financial Year The Board at its meeting held on 6th May 2022 approved additional Long-term incentive of ₹ for FY 2021-22 basis the recommendations of the Nomination & Remuneration Committee subject to necessary statutory and regulatory approvals. This is in addition to for FY 2021-22 thus taking the total Long-Term incentive for FY 2021-22 to the approved Long-term incentive of ₹



In addition to the above, the Executive Director, including Managing Director and CEO are entitled to and provided perquisite in the nature of Company owned car with fuel reimbursement, provident fund, gratuity, club membership and benefit of medical, life and personal accident insurance, post approval of the NRC in accordance with the Remuneration Policy.

#### **Secretarial Audit**

In accordance with the provisions of Section 204 of the Act and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, the Company had appointed M/s. Neville Daroga & Associates, Practicing Company Secretary for conducting Secretarial Audit for FY 2021-22.

The Secretarial Auditors Report does not contain any qualifications, reservations or adverse remarks and the said report is annexed in **Annexure IV**, forming part of this report.

#### **Public Deposits**

Your Company did not accept any deposits from the public during the financial year.

#### **Auditors**

At the Twenty-First Annual General Meeting (AGM) held on July 6, 2021, Members had appointed M/s. A. F. Ferguson Associates, Chartered Accountants (Registration No.: 102849W) and M/s. Walker Chandiok & Co LLP, Chartered Accountants (Registration No.: 001076N/N500013), as the Joint Statutory Auditors of the Company to audit the accounts of the Company upto FY 2024-25 and FY 2025-26, respectively and to hold office as such upto the conclusion of the Twenty-Fifth and Twenty-Sixth AGM, respectively, of the Company.

#### Performance of Subsidiaries, Associates and Joint Venture Companies and their Contribution to the Overall Performance of the Company

Your Company has not promoted any subsidiary, associate or joint venture Company during the year.

#### **Directors and Key Managerial Personnel**

Mr. Sumit Bose and Ms. Alice Vaidyan were re-appointed / appointed as Independent Directors of the Company w.e.f. 9th June 2021 for a term of 3 (Three) years. Ms. Bhagyam Ramani ceased to be an Independent Director w.e.f. 8th June 2021, pursuant to the completion of her tenure as an Independent Director of the Company. Mr. F. N. Subedar retired as Director of the Company w.e.f. 6th July 2021.

#### Re-appointment of Directors liable to retire by rotation

In accordance with the provisions of the Act and the Articles of Association of the Company, Mr. Steven Barnett (DIN: 08767010), Director, would retire by rotation at the ensuing AGM and being eligible, has offered himself for re-appointment and the same is included in the Notice of the Twenty-Second AGM circulated to the Members.

#### **Declaration by Directors**

Your Company has received declarations from all the Independent Directors confirming that they meet the criteria of independence as provided under sub-section 6 of Section 149 of the Act.

Your Company has received declarations from all Directors confirming that they are not disqualified from being appointed as Directors under the provisions of Section 164 of the Act. Further, all the Directors have confirmed that they comply with the 'Fit and Proper' criteria prescribed under the Corporate Governance Guidelines issued by IRDAI.

#### Significant and Material Orders passed by the Regulators or Courts or Tribunals

There are no significant or material orders passed by the Regulators or Courts or Tribunals impacting the going concern status and the Company's operations in future.

#### Internal control over Financial Reporting

The internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with applicable accounting principles and includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and disposition of the assets of the Company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles and that receipts and expenditures of the Company are being made only in accordance with authorizations of Management and Directors of the Company; and (iii) provide reasonable assurance regarding prevention and timely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on the financial statements.

Your Company has established adequate internal control procedures, commensurate with the nature of its business and size of its operations and the same are periodically monitored and reviewed by the Management for its adequacy and appropriateness. Standard Operating Procedures are in place largely for all areas of operations and the same are reviewed periodically. The Management has assessed the effectiveness of the Company's internal control over financial reporting as of March 31, 2022. As a result of the evaluation, the Management has concluded that the Company's internal control over financial reporting was effective as of March 31, 2022 with no significant deficiency.

Disclosure under the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013



Your Company has framed the Prevention of Sexual Harassment policy (POSH Policy) based on the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 (POSH Act) with an objective to promote a safe and secure work environment for all employees and to provide protection against sexual harassment of employees and prevention thereof and redressal of complaints.

In accordance with the provisions of the POSH Act, the Company has constituted an Internal Complaints Committee (ICC). Presently, ICC comprises of 6 members, of which 4 are women including an external member. The Presiding Officer of ICC is a Senior women member as per the requirements of the POSH Act.

The role of ICC is to monitor complaints and redressal of grievances under the POSH Policy. An online POSH module was enabled for all employees featuring the various aspects of the Act, examples of incidents which would fall within the purview of POSH Act followed by a quick on spot test which was a mandatory module for each employee to complete as part of Organization Mandatory Course.

During the year under review, 5 cases were reported and were duly closed.

#### **Secretarial Standards**

Your Company has complied with the applicable provisions of the Secretarial Standards issued by the Institute of Company Secretaries of India (ICSI).

#### **Directors' Responsibility Statement**

Pursuant to the requirement under Section 134(5) of the Companies Act, 2013 with respect to Directors' responsibility statement, the Directors based on the representations received from the operating management hereby confirm that:

- (a) in the preparation of the Accounts for the financial year ended March 31, 2022, the applicable accounting standards have been followed along with proper explanation and there are no material departure;
- (b) they have, in the selection of the Accounting Policies, consulted the Statutory Auditors and have applied them consistently and made judgments and estimates that were reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit or loss of the Company for the year under review;
- (c) they have taken proper and sufficient care to the best of their knowledge and ability for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;

- They have prepared the accounts for the financial year ended March 31, 2022 on a "going concern basis".
- Based on the framework of internal financial controls and compliance systems established and maintained by the Company, work performed by the internal, statutory and secretarial auditors and including audit of internal financial controls over financial reporting by the statutory auditors and the reviews performed by Management and the relevant Board Committees, including the Audit Committee, the Board is of the opinion that the Company's internal financial controls were adequate and effective during the financial year 2021-2022. Accordingly, pursuant to Section 134(5) of the Companies Act, 2013, the Board of Directors, to the best of their knowledge and ability, confirm that Internal Financial Controls for preparation of the financial statements are adequate and effective.
- f) They have taken proper and sufficient care to ensure that there are proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

#### **Acknowledgements**

The Board wishes to express its sincere gratitude for the guidance and support extended by various authorities including the Insurance Regulatory and Development Authority of India, General Insurance Council, Reserve Bank of India, Ministry of Corporate Affairs and other Ministries of the Government of India, Depositories, Debenture Trustee and the Stock Exchange.

The Board acknowledges the continued patronage of its policyholders and is thankful to the other stakeholders such as the channel partners, intermediaries and reinsurers for their continued support, trust and cooperation.

The Board takes this opportunity to thank the Promoters for providing their continued guidance, co-operation and support.

The Board places on record their appreciation for the hard work, loyalty and commitment, of all the employees at all levels, enabling the Company's continued growth.

The Board remains grateful and acknowledges the commitment shown by the employees while servicing the customers and ensuring minimal disruption during the COVID-19 pandemic.

On behalf of the Board of Directors

Saurabh Agrawal Chairman (DIN: 02144558)

Mumbai May 6, 2022





## CORPORATE GOVERNANCE REPORT

The organization conducts business in a fair, transparent and ethical manner which is the bedrock of good Corporate Governance. The Company is fully committed to follow sound Corporate Governance practices and uphold the highest business standards in conducting its business. The Company's governance framework encompasses not only regulatory and legal requirements but also several voluntary practices aimed at maximizing the stakeholders value ethically and on a sustainable basis. The Company's Corporate Governance architecture has been strengthened through various policies, frameworks and codes adopted by the Company.

#### Company's philosophy on Corporate Governance

The Company's philosophy on Corporate Governance has been influenced by its Promoters, Tata Sons Private Limited ('Tata Sons') and AIG MEA Investments and Services, LLC ('AIG'). The Company endeavors to adhere to the well-established and proven practices of Tata Sons and AIG in maintaining corporate culture and the spirit in managing the business. Corporate Governance at the Company is not just adherence to legal statutes, mandatory rules and guidelines; it is the Company's philosophy to observe the spirit behind the letter.

The Company believes in nurturing its long-term commitment and sustainable relationships with Policyholders, Shareholders and other stakeholders and views Corporate Governance as a continuous journey towards sustainable value creation for all the stakeholders and is driven by its values of People, Empathy, Passion, Integrity, Performance, Customer First. The Company's vision is to be the leader in the private sector general insurance industry by 2025, by caring for our customers and offering them innovative risk solutions.

The Company endeavours to abide by its value system guided by the principles of accountability, honesty, transparency, quality of service, anticipating customer priorities and exceeding their expectations and timely disclosure of matters of interest to the stakeholders and ensuring thorough compliance with the applicable laws and conducting business in best ethical manner. Strong leadership and effective corporate governance practices have been the Company's hallmark inherited from the Tata culture and ethos.

The Company is not only committed to follow the Corporate Governance practices embodied in various regulatory provisions, but is constantly striving to adopt and adhere to the emerging best practices and benchmarking itself against such practices.

The Board of Directors has taken cognizance of various regulatory changes in the overall governance framework and remains committed to ensure that the spirit of governance permeates to all spheres of the Company's

business. The Company has complied with various provisions of the Act and the Guidelines on Corporate Governance issued by the Insurance Regulatory and Development Authority of India ("IRDAI").

#### **Board of Directors**

The Board of Directors of the Company are responsible for ensuring fairness, transparency and accountability of the Company's business operations and they provide appropriate directions, with regard to leadership, vision, strategies, policies, monitoring, supervision, accountability to shareholders and to achieve greater levels of performance on a sustained basis as well as adherence to the best practices of Corporate Governance. The Board plays a pivotal role in creation of stakeholder value and ensures that the Company adopts sound and ethical business practices and that the resources of the Company are optimally used. The Board periodically reviews and approves the strategy and oversees the decisions of the Management.

The Company has a multi-tier management structure, comprising the Board of Directors and its Committees at the top, followed by the leadership team, the senior management, the middle management and junior management positions. Through this, it is ensured that strategic supervision is provided by the Board; control and implementation of the Company's strategy is achieved effectively, operational management remains focused on implementation; information regarding the Company's operations and financial performance is made available promptly; delegation of decision making with accountability is achieved; financial and operating control and integrity are maintained at an optimal level; and risks are suitably evaluated and dealt with.

#### Composition

The Board has a mix of executive, non-executive and independent directors. The Board comprises competent and qualified directors having expertise in insurance, banking, finance, accountancy, economics, law, etc. to drive the strategies in a manner that would sustain the growth of the Company and protect the interest of various stakeholders in general and Policyholders in particular.

As at March 31, 2022, the Board composition had eight members, of which one is a Whole-time Director and seven are Non-Executive Directors. The Whole-time Director is the Managing Director & CEO and of the seven Non-Executive Directors, two Directors represent Tata Sons which includes one Woman Director, two Directors represent AIG while three are Independent Directors which also includes one Woman Director.

The Company is Indian Owned and Controlled and the foreign direct investment in the Company as on March 31, 2022 is at 26%.

All the Independent Directors have confirmed that they satisfy the criteria laid down for an independent director under Section 149(6) of the Act and Rule 6(1) and (2) of the Companies (Appointment and Qualification of Directors) Rules, 2014, as amended. None of the Directors of the Company are related to one another. All the Directors of the Company fulfill the 'fit and proper criteria' as mentioned in the Corporate Governance Guidelines issued by IRDAI.

The details of Board of Directors, their directorships in public companies as on March 31, 2022, are as set out in the below table:

| Sr.<br>No. | Directors               | Category                 | No. of Directorships as on<br>March 31, 2022# |
|------------|-------------------------|--------------------------|---|
| 1.         | Mr. Saurabh Agrawal     | Chairman (Non-Executive) | 7   |
| 2.         | Mr. Sumit Bose*         | Independent Director     | 5   |
| 3.         | Mr. Pratip Kar          | Independent Director     | 1   |
| 4.         | Ms. Alice Vaidyan**     | Independent Director     | 3   |
| 5.         | Ms. P. H. Vijaya Deepti | Non-Executive Director   | -   |
| 6.         | Mr. Neil Joe Minnich    | Non-Executive Director   | -   |
| 7.         | Mr. Steven Barnett      | Non-Executive Director   | -   |
| 8.         | Mr. Neelesh Garg        | Managing Director & CEO  | -   |
|            |                         |                          |   |

<sup>\*</sup>Directorships held in public companies registered under the provisions of the Companies Act, 1956 / 2013 (excluding the Company) have been considered.

#### Directors and Key Managerial Personnel ('KMP'):

| Name of Director /KMP   | Designations/Qualifications   |  |
|---|---|--|
| Mr. Saurabh Agrawal   | Chairman - Non-Executive & Non-Independent Director;  |  |
|   | Undergraduate degree in chemical engineering from IIT Roorkee and management degree from IIM Kolkata. He is the Group Chief Financial Officer of Tata Sons Private Limited, which is the holding company and promoter of over 100 Tata Companies. |  |
| Mr. F. N. Subedar   | Erstwhile Non-Executive & Non-Independent Director;   |  |
| (Retired with effect from 6 <sup>th</sup><br>July 2021)                           | Chartered Accountant and Company Secretary and has vast expertise in Finance and Taxation.  |  |
| Mr. Sumit Bose  | Independent Director;   |  |
| (Re-appointed as an Independent Director w.e.f. 9 <sup>th</sup> June 2021)        | Joined the Indian Administrative Service in 1976 and presently is involved in several assignments in the field of education, finance and had served with the Department of Economic Affairs, Government of India in various divisions.            |  |
| Ms. Bhagyam Ramani Erstwhile Independent Director;                                |   |  |
| (Ceased with effect from 8 <sup>th</sup> June 2021)                               | Postgraduate in Economic (Hons.) from Bombay University with specialization in Industrial and Monetary Economics.   |  |
| Ms. Alice Vaidyan   | Independent Director;   |  |
| (Appointed as an Independent Director with effect from 9 <sup>th</sup> June 2021) | Post graduate degree in English Literature from University of Kerala, Completed Management training from Harvard Business School and is a Fellow member of the Insurance Institute of India.  |  |
| Mr. Pratip Kar  | Independent Director;   |  |
|   | MBA from INSEAD, France and Master of Science (Physics). He is a well-known finance specialist with an experience over 30 years in the field.   |  |

<sup>\*</sup>Re-appointed as an Independent Director for 3 years w.e.f. 9th June 2021

<sup>\*\*</sup>Appointed as an Independent Director for 3 years w.e.f. 9th June 2021



| Name of Director /KMP   | Designations/Qualifications   |  |
|---|---|--|
| Ms. P. H. Vijaya Deepti   | Non-Executive & Non-Independent Director;  Bachelor of Engineering and was the erstwhile CEO of Tata Insights and Quants which is a division of Tata Industries Limited. She has more than 35 years of experience at Tata Consultancy Services Limited and has worked with Indian and global companies on their technology enabled business transformation. |  |
| Mr. Neil Joe Minnich  | Non-Executive & Non-Independent Director;  MBA in Corporate Finance from the University of Hartford, BS in Management from Connecticut University. He is a creative leader with skills in strategic planning operating plan development and execution with 33 years of insurance experience.  |  |
| Mr. Steven Barnett  | Non-Executive & Non-Independent Director; He has vast experience of the global insurance sector and is currently the CEO-Asia Pacific AIG General insurance and has studied 'A' Levels Economics, Design and Political Science.   |  |
| Mr. Neelesh Garg  | Managing Director & CEO;  B. Com (Hons.), PGDBM in Finance and Marketing from IIM, Bangalore. He has vast experience in General Insurance Industry.   |  |
| Mr. Ashish Sarma  | Company Secretary;  Bachelor of Commerce (B.Com), Bachelor of Law (LL.B), Associate Member of Institute of Company Secretaries of India. He has vast experience in legal, secretarial and overall regulatory compliance management.   |  |
| Mr. Sumedh Jog  | Chief Financial Officer; PGDBM and Member of the Institute of Chartered Accountants of India.   |  |
| Ms. Parvathi Singh  | President & Chief Claims Officer; B.Sc, III-F, MA   |  |
| Mr. Satyanandan Atyam   | Chief Risk Officer; B.E. & MMS  |  |
| Mr. Jitesh Bawa   | Chief Human Resource Officer; B.Sc & MPM  |  |
| Mr. Vinay Rao   | Chief Investment Officer; B.E., PGDM, CFA   |  |
| Mr. Vijay Pandit  | Sr. Vice President and National Head - Internal Audit; CA, CISA, CIA, B.COM   |  |
| Mr. Amit Ganorkar   | Chief Operating Officer (IT & Operations); B.E. & MBA   |  |
| Mr. Madhukar Sinha  | Chief Compliance Officer; B.Sc, AIII, LL.B  |  |
| Mr. J N Prasad  | Chief Underwriting Officer; MBA, B.Sc   |  |
| Mr. Neel Chheda<br>(Ceased as Appointed<br>Actuary with effect from<br>20 <sup>th</sup> September 2021) | Erstwhile Appointed Actuary; CA, M.Com, Fellow of Insurance Institute of India (FIII) & FRM Holder  |  |



| Name of Director /KMP   | Designations/Qualifications                                       |
|---|---|
| Mr. Supriyo Chaki<br>(Appointed as an Appointed<br>Actuary with effect from<br>21st September 2021) | Appointed Actuary; Post Graduation - Indian Statistical Institute |
| Mr. Sushant Sarin   | President - Commercial Lines;                                     |
|   | B.Sc, PGDM, FII   |
| Mr. Parag Ved   | President - Consumer Lines;                                       |
|   | B.E. & MMS Marketing  |

#### Responsibilities

The Board of Directors represents the interest of the Company's shareholders in optimizing long-term value by providing the management with guidance and strategic direction on shareholders' behalf. The Board's mandate is to oversee the Company's strategic direction, review financial, operational and investment performance, risks pertaining to the business, approve annual business plan/ budget, ensure regulatory compliance and safeguard interest of all stakeholders. The Board plays a pivotal role in ensuring good governance and creating value for all stakeholders. The Directors acknowledge their duties as prescribed under the Act, the rules framed thereunder and the Guidelines.

#### **Role of Independent Directors**

The Independent Directors bring an independent judgement to bear on the Board's deliberation and objectivity in the Board's decision making process. The Independent Directors participate constructively and actively in the Committees of the Board in which they are members. They represent and safeguard the interest of all stakeholders.

#### **Tenure**

In accordance with the provisions of Section 152(6) of the Act, not less than two-thirds of the total number of directors shall be persons whose period of office is liable to determination by retirement by rotation. One-third of such directors are liable to retire every year and if eligible, offer themselves for re-appointment.

In accordance with the provisions of Section 149(10) and 152(5) of the Act, the Independent Directors are not liable to retire by rotation and are appointed for a fixed term.

#### **Board Meetings and Procedures**

All Directors participate in discussing the strategies, business performance, financials, investment performance and key risks pertaining to the business of the Company. The Board follows a set of appropriate standard procedures in the conduct of Board meetings which is summarized below:

The meetings of the Board of Directors are generally held at the Company's registered office in Mumbai. The schedule of meetings to be held in a calendar year is planned well in advance and informed to the Directors.

The notice of each Board and Committee meeting is given in writing through email to each Director, Appointed Actuary, members of Senior Management and Statutory and Internal Auditors, as and when required. The Company also makes arrangements for participation of Directors in the meeting through video-conferencing (VC), if for any reason they are unable to participate in the meeting in person or the meeting could not be held in physical form due to ongoing pandemic. The Board and its Committees meet at least once a quarter to inter-alia review the financial, operational, investment performance and key risks impacting the business of the Company.

The Company Secretary in consultation with the Executive Board prepares detailed agenda along with the agenda notes for the meetings and sends it to the directors in advance. The Members of the Board also recommend inclusion of any matter in the agenda for discussion. In case of matters requiring urgent consideration by the Board and arising post the dispatch of agenda, the same is taken up for discussion by the Board as part of any other business with the permission of the Chairperson and consent of majority of Directors present at the meeting.

The members of the Board have access to all information of the Company. As and when required members of Senior Management team are invited to attend the Board and Committee meetings so as to provide additional inputs on the items being discussed. Urgent matters are also considered and approved by passing resolution through circulation, which are noted at the next meeting. The Company Secretary records the minutes of the proceedings of each Board and Committee meetings.

During FY 2021-22, the Board met six (6) times on May 6, 2021, June 3, 2021, July 28, 2021, October 26, 2021, February 3, 2022 and March 30, 2022. The time gap between any two meetings did not exceed 120 days.



The attendance of the Directors at the said meetings is listed below:

| Directors               | No. of<br>Meetings<br>held during<br>the tenure | No. of<br>Meetings<br>attended |
|-------------------------|---|--------------------------------|
| Mr. Saurabh Agrawal     | 6   | 6                              |
| Mr. F N Subedar*        | 2   | 2                              |
| Ms. Bhagyam Ramani**    | 2   | 2                              |
| Mr. Sumit Bose***       | 6   | 6                              |
| Mr. Pratip Kar          | 6   | 6                              |
| Ms. Alice Vaidyan***    | 4   | 4                              |
| Ms. P. H. Vijaya Deepti | 6   | 6                              |
| Mr. Neil Joe Minnich    | 6   | 6                              |
| Mr. Steven Barnett      | 6   | 6                              |
| Mr. Neelesh Garg        | 6   | 6                              |

<sup>\*</sup>Retired w.e.f. July 6, 2021; \*\*Ceased w.e.f. June 8, 2021, \*\*\*Reappointed / Appointed w.e.f. June 9, 2021

#### **Committees**

To enable better and more focused attention on the affairs of the Company and as required under regulatory provisions, the Board has constituted various Committees. These Committees lay down the groundwork for decision-making and report to the Board. The terms of reference of the Committees are approved by the Board, which inter alia includes all the statutory and regulatory stipulations. Meetings of all Committees, except Nomination and Remuneration Committee (NRC) and Corporate Social Responsibility Committee (CSR) are held on a quarterly basis. The NRC and CSR Committee meet atleast twice in a year. Minutes of the Committee meetings/report on the activities of the Committee are submitted to the Board at its quarterly meetings. Matters requiring the Board's attention/ approval are generally placed in the form of notes/ report to the Board with the recommendations from the respective Committee. The Board has constituted the following Committees with specific terms of reference:

- Audit Committee (AC) 1.
- 2. Investment Committee (IC)
- Risk Management Committee (RMC) 3.
- 4. Policyholder Protection Committee (PPC)
- 5. Nomination and Remuneration Committee (NRC)
- Corporate Social Responsibility Committee (CSR)

The role and composition of various Committees, including the number of meetings held during the year and the related attendance of the Committee Members at the said meetings, are given below:

#### Audit Committee (AC)

The Audit Committee comprises of five (5) members three Independent Directors and one nominee each of Tata Sons and AIG. The Chairman of the Committee is an Independent Director and has a rich experience in financial sector. The composition of the Committee is in conformity with the provisions of Section 177 of the Act and the Guidelines.

the Committee Members possess adequate qualifications to fulfill their duties as stipulated under the Act and the Guidelines.

The Members of the Senior Management and Auditors are invited to participate in the meetings of the Committee as and when necessary. The Committee invites Senior Executives as it considers their presence to be appropriate at its meetings. The Chairman of the Committee briefs the Board of Directors about significant discussions and decisions taken at its meeting.

The Committee inter-alia oversees the financial statements and financial reporting before submission to the Board, internal audit function, compliance function and the work of the Statutory Auditors. The Committee also reviews the reports of the Internal Auditors and Statutory Auditors along with the comments and action taken reports of the Management. The Committee gives appropriate directions to the Management in areas that needs to be strengthened. The Committee reviews, ratifies and approves the related party transactions, monitors age-wise analysis of unclaimed amount of Policyholders, progress on settlement of unclaimed amount and steps taken by the Company to reduce unclaimed amount, reviews the process and mechanism in place to comply with the provisions of applicable laws. The Committee recommends to the Board the appointment or reappointment of the Statutory Auditors, Internal Auditors, Secretarial Auditors, Concurrent Auditors, Auditors for audit of remuneration paid to Motor Insurance Service Providers, Investment Risk Management Auditors and their remuneration. The Committee and Statutory Auditors discuss the nature and scope of audit prior to the commencement of the audit and areas of concern, if any, arising post audit. The Committee approves the type and nature of other services that can be availed by the Company from the Statutory Auditors. The Committee also oversees internal financial control and risk management systems of the Company and ensures that adequate procedures and processes has been setup to address all concerns relating to adequacy of checks and control mechanisms.

During FY 2021-22, the AC met six (6) times on May 5, 2021, June 23, 2021, July 27, 2021, October 25, 2021, January 19, 2022 and February 2, 2022.



The composition of the AC and attendance of the Committee Members at the meetings held during FY 2021-22 are listed below:

| Members                         | No. of<br>Meetings<br>held during<br>the tenure | No. of<br>Meetings<br>attended |
|---------------------------------|---|--------------------------------|
| Mr. Sumit Bose<br>(Chairperson) | 6   | 6                              |
| Mr. Farokh Subedar*             | 1   | 1                              |
| Ms. Bhagyam Ramani**            | 1   | 1                              |
| Mr. Pratip Kar                  | 6   | 6                              |
| Ms. Alice Vaidyan***            | 5   | 5                              |
| Ms. P. H. Vijaya Deepti****     | 5   | 5                              |
| Mr. Steven Barnett              | 6   | 5                              |

<sup>\*</sup>Ceased as a Member of the Committee w.e.f. June 3, 2021;

#### **Investment Committee (IC)**

The Investment Committee comprises of seven (7) members - one Non-Executive Director, one Independent Director, the Managing Director & CEO, the Appointed Actuary, the Chief Investment Officer, Chief Financial Officer and the Chief Risk Officer. The composition of the Committee is in conformity with the provisions of the IRDAI (Investment) Regulations, 2016, as amended from time to time.

The Committee reviews the Investment Policy of the Company, its implementation and the operational framework for the investment operations, ensuring liquidity for smooth operations, compliance with prudential regulatory norms on investments, risk management/ mitigation strategies to ensure adequate return on investment of Policyholder and Shareholder funds. The Committee also reviews solvency position, the investment strategies adopted from time to time and gives suitable directions as needed.

The Committee at its quarterly meetings inter-alia reviews the report of the concurrent auditors on audit of investment transactions and related systems, the investments made by the Company during the quarter and the investment strategy for the period ahead and provides advise and suggestions.

All the Committee Members are fully conversant with various responsibilities cast on them by the IRDAI (Investment) Regulations, 2016, as amended from time to time. The Committee regularly apprises the Board on the performance and analysis of the Company's investment portfolio and strategy.

During FY 2021-22, the IC met five (5) times on May 6, 2021, July 28, 2021, October 1, 2021, October 26, 2021 and February 3, 2022.

The composition of the IC and attendance of the Committee Members at the meetings held during the year are listed below:

| Members                              | No. of<br>Meetings<br>held during<br>the tenure | No. of<br>Meetings<br>attended |
|--------------------------------------|---|--------------------------------|
| Mr. Saurabh Agrawal<br>(Chairperson) | 5   | 5                              |
| Mr. Farokh Subedar*                  | 1   | 1                              |
| Ms. Bhagyam Ramani**                 | 1   | 1                              |
| Ms. Alice Vaidyan***                 | 4   | 4                              |
| Mr. Neelesh Garg                     | 5   | 5                              |
| Mr. Vinay Rao                        | 5   | 5                              |
| Mr. Sumedh Jog                       | 5   | 5                              |
| Mr. Neel Chheda\$                    | 2   | 2                              |
| Mr. Supriyo Chaki <sup>\$\$</sup>    | 1   | 1                              |
| Mr. Satyanandan Atyam                | 5   | 5                              |

<sup>\*</sup> Ceased as a Member of the Committee w.e.f. June 3, 2021;

\$Ceased as a Member of the Committee w.e.f. September 20, 2021;

\$\$Appointed as a Member of the Committee w.e.f. October 26, 2021;

#### Risk Management Committee (RMC)

The Risk Management Committee comprises of seven (7) members - one Independent Director, two Non-Executive Directors, the Managing Director & CEO, Chief Financial Officer, Chief Underwriting Officer and Chief Claims Officer. The Chairperson of the Committee is a Non-Executive, Non-Independent Director.

The Chief Risk Officer is a permanent invitee to the meetings of the Committee.

The terms of reference of the Committee inter-alia include overseeing the Company's risk management policy and practices, reviewing various key risks and frauds associated with the business of the Company, evaluation of risk exposure and laying down risk tolerance limits and thereby assisting the Board in effective monitoring of the Risk Management Framework (RMF). The RMC advises the Board with regard to risk management in relation to strategic and operational matters. The RMC also reviews the solvency position on a regular basis.

<sup>\*\*</sup>Ceased as a Member of the Committee w.e.f. June 8, 2021;

<sup>\*\*\*</sup>Appointed as a Member of the Committee w.e.f. June 9, 2021;

<sup>\*\*\*\*</sup>Appointed as a Member of the Committee w.e.f. June 3, 2021;

<sup>\*\*</sup> Ceased as a Member of the Committee w.e.f. June 8, 2021;

<sup>\*\*\*</sup> Appointed as a Member of the Committee w.e.f. June 9, 2021;



In accordance with the framework, the RMC provides an assurance that risk exposures are adequately controlled and identified gaps are effectively taken care of by implementing appropriate risk minimization measures.

During FY 2021-22, the RMC met four (4) times on May 5, 2021, July 27, 2021, October 25, 2021 and February 2, 2022.

The composition of the RMC and attendance of the Committee Members at the meetings held during the year are listed below:

| Members                                  | No. of<br>Meetings<br>held during<br>the tenure | No. of<br>Meetings<br>attended |
|--|---|--------------------------------|
| Ms. P. H. Vijaya Deepti<br>(Chairperson) | 4   | 4                              |
| Mr. Sumit Bose                           | 4   | 4                              |
| Mr. Neil Joe Minnich                     | 4   | 4                              |
| Mr. Neelesh Garg                         | 4   | 4                              |
| Mr. J N Prasad                           | 4   | 4                              |
| Mr. Sumedh Jog                           | 4   | 4                              |
| Ms. Parvathi Singh                       | 4   | 4                              |
| Mr. Satyanandan Atyam*,<br>CRO (Invitee) | 4   | 4                              |

<sup>\*</sup>The CRO has attended all meetings of the RMC held in FY22.

#### Policyholder Protection Committee (PPC)

The Policyholder Protection Committee comprises of five (5) members - two Independent Directors, one Non-Executive Director, Managing Director & CEO and COO-Operations & Technology. The Chairperson of the Committee is an Independent Director.

The Committee reviews the processes followed in redressal of Policyholder grievances and the grievance redressal mechanism of the Company and suggests mechanism for speedy redressal of complaints/ grievances from Policyholders. The Committee also reviews the steps taken by the Company to reduce unclaimed amount due to the Policyholders.

The Committee also reviews (i) the awards given by Insurance Ombudsman/ Consumer Forums and the root cause of customer complaints; (ii) the claims report including status of outstanding claims with ageing and repudiated claims with analysis of reasons thereof.

During FY 2021-22, the PPC met four (4) times on May 5, 2021, July 27, 2021, October 26, 2021 and January 19, 2022.

The composition of the PPC and the attendance of the Committee Members at the meetings held during the year are listed below:

| Members                             | No. of<br>Meetings<br>held during<br>the tenure | No. of<br>Meetings<br>attended |  |
|-------------------------------------|---|--------------------------------|--|
| Ms. Alice Vaidyan*<br>(Chairperson) | 3   | 3                              |  |
| Ms. Bhagyam Ramani**                | 1   | 1                              |  |
| Mr. Pratip Kar                      | 4   | 4                              |  |
| Mr. Steven Barnett                  | 4   | 4                              |  |
| Mr. Neelesh Garg                    | 4   | 4                              |  |
| Mr. Amit Ganorkar                   | 4   | 4                              |  |

<sup>\*</sup> Appointed as a Member of the Committee w.e.f. June 9, 2021

#### Nomination and Remuneration Committee (NRC)

Nomination and Remuneration Committee comprises three (3) members - two Independent Directors, one Non-Executive Director. The Chairman of the Committee is an Independent Director.

The Committee determines the salary and other terms of the compensation package for the Executive Director, approval of the annual compensation of the Executive Director, subject to approval of IRDAI, approval of the annual increments to the Senior Management Personnel as well as overall salary increase across the organization and fixing of criteria inter-alia for evaluation of performance of individual Directors, Board as a whole and Board Committees.

During FY 2021-22, the NRC met five (5) times on May 6, 2021, May 27, 2021, October 26, 2021, February 3, 2022 and March 30, 2022.

The composition of the NRC and the attendance of the Committee Members at the meetings held during the year are listed below:

| Members                         | No. of<br>Meetings<br>held during<br>the tenure | No. of<br>Meetings<br>attended |  |
|---------------------------------|---|--------------------------------|--|
| Mr. Pratip Kar<br>(Chairperson) | 5   | 5                              |  |
| Mr. Sumit Bose                  | 5   | 5                              |  |
| Mr. Saurabh Agrawal             | 5   | 5                              |  |

#### Corporate Social Responsibility Committee (CSR)

The CSR Committee comprises of three (3) members which include an Independent Director, Non-Executive Director and Managing Director & CEO. The Chairman of the Committee is an Independent Director. During FY 2021-22, the Committee met four (4) times on May 6, 2021, July 28, 2021, October 26, 2021 and March 30, 2022.

<sup>\*\*</sup> Ceased as a Member of the Committee w.e.f. June 8, 2021;



The composition of the CSR Committee and the attendance of the Committee Members at the meetings held during the year are listed below:

| Members                         | No. of<br>Meetings<br>held during<br>the tenure | No. of<br>Meetings<br>attended |
|---------------------------------|---|--------------------------------|
| Mr. Sumit Bose<br>(Chairperson) | 4   | 4                              |
| Mr. Saurabh Agrawal             | 4   | 4                              |
| Ms. Bhagyam Ramani*             | 1   | 1                              |
| Mr. Neelesh Garg                | 4   | 4                              |

<sup>\*</sup>Ceased to be a Member of the Committee w.e.f. June 8, 2021.

The CSR Policy of the Company inter-alia specifies the key focus areas for CSR activities/ Projects that could be undertaken by the Company, formulation of Annual Action Plan, approach and process for undertaking CSR projects and the monitoring mechanism. The CSR Policy is available on the website of the Company (www. tataaig.com). The Annual Report on CSR activities, as prescribed under Section 135 of the Act read with Rule 9 of the Companies (Accounts) Rules, 2014, and Rule 8 of the Companies (Corporate Social Responsibility Policy) Rules, 2019, as amended is appended to the Board's Report.

#### **Meeting of Independent Directors**

The Independent Directors separately hold a meeting once a year (without the presence of the Management) to evaluate the performance of the Whole-time Directors, Non-Independent Directors, Chairman of the Board, Board Committees and the Board as a whole and to assess the quality, quantity and timeliness of the flow of information between the Company's Management and the Board.

During the year, the meeting of Independent Directors was held on March 30, 2022 which was attended by all Independent Directors and was chaired by Mr. Pratip Kar.

#### **Remuneration of Directors**

The remuneration of Board members consisting of sitting fees and commission which is paid to the Independent and eligible Non-Executive Directors for attending the Board and Committee meetings. The sitting fees paid to the Board members for attending the Board and Committee meetings during FY22 is mentioned in Form MGT-7 which is hosted on the website of the Company (www.tataaig.com). An amount of ₹ 40 Lakhs was paid as commission to the eligible directors during FY22.

Except to the extent of insurance policies taken in the ordinary course of business, the sitting fees and commission paid as mentioned hereinabove, the Non-Executive Directors (including Independent Directors) do not have any pecuniary relationships or transactions with the Company.

#### **Whistleblower Policy**

The Company promotes ethical behavior in all its dealings, business or otherwise and has put in place a Whistleblower Policy ('Policy') for reporting of any illegal or unethical behavior. The Policy is uploaded on the website of the Company. In terms of the Policy, any person including employees, customers and vendors may report malpractice, actual or suspected fraud, violations of the Company's Code of Conduct, abuse of power or authority by any official of the Company or any other act with an intention of unethical personal gain or cause damage to the Company or its employees to the Ethic Committee or various touch points defined in whistle blower policy constituted for the purpose. The Policy provides for maintaining confidentiality of such reporting and ensures that the Whistleblowers are protected and not subjected to any discriminatory practices.

In terms of the Policy, whistle blowing complaint can be sent directly to the Chairman of the Audit Committee of Directors. During the year, no person was denied access to the Committee for expressing concerns or reporting grievances under the Policy.

#### **Code of Conduct**

The Company's Code of Conduct is applicable to all employees and Directors of the Company. All the members of the Board and Senior Management Personnel have confirmed adherence to the provisions of the said Code of Conduct.

#### **Details of Claims**

As required under the IRDAI Corporate Governance Guidelines, 2016, the details of claims paid and outstanding at the end of the year have been disclosed under Schedule 16 -Notes to Accounts forming part of Financial Statements.

On behalf of the Board of Directors

Mumbai May 6, 2022 Saurabh Agrawal Chairman (DIN: 02144558)



# **Compliance Certificate**

In accordance with the provisions of Corporate Governance Guidelines issued by the Insurance Regulatory and Development Authority of India, I, Ashish Sarma, Company Secretary of the Company, hereby certify that the Company has complied with the provisions of Corporate Governance Guidelines for Insurance companies issued by IRDAI, as amended from time to time and to the extent applicable and nothing has been concealed or suppressed.

Mumbai May 6, 2022

Ashish Sarma Company Secretary ACS 18936



Annexure II

## FORM No. AOC - 2

#### FOR FINANCIAL YEAR ENDED 31<sup>ST</sup> MARCH 2022

(Pursuant to Clause (h) of sub-section (3) of Section 134 of the Act and Rule 8(2) of the Companies (Accounts) Rules, 2014)

Form for disclosure of particulars of contracts/ arrangements entered into by the Company with related parties referred to in sub-section (1) of section 188 of the Companies Act, 2013 including certain arm's length transactions under third proviso thereto:

Details of contracts or arrangements or transactions not at arm's length basis: Tata AIG General Insurance Company Limited has not entered into any contract or arrangement or transaction with its related parties which is not at arm's length during the Financial Year 2021-2022

| Name(s) of<br>the related<br>party and<br>nature of<br>relationship | Nature of<br>contracts/<br>arrangements | Duration of<br>the contracts/<br>arrangements/<br>transactions | Salient terms of the contracts or arrangements or transactions including the value, if any | Justification<br>for entering<br>into such<br>contracts or<br>arrangement<br>or<br>transactions | Date(s) of<br>approval<br>by the<br>Board | Amount<br>paid as<br>advance<br>if any | Date on which the special resolution was passed in general meeting as required under first proviso of Section 188 |
|---|---|--|--|---|---|--|---|
| NIL   | NIL                                     | NIL  | NIL  | NIL   | NIL                                       | NIL                                    | NIL   |

Details of material contracts or arrangement or transactions at arm's length basis

| Sr.<br>No. | Name(s) of<br>the related<br>party and<br>nature of<br>relationship | Nature of<br>contracts/<br>arrangements/<br>transactions | Duration of<br>the contracts/<br>arrangements/<br>transactions | Salient terms of the contracts or arrangements or transactions including the value & consideration, if any | Date(s) of<br>approval<br>by the<br>Board/ Audit<br>Committee | Amount<br>paid as<br>advances,<br>if any |
|------------|---|--|--|--|---|--|
|            | NIL   | NIL  | NIL  | NIL  | NIL   | NIL                                      |

For and on behalf of the Board of Directors of Tata AIG General Insurance Company Limited

Mr. Saurabh Agrawal Mr. Neelesh Garg Place: Mumbai Dated: 6<sup>th</sup> May 2022 (Chairman) (Managing Director and CEO)





# CORPORATE SOCIAL RESPONSIBILITY ("CSR") REPORT OF TATA AIG GENERAL INSURANCE COMPANY LIMITED

FOR FINANCIAL YEAR ENDED 31st MARCH 2022

Brief outline on CSR Policy of the Company:

The CSR Policy of Tata AIG General Insurance Company Limited has been laid down as per Section 135 of the Companies Act, 2013 and the rules made thereunder. The Company strives to be a responsible corporate and pursues a strategy that enables realization of twin goals of shareholder value enhancement along with impactful contribution to the society. The key focus areas of CSR activities include Education, Health Care, Integrated Rural Development, Disaster Response and Environmental Sustainability. The Company also promotes volunteering of time by its employees for social, environmental causes.

#### **Composition of CSR Committee:**

| Sr.<br>No. | Name of Director    | Designation / Nature of Directorship                       | Number of<br>meetings of CSR<br>Committee held<br>during the year | Number of<br>meetings of<br>CSR Committee<br>attended during<br>the year |
|------------|---------------------|--|---|--|
| 1.         | Mr. Sumit Bose      | Chairperson (Independent Director)                         | 4   | 4  |
| 2.         | Mr. Saurabh Agrawal | Member (Non-Executive Director & Non Independent Director) | 4   | 2  |
| 3.         | Ms. Bhagyam Ramani* | Member (Independent Director)                              | 4   | 1  |
| 4.         | Mr. Neelesh Garg    | Member (MD & CEO)  | 4   | 4  |

<sup>\*</sup>Ceased to be a member of the Committee w.e.f. 8th June 2021.

- Web-link where Composition of CSR committee, CSR Policy and CSR projects approved by the Board are disclosed on the website of the company: www.tataaig.com
- Details of Impact assessment of CSR projects carried out in pursuance of sub-rule (3) of rule 8 of the Companies (Corporate Social Responsibility Policy) Rules, 2014, if applicable (attach the report): Not Applicable
- Details of the amount available for set off in pursuance of sub-rule (3) of rule 7 of the Companies (Corporate Social responsibility Policy) Rules, 2014 and amount required for set off for the financial year, if any:

| Sr.<br>No. | Financial Year | Amount available for set-off from preceding financial years (in ₹) | Amount required to be set-off for the financial year, if any (in ₹) |
|------------|----------------|--|---|
| 1          | FY 20-21       | Not Applicable   | Not Applicable  |
| _ 2        | FY19-20        | Not Applicable   | Not Applicable  |
| 3          | FY18-19        | Not Applicable   | Not Applicable  |
|            | Total          | Not Applicable   | Not Applicable  |

- Average net profit of the company as per section 135(5): ₹ 3,92,97,00,833
- 7. (a) Two percent of average net profit of the company as per section 135(5): ₹7,85,94,017
  - (b) Surplus arising out of the CSR projects or programmes or activities of the previous financial years: Not Applicable
  - (c) Amount required to be set off for the financial year, if any: Not Applicable
  - (d) Total CSR obligation for the financial year (7a+7b-7c): ₹ 7,85,94,017



# (a) CSR amount spent or unspent for the financial year: ထ

| Total Amount Spent for the |   | '   | Amount Unspent (in ₹)            |  |                                 |
|----------------------------|---|---|----------------------------------|--|---------------------------------|
| Financial Year (in ₹)      | Total Amount transferred to Unspen<br>Account as per section 135(6) | otal Amount transferred to Unspent CSR<br>Account as per section 135(6) | Amount transferred<br>as per sec | Amount transferred to any fund specified under Schedule VII<br>as per second proviso to section 135(5) | under Schedule VII<br>on 135(5) |
|                            | Amount  | Date of Transfer  | Name of the Fund                 | Amount   | Date of transfer                |
| ₹7,54,33,601               | ₹ 32,03,459   | 28-04-2022  | Not Applicable                   | ΞΞ   | Not Applicable                  |

|       |  |      | ે   | e _  | 837  |   |
|-------|--|------|---|--|--|---|
|       |  |      | Mode of Implementation -<br>Through Implementing Agency | CSR<br>Registration<br>number  | CSR00000837  |   |
| )     |  | (II) | mpleme<br>plement                                       | œ  |  |   |
| -     |  |      | Aode of I<br>ough Im                                    | Name   | Avanti Fellows   |   |
|       |  |      |   | 6  | A A  |   |
|       |  | (10) | Mode of<br>Implementation                               | - Direct (Yes/No)  | 02   |   |
|       |  |      | Implei  | - Direc  |  |   |
|       |  | (6)  | Amount<br>transferred to                                | Unspent CSR<br>Account for<br>the project as<br>per Section<br>135(6) (in ₹) | ₹15,26,549   |   |
| 5     |  |      | Antransi  | Unsp<br>Accc<br>the pr<br>per (  |  |   |
|       | ::<br>::   | (8)  | Amount<br>spent in                                      | the current<br>financial<br>Year (in₹)                                       | ₹1,34,73,451   |   |
| -     | ial yea  |      |   |  |  |   |
|       | financ   | (7)  | Amount<br>allocated for                                 | the project<br>(in ₹)  | ₹1,50,00,000   |   |
|       | or the   |      |   | =  |  |   |
|       | ects fo  | (9)  | Project<br>duration                                     |  | Apr'21-  |   |
|       | ng proj  |      | ject  | District   | East Kameng<br>ttanagar<br>Lohit<br>Lower Subansiri<br>Papum Pare<br>Tawang<br>West Siang;<br>Barpeta<br>Barpeta<br>Bangaigaon<br>Cachar<br>Chirang<br>Dhemaji<br>Dhubri<br>Olam Hasao<br>Dibrugarh<br>Goalpara<br>Sarbi Anglong<br>Karbi Anglong<br>Karinganj |   |
|       | ongoir   | (2)  | Location of the project                                 | Σ  | East Kameng<br>Itanagar<br>Lohit<br>Lower Subani<br>Papum Pare<br>Tawang<br>West Siang;<br>Barpeta<br>Bongaigaon<br>Chirang<br>Darrang<br>Dhubri<br>Diam Hasao<br>Dibuugah<br>Goalpara<br>Jorhat<br>Kamrup<br>Karbi Anglong<br>Karbi Anglong                   | Lakhimpu<br>Nagaon<br>Nalbari<br>Rangia<br>Sonitpur<br>Tezpur<br>Udalguri;<br>Chandel |
| 10010 | ainst  |      | ocation o   | State  | Arunachal<br>Pradesh;<br>Assam;<br>Manipur;<br>Mizoram;<br>Nagaland;<br>Sikkim; Tripura  |   |
|       | ent ag   |      | ב   | Ş.   | Arunachal<br>Pradesh;<br>Assam;<br>Manipur;<br>Mizoram;<br>Nagaland;<br>Sikkim; Tripu  |   |
|       | nt sp  | (4)  | Local   | (Ves/<br>No)   | O <sub>N</sub>   |   |
|       | amor   | (3)  | Item from<br>the list of                                | activities in<br>Schedule VII to<br>the Act                                  | noting ion; lon; vering res Loing lities y y rand nically ard  |   |
| 000   | (b) Details of CSR amount spent against ongoing projects for the financial year: | ۳    | Item<br>the I   | activ<br>Schedt<br>the   | (ii) promoting education; (iii) empowering women, measures for reducing inequalities faced by socially and economically backward groups.   |   |
|       | etails   | (2)  | Name of the<br>Project                                  |  | Education:<br>Scholarships<br>for UG studies<br>at premiere<br>institutes (89<br>girl student<br>beneficiaries)  |   |
|       | (p)  | ن    | Name  |  | Education:<br>Scholarships<br>for UG studies<br>at premiere<br>institutes (89<br>girl student<br>beneficiaries)  |   |
|       |  | Ξ    | ≗ õ   |  | _  |   |



|   | nentation -<br>inting Agency                | CSR<br>Registration<br>number  |  | CSR00000837  | CSR00000898  |
|---|---|--|--|--|--|
| (11) Mode of Implementation - Through Implementing Agency |   | Name   |  | Avanti Fellows   | Concern India<br>Foundation  |
| (01)  | Mode of<br>Implementation                   | - Direct (Yes/No)  |  | ON   | ON   |
| (6)   | Amount<br>transferred to                    | Unspent CSR<br>Account for<br>the project as<br>per Section<br>135(6) (in ₹) |  | ₹1,09,707  | ₹1,14,000  |
| (8)   | Amount<br>spent in                          | the current<br>financial<br>Year (in₹)                                       |  | ₹38,90,293   | \$1,36,000   |
| (7)   | (7) Amount allocated for the project (in ₹) |  |  | ₹ 40,00,000  | ₹2,50,000  |
| (9)   | Project<br>duration                         |  |  | Apr'21-<br>Mar'22  | Apr'21-<br>Mar'22  |
| (5)   | ion of the project                          | District   | Churachandpur<br>Imphal East<br>Imphal West<br>Senapati<br>Ukhrul;<br>East Khasi Hills<br>Ri Bhoi<br>South West<br>Garo Hills<br>West Garo Hills<br>West Jaintia<br>Hills;<br>Serchip;<br>Mon<br>Mon<br>Mon<br>Dinapur<br>Peren;<br>East Sikkim<br>North Sikkim;<br>Dhalai<br>Gomati<br>Khowai | Kokrajhar  | Akola<br>Amravati<br>Aurangabad<br>Beed<br>Bhandara<br>Chandrapur<br>Gondia<br>Jalgaon<br>Jalna<br>Mumbai City           |
|   | Location o                                  | State  |  | Assam  | Maharashtra  |
| (4)   | Local<br>area                               | (Yes/<br>No)   |  | O N  | O <sub>N</sub>   |
| (3)   | om<br>: of<br>ss in<br>v VII to             |  |  | ii) promoting education; (iii) measures for reducing inequalities faced by socially and economically | (ii) promoting education, (xii) disaster management, including relief  |
| (2)   | ct the                                      |  |  | Education: Competitive Exams Coaching: IIT JEE & NEET (40 girl student beneficiaries)                | Education: Financial aid to support education of wards of police martyred or deceased during Covid-19 (117 beneficiaries |
| Ξ   | <u>R</u> 8                                  |  |  | 7  | 0  |



|      |   |  |   |   | 1  |               |
|------|---|--|---|---|--|---------------|
|      | ementation -<br>enting Agency                           | CSR<br>Registration<br>number  | CSR00000508   | CSR00000259   | CSR00000259  |               |
| (II) | Mode of Implementation -<br>Through Implementing Agency | Name   | Collectives<br>for Integrated<br>Livelihood<br>Initiatives  | BAIF Institute<br>for Sustainable<br>Livelihoods and<br>Development   | BAIF Institute<br>for Sustainable<br>Livelihoods and<br>Development  |               |
| (10) | Mode of<br>Implementation<br>- Direct (Yes/No)          |  | O <sub>N</sub>  | O<br>Z  | OZ   |               |
| (6)  | Amount<br>transferred to                                | Unspent CSR<br>Account for<br>the project as<br>per Section<br>135(6) (in ₹) | ₹ 9,90,955  | ₹1,34,234   | ₹ 3,28,014   | ₹32,03,459    |
| (8)  | Amount<br>spent in                                      | the current<br>financial<br>Year (in₹)                                       | ₹1,78,09,045  | ₹1,32,61,766  | ₹ 35,92,986  | ₹ 4,61,63,541 |
| (7)  | Amount<br>allocated for                                 | the project<br>(in ₹)  | ₹1,28,00,000  | ₹1,33,96,000  | ₹ 39,21,000  | ₹ 4,93,67,000 |
| (9)  | Project<br>duration                                     |  | Apr'2!-<br>Mar'22   | Apr'21-<br>Mar'22   | Apr'21-<br>Mar'22  |               |
| (5)  | of the project  | District   | Nandurbar   | Osmanabad   | Chamoli  |               |
|      | Location  | State  | Maharashtra   | Maharashtra   | Uttarakhand  |               |
| (4)  | Local   | (Yes/<br>No)   | 0 2   | 0 2   | O N  |               |
| (3)  | Item from<br>the list of                                | activities in<br>Schedule VII to<br>the Act                                  | (x) rural development projects, (iv) ensuring environmental sustainability                            | (iv) ensuring<br>environmental<br>sustainability,<br>(x) rural<br>development<br>projects                           | (xii) disaster management, including relief, rehabilitation, and reconstruction activities, (x) rural development projects |               |
| (2)  | Name of the<br>Project                                  |  | Integrated<br>Rural<br>Development:<br>Lakhpati<br>Kisan:<br>Livelihoods<br>(10,960<br>beneficiaries) | Environmental<br>Sustainability:<br>Water<br>Conservation<br>in draught-<br>prone region<br>(3038<br>beneficiaries) | Disaster Response: Livelihoods for disaster affected communities (421 beneficiaries)                                       | TOTAL         |
| (E)  | S. S.   |  | 4   | വ   | 9  |               |



(c) Details of CSR amount spent against other than ongoing projects for the financial year:

|     | ıtation - Through<br>ıg agency                       | CSR registration<br>number | CSR00001977   | CSR00000744   | CSR00000511  | CSR00000898   | CSR00001330  |
|-----|--|----------------------------|---|---|--|---|--|
| (8) | Mode of implementation - Through implementing agency | Name                       | American India<br>Foundation Trust  | Ex Navodayan<br>Foundation  | K C Mahindra<br>Education Trust  | Concern India<br>Foundation   | Magic Bus India<br>Foundation  |
| (7) | Mode of<br>implementation -                          | Direct (Yes/No)            | O <sub>N</sub>  | ON  | ON   | ON N  | ON   |
| (9) | Amount spent<br>for the project                      | (in₹)                      | ₹ 28,50,000   | ₹ 40,70,000   | ₹25,00,000   | ₹ 30,00,000   | ₹12,00,000   |
| (5) | Location of the project                              | District                   | Nuapada   | Nalanda   | Moga   | Mumbai<br>Thane<br>Ahmednagar<br>Kolhapur,<br>Bhadradri<br>Kothagude,<br>Angul<br>Khordha   | Hyderabad  |
|     | Location   | State                      | Odisha  | Bihar   | Punjab   | Maharashtra,<br>Odisha,<br>Telangana  | Telangana  |
| 4   | Local<br>area  | (Yes/<br>No)               | <u>0</u>  | 8   | 0  | 0<br>Z  | Yes  |
| (3) | Item from the list of activities in schedule         | VII to the Act             | (ii) promoting education, (iii) measures for reducing inequalities faced by socially and economically backward groups | (ii) promoting education, (iii) measures for reducing inequalities faced by socially and economically backward groups | (ii) promoting education; (iii) promoting gender equality, measures for reducing inequalities faced by socially and economically backward groups | (ii) promoting education, (xii) disaster management, including relief   | (ii) promoting education, including employment enhancing vocation skills                       |
| (2) | Name of the<br>Project                               |                            | Education: Education intervention in Tribal Ashramshalas (2155 student beneficiaries)                                 | Education: Competitive Exams Coaching: IIT JEE (40 male student beneficiaries)  | Education Nanhi<br>Kali: Supporting<br>girl child<br>education<br>(587 girl student<br>beneficiaries)  | Education:<br>Financial aid<br>to wards of<br>deceased Asha,<br>Anganwadi &<br>Safai Karmacharis<br>during Covid-19<br>(25 beneficiaries) | Education: Employability education to underprivileged educated youth (500 youth beneficiaries) |
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|     | tation - Through<br>1g agency                        | CSR registration<br>number | CSR00004951  | CSR00008795   | CSR00004335  | CSR00000259  | CSR00003775   | CSR00003775   |               |
|-----|--|----------------------------|--|---|--|--|---|---|---------------|
| (8) | Mode of implementation - Through implementing agency | Name                       | Ekam Foundation<br>Mumbai  | LTH Silver Jubilee<br>Research<br>Foundation                  | Bansra Birangana<br>Seva Samity  | BAIF Institute<br>for Sustainable<br>Livelihoods and<br>Development                                    | Tata Education &<br>Development Trust   | Tata Education &<br>Development Trust   |               |
| (7) | Mode of<br>implementation -                          | Direct (Yes/No)            | N  | NO  | ON.  | ON N   | N   | NO  |               |
| (9) | Amount spent<br>for the project                      | (in₹)                      | ₹ 2,50,060   | ₹7,00,000   | ₹8,50,000  | ₹15,00,000   | ₹83,25,048  | ₹ 40,24,952   | ₹ 2,92,70,060 |
| (5) | Location of the project                              | District                   | Central Delhi  | Mumbai  | South 24<br>Parganas   | Palghar  | Mathura   | Dimapur   |               |
| )   | Location of  | State                      | New Delhi  | Maharashtra   | West Bengal  | Maharashtra  | Uttar Pradesh   | Nagaland  |               |
| (4) | Local<br>area  | (Yes/<br>No)               | Yes  | Yes   | 0<br>Z   | 0<br>2   | 0<br>Z  | ON  |               |
| (3) | Item from the list of activities in schedule         | VII to the Act             | (i) promoting health care including preventive health care           | (i) promoting health care including preventive health care    | (x) rural development projects; (iii) empowering women measures for reducing inequalities faced by socially and economically backward groups | (iv) ensuring environmental sustainability, (x) rural development projects                             | (xii) disaster<br>management,<br>including relief                                       | (xii) disaster<br>management,<br>including relief                                       |               |
| (2) | Name of the<br>Project                               |                            | Healthcare: Health interventions for Orphan Girls (79 beneficiaries) | Healthcare:<br>Medical<br>Equipment for<br>Municipal Hospital | Integrated Rural<br>Development:<br>Livelihood for<br>Women trafficking<br>survivors<br>(40 female<br>beneficiaries)                         | Environmental<br>Sustainability:<br>Tree Plantation,<br>Rainwater<br>Harvesting (150<br>beneficiaries) | Disaster Response:<br>One Tata Covid-19<br>Response –<br>Hospital Capacity<br>Expansion | Disaster Response:<br>One Tata Covid-19<br>Response –<br>Hospital Capacity<br>Expansion | Total         |
| Ξ   | S Š  |                            | 9  | 7   | ω  | 0  | 01  | =   | İ             |



- (d) Amount spent in Administrative Overheads: Nil
- (e) Amount spent on Impact Assessment, if applicable: Nil
- (f) Total amount spent for the Financial Year (8b+8c+8d+8e): ₹ 7,54,33,601
- (g) Excess amount for set off, if any: Not Applicable

| Sr.<br>No. | Particular  | Amount (in ₹)  |
|------------|---|----------------|
| (i)        | Two percent of average net profit of the company as per section 135(5)                                      | 7,85,94,017    |
| (ii)       | Total amount spent for the Financial Year   | 7,54,33,601    |
| (iii)      | Excess amount spent for the financial year [(ii)-(i)]   | Not Applicable |
| (iv)       | Surplus arising out of the CSR projects or programmes or activities of the previous financial years, if any | Not Applicable |
| (v)        | Amount available for set off in succeeding financial years [(iii)-(iv)]                                     | Not Applicable |

### (a) Details of Unspent CSR amount for the preceding three financial years:

| SI.<br>No. | Preceding<br>Financial | Amount<br>transferred to                                  | Amount spent in the                   |                     | erred to any fund s<br>(II as per section 1 |                  | Amount remaining to                                    |
|------------|------------------------|---|---------------------------------------|---------------------|---|------------------|--|
|            | Year                   | Unspent CSR<br>Account under<br>section 135 (6)<br>(in ₹) | reporting<br>Financial Year<br>(in ₹) | Name of the<br>Fund | Amount<br>(in ₹)                            | Date of transfer | be spent in<br>succeeding<br>financial years<br>(in ₹) |
| 1          | FY 2020-21             | Not Applicable  | Not Applicable                        | Not Applicable      | Not Applicable                              | Not Applicable   | Not Applicable   |
| 2.         | FY 2019-20             | Not Applicable  | Not Applicable                        | Not Applicable      | Not Applicable                              | Not Applicable   | Not Applicable   |
| 3.         | FY 2018-19             | Not Applicable  | Not Applicable                        | Not Applicable      | Not Applicable                              | Not Applicable   | Not Applicable   |
|            | Total                  | Not Applicable  | Not Applicable                        | Not Applicable      | Not Applicable                              | Not Applicable   | Not Applicable   |

### (b) Details of CSR amount spent in the financial year for ongoing projects of the preceding financial year(s):

| (1)        | (2)               | (3)                    | (4)   | (5)                 | (6)  | (7)  | (8)  | (9)   |
|------------|-------------------|------------------------|---|---------------------|--|--|--|---|
| SI.<br>No. | Project ID        | Name of<br>the Project | Financial<br>Year in which<br>the project<br>was<br>commenced | Project<br>duration | Total amount<br>allocated for<br>the project<br>(in ₹) | Amount<br>spent on<br>the project<br>in the<br>reporting<br>Financial<br>Year (in ₹) | Cumulative<br>amount<br>spent at<br>the end of<br>reporting<br>Financial<br>Year. (in ₹) | Status<br>of the<br>project -<br>Completed<br>/ Ongoing |
|            | Not<br>Applicable | Not<br>Applicable      | Not<br>Applicable   | Not<br>Applicable   | Not<br>Applicable                                      | Not<br>Applicable  | Not<br>Applicable  | Not<br>Applicable                                       |



In case of creation or acquisition of capital asset, furnish the details relating to the asset so created or acquired through CSR spent in the Make: HP Chromebook, Model: 11a-Na0004MU, Qty- 40 nos; Address: Jawahar Qty - 81 nos., Different addresses of selected scholar students either of Water Conservation Structures: Core Wall Gabion - 1 no., Composite Core Wall Gabion - 9 nos., Nala Bund Cum Nala Deepening & Widening - 2 nos., Nala Deepening & Widening - 9 nos., Sprinkler Set - 9 nos., Water Absorption Trench UPS Kandetara At/Po- Kandetara Ps- Komna Dist-nuapada Pin-766106, SSD Medical equipment: PH ZEPHR Z/IMPEDANCE SYSTEM WITH RECORDING AND ANALYSIS SOFTWARE; Qty – Ino., Make: Ready Sock company part No.REF-207-2000B-B Serial No.: SN -K219003C Serial No.: SN -K219003C; Address: Pediatric Endoscopy Room, 2nd floor, Emergency Building, LTMGH & LTMMC Sion Mumbai Laptop - 8 GB RAM/256 GB SSD/Windows 11; Make: Lenovo, Model: 81WB01EFIN, - 3 nos., Addresses: Several villages of Washi & Boom Talukas of Osmanabad (a) Teach Next Digital Classrooms – 5 nos, Ashramshala Addresses: Ashram School, Darlipada At/Po-Darlipada Ps-Tarbod Dist-Nuapada Pin-766105, SSD Girls SH Kotenchuan At/Po-Kotenchuan Ps-Nuapada Dist-Nuapada Pin-766105, SSD HS Sialati At- Sialati Po- Kotenchuan Ps-Nuapada Dist- Nuapada b) Tablet - 100 nos., Levovo Tab M8, M9 Ashramshala Addresses. GOVT(SSD) GIRLS HIGH SCHOOL, KOTENCHUAN , At/Po- Kotenchuan Ps- Nuapada Dist-Nuapada Pin- 766105, GOVT.(SSD) HIGH SCHOOL & SEBASHRAM PRIMARY SCHOOL, DARLIPADA At/Po-Darlipada Ps-Tarbod Dist-Nuapada Pin-766105, SSD HS Biromal At/Po-Biromal Ps-Jonk Dist-Nuapada Pin-766104, SSD HS Sialati At- Sialati Po- Kotenchuan Ps- Nuapada Dist- Nuapada Pin- 766105, SSD UPS Kandetara At/Po-Kandetara Ps-Komna Dist-nuapada Pin-766106, (c.) Laptop – 1 no., Lenova ThinkPad L13, SR913GZ81, Address: AIFT, DLF city Court, MG Pin- 766105, SSD HS Biromal At/Po- Biromal Ps- Jonk Dist-Nuapada Pin-766104, Provide details of the capital asset(s) created or acquired (including Navodaya Vidyalaya, Ranchaidham, Kokrajhar, Assam, 783372 District, Maharashtra with Pin Codes 413503 and 413504 Road, Near Sikanderpur Metro Station, Gurgaon-122135 complete address and location of the capital asset): ਉ residences or of college hostels.  $\mathbb{Z}$ Several Water User Groups, in Washi & Boom Talukas of DLF city Court, MG Division of Pediatric Gastroenterlogy, Hepatology and Room, 2nd floor, Emergency Building, LTMGH & LTMMC Chromebooks for School Students are procured by NGO - Avanti Fellows, 16, Paschimi Marg, Vasant Vihar, New Avanti Fellows, 16, Paschimi Marg, Vasant Vihar, New Delhi - 110057. These have been delivered to selected students. Road, Near Sikanderpur Metro Station, Gurgaon, Nutrition, Department of Pediatrics, Pediatric Endoscopy Delhi – 110057. These have been handed over to School -Jawahar Navodaya Vidyalaya, Ranchaidham, Kokrajhar Laptops for selected scholars are procured by NGO Details of the entity or public authority or beneficiary under whose name such capital asset is registered, American India Foundation Trust, Osmanabad District, Maharashtra. <u>ල</u> Sion Mumbai 400022 their address etc.: Haryana, 122002 Assam, 783372 financial year (asset-wise details)\*: 32,40,000 17,26,177 7,00,000 9,45,000 Amount of acquisition of capital asset 1,04,67,770 **SSR** spent for creation or 9 of the capital acquisition creation or 04-03-2022 05-03-2022 31-03-2022 31-03-2022 31-03-2022 asset(s): 0 Date of ۶. S N က 4 വ <u>o</u>



| WITH | YOU ALWAYS  |   |  |   |   |  |  |  |  |
|------|---|---|--|---|---|--|--|--|--|
| (p)  | Provide details of the capital asset(s) created or acquired (including complete address and location of the capital asset):     | (a) Drip-Mulch, Make: Jain Pvt. Ltd, Addresses: Villages – Bedakund, Bhangrapani, Bharkund, Bokhadi, Chanwai, Gadwani, Jamana, Kathi, Sallibar, Ukhalli, Vadibar, (b) Lift Irrigation: Village Ukhalli, (c) Polyhouse Nursery, Make: Jain Pvt. Ltd, Address: Bhangrapani, (d) Well: Address Ukhalli, All villages in Block Akkalkuwa, Dist. Nandurbar, Maharashtra Pincode 425452 | LENOVO TABLET Qty – 40 nos., K10 X-6C6F-ZABN0067IN. Jawahar Navodaya<br>Vidyalaya, DANGI TOLA NALANDA, RAJGIR, Bihar 803116  | Farm Ponds - 8 nos., At post Jamsar, Tahsil Jawhar, District Palghar,<br>Maharashtra 401603       | Bamboo Poly House Structure with water tank & drip irrigation – 44 nos., High Value Vegetable & Floriculture: Syntex water tank and Jain drip irrigation – 10 nos. Villages – Badagoun, Karchhon, Ringi , Rainichak Subhyen P.OTapovan , Joshimath, Dist. Chamoli, Uttarakhand, Pin Codes 246443 & 246283 | Industrial Sewing machine JUKI DDL8100eB-AAP – 10 nos, Double Sewing Machine – Merritt workmate 95 – 23 nos, Singer workmate 95 – 7 nos, Villages in South 24 Parganas District, West Bengal with Pin Codes 700007 and 743329. | Laptop (Dell Vostro 3401) - 1 no., Address: Magic Bus India Foundation, H.No-6-3-347/9/4/G,CSR Plaza, Dwarakapuri Colony, Panjagutta, Hyderabad 500082 | Bedside locker (Steel Craft) - 10 nos, Coagulation Analyser (Erba Mannheim)-1 no., ECG Machine (GE Healthcare) - 1 no., Full Fowler beds (Steel Craft) - 10 nos., Fully Automated Hematoanalyser (Sysmex) (5 part counter)- 1 no., Fully Automated Immunoassay Analyser (Bio Merieux SA) - 1 no., Overbed table (Steel Craft)- 10 nos., Pulse Oximeter (BPL) - 1 no. Address: Govt. District Hospital Dimapur, Nagaland Pine Code 797112 | ABG Analyser (Radiometer) 1 no., Bedside Locker (Paramount) 15 nos., Crash Carts (Carevel) - 2nos., Full-fowler beds (Carevel) 15 nos., High Flow Oxygen (Vincent) 10 nos., Laptops for data entry ICU & Wards (Dell) 1 no., Overbed Table (Paramount) -15 nos., Patient Monitors (Nihon Kohden) 10 nos., Ventillators (Maquet) 2 nos. Address: Ramakrishna Mission Sevashram, Charitable Hospital, Swami Vivekananda Road, Raman Reiti, Vrindavan, Mathura 281121 |
| (0)  | Details of the entity or public authority or beneficiary under whose name such capital asset is registered, their address etc.: | Several Farmers and Water User Groups across Villages -Gadwani, Jamana, Bedakund, Bhangrapani, Bharkund, Kathi, Ukhalli, Gadwani, Bokhadi, Sallibar, Chanwai, Vadibar, Jamali ka, Pimprapani, Bijaripati, Ukhalipada, Badakund. All villages in Block Akkalkuwa, Dist. Nandurbar, Maharashtra Pincode 425452  | Tablets for students have been procured by NGO Ex Navodayan Foundation, B/36/43 46M Brahmanand Colony, Durgakund, Varanasi. These have been handed over to School Jawahar Navodaya Vidyalaya, DANGI TOLA NALANDA, RAJGIR, Bihar 803116 | Farmers Kharvand Group 01, At post Jamsar, Tahsil<br>Jawhar, District Palghar, Maharashtra 401603 | Farmer Interest Groups - Udan Uragatishil Mahila,<br>Ganpati Mahila, Jai Goura Ma, Seetamata, Bagadwal,<br>Vegetable Grower FIGs - Adarsh Mahila, Suraj Mahila,<br>Villages of Uttarakhand, Chamoli, Joshimath, Pin Codes<br>246443 & 246283  | Self Help Groups – Swabhumi, Matribhumi, Muktangana and Mohini, Villages Canning 1,2 & Basanti Blocks, South 24 Parganas District, West Bengal in with Pin Codes 743376, 743329, 743317, and 743312                            | Magic Bus India Foundation, Unit No. 301, 3 <sup>rd</sup> Floor, Reliable<br>Plaza, Thane Belapur Road, Airoli, Navi Mumbai – 400708                   | Medical equipment procured by Tata Education & Development Trust (TEDT) and handed over to Govt. District Hospital Dimapur, Nagaland Pine Code 797112  | Medical equipment procured by Tata Education & Development Trust (TEDT) and handed over to Ramakrishna Mission Sevashram, Charitable Hospital, Swami Vivekananda Road, Raman Reiti, Vrindavan, Mathura 281121  |
| (q)  | Amount of<br>CSR spent for<br>creation or<br>acquisition of<br>capital asset  | 1,00,22,382   | 8,00,000   | 902'19'9  | 20,16,885   | 5,67,000   | 55,460   | 36,00,751  | 83,25,048  |
| (a)  | Date of creation or acquisition of the capital asset(s):  | 25-03-2022  | 12-03-2022   | 31-03-2022  | 25-03-2022  | 22-03-2022   | 20-12-2021   | 08-02-2022   | 19-05-2022   |
|      | S.<br>O.  | 9   | 7  | <sub>∞</sub>  | 6   | 01   | F  | 12   | 55   |

\* There is no ownership or control of these afore-mentioned Capital Assets with the Company.

stopped due to govt. stipulated restrictions. Also the capacity building activities

were not undertaken initially and after lockdown was lifted, they were done with

small group of farmers.

-ivelihoods

Livelihood Initiatives (CINI)

Development



Specify the reason(s), if the company has failed to spend two per cent of the average net profit as per section 135(5): The Company has disbursed ₹ 7,86,37,060 to the Implementation Agencies (IAs) viz. NGO partners before 31st March 2022. However, few of the IAs faced several on-ground project deployment challenges briefly summarized in Table below, which are the Key Reasons for unutilized or unspent CSR Delay in Medical NEET Central admission process due to petition in Hon. Supreme reachable or were non-responsive on contact details (address, phone nos.) as shared by Maharashtra State Police Headquarters; despite repeated follow-ups Few families mentioned that their children had completed education and were Q1 (Apr-June) is very crucial for implementation of Irrigation related interventions and amidst second wave of Covid-19 pandemic, program implementation was Key Reasons for Unspent funds: On-ground deployment Challenges faced by NGO Many meritorious students who otherwise would be eligible for our scholarships voluntarily decided to take a drop (apparently due to Covid-19 pandemic related Covid-19 pandemic related health/travel safety challenges for NGO team; several Internal calibration of administrative expenses at NGO being undertaken across Eligible identified families of some deceased Police personnel were either not Few of the eligible families who were contacted had expressed their unwillingness Few families raised concerns regarding the authenticity of the call; they expressed that post verification they would revert but subsequently there was no further Court, Cascading delay in State level counselling process across country challenges) and plan to re-appear for IIT-JEE/NEET in coming year students at School were infected with coronavirus to accept the financial aid being offered projects funded by different donors working in their respective fields. response from their end by NGO team Partners • • Maharashtra Maharashtra North-East multiple Assam State Compe Exams Scholarships aid to wards **CSR Project** martyred in Coaching Lakhpati Financial of police Covid-19 Kisan: Avanti Fellows (AF) Avanti Fellows Concern India for Integrated NGO partner Foundation Collectives (AF) **CSR Theme** Integrated Education Education Education amounts: Ŗ Š  $\sim$ က 4 Ë

| • | The actual expenditure under Overheads expense head is lesser than budgeted |
|---|---|
|   | as 01 had pandemic related lookdown restrictions                            |

in Q4. The activity was actually planned in Q1 but due Covid restrictions it was

oostponed for Q4.

Well deepening/renovation work could not be initiated due to high water recuperation (wells were filled with water post monsoon) during implementation



| Sr.<br>O | CSRTheme                        | NGO partner                                      | CSR Project                 | State       | Key Reas<br>Partners | Key Reasons for Unspent funds: On-ground deployment Challenges faced by NGO<br>Partners   |
|----------|---------------------------------|--|-----------------------------|-------------|----------------------|---|
| വ        | Environmental<br>Sustainability | BAIF Institute<br>for Sustainable<br>Livelihoods | Water<br>Conservation       | Maharashtra | • LC le st           | Lack of necessary support, co-operation from few village leaders / functionaries led to changes in field deployment plan, location and types of water conservation structures       |
|          |                                 | and<br>Development<br>(BISLD)                    |                             |             | •<br># # F           | Health and safety considerations in light of Covid-19 pandemic for community & team staff resulted in lesser expenditure on travel, training, capacity building & human resources   |
|          |                                 |  |                             |             | • st q               | Due to standing crops in farms and road connectivity issues, there were changes done in planned water structures based on site feasibility assessment and stakeholder consultation. |
| 9        | Disaster<br>Response            | BAIF Institute<br>for Sustainable                | Livelihoods<br>for calamity | Uttarakhand | •<br>% <u>G</u>      | Snow-fall related challenges in the mountainous region hampered field travel and planned community interactions, events   |
|          |                                 | Livelihoods<br>and<br>Development                |                             |             | •                    | Campus training of Artificial Insemination (AI) technicians has been delayed due to Covid-19 pandemic restrictions  |
|          |                                 | (BISLD)  |                             |             | •                    | Resource mobilization and supply of inputs were very difficult due to the hilly area;<br>Connectivity issues hamper timely implementation   |
|          |                                 |  |                             |             | •                    | Community mobilization challenges were faced, it being the first year of project deployment for disaster affected communities   |

Mr. Sumit Bose (Chairman Corporate Social Responsibility Committee) Mr. Neelesh Garg (Managing Director & Chief Executive Officer)



**Annexure IV** 

### FORM NO. MR-3 SECRETARIAL AUDIT REPORT

FOR FINANCIAL YEAR ENDED 31st MARCH 2022

Pursuant to section 204(1) of the Companies Act, 2013 and Rule No. 9 of The Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014

To, The Members, Tata AIG General Insurance Company Limited 15th Floor, Tower A, Peninsula Business Park, Ganpatrao Kadam Marg, Lower Parel, Mumbai- 400 013.

We have conducted the Secretarial Audit for the compliance of applicable statutory provisions and adherence to good Corporate Governance practices of your Company M/s. TATA AIG GENERAL INSURANCE COMPANY LIMITED (hereinafter called "the Company"). The Secretarial Audit was conducted in a manner that provided me a reasonable basis for evaluating corporate conducts /statutory compliances the and expressing my opinion thereon considering the relaxations given due to ongoing COVID 19 Pandemic by the Ministry of Corporate Affairs ("MCA")/Securities and Exchange Board of India ("SEBI") and other regulatory Authorities, in the conduct of the business of the Company during the year under review.

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of the Secretarial Audit, We hereby report that in our opinion, the Company has, during the audit period covering the financial year ended 31st March, 2022, complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter.

We have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the aforesaid period, according to the provisions of:

- The Companies Act, 2013 (the Act) and the rules made thereunder.
- The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder.
- The Depositories Act, 1996 and the Regulations and Byelaws framed thereunder;
- Foreign Exchange Management Act, 1999 and the rules and regulations made there under to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings.

- The Company has issued Unsecured Non-Convertible Debt Securities ("NCDs") in the financial years 2016-17 and 2019-20 and the same are listed on BSE Limited. The Company has redeemed in full the principal amount of the NCDs issued in the financial year 2016-17 of the issue size of ₹ 178 crores by exercise of a "Call Option" pursuant to the IRDAI (Other Forms of Capital) Regulations, 2015 on 21st March 2022 ("Call Option Date") and has paid in full the annual interest due thereon to the eligible debentureholders as on the Call Option Date. Further, the Company has not raised any capital through issue of equity/preference shares or debt during the vear under review. The Company has complied with the following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act') as applicable to the Company: -
  - The SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015: (Prevention of Insider Trading) Regulations, 2015 and other applicable regulations/quidelines/ circulars as may be issued by SEBI from time to time.
  - The SEBI (Issue and Listing of Non-Convertible Securities) Regulations, 2021.

However, since the equity shares of the Company are not listed the following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act') are not applicable to the Company: -

- The SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011.
- The SEBI (Share based Employees Benefits) Regulations, 2021.
- The SEBI (Delisting of Equity Shares) Regulations, 2021.
- The SEBI (Registrars to an Issue and Share Transfer Agents) Regulations, 1993.
- The SEBI (Buyback of Securities) Regulations, 2018.
- The Insurance Regulatory and Development Authority of India Act, 1999 and the rules made thereunder.



We have also examined compliance with the applicable clauses of the following:

- a. Secretarial Standards issued by The Institute of Company Secretaries of India ("ICSI").
- Provisions of Listing agreement/SEBI LODR 2015/ SEBI (PIT) Regulations, 2015 as applicable to the Company for the listed NCDs issued by it.

During the period under review the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above.

### We further report that

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors as prescribed under the various provisions of the Companies Act, 2013 and the Corporate Governance Guidelines issued by IRDAI. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notices were given to all Directors to schedule the Board and Committee Meetings and the agenda and detailed notes on agenda together with the notice were sent at least seven days in advance. All the Board and Committee meetings and the Annual General Meeting were held during the year under review through Video-conferencing mode adhering to the rules and regulations laid down for such meetings except for the Corporate Social Responsibility, Nomination & Remuneration Committee and Independent Directors' Meetings held on 30<sup>th</sup> March 2022 which were attended by the respective members in-person after following the procedures as laid down under the Act. The Company has a proper system in existence to enable the Directors to seek and obtain further information and clarifications on the agenda items before the meeting, as also for meaningful participation at the meeting.

We further report that there are adequate systems and processes in the Company commensurate with the size and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

We further report that during the period, the Company has not undertaken any specific events actions having a major bearing on the Company's affairs in pursuance of the above referred laws, rules, regulations, guidelines, standards etc. referred to above.

### For example:

- İ. Public/Preferential issue of shares / sweat equity, etc.
- ii. Major decisions taken by the members in pursuance to section 180 of the Companies Act, 2013.
- iii. Merger / Amalgamation / Reconstruction etc.
- İV. Foreign Technical Collaborations.

FOR: NEVILLE DAROGA & ASSOCIATES

(Neville K. Daroga)

ACS No.: 8663 C P No.: 3823

Place: Mumbai PR CERT NO:1285#2021 Date: 28<sup>th</sup> April 2022 UDIN: A008663D000226276



### ANNEXURE TO SECRETARIAL AUDIT REPORT ISSUED BY COMPANY SECRETARY IN PRACTICE (NON-QUALIFIED)

To,

The Members

### Tata AIG General Insurance Company Limited

Our report of even date is to be read along with this letter.

- Maintenance of secretarial record responsibility of the management of the Company. Our responsibility is to express an opinion on these secretarial records based on our audit.
- We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the Secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices, we followed provide a reasonable basis for our opinion.
- We have not verified the correctness and appropriateness of financial records and Books of Accounts of the Company.
- Where ever required, we have obtained the Management representation about the compliance

- of laws, rules and regulations and happening of events etc.
- The compliance of the provisions of Corporate and other applicable laws, rules, regulations, standards is the responsibility of management. Our examination was limited to the verification of procedures on test basis.
- The Secretarial Audit report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

FOR: NEVILLE DAROGA & ASSOCIATES

(Neville K. Daroga)

ACS No.: 8663 C P No.: 3823

Place: Mumbai PR CERT NO:1285#2021 Date: 28th April 2022 UDIN: A008663D000226276



### **Management Report**

In accordance with Part IV Schedule B of the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002, and with respect to the operations of the Company for the year ended March 31, 2022, the Management of the Company confirms, certifies and declares that:

- The license of General Insurance business (Registration No. 108) granted by the Insurance Regulatory and Development Authority (IRDAI) continues to stand valid as on the balance sheet date and also as of the date of signing the financial statements.
- To the best of our knowledge and belief, all the material dues payable to the statutory authorities have been duly paid.
- There was no transfer of shares during the year and the Company's shareholding pattern is in accordance with statutory / regulatory requirements.
- Management of the Company has not directly or indirectly invested outside India the funds of the holders of the policies issued in India.
- The required solvency margin as prescribed under Insurance Act, 1938 and The Insurance Regulatory and Development Authority (Assets, Liabilities, and Solvency Margin of the General Insurance Business) Regulations, 2016, have been maintained during the vear.
- The values of all assets have been reviewed on the date of the balance sheet and to the best of the management's knowledge and belief, the assets set forth in the balance sheet are shown in the aggregate at amounts not exceeding their realizable or market value, under the several headings presented - "Loans", "Investments", "Agents balances", "Outstanding Premiums", "Interest, Dividend and Rents outstanding", "Interest, Dividends and Rents accruing but not due", "Amounts due from other persons or Bodies carrying on insurance business", "Advances and other assets", "Cash" and the several items specified under "Other Accounts", except debt securities which are shown at amortized cost as per IRDA Regulations.
- The Company has followed balanced portfolio between Personal Lines and Commercial Lines. Strict underwriting discipline combined with reinsurance arrangements helped in mitigating the exposure. The Company's gross acceptances are protected by various reinsurance arrangements with sufficient capacities and the net risk exposure is protected by both risk and catastrophe excess of loss treaties.

- During the current accounting year, the Company did not have any operations outside India.
- The information relating to Ageing of claims is given below:
  - For ageing analysis of gross claims outstanding (excluding provision of IBNR/IBNER) during the preceding five years, please refer Annexure A.
  - For average claims settlement time during the preceding five years, please refer Annexure B.
  - We hereby certify that as prescribed under the IRDA (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations 2002, all debt securities including government securities are considered as 'held to maturity' and accordingly measured at historical cost, subject to amortisation of premium or accretion of discount over the remaining period of maturity/ holding based on Yield to Maturity (effective interest rate method). The investment in equity shares have been valued on the basis of closing trade price on National Stock Exchange of India Limited (NSE) which is considered as a primary exchange. While investment in Mutual Funds are valued on the basis of NAVs published on AMFI website. Additional Tier I Bond Investments are fair valued at rates published by rating agency. Unrealised gains/losses arising due to changes in the fair value of listed equity shares, mutual fund units and Additional tier I Bonds are taken to the "Fair Value Change Account" in the Balance Sheet.
- 11. The Company has investments primarily in government guaranteed Bonds, infrastructure and housing sector Bonds. The Company also has certain investments in the equities of certain sound companies having good track record. While generating adequate returns on investments, the Company also ensures that there are minimal risks attached and adequate liquidity at all times to take care of possible requirements for claims that may arise.
- The financial statements of Tata AIG General Insurance Company Limited and all information in this report are the responsibility of the management and have been reviewed and approved by the Board of Directors. Further,
  - the financial statements have been prepared in accordance with the applicable provisions of the Insurance Regulatory and Development Authority (Preparation of Financials Statements and Auditors Report of Insurance Companies) Regulations, 2002, the Insurance Act,1938 as amended by the Insurance Laws (Amendment) Act, 2015, the Insurance Regulatory and



Development Authority Act,1999, circulars/ notifications issued by the IRDA from time to time(including Circular No. IRDA/F&A/CIR/ CPM/056/03/2016 dated April 04, 2016 and Circular No. IRDA/F&A/CIR/CPM/010/01/2017 dated January 01, 2017), the Accounting Standards (AS) specified under Section 133 of the Companies Act, 2013 and disclosures have been made wherever the same is required. There is no material departures from the said standards, principles and policies;

b) the management has adopted accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at March 31, 2022, the operating profit in revenue account, and the overall profit of the Company for the year ended March 31, 2022 except where different treatment is required

- as per new pronouncements made by the regulatory authorities.;
- c) the Company has taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the applicable provisions of the Insurance Act 1938 (4 of 1938) as amended by the Insurance Laws(Amendment) Act, 2015 /Companies Act, 1956, (1 of 1956)/the Companies Act, 2013, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- d) the financial statements have been prepared on a going concern basis;
- e) the management has ensured that an internal audit system commensurate with the size and nature of the business exists and is operating
- 13. The schedule of payments made to individuals, firms, companies and organizations in which the Directors are interested

(₹ in '000s)

|            |  |                                  |                       | (₹ 111 0005) |
|------------|--|----------------------------------|-----------------------|--------------|
| Sr.<br>No. | Entities in which director is interested | Name of Directors                | Interested as         | Amount       |
| 1          | BSE Ltd.                                 | Mr. Sumit Bose                   | Director              | 65           |
| 2          | Tata AIA Life Insurance Company Ltd.     | Mr. Saurabh Agrawal              | Chairman              |              |
|            |  | Ms. Alice Vaidyan                | Director              | 99,488       |
|            |  | Mr. Pratip Kar <sup>1</sup>      | Director              |              |
| 3          | Tata Sons Private Limited                | Mr. Saurabh Agrawal              | Executive<br>Director | 1,494        |
| 4          | Voltas Limited                           | Mr. Saurabh Agrawal <sup>2</sup> | Director              | 783          |
| 5          | Tata Industries Limited                  | Mr Farokh Nariman Subedar³       | Director              | 4,780        |
| 6          | Tata Capital Financial Services Ltd      | Mr Farokh Nariman Subedar³       | Director              | 7,901        |
| Grar       | nd Total                                 |                                  |                       | 114,512      |

- 1-Ceased to be Director w.e.f. 22<sup>nd</sup> December, 2021
- 2- Appointed as Director w.e.f. 21st August, 2021
- Ceased to be Director w.e.f. 6th July. 2021

For and on behalf of the Board of Directors

Saurabh Agrawal

Chairman

DIN: 02144558

Vijaya Deepti Director

DIN: 08125456

Sumedh Jog

DIN: 03435242

**Neelesh Garg** 

**Ashish Sarma** 

Company Secretary

Chief Financial Officer

Place: Mumbai Date: May 06, 2022 Managing Director & Chief Executive Officer



| Particulars₹in ('000s) | Fire      | Φ                | Marine    | ne               | Motor     | Aotor - OD       | Motor - TP | -TP              | Workmens<br>Compensation | Vorkmens<br>mpensation | Personal | Accident         | Health In | surance          | Overseds | Medical          |
|------------------------|-----------|------------------|-----------|------------------|-----------|------------------|------------|------------------|--------------------------|------------------------|----------|------------------|-----------|------------------|----------|------------------|
|                        | Amounts   | No. of<br>Claims | Amounts   | No. of<br>Claims | Amounts   | No. of<br>Claims | Amounts    | No. of<br>Claims | Amounts                  | No. of<br>Claims       | Amounts  | No. of<br>Claims | Amounts   | No. of<br>Claims | Amounts  | No. of<br>Claims |
| ess than 30 days       | 944,108   | 397              | 375,585   | 1,065            | 328,053   | 13,884           | 987,804    | 1,800            | 14,170                   | 148                    | 249,225  | 228              | 177,103   | 7,082            | 36,374   | 423              |
| 0 days to 6 Months     | 1,251,151 | <i>LL</i> 9      | 696,481   | 96ľ1             | 646,444   | 6,662            | 3,418,086  | 2,569            | 46,531                   | 215                    | 195,884  | 137              | 290,089   | 2,983            | 92,302   | 96               |
| Months to 1 Year       | 1,504,551 | 358              | 4,205,034 | 371              | 234,959   | 1,060            | 2,795,533  | 4,059            | 29,441                   | 58                     | 31,906   | 18               | 71,738    | 265              | 20,867   | 39               |
| Year to 5 Years        | 3,321,452 | 297              | 610,892   | 290              | 298,310   | 1,173            | 10,058,967 | 13,752           | 46,642                   | 84                     | 60,812   | 09               | 153,973   | 239              | 4,969    | 19               |
| Years and above        | 360,781   | 20               | 381,880   | 109              | 251,088   | 536              | 2,716,214  | 4,061            | 14,566                   | 33                     | 72,249   | 74               | 7,846     | 46               | 2,973    | 13               |
| Grand Total            | 7,382,043 | 1,779            | 6,269,872 | 3,031            | 1,758,853 | 23,315           | 19,976,604 | 29,241           | 151,350                  | 238                    | 9/0'019  | 847              | 1,025,418 | 10,615           | 187,485  | 289              |

| Particulars₹in ('000s) | Liability | ity              | Enginee | ering            | Trade Credit | Sredit           | Aviation | ion              | Others  | ırs              | Crop    | do               | Grand      | Grand Total      |
|------------------------|-----------|------------------|---------|------------------|--------------|------------------|----------|------------------|---------|------------------|---------|------------------|------------|------------------|
|                        | Amounts   | No. of<br>Claims | Amounts | No. of<br>Claims | Amounts      | No. of<br>Claims | Amounts  | No. of<br>Claims | Amounts | No. of<br>Claims | Amounts | No. of<br>Claims | Amounts    | No. of<br>Claims |
| Less than 30 days      | 5,258     | 78               | 13,285  | 41               | 700          | 7                | •        | •                | 11,489  | 1,233            | 267     | 14               | 3,468,090  | 26,730           |
| 30 days to 6 Months    | 32,770    | 262              | 186,323 | 96               | 6,397        | 32               |          |                  | 20,051  | 1881             | 3,855   | 31               | 6,889,365  | 18,839           |
| 6 Months to 1 Year     | 315,221   | 155              | 141,415 | 43               | 28,137       | 01               |          |                  | 8,544   | 89               | 7,318   | 26               | 9,424,664  | 099'9            |
| 1 Year to 5 Years      | 1,079,680 | 364              | 156,309 | 25               | 150,536      | 53               | 25,772   | •                | 34,362  | 95               | 27,606  | 198              | 16,030,282 | 16,649           |
| 5 Years and above      | 505,246   | 52               | 20,635  | 9                | 2,481        | •                | 80,789   | •                | 289     | Е                | 112,642 | 22               | 4,530,076  | 5,048            |
| Grand Total            | 1,938,174 | 116              | 217,968 | 211              | 191,251      | 105              | 106,561  | •                | 75,134  | 2,288            | 151,689 | 356              | 40,342,478 | 73,826           |
|                        |           |                  |         |                  |              |                  |          |                  |         |                  |         |                  |            |                  |

2020-2021

| Particulars₹in ('000s) | Fire      | Φ                | Mar       | Marine           | Motor - OD | -OD              | Motor - TP | r-TP             | Workmens<br>Compensation | nens<br>sation   | Personal A | Accident         | Health In | surance          | Overseas | Medical          |
|------------------------|-----------|------------------|-----------|------------------|------------|------------------|------------|------------------|--------------------------|------------------|------------|------------------|-----------|------------------|----------|------------------|
|                        | Amounts   | No. of<br>Claims | Amounts   | No. of<br>Claims | Amounts    | No. of<br>Claims | Amounts    | No. of<br>Claims | Amounts                  | No. of<br>Claims | Amounts    | No. of<br>Claims | Amounts   | No. of<br>Claims | Amounts  | No. of<br>Claims |
| Less than 30 days      | 485,397   | 316              | 123,491   | 789              | 453,983    | 13,589           | 651,522    | 1,131            | 19,764                   | 130              | 26,107     | 354              | 343,281   | 4,416            | 40,229   | 528              |
| 30 days to 6 Months    | 896,713   | 479              | 577,772   | 852              | 910,525    | 6,533            | 1,946,493  | 3,473            | 44,916                   | 147              | 123,525    | 125              | 216,749   | 1,473            | 55,411   | 115              |
| 6 Months to 1 Year     | 1,258,211 | 249              | 280,085   | 295              | 162,309    | 702              | 1,121,292  | 2,006            | 23,273                   | 32               | 29,952     | 14               | 62,253    | 45               | 16,900   | 32               |
| 1 Year to 5 Years      | 2,786,176 | 215              | 633,482   | 317              | 283,237    | 1,123            | 9,014,972  | 13,543           | 37,682                   | 75               | 66,817     | 20               | 64,740    | 127              | 18,643   | 24               |
| 5 Years and above      | 323,379   | 46               | 333,458   | 103              | 207,079    | 435              | 2,134,545  | 3,385            | 12,036                   | 23               | 68,072     | 70               | 8,797     | 53               | 1,517    | 12               |
| Grand Total            | 5,749,877 | 1,305            | 1,948,288 | 2,356            | 2,017,133  | 22,382           | 14,868,825 | 23,538           | 137,672                  | 410              | 344,473    | 619              | 695,820   | 6,114            | 132,699  | 714              |
|                        |           |                  |           |                  |            |                  |            |                  |                          | ĺ                |            |                  |           |                  |          |                  |

| Amounts         No. of Claims         Amounts         No. of Claims         Amounts         Amounts         Amounts         No. of Claims         Amounts         Amounts         Amounts         No. of Claims         Amounts         Amounts         Amounts         No. of Claims         No. of Claims | Particulars₹in ('000s) | Liability |                  | Engineer | ering            | Trade Credit | redit            | Aviation | on.              | Others  | rs               | Crop    | <b>Q</b>         | Granc      | Grand Total      |
|---|------------------------|-----------|------------------|----------|------------------|--------------|------------------|----------|------------------|---------|------------------|---------|------------------|------------|------------------|
| 0 days         5,980         158         5,462         23           5 Months         198,384         249         127,992         57           1 Vear         32,726         136         164,717         30           ears         1,614,007         336         253,085         19         1           1 dbove         439,442         37         19,739         6  |                        | Amounts   | No. of<br>Claims | Amounts  | No. of<br>Claims | Amounts      | No. of<br>Claims | Amounts  | No. of<br>Claims | Amounts | No. of<br>Claims | Amounts | No. of<br>Claims | Amounts    | No. of<br>Claims |
| 5 Months         198,384         249         127992         57           1 Year         32,726         136         164,717         30           ears         1,614,007         335         253,085         19         1           I obove         439,442         37         19,739         6   | s than 30 days         | 5,980     | 158              | 5,462    | 23               | 006          | 80               |          | ,                | 5,156   | 627              | 2,522   | 13               | 2,193,793  | 22,082           |
| edrs 1,614,007 335 253,085 19 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1   | lays to 6 Months       | 198,384   | 249              | 127,992  | 22               | 17,129       | 78               |          |                  | 7,597   | 745              | 1,865   | 23               | 5,125,072  | 14,349           |
| edrs 1,614,007 335 253,085 19 above 439,442 37 19739 6  | onths to 1 Year        | 32,726    | 136              | 164,717  | 30               | 32,950       | 96               |          |                  | 26,300  | 386              | 488     | 3                | 3,211,457  | 4,035            |
| above 439,442 37 19,739 6   | ar to 5 Years          | 1,614,007 | 335              | 253,085  | 61               | 123,393      | 81               | 38,711   | '                | 12,585  | 75               | 23,978  | 198              | 14,971,508 | 16,188           |
|   | ars and above          | 439,442   | 37               | 19,739   | 9                | 12           |                  | 028'29   |                  | 723     | 10               | 112,120 | 51               | 3,728,770  | 4,231            |
| 135 (2,2,90,539) 915 (2,9,9,96)   | 3rand Total            | 2,290,539 | 915              | 966'0/9  | 135              | 174,385      | 263              | 106,561  |                  | 52,360  | 1,846            | 140,974 | 288              | 29,230,600 | 988'09           |



|                          |                  |                   |                     |                    |                   | 1                 |             |                          |           |                   |                     |                    |                   |                   |             |           |                          |                  |                   |                     |                    |                   |                   |             |                        |                     |                   |                     |                    | V                 | VITH              | YOU A       |
|--------------------------|------------------|-------------------|---------------------|--------------------|-------------------|-------------------|-------------|--------------------------|-----------|-------------------|---------------------|--------------------|-------------------|-------------------|-------------|-----------|--------------------------|------------------|-------------------|---------------------|--------------------|-------------------|-------------------|-------------|------------------------|---------------------|-------------------|---------------------|--------------------|-------------------|-------------------|-------------|
| Medical                  | No. of<br>Claims | 817               | 287                 | 99                 | 46                | 14                | 1,230       | <u> </u>                 | No. of    | 19,142            | 20,012              | 6,412              | 11,013            | 3,252             | 59,831      |           | Medical                  | No. of<br>Claims | 813               | 187                 | 41                 | 6                 | 2                 | 1,055       | tal                    | No. of<br>Claims    | 16,042            | 15,371              | 929'9              | 10,381            | 2,761             | 51,211      |
| Overseas Medical         | Amounts          | 27,660            | 103,065             | 59,202             | 42,708            | 1,554             | 234,188     | lotoT bassa              | Amounts   | 1,836,193         | 5,964,828           | 5,335,758          | 12,110,045        | 2,380,776         | 27,627,600  |           | Overseas Medical         | Amounts          | 38,169            | 69,282              | 48,061             | 16,642            | 250               | 172,404     | <b>Grand Total</b>     | Amounts             | 1,163,732         | 4,919,101           | 3,067,477          | 10,493,698        | 1,886,626         | 21,530,635  |
| rance                    | No. of<br>Claims | 2,297             | 1,439               | 361                | 190               | 35                | 4,322       |                          | No. of Ar |                   | 146 5,9             | 27 5,              | 70                | - 2,              | 260 27,     |           | rance                    | No. of<br>Claims | 2,594             | 3,660               | 1,635              | 349               | 17                | 8,255       |                        | No. of Ar<br>Claims | _                 | •                   | (E)                | 92 10,            | '                 | 75 21,5     |
| Health Insurance         | Amounts          | 156,295           | 176,803             | 31,209             | 39,403            | 4,959             | 408,670     | 2                        | 2         |                   | 45                  | 65                 | 94                |                   | 00          |           | Health Insurance         | Amounts          | 198'96            | 99,856              | 36,796             | 17,439            | 12,213            | 263,164     | Crop                   | O                   | 77                | 641                 | 250                | 06                |                   | 28          |
| ent                      | No. of A         | 511               | 453                 | 29                 | 92                | 28                | 1,143       |                          | Amounts   | 2,996             | 12,845              | 999'9              | 119,894           |                   | 142,400     |           | ent                      | No. of A         | 466               | 386                 | 20                 | 105               | 48                | 1,025       |                        | Amounts             |                   |                     | 2                  | 116,290           |                   | 117,258     |
| Personal Accident        | Amounts          | 53,289            | 116,420             | 28,349             | 61,078            | 9/2/99            | 325,713     | Othors                   | No. of    | 467               | 017,1               | 243                | 297               | 6                 | 2,726       |           | Personal Accident        | Amounts          | 51,854            | 195,003             | 21,602             | 35,321            | 50,769            | 354,549     | Others                 | No. of<br>Claims    | 521               | 856                 | 603                | 356               | 9                 | 2,342       |
| s<br>ion                 | No. of A         | 131               | 164                 | 89                 | 53                | 23                | 439         | ŧ                        | Amounts   | 4,008             | 13,079              | 2,834              | 64,198            | 449               | 84,568      |           | s<br>noi                 | No. of A         | 115               | 232                 | 47                 | 48                | 61                | 461         | oth                    | Amounts             | 13,480            | 51,790              | 73,354             | 46,115            | 740               | 185,480     |
| Workmens<br>Compensation | Amounts          | 10,698            | 32,004              | 25,620             | 27,774            | 8,254             | 103,750     | g                        | No. of    |                   | 1                   | 1                  | <br>  1           | 1                 | •           |           | Workmens<br>Compensation | Amounts          | 8,608             | 42,590              | 17,307             | 23,730            | 916'9             | 151,99      | lon                    | No. of<br>Claims    | ı                 | <br>  1             | ı                  | ı                 | 1                 |             |
| 4 <u>-</u>               | No. of<br>Claims | 1,419             | 5,963               | 3,498              | 169'8             | 2,629             | 22,200      | acitoive                 | Amounts   | ,                 | ,                   |                    | 102,484           | 6,647             | 109,131     |           | <u>4</u>                 | No. of<br>Claims | 502               | 2,778               | 2,730              | 7,714             | 2,199             | 15,923      | Aviation               | Amounts             |                   | ,<br>               | ,<br>              | 106,561           | 2,570             | 166,001     |
| Motor - TP               | Amounts          | 591,267           | 2,602,788           | 1,929,556          | 5,466,112         | 1,406,421         | 11,996,145  | #5                       | No. of    |                   | 138                 | 51                 | 32                |                   | 232         |           | Motor - TP               | Amounts          | 274,546           | 1,495,818           | 1,315,235          | 4,418,966         | 1,104,674         | 8,609,239   | dit                    | No. of<br>Claims    | 30                | 22                  | 6                  | 7                 | <br>  1           | 89          |
| Motor - OD               | No. of<br>Claims | 12,397            | 8)105               | 1,389              | 755               | 363               | 23,009      | #Dog open                | Amounts   | 1,300             | 76,445              | 93,108             | 22,373            | '                 | 193,226     |           | 0D                       | No. of<br>Claims | 9,674             | 5,475               | 555                | 280               | 317               | 16,601      | Trade Credit           | Amounts             | 3,300             | 2,875               | 3,330              | 7,442             | <br>              | 16,947      |
| Motol                    | Amounts          | 358,965           | 881,469             | 193,943            | 208,063           | 188,288           | 1,830,728   |                          | No. of    | 6L                | 40                  | 81                 | 22                | ഥ                 | 104         |           | Motor - OD               | Amounts          | 384,642           | 804,401             | 99,223             | 221,809           | 140,730           | 1,650,805   |                        | No. of<br>Claims    | 56                | 135                 | 82                 | 2                 | 12                | 352         |
| <b>Q</b>                 | No. of<br>Claims | 750               | 828                 | 245                | 339               | 52                | 2,217       | Sairocaisa               |           | 445,216           | 30,988              | 36,304             | 94,002            | 18,907            | 625,417     |           | <b>o</b>                 | No. of<br>Claims | 1,072             | 1,142               | 431                | 314               | 51                | 3,010       | Engineering            |                     | 3,734             | 174,115             | 59,434             | 213,491           | 26,585            | 477,358     |
| Marine                   | Amounts          | 109,770           | 330,772             | 253,439            | 763,465           | 173,668           | 1,631,113   |                          | Amo       |                   |                     | 125 36             | 253 94            | 25 18             | 724 625     |           | Marine                   | Amounts          | 176,744           | 529,800             | 281,423            | 445,061           | 165,208           | 1,598,236   | _                      | of Amounts          | 87 3              | 225 17              | 196 59             | 339 213           | 23 26             | 870 477     |
|                          | No. of<br>Claims | 238               | 486                 | 292                | 173               | 36                | 1,225       | ¥                        | No. of    |                   | 28                  | 1                  | 25                |                   | 7.          |           |                          | No. of<br>Claims | Е                 | 267                 | 301                | 431               | 64                | 1,174       | ility                  | No. of<br>Claims    |                   | 2                   | 51                 | Ř                 |                   | .89         |
| Fire                     | Amounts          | 168'29            | 1,439,266           | 1,799,377          | 2,844,914         | 258,638           | 6,409,586   | Allidoi I                | Amounts   | 7,339             | 148,883             | 151/9/8            | 2,254,177         | 246,416           | 3,532,967   |           | Fire                     | Amounts          | 106,299           | 1,361,357           | 1,039,751          | 3,242,626         | 90,'111           | 5,861,739   | Liability              | Amounts             | 5,419             | 61,573              | 71,712             | 1,582,205         | 264,266           | 2,015,174   |
| Particulars₹in ('000s)   |                  | Less than 30 days | 30 days to 6 Months | 6 Months to 1 Year | 1 Year to 5 Years | 5 Years and above | Grand Total | Dartion Jare 3 in (1000) |           | Less than 30 days | 30 days to 6 Months | 6 Months to 1 Year | 1 Year to 5 Years | 5 Years and above | Grand Total | 2018-2019 | Particulars₹in ('000s)   |                  | Less than 30 days | 30 days to 6 Months | 6 Months to 1 Year | 1 Year to 5 Years | 5 Years and above | Grand Total | Particulars₹in ('000s) |                     | Less than 30 days | 30 days to 6 Months | 6 Months to 1 Year | 1 Year to 5 Years | 5 Years and above | Grand Total |



| Y | OU ALW                   | AYS                      |                   |                     |                    |                   |                   |             |
|---|--------------------------|--------------------------|-------------------|---------------------|--------------------|-------------------|-------------------|-------------|
|   | Medical                  | No. of<br>Claims         | 76                | 38                  | 18                 | 1                 | 7                 | 191         |
|   | Overseas Medical         | Amounts                  | 2,094             | 36,166              | 9,556              | 275               | 840               | 48,930      |
|   | surance                  | No. of<br>Claims         | 1,614             | 193                 | 25                 | 63                | 13                | 1,908       |
|   | Health Insurance         | Amounts                  | 66,048            | 84,029              | 19,127             | 918′6             | 11,333            | 190,353     |
|   | ccident                  | No. of<br>Claims         | 441               | 176                 | 22                 | 127               | 42                | 808         |
|   | Personal Accident        | Amounts                  | 196'19            | 137,026             | 22,596             | 47,165            | 39,021            | 297,769     |
|   | nens<br>sation           | No. of<br>Claims         | 92                | 156                 | 61                 | 32                | 91                | 318         |
|   | Workmens<br>Compensation | Amounts                  | 8,714             | 23,264              | 7,463              | 17,140            | 4,791             | 61,372      |
|   | -TP                      | No. of<br>Claims         | 401               | 1,988               | 2,422              | 161'8             | 1,555             | 14,557      |
|   | Motor - TP               | Amounts                  | 166,746           | 705,081             | 1,040,557          | 4,429,246         | 711,076           | 7,052,705   |
|   | -op                      | No. of<br>Claims         | 8,078             | 2,798               | 759                | 613               | 218               | 15,466      |
|   | Motor - OD               | Amounts                  | 261,310           | 705,031             | 148,533            | 258,997           | 79,050            | 1,452,920   |
|   | ne                       | No. of<br>Claims         | 871               | 692                 | 209                | 257               | 34                | 2,140       |
|   | Marine                   | No. of Amounts<br>Claims | 105,038           | 301,834             | 244,485            | 482,711           | 132,621           | 1,266,691   |
|   | 0                        | No. of<br>Claims         | 101               | 257                 | 133                | 153               | 22                | 999         |
|   | Fire                     | Amounts                  | 152,932           | 940,076             | 1,638,408          | 1,518,949         | 115,753           | 4,366,117   |
|   | Particulars₹ in ('000s)  |                          | Less than 30 days | 30 days to 6 Months | 6 Months to 1 Year | 1 Year to 5 Years | 5 Years and above | Grand Total |

| Particulars₹in ('000s) | Liability | ity              | Enginee | eering           | Trade Credit | redit            | Aviation | lon              | Others  | ırs              | Crop    | 0                | Grand Total | Total            |
|------------------------|-----------|------------------|---------|------------------|--------------|------------------|----------|------------------|---------|------------------|---------|------------------|-------------|------------------|
|                        | Amounts   | No. of<br>Claims | Amounts | No. of<br>Claims | Amounts      | No. of<br>Claims | Amounts  | No. of<br>Claims | Amounts | No. of<br>Claims | Amounts | No. of<br>Claims | Amounts     | No. of<br>Claims |
| Less than 30 days      | 11,378    | 80               | 13,198  | 73               | 200          | 2                | 10       | _                | 1/0/6   | 592              | 2,665   | 10               | 856,363     | 12,453           |
| 30 days to 6 Months    | 101,88    | 252              | 199,374 | 146              | 4,327        | 6                | 25,762   | വ                | 46,689  | 574              | 143     | -                | 3,241,902   | 10,362           |
| 6 Months to 1 Year     | 144,691   | 114              | 324,036 | 84               | 2,406        | 7                |          |                  | 37,880  | 525              | 2,944   | 2                | 3,642,681   | 4,342            |
| 1 Year to 5 Years      | 505,168   | 280              | 225,968 | 46               | 16,801       | 4                | 82,144   | 41               | 61,633  | 73               | 117,578 | 26               | 7,773,590   | 9,943            |
| 5 Years and above      | 241,554   | 23               | 19,124  | 4                | 281          |                  | 1,214    | 2                | 404     | 8                | ·       |                  | 1,357,062   | 1,947            |
| Grand Total            | 935,892   | 749              | 781,700 | 353              | 24,014       | 22               | 109,130  | 52               | 155,677 | 1,772            | 128,329 | 75               | 16,871,599  | 39,047           |
|                        |           |                  |         |                  |              |                  |          |                  |         |                  |         |                  |             | ı                |



### **ANNEXURE B**

### **Details of Trend on claims settlement**

| Particulars   | F.Y. 31.03.22 | F.Y. 31.03.21 | F.Y. 31.03.20 | F.Y. 31.03.19 | F.Y. 31.03.18 |
|---|---------------|---------------|---------------|---------------|---------------|
| Overall Average Claims<br>Settlement time (all lines)   | 3.16 days     | 3.02 days     | 4.65 days     | 4.57 days     | 3.25 days     |
| Percentage of claims settled within 30 days (all lines)   | 97.77%        | 97.73%        | 96.42%        | 98.72%        | 97.79%        |
| Average time for settlement of Motor Claims which constituted a major part of claims, from the date of compliance of all requirements | 3.12 days     | 3.83 days     | 4.22 days     | 5.18 days     | 3.11 days     |
| Number of claims settled (all lines)  | 14,70,657     | 10,96,395     | 12,11,682     | 10,29,198     | 724,227       |



### INDEPENDENT AUDITORS' REPORT

To the Members of TATA AIG GENERAL INSURANCE COMPANY LIMITED

Report on the Audit of the Financial Statements

### **Opinion**

We have audited the accompanying financial statements of TATA AIG GENERAL INSURANCE COMPANY LIMITED ('the Company'), which comprise the Balance Sheet as at March 31, 2022, the Revenue Account, the Profit and Loss Account and the Receipts and Payments Account for the year then ended and a summary of the significant accounting policies and other explanatory information.

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required in accordance with the Insurance Act, 1938 as amended by the Insurance Laws (Amendment) Act, 2015 (the "Insurance Act"), the Insurance Regulatory and Development Authority Act, 1999 (the "IRDA Act"), the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditors' Report of Insurance Companies) Regulations, 2002 (the "IRDA Financial Statements Regulations"), the circulars/orders/directions issued by Insurance Regulatory and Development Authority of India ("IRDAI") and the Companies Act, 2013 (the "Act") in the manner so required and give a true and fair view in conformity with the Accounting Standards (the "Accounting Standards") specified under section 133 of the Act read with the Companies (Accounting Standards) Rule, 2006, as amended ("Accounting Standards") and other accounting principles generally accepted in India which are not inconsistent with the accounting principles as prescribed in the IRDA Financial Statements Regulations:

- in the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2022;
- in the case of the Revenue Accounts, of the operating loss in so far as it relates to the Marine Revenue

- Account, and operating profit for Fire Revenue Account and Miscellaneous Revenue Account for the year ended March 31, 2022;
- in the case of the Profit and Loss Account, of the profit for the year ended March 31, 2022; and
- in the case of the Receipts and Payments Account, of the receipts and payments for the year ended March 31, 2022.

### **Basis for Opinion**

We conducted our audit of the financial statements in accordance with the Standards on Auditing specified under section 143(10) of the Act (SAs). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India (the "ICAI") together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ICAI's Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on the financial statements.

### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

We have determined the matters described below to be the key audit matters to be communicated in our report.

| Sr.<br>No. | Key Audit Matters   | Auditors' Response  |
|------------|---|---|
| 1          | Actuarial valuation of liabilities in respect of Claims Incurred But Not Reported (IBNR), Claims Incurred But Not Enough Reported (IBNER) and Premium Deficiency Reserve (PDR):  Valuation of liabilities of IBNR/IBNER and PDR involves a significant degree of judgment. The outstanding claims liabilities are | <ul> <li>We have performed following key audit procedures:</li> <li>We reconciled the underlying data with the trial balance and the source systems to ensure completeness and accuracy;</li> <li>We held discussion with the Appointed Actuary in respect of assumptions used, peer review comments and covid-19 impact on actuarial valuation of liabilities; and</li> <li>We obtained and reconciled the provision recognised in the financial statements amount with the Appointed Actuary's</li> </ul> |
|            | based on the estimated ultimate cost of all claims incurred but not settled at March 31, 2022 together with the related claims handling costs.  | certificate in this regard.   |



| Sr. |
|-----|
| No. |

### **Key Audit Matters**

A range of methods are used to determine these liabilities. Assumptions used by the Company's Appointed Actuary (the "Appointed Actuary") for such valuation should be in accordance with the guidelines and norms issued by the IRDAI and the Institute of Actuaries of India in concurrence with the IRDAI.

### **Auditors' Response**

Apart from the above, the actuarial valuation of liabilities in respect of Claims Incurred But Not Reported (IBNR), Claims Incurred But Not Enough Reported (IBNER) and Premium deficiency reserve (PDR) is the responsibility of the Appointed Actuary. The actuarial valuation of the outstanding claims reserves (IBNR and IBNER) that are estimated using statistical methods and PDR as at March 31, 2022 has been duly certified by the Appointed Actuary and in his opinion, the assumptions for such valuation are in accordance with the guidelines and norms issued by the IRDAI and the Institute of Actuaries of India in concurrence with the IRDAI. We have relied upon the Appointed Actuary's certificate in this regard for forming our opinion on the Financial Statements of the Company.

Considering this matter has been treated as Key Audit Matter here, the same is not reported under Other Matter paragraph below.

### 2 Information Technology systems:

The Company is highly dependent on its information technology (IT) systems for carrying out its operations and owing to the significant number of transactions that are processed on daily basis as part of its operations, which impacts key financial accounting and reporting items such as premium income, claims, commission expense and investments among others.

The controls implemented by the Company in its IT environment determine the integrity, accuracy, completeness and validity of the data that is processed by the applications and is ultimately used for financial reporting. These controls contribute to mitigating risk of potential misstatements caused by fraud or error. Further, the prevailing COVID-19 situation has caused the required IT applications to be made accessible to the employees on a remote basis.

Accordingly, our audit was focused on key IT systems and controls due to the pervasive impact on the financial statements.

Our key audit procedures included, but were not limited to the following:

We involved our IT specialists to obtain an understanding of the entity's IT related control environment, perform risk assessment and identification of IT applications, databases and operating systems that are relevant to our audit.

For the key IT systems relevant to financial reporting, our areas of focus of our audit included Access Security (including controls over privileged access), Program Change controls and Network Operations. In particular:

- we obtained an understanding of the entity's IT environment and key changes if any during the audit period that may be relevant to the audit;
- we tested the design, implementation and operating effectiveness of the general IT controls over the key IT systems that are critical to financial reporting. This included evaluation of entity's controls to ensure segregation of duties and access rights being provisioned / modified based on duly approved requests, access for exit cases being revoked in a timely manner and access of all users being re-certified during the period of audit. Further, controls related to program change were evaluated to verify whether the changes were approved, tested in an environment that was segregated from production and moved to production by appropriate users;
- we also tested automated business cycle controls, related interfaces and report logic for system generated reports relevant to the audit of premium income, commission expense, claims and investments, for evaluating completeness and accuracy;
- we tested the controls over network segmentation, restriction of remote access to the entity's network, controls over firewall configurations and mechanisms implemented by the entity to prevent, detect and respond to network security incidents; and
- we tested compensating controls or performed alternate procedures to assess whether there were any unaddressed IT risks that would impact the controls or completeness and accuracy of data.



### Information other than the Financial Statements and **Auditors' Report thereon**

- The Company's Board of Directors are responsible for the other information. The other information comprises the information included in the Directors' Report but does not include the financial statements and our auditors' report thereon.
- Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.
- In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements, or our knowledge obtained in the audit or otherwise appears to be materially misstated.
- If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Responsibilities of Management and Those Charged with Governance for the Financial Statements

The accompanying financial statements have been approved by the Company's Board of Directors. The Company's Board of Directors are responsible for the matters stated in section 134(5) of the Act with respect to the preparation and presentation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the Accounting Standards specified under section 133 of the Act and other accounting principles generally accepted in India which are not inconsistent with the accounting principles as prescribed in the IRDA Financial Statements Regulations, the IRDA Act and the circulars/orders/directions issued by the IRDAI in this regard.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Board of Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using

the going concern basis of accounting unless the Board of Directors either intend to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those Board of Directors are also responsible for overseeing the Company's financial reporting process.

### Auditors' Responsibilities for the Audit of the Financial **Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Standards on Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Standards on Auditing, specified under section 143(10) of the Act we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- Obtain an understanding of internal financial control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the Company has adequate internal financial controls system in place and the operating effectiveness of such controls;
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management;
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we



are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern; and

Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

Materiality is the magnitude of misstatements in the financial statements that, individually or in aggregate, makes it probable that the economic decisions of a reasonably knowledgeable user of the financial statements may be influenced. We consider quantitative materiality and qualitative factors in (i) planning the scope of our audit work and in evaluating the results of our work; and (ii) to evaluate the effect of any identified misstatements in the financial statements.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on Other Legal and Regulatory Requirements

- As required by the IRDA Financial Statements Regulations, we have issued a separate certificate dated May 06, 2022 certifying the matters specified in paragraphs 3 and 4 of Schedule C to the IRDA Financial Statements Regulations.
- As required by IRDA Financial Statements Regulations, read with section 143(3) of the Act based on our audit, we report, to the extent applicable, that:

- We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit of the accompanying financial statements;
- in our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
- As the Company's financial accounting system is centralized, no returns for the purposes of our audit are prepared at the branches of the Company;
- The Balance Sheet, the Revenue Accounts, the Profit and Loss Account and the Receipts and Payments Account dealt with by this report are in agreement with the books of account;
- our opinion, the aforesaid financial statements comply with the Accounting Standards specified under Section 133 of the Act and other accounting principles generally accepted in India which are not inconsistent with the accounting principles as prescribed in the IRDA Financial Statements Regulations, the Insurance Act, the IRDA Act and circulars/orders/ directions issued by the IRDAI in this regard;
- In our opinion and to the best of our information and according to the explanations given to us, investments have been valued in accordance with the provisions of the Insurance Act, the IRDA Financial Statements Regulations and/or orders/directions issued by IRDAI in this regard;
- In our opinion, the accounting policies selected by the Company are appropriate and are in compliance with the applicable Accounting Standards specified under section 133 of the Act and with the accounting principles prescribed in IRDA Financial Statements Regulations and orders/directions issued by the IRDAI in this regard;
- On the basis of the written representations received from the directors and taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2022 from being appointed as a director in terms of section 164(2) of the Act;
- With respect to the adequacy of the internal financial controls with reference to financial statements of the Company as on March 31, 2022 and the operating effectiveness of such controls, refer to our separate Report in Annexure "A" wherein we have expressed an unmodified opinion on the adequacy and operating effectiveness of the Company's internal financial controls over financial reporting; and



- With respect to the other matters to be included in the Auditors' Report in accordance with the requirements of section 197(16) of the Act, as amended, in our opinion and to the best of our information and according to the explanations given to us, the remuneration paid by the Company to its directors during the year is in accordance with the provisions of section 197 of the Act read with Section 34A of the Insurance Act;
- With respect to the other matters to be included in the Auditors' Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014 (as amended), in our opinion and to the best of our information and according to the explanations given to us:
  - The Company, as detailed in note Schedule 16 -Note 3 to the financial statements, has disclosed the impact of pending litigations on its financial position as at March 31, 2022;
  - The actuarial valuation of liabilities in respect of Claims Incurred But Not Reported (IBNR), Claims Incurred But Not Enough Reported (IBNER) and Premium deficiency reserve (PDR) is the responsibility of the Appointed Actuary and the same has been duly certified by the Appointed Actuary, referred to in the Key Audit Matters paragraph above on which we have placed reliance; apart from this, the Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses as at March 31, 2022;
  - iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company during the year ended March 31, 2022;
  - iv. a. The management has represented that, to the best of its knowledge and belief, no funds have been advanced or loaned or invested (either from borrowed funds or securities premium or any other sources or kind of funds) by the Company to or in any person(s) including entity(ies), entities ('the intermediaries'), with the

- understanding, whether recorded in writing or otherwise, that the intermediary shall, whether, directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Company ('the Ultimate Beneficiaries') or provide any guarantee, security or the like on behalf the Ultimate Beneficiaries:
- The management has represented that, to the best of its knowledge and belief, no funds have been received by the Company from any person(s) entity(ies). includina foreian entities ('the Funding Parties'), with the understanding, whether recorded in writing or otherwise, that the Company shall, whether directly or indirectly, lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Funding Party ('Ultimate Beneficiaries') or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries; and
- Based on such audit procedures performed as considered reasonable and appropriate in the circumstances, nothing has come to our attention that causes us to believe that the management representations under sub-clauses (a) and (b) above contain any material misstatement.
- The Company has not declared or paid any dividend during the year ended March 31, 2022.

For A. F. Ferguson Associates Chartered Accountants Firm's Registration No.: 102849W For Walker Chandiok & Co LLP **Chartered Accountants** Firm's Registration No.: 001076N/N500013

### Rupen K. Bhatt

Partner Membership No.: 046930 UDIN: 22046930AIMNDV9364 Place: Mumbai Date: May 06, 2022

### Sudhir N. Pillai

Partner Membership No.: 105782 UDIN: 22105782AIMNDH1617 Place: Mumbai Date: May 06, 2022



### ANNEXURE "A" TO THE INDEPENDENT AUDITORS' REPORT

(Referred to in paragraph 2(i) under 'Report on Other Legal and Regulatory Requirements' section of our report of even date

Independent Auditors' Report on the internal financial controls with reference to the financial statements under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ('the Act')

In conjunction with our audit of the financial statements of TATA AIG General Insurance Company Limited ('the Company') as at and for the year ended March 31, 2022, we have audited the internal financial controls with reference to financial statements of the Company as at that date.

### Responsibilities of Management and Those Charged with Governance for Internal Financial Controls

The Company's Board of Directors is responsible for establishing and maintaining internal financial controls based on the internal financial controls with reference to financial statements criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") issued by the Institute of Chartered Accountants of India (the "ICAI"). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of the Company's business, including adherence to the Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act including the provisions of the Insurance Act, 1938 as amended by the Insurance Laws (Amendment) Act, 2015 (the "Insurance Act"), the Insurance Regulatory and Development Authority Act, 1999 (the "IRDA Act"), the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditors' Report of Insurance Companies) Regulations, 2002 (the "IRDA Financial Statements Regulations"), circulars/orders/ directions issued by the Insurance Regulatory and Development Authority of India (the "IRDAI") in this regard.

### Auditors' Responsibility for the Audit of the Internal Financial Controls with Reference to Financial **Statements**

Our responsibility is to express an opinion on the Company's internal financial controls with reference to financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India ('ICAI') prescribed under Section 143(10) of the Act, to the extent applicable to an audit of internal financial controls with reference to financial statements, and the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting ('the Guidance Note') issued by the ICAI. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls with reference to financial statements were established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls with reference to financial statements and their operating effectiveness. Our audit of internal financial controls with reference to financial statements includes obtaining an understanding of such internal financial controls, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls with reference to financial statements.

### Meaning of Internal Financial Controls with Reference to **Financial Statements**

A company's internal financial controls with reference to financial statements is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial controls with reference to financial statements include those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company: (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.



### Inherent Limitations of Internal Financial Controls with **Reference to Financial Statements**

Because of the inherent limitations of internal financial controls with reference to financial statements, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls with reference to financial statements to future periods are subject to the risk that the internal financial controls with reference to financial statements may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### **Opinion**

In our opinion, to the best of our information and according to the explanations given to us, the Company has, in all material respects, adequate internal financial controls system with reference to financial statements and such internal financial controls were operating effectively as at March 31, 2022, based on the internal financial controls with reference to financial statements criteria established by the Company considering the essential components of internal control stated in the Guidance Note issued by the ICAI.

### **Other Matter**

The actuarial valuation of liabilities in respect of Claims Incurred But Not Reported (IBNR), Claims Incurred But Not Enough Reported (IBNER) and Premium Deficiency Reserve

(PDR) is the responsibility of the Company's Appointed Actuary (the "Appointed Actuary"). The actuarial valuation of the outstanding claims reserves (IBNR and IBNER) that are estimated using statistical methods and PDR as at March 31, 2022 has been duly certified by the Appointed Actuary and in his opinion, the assumptions for such valuation are in accordance with the guidelines and norms issued by the IRDAI and the Institute of Actuaries of India in concurrence with the IRDAI and has been relied upon by us, as mentioned in "Key Audit Matters" of our audit report on the financial statements for the year ended March 31, 2022. Accordingly, our opinion on the internal financial controls over financial reporting does not include reporting on the adequacy and operating effectiveness of internal controls over the valuation and accuracy of the aforesaid actuarial liabilities.

Our opinion is not modified in respect of this matter.

For A. F. Ferguson Associates Chartered Accountants

Firm's Registration No.: 102849W

**Chartered Accountants** Firm's Registration No.: 001076N/N500013

For Walker Chandiok & Co LLP

Rupen K. Bhatt

Partner

Membership No.: 046930 UDIN: 22046930AIMNDV9364

Place: Mumbai Date: May 06, 2022 Sudhir N. Pillai

Partner

Membership No.: 105782 UDIN: 22105782AIMNDH1617

Place: Mumbai Date: May 06, 2022



### Independent Auditors' Certificate as referred to in paragraph 1 under 'Report on Other Legal and Regulatory Requirements' forming part of the Independent Auditors' Report dated May 06, 2022.

To

The Members of

### Tata AIG General Insurance Company Limited

- This certificate is issued to Tata AIG General Insurance Company Limited (the "Company") in accordance with the terms of our engagement letter dated July 27, 2021 between A. F. Ferguson Associates, Walker Chandiok & Co LLP and the Company.
- This certificate is issued to comply with the provisions of paragraphs 3 and 4 of Schedule C read with Regulation 3 of the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 (the "IRDA Financial Statements Regulations").

### **Management's Responsibility**

The Company's Board of Directors is responsible for complying with the provisions of the Insurance Act, 1938 as amended by the Insurance Laws (Amendment) Act, 2015 (the "Insurance Act"), the Insurance Regulatory and Development Authority Act, 1999 (the "IRDA Act"), the IRDA Financial Statement's orders/directions/circulars Regulations, by the Insurance Regulatory and Development Authority of India (the "IRDAI") which includes (i) preparation of management report consistent with the financial statements; (ii) compliance with the terms and conditions of the registration stipulated by the Authority; (iii) maintenance and custody of cash balances and maintenance of investments with custody and depository; and (iv) ensuring that no part of the assets of the policyholders' funds has been directly or indirectly applied in contravention of the provisions of the Insurance Act, relating to the application and investments of the Policyholders' Funds. This includes collecting, collating and validating data and designing, implementing and monitoring of internal controls suitable for ensuring the aforesaid and applying an appropriate basis of preparation; and making estimates that are reasonable in the circumstances.

### **Independent Auditors' Responsibility**

- Pursuant to the requirement of the IRDA Financial Statements Regulations, it is our responsibility to provide reasonable assurance and form an opinion based on our audit and examination of books of accounts and other records maintained by the Company as to whether the Company has complied with the matters contained in paragraphs 3 and 4 of Schedule C read with Regulation 3 of IRDA Financial Statements Regulations as of and for the year ended March 31, 2022.
- We conducted our examination in accordance with the Guidance Note on Reports or Certificates for Special Purposes (Revised 2016) ('the Guidance Note'), issued by the Institute of Chartered Accountants of India (the 'ICAI'). This Guidance Note requires that we comply with the ethical requirements of the Code of Ethics issued by the ICAI.

We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC) 1, Quality Control for Firms that Perform Audits and Reviews of Historical Financial Information, and Other Assurance and Related Services Engagements, issued by the ICAI.

### **Opinion**

- In accordance with the information, explanations and representations given to us and to the best of our knowledge and belief and based on our audit and examination of the books of account and other records maintained by the Company for the year ended March 31, 2022, we certify that:
  - We have reviewed the Management Report attached to the financial statements for the year ended March 31, 2022 and on the basis of our reviews, we have not found any apparent mistake or material inconsistencies in the Management Report read with the financial statements;
  - Based on the Management representations and compliance certificates submitted to the Board of Directors by the officers of the Company charged with compliance and the same being noted by the Board of Directors, we certify that the Company has complied with the terms and conditions of registration stipulated by the IRDAI;
  - We have verified the cash balances by actual inspection, to the extent considered necessary, and/or on the basis of certificates/confirmations received from the branches and securities relating to the Company's investments as at March 31, 2022, on the basis of confirmations received from the Custodian and/or Depository Participants appointed by the Company.
  - The Company is not a trustee of any trust; and
  - No part of the assets of the Policyholders' Funds has been directly or indirectly applied in contravention to the provisions of the Insurance Act, relating to the application and investments of the Policyholders' Funds.

For A. F. Ferguson Associates

Chartered Accountants

Firm's Registration No.: 102849W

For Walker Chandiok & Co LLP **Chartered Accountants** 

Firm's Registration No.: 001076N/N500013

### Rupen K. Bhatt

Partner

Membership No.: 046930 UDIN: 22046930AIMNDV9364

Place: Mumbai Date: May 06, 2022

### Sudhir N. Pillai

Partner

Membership No.: 105782 UDIN: 22105782AIMNEM6171

Place: Mumbai Date: May 06, 2022



### **BALANCE SHEET**

As at March 31, 2022

(₹ in '000s)

| Particulars   | Schedule | As at<br>March 31, 2022 | As at<br>March 31, 2021 |
|---|----------|-------------------------|-------------------------|
| Sources of Funds  |          | Maron 61, 2022          | 14101101, 2021          |
| Share Capital   | 5        | 9,944,560               | 9,944,560               |
| Reserves and Surplus  | 6        | 24,440,853              | 19,899,399              |
| Fair Value Change Account   |          |                         |                         |
| Shareholders  |          | 1,496,964               | 988,129                 |
| Policyholders   |          | 8,967,925               | 3,933,622               |
| Borrowings  | 7        | 1,850,000               | 3,630,000               |
| Deferred Tax Liability (Net)(Refer Note 23 of Schedule 16)            |          | -                       |                         |
| Total   |          | 46,700,302              | 38,395,710              |
| Application of Funds  |          |                         |                         |
| Investments   |          |                         |                         |
| Shareholders  | 8        | 32,089,663              | 32,478,028              |
| Policyholders   | 8A       | 166,721,667             | 129,291,087             |
| Loans   | 9        | -                       |                         |
| Fixed Assets  | 10       | 2,831,556               | 2,370,838               |
| Deferred Tax Asset (Net)(Refer Note 23 of Schedule 16)                |          | 738,141                 | 634,955                 |
| Current Assets  |          |                         |                         |
| Cash and Bank Balances  | 11       | 5,445,642               | 3,173,499               |
| Advances and Other Assets   | 12       | 12,250,319              | 10,270,832              |
| Sub-Total (A)   |          | 17,695,961              | 13,444,331              |
| Current Liabilities   | 13       | 127,958,548             | 103,180,452             |
| Provisions  | 14       | 45,418,138              | 36,643,077              |
| Sub-Total (B)   |          | 173,376,686             | 139,823,529             |
| Net Current Assets (C) - (A - B)                                      |          | (155,680,725)           | (126,379,198)           |
| Miscellaneous Expenditure (to the extent not written off or adjusted) | 15       | -                       |                         |
| Debit Balance in Profit and Loss Account                              |          | -                       |                         |
| Total   |          | 46,700,302              | 38,395,710              |
| Notes to Accounts   | 16       |                         |                         |

Schedules referred to above and the notes to accounts form an integral part of the Balance Sheet.

In terms of our report attached

For and on behalf of the Board of Directors

A. F. Ferguson Associates

Chartered Accountants Firm's Registration No.: 102849W

Rupen K. Bhatt

Place

Partner Membership No. 046930 Walker Chandiok & Co LLP

Chartered Accountants

Firm's Registration No.: 001076N/N500013

Sudhir N. Pillai

Partner

Membership No. 105782

Saurabh Agrawal

Chairman DIN:02144558

**Neelesh Garg** 

Managing Director & Chief Executive Officer

DIN:03435242

Sumedh Jog

Chief Financial Officer Place : Mumbai Dated : May 06, 2022 DIN:08125456

Vijaya Deepti Director

Ashish Sarma Company Secretary

: Mumbai



### PROFIT AND LOSS ACCOUNT For the Year Ended March 31, 2022

(₹ in '000s)

|     |  |          |                              | (₹ in '000s)                          |
|-----|--|----------|------------------------------|---------------------------------------|
| Par | ticulars   | Schedule | Year ended<br>March 31, 2022 | Year ended<br>March 31, 2021          |
| 1.  | Operating Profit / (Loss)  |          |                              |                                       |
|     | (a) Fire Insurance   |          | 266,694                      | (47,663)                              |
|     | (b) Marine Insurance   |          | (262,906)                    | 99,346                                |
|     | (c) Miscellaneous Insurance  |          | 4,561,802                    | 4,177,724                             |
|     |  |          | 4,565,590                    | 4,229,407                             |
| 2.  | Income from Investments  |          |                              |                                       |
|     | (a) Interest, Dividend and Rent - Gross                                  |          | 2,132,190                    | 1,925,698                             |
|     | (b) Profit on sale / redemption of investments                           |          | 535,009                      | 355,531                               |
|     | (c) (Loss on sale / redemption of investments)                           |          | (25,196)                     | (78,385)                              |
|     | (d) Amortization of Premium / Discount on Investments                    |          | (2,932)                      | (213)                                 |
|     |  |          | 2,639,071                    | 2,202,631                             |
| 3.  | Other Income   |          |                              |                                       |
|     | (a) Claim Service Fees   |          | 4,007                        | 3,627                                 |
|     | (b) Miscellaneous Income   |          | -                            |                                       |
|     | (c) Interest on Income Tax Refund  |          | 5,842                        | 31,030                                |
|     | (d) Recovery of bad debts written off                                    |          | 7,351                        | 19,829                                |
|     |  |          | 17,200                       | 54,486                                |
| Tot | al (A)   |          | 7,221,861                    | 6,486,524                             |
| Pro | visions (Other than taxation)  |          |                              |                                       |
| (a) | For diminution in the value of investments                               |          | -                            |                                       |
| (b) | For doubtful debts(Refer Note 37 of Schedule 16)                         |          | (59,430)                     | 59,222                                |
| (c) | Others   |          | -                            |                                       |
| Oth | er Expenses  |          |                              |                                       |
| (a) | Expenses other than those related to Insurance Business :                |          |                              |                                       |
|     | Employee's remuneration and other expenses(Refer Note 14 of Schedule 16) |          | 117,797                      | 101,616                               |
|     | Share Issue Expenses   |          | -                            | _                                     |
|     | (Profit) / Loss on Sale / Write off of Fixed Assets (Net)                |          | (1,883)                      | 934                                   |
|     | Donation   |          | 1                            | 566                                   |
| (b) | Bad debts written off  |          | 78,770                       | 26,285                                |
| (c) | Interest on subordinated debt (Refer Note 13 of Schedule 16)             |          | 310,811                      | 315,381                               |
| (d) | Expenses towards CSR activities (Refer Note 29 of Schedule 16)           |          | 78,637                       | 53,110                                |
| (e) | Penalties (Refer Note 34 of Schedule 16)                                 |          | -                            | 27,541                                |
|     |  | -        |                              | · · · · · · · · · · · · · · · · · · · |



(₹ in '000s)

| Particulars   | Schedule | Year ended<br>March 31, 2022 | Year ended<br>March 31, 2021 |
|---|----------|------------------------------|------------------------------|
| (f) Contribution to Policyholders' A/c                    |          |                              |                              |
| (i) Towards Excess Expenses of Management                 |          | 626,049                      |                              |
| (ii) Others (please specify)                              |          | -                            |                              |
| (g) Remuneration to Directors                             |          | 3,000                        | 4,000                        |
|   |          | 1,213,182                    | 529,433                      |
| Total (B)   |          | 1,153,752                    | 588,655                      |
| Profit Before Tax (A)-(B)=C                               |          | 6,068,109                    | 5,897,869                    |
| Provision for taxation                                    |          |                              |                              |
| (a) Current tax   |          | 1,629,841                    | 2,092,763                    |
| (b) Deferred tax (Refer Note 23 of Schedule 16)           |          | (103,186)                    | (672,886)                    |
| Profit After Tax  |          | 4,541,454                    | 4,477,992                    |
| Appropriations  |          |                              |                              |
| (a) Interim dividends paid during the year                |          | -                            |                              |
| (b) Final dividend paid                                   |          | -                            |                              |
| (c) Dividend distribution tax                             |          | -                            |                              |
| (d) Transfer to any Reserves or Other Accounts            |          | -                            |                              |
| Balance of Profit / (Loss) brought forward from last year |          | 14,597,734                   | 10,119,742                   |
| Balance carried forward to Balance Sheet                  |          | 19,139,188                   | 14,597,734                   |
| Earnings Per Share (Refer Note 22 of Schedule 16)         |          |                              |                              |
| Basic (in ₹)  |          | 4.57                         | 4.50                         |
| Diluted (in ₹)  |          | 4.57                         | 4.50                         |
| Nominal Value per Equity Share (in ₹)                     |          | 10.00                        | 10.00                        |
| Notes to Accounts   | 16       |                              |                              |

Schedules referred to above and the notes to accounts form an integral part of the Profit and Loss Account.

In terms of our report attached

A. F. Ferguson Associates

Chartered Accountants Firm's Registration No.: 102849W

Rupen K. Bhatt

Place: Mumbai

Dated : May 06, 2022

Partner

Membership No. 046930

Walker Chandiok & Co LLP

Chartered Accountants

Firm's Registration No.: 001076N/N500013

Sudhir N. Pillai

Partner

Membership No. 105782

For and on behalf of the Board of Directors  $\,$ 

Saurabh Agrawal

Chairman DIN:02144558

Neelesh Garg

Managing Director & Chief Executive Officer

DIN:03435242

Sumedh Jog

Chief Financial Officer

Place: Mumbai Dated: May 06, 2022 Ashish Sarma

Vijaya Deepti

DIN:08125456

Director

Company Secretary



### **RECEIPTS AND PAYMENTS ACCOUNT**

For the Year Ended March 31, 2022

(₹ in '000s)

| Schedule |                              |  |
|----------|------------------------------|--|
|          | Year Ended<br>March 31, 2022 | Year Ended<br>March 31, 2021   |
| _        |                              |  |
|          | 127,108,001                  | 101,955,172  |
|          | (3,584,982)                  | (2,962,258)  |
|          | (5,621,079)                  | (2,984,821)  |
|          | (42,035,743)                 | (28,818,188)   |
|          | (9,855,732)                  | (8,315,636)  |
|          | (27,454,820)                 | (19,919,401)   |
|          | (367,801)                    | (347,182)  |
|          | (1,803,890)                  | (2,133,268)  |
|          | (13,844,399)                 | (11,671,413)   |
|          | 22,539,555                   | 24,803,005   |
|          | -                            | _  |
|          | 22,539,555                   | 24,803,005   |
|          |                              |  |
|          | (947,746)                    | (846,735)  |
|          | 6,814                        | 15,439   |
|          | (108,666,437)                | (152,846,830)  |
|          | 80,740,475                   | 121,474,004  |
|          | 11,100,047                   | 9,787,295  |
|          | (499,953)                    | (2,363,565)  |
|          | (18,266,800)                 | (24,780,392)   |
|          |                              |  |
| _        | (1,780,000)                  | _  |
| _        | (315,381)                    | (315,381)  |
|          | (2,095,381)                  | (315,381)  |
|          | 85,000                       | (42,901)   |
|          | 2,262,374                    | (335,669)  |
|          | 3,158,931                    | 3,494,600  |
|          | 5,421,305                    | 3,158,931  |
|          |                              | 127,108,001 (3,584,982) (5,621,079) (42,035,743) (9,855,732) (27,454,820) (367,801) (1,803,890) (13,844,399) 22,539,555  22,539,555  (947,746) 6,814 (108,666,437) 80,740,475 11,100,047 (499,953) (18,266,800) (1,780,000) (315,381) (2,095,381) 85,000 |



(₹ in '000s)

| Pa | rticulars   | Schedule | Year Ended<br>March 31, 2022 | Year Ended<br>March 31, 2021 |
|----|---|----------|------------------------------|------------------------------|
| No | ites  |          |                              |                              |
| 1. | The above Receipts and Payments Account has been prepared as prescribed by the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 under the "Direct Method" laid out in Accounting Standard - 3 on Cash Flow Statements as specified under the Companies Act, 2013. |          |                              |                              |
| 2. | Reconciliation of Cash and cash equivalents with the Balance Sheet:   |          |                              |                              |
| Cc | ish and Bank balances   |          | 5,445,642                    | 3,173,499                    |
|    | ss: Deposit Accounts not considered as Cash and cash uivalents as defined in AS-3 "Cash Flow Statements"  |          | (24,337)                     | (14,568)                     |
| Co | ish and cash equivalents at the end of the period   |          | 5,421,305                    | 3,158,931                    |
| 3. | Previous year's figures have been regrouped / reclassified wherever necessary.  |          |                              |                              |

Schedules referred to above and the notes to accounts form an integral part of the Balance Sheet.

In terms of our report attached

A. F. Ferguson Associates

Walker Chandiok & Co LLP

Chartered Accountants Chartered Accountants

Firm's Registration No.: 102849W Firm's Registration No.: 001076N/N500013

Sudhir N. Pillai Rupen K. Bhatt

Partner Partner

Membership No. 046930 Membership No. 105782

Place : Mumbai Dated : May 06, 2022 Saurabh Agrawal

For and on behalf of the Board of Directors

Chairman DIN:02144558

Neelesh Garg

Managing Director & Chief Executive Officer

DIN:03435242

Sumedh Jog

Chief Financial Officer Place : Mumbai Dated : May 06, 2022 Vijaya Deepti

Director DIN:08125456

Ashish Sarma

Company Secretary



Dated : May 06, 2022

Place : Mumbai

Chief Financial Officer

Sumedh Jog

|   |          |                              |                              |                              |  |                              |                              |                              | (₹ in '000s)                 |
|---|----------|------------------------------|------------------------------|------------------------------|--|------------------------------|------------------------------|------------------------------|------------------------------|
| Particulars   | Schedule | FIRE INSURANCE               | JRANCE                       | MARINE INSURANCE             | ISURANCE   | MISCELLANEOUS INSURANCE      | IS INSURANCE                 | TOTAL                        | ٩L                           |
|   |          | Year ended<br>March 31, 2022 | Year ended<br>March 31, 2021 | Year ended<br>March 31, 2022 | Year ended<br>March 31, 2021                           | Year ended<br>March 31, 2022 | Year ended<br>March 31, 2021 | Year ended<br>March 31, 2022 | Year ended<br>March 31, 2021 |
| 1. Premiums Earned (Net)  | -        | 4,093,273                    | 2,443,008                    | 4,194,389                    | 2,972,855  | 58,027,828                   | 43,938,463                   | 66,315,490                   | 49,354,326                   |
| 2. Profit/Loss on Sale/Redemption of Investments (Net)                                    |          | 96,751                       | 42,358                       | 77,488                       | 36,187   | 2,133,120                    | 1,073,698                    | 2,307,359                    | 1,152,243                    |
| 3. Interest, Dividend and Rent – Gross  |          | 404,085                      | 294,282                      | 323,630                      | 251,408  | 8,909,080                    | 7,459,560                    | 9,636,795                    | 8,005,250                    |
| 4. Others:  |          |                              |                              |                              |  |                              |                              |                              |                              |
| (a) (j) Investment Income / (loss) from Terrorism Pool and Nuclear Pool                   |          | 62,780                       | 49,309                       | 1                            | 1  | 13,879                       | 061'01                       | 76,659                       | 59,499                       |
| (a) (ii) Miscellaneous Income   |          | 1,963                        | 1,245                        | 1,750                        | 912  | 23,173                       | 14,283                       | 26,886                       | 16,440                       |
| (b) Contribution from the Shareholders' Account (i) Towards Excess Expenses of Management |          | 1                            | -                            | 1                            | 1  | 626,049                      | 1                            | 626,049                      | 1                            |
| (ii) Others (please specify)  |          | ٠                            | 1                            | -                            | '  | •                            | 1                            | 1                            | 1                            |
| TOTAL (A)   |          | 4,658,852                    | 2,830,202                    | 4,597,257                    | 3,261,362  | 69,733,129                   | 52,496,194                   | 78,989,238                   | 58,587,758                   |
|   |          |                              |                              |                              |  |                              |                              |                              |                              |
| 5. Claims Incurred (Net)  | 2        | 2,308,299                    | 962,533                      | 3,838,015                    | 2,328,178  | 43,594,890                   | 30,600,266                   | 49,741,204                   | 33,890,977                   |
| 6. Commission (Net)   | က        | (975,358)                    | (1,079,645)                  | 663,485                      | 471,423  | 2,677,499                    | 3,437,818                    | 2,365,626                    | 2,829,596                    |
| 7. Operating Expenses Related to Insurance Business                                       | 4        | 3,059,217                    | 2,994,977                    | 358,663                      | 362,415  | 18,898,938                   | 14,280,386                   | 22,316,818                   | 17,637,778                   |
| 8. Premium Deficiency (Refer Note 32 of Schedule 16)                                      |          | -                            | -                            | -                            |  | -                            | _                            | -                            | -                            |
| TOTAL (B)   |          | 4,392,158                    | 2,877,865                    | 4,860,163                    | 3,162,016  | 65,171,327                   | 48,318,470                   | 74,423,648                   | 54,358,351                   |
| 9. Operating Profit/(Loss) (A-B)  |          | 266,694                      | (47,663)                     | (262,906)                    | 99,346   | 4,561,802                    | 4,177,724                    | 4,565,590                    | 4,229,407                    |
| 10. APPROPRIATIONS  |          |                              |                              |                              |  |                              |                              |                              |                              |
| Transfer to Shareholders' Account   |          | 266,694                      | (47,663)                     | (262,906)                    | 99,346   | 4,561,802                    | 4,177,724                    | 4,565,590                    | 4,229,407                    |
| Transfer to Catastrophe Reserve   |          | -                            | 1                            | -                            |  | 1                            | -                            | 1                            | 1                            |
| Transfer to Other Reserves  |          | •                            | 1                            | -                            | 1  | 1                            | 1                            | 1                            | •                            |
| TOTAL(C)  |          | 266,694                      | (47,663)                     | (262,906)                    | 99,346   | 4,561,802                    | 4,177,724                    | 4,565,590                    | 4,229,407                    |
| Notes to Accounts   | 91       |                              |                              |                              |  |                              |                              |                              |                              |
| Schedules referred to above and the notes to  |          | ounts form o                 | an integral p                | oart of the F                | accounts form an integral part of the Revenue Account. | count.                       |                              |                              |                              |

REVENUE ACCOUNT For the Year Ended March 31, 2022 Saurabh Agrawal
Chairman
DIN:02144558
Neelesh Garg
Managing Director
& Chief Executive Officer
DIN:03435242

Ashish Sarma Company Secretary

Vijaya Deepti

For and on behalf of the Board of Directors

Director DIN:08125456

> Partner Membership No. 105782

Firm's Registration No.: 001076N/N500013

Sudhir N. Pillai

Walker Chandiok & Co LLP Chartered Accountants : Mumbai

Rupen K. Bhatt Partner Membership No. 046930

Firm's Registration No.: 102849W

In terms of our report attached

A. F. Ferguson Associates

**Chartered Accountants** 

: May 06, 2022

Place Dated



(≰ in '000s)

### SCHEDULES ANNEXED TO AND FORMING PART OF REVENUE ACCOUNTS FOR THE YEAR ENDED MARCH 31, 2022

SCHEDULE - 1

PREMIUM EARNED [NET]

| Particulars  |                      |                     |                   |                   |                         |             |                       | Year                      | Year ended March 31, 2022 | h 31, 2022           |             |             |                 |          |                     |                        |             |
|--|----------------------|---------------------|-------------------|-------------------|-------------------------|-------------|-----------------------|---------------------------|---------------------------|----------------------|-------------|-------------|-----------------|----------|---------------------|------------------------|-------------|
|  | FIRE                 |                     | MARINE            |                   |                         |             |                       |                           |                           | MISCELLANEOUS        | NEOUS       |             |                 |          |                     |                        | Grand       |
|  |                      | Marine<br>Cargo     | Marine<br>Others  | Marine<br>Total   | Motor-OD                | Motor-TP    | Motor-TP Motor Total  | Workmen's<br>Compensation | Personal<br>Accident      | Health<br>Insurance  | Liability E | Engineering | Trade<br>Credit | Aviation | Other Niscellaneous | Miscellaneous<br>Total | Total       |
| Premium from direct<br>business written *                              | 16,330,819 5,199,427 |                     | 233,549 5,432,976 | 5,432,976         | 23,182,163              | 28,133,977  | 51,316,140            | 879'29                    | 3,727,689                 | 15,572,755 3,705,268 | 3,705,268   | 1,396,576   | 744,235         | '        | 1,325,610           | 78,485,951 100,249,746 | 100,249,746 |
| Add: Premium on<br>reinsurance accepted *                              | 1,271,468            | 1,271,468 695,700   | •                 | 995,700           | '                       | 2,692,452   | 2,692,452             | •                         | •                         | 1,373,957            | 472,870     | 06'240      | '               | •        | 2,267               | 4,641,116              | 6,608,284   |
| Less : Premium on<br>reinsurance ceded                                 | 12,759,050           | 1,119,551           | 233,479           | 233,479 1,353,030 | 5,837,736               | 1,433,601   | 7,271,337             | 43,264                    | 1,855,567                 | 2,157,262            | 3,841,775   | 1,224,520   | 11/129          | '        | 593,591             | 17,609,027             | 31,721,107  |
| Net Premium  | 4,843,237            | 4,843,237 4,775,576 | 70                | 4,775,646         | 70 4,775,646 17,344,427 | 29,392,828  | 46,737,255            | 654,414                   | 1,872,122                 | 14,789,450           | 336,363     | 271,626     | 122,524         | •        | 734,286             | 65,518,040             | 75,136,923  |
| Add/(Less): Adjustment<br>for change in Reserve for<br>Unexpired Risks | (749,964)            | (581,187)           | (02)              | (581,257)         | (716/212/1)             | (2,863,250) | (4,081,167)           | (25,344)                  | (308,737)                 | (2,931,157)          | 164,535     | (19,989)    | 109,074         | 1        | (297,427)           | (7,490,212)            | (8,821,433) |
| Total Premium Earned<br>(Net)  | 4,093,273 4,194,389  | 4,194,389           | '                 | 4,194,389         | 4,194,389 16,126,510    | 26,529,578  | 26,529,578 42,656,088 | 629,070                   | 1,563,385                 | 11,858,293           | 500,898     | 151,637     | 231,598         | '        | 436,859             | 58,027,828             | 66,315,490  |

(≰ in '000s)

| Particulars  |                      |                   |                               |                    |                                   |                 |  | Yea                       | Year ended March 31, 2021 | -ch 31, 2021          |               |                                     |         |                          |                        |                                    |              |
|--|----------------------|-------------------|-------------------------------|--------------------|-----------------------------------|-----------------|--|---------------------------|---------------------------|-----------------------|---------------|-------------------------------------|---------|--------------------------|------------------------|------------------------------------|--------------|
|  | FIRE                 |                   | MARINE                        |                    |                                   |                 |  |                           |                           | MISCELL,              | MISCELLANEOUS |                                     |         |                          |                        |                                    | Grand        |
|  |                      | Marine<br>Cargo   | Marine Marine<br>Cargo Others | Marine<br>Total    | Motor-OD                          | Motor-TP        | Marine Marine Marine Motor-OD Motor-TP Motor Total<br>Cargo Others Total | Workmen's<br>Compensation | Personal<br>Accident      | SU.                   | Liability     | Health Liability Engineering urance |         | Trade Aviation<br>Credit | Other<br>Miscellaneous | Other Miscellaneous<br>neous Total | lotal        |
| Premium from direct<br>business written *  | 14,338,993 3,462,984 | 3,462,984         | '                             | 3,462,984          | - 3,462,984 20,729,036 22,663,798 | 22,663,798      | 43,392,834   | 616,453                   | 1,512,580                 | 11,494,026 3,189,684  | 3,189,684     | 759,891                             | 550,872 | '                        | 1,102,308              | 62,618,648                         | 80,420,625   |
| Add: Premium on<br>reinsurance accepted *  | 1,085,395            | 1,085,395 447,368 | '                             | 447,368            | '                                 | 3,290,001       | 3,290,001  | '                         | 267                       | '                     | 422,415       | 62,567                              | 11,120  | '                        | 1,639                  | 3,788,009                          | 5,320,772    |
| Less : Premium on<br>reinsurance ceded   | 11,443,755 669,370   | 0/26/999          | '                             | 669,370 6,105,909  | 6)105,909                         | 1,160,258       | 7,266,167  | 40,789                    | 89,829                    | 1,690,002             | 2,949,448     | 730,651                             | 251,965 | '                        | 1,215,252              | 14,234,103                         | 26,347,228   |
| Net Premium  | 3,980,633 3,240,982  | 3,240,982         | '                             | 3,240,982          | 3,240,982 14,623,127              | 24,793,541      | 39,416,668   | 575,664                   | 1,423,018                 | 9,804,024             | 662,651       | 61,807                              | 310,027 | , i                      | (111,305)              | 52,172,554                         | 59,394,169   |
| Add/(Less): Adjustment<br>for change in Reserve for (1,537,625) (268,127)<br>Unexpired Risks | (1,537,625)          | (268,127)         | '                             | 768,127) (2,397    | ,293)                             | (3,591,886)     | (5,989,179)  | (63,147)                  |                           | (113,799) (2,003,497) | 45,697        | (29,612)                            | (8,226) | 1                        | (72,328)               | (8,234,091) (10,039,843)           | (10,039,843) |
| Total Premium Earned<br>(Net)  | 2,443,008 2,972,855  | 2,972,855         |                               | - 2,972,855 12,225 |                                   | ,834 21,201,655 | 33,427,489   | 512,517                   |                           | 1,309,219 7,800,527   | 708,348       | 62,195                              | 301,801 | '                        | (183,633)              | 43,938,463 49,354,326              | 49,354,326   |
|  |                      |                   |                               |                    |                                   |                 |  |                           |                           |                       |               |                                     |         |                          |                        |                                    |              |

<sup>\*</sup> Net of Goods and Service Tax



### SCHEDULES ANNEXED TO AND FORMING PART OF REVENUE ACCOUNTS FOR THE YEAR ENDED MARCH 31, 2022

SCHEDULE - 2

CLAIMS INCURRED [NET]

|                           | Grand         | us lotal                  | 85 41,324,989        | 1,263,356                     | 49 10,263,210           | 54 32,325,135   | 70 86,315,315   | 65,621,444 68,899,246  | 90 49,741,204               |
|---------------------------|---------------|---------------------------|----------------------|-------------------------------|-------------------------|-----------------|---|--|-----------------------------|
|                           |               | Miscellaneous<br>Total    | 33,684,785           | 978,328                       | 6,698,349               | 27,964,764      | 81,251,570  | 65,621,42  | 43,594,890                  |
|                           |               | Other<br>Miscellaneous    | 245,119              | -                             | 54,154                  | 190,965         | 377,263   | 1,308,852  | (740,624)                   |
|                           |               | Aviation                  | '                    | 1                             | '                       | •               | 213   | 2,367  | (2,154)                     |
|                           |               | Trade<br>Credit           | 146,728              | 1                             | 27,951                  | 777,811         | 125,294 766,888                                       | 652,461  | 233,204                     |
|                           |               | Engineering               | 528,843              | 1,285                         | 471,458                 | 58,670          | 125,294   | 91,394   | 92,570                      |
|                           | NEOUS         | Liability                 | 945,026              | 48,323                        | 668,085                 | 325,264         | 2,382,437   | 2,411,040  | 296,661                     |
| h 31, 2022                | MISCELLANEOUS | Health<br>Insurance       | 9,529,674            | 879,548                       | 641,978                 | 9,767,244       | 3,634,880 2,382,437                                   | 2,867,957 2,411,040  | 10,534,167                  |
| Year ended March 31, 2022 |               | Personal<br>Accident      | 932,039              | 3,349                         | 145,506                 | 789,882         | 1,135,462   | 845,405  | 1,079,939                   |
| Yeare                     |               | Workmen's<br>Compensation | 307,776              | •                             | 15,414                  | 292,362         | 233,087   | 209,042  | 316,407                     |
|                           |               | Motor Total               | 21,049,580           | 45,823                        | 4,673,803               | 16,421,600      | 72,596,046  | 57,232,926   | 31,784,720                  |
|                           |               | Motor-TP                  | 4,816,807            | 45,823                        | 261,662                 | 4,600,968       | 70,161,092  | 2,211,283 55,021,643   | 19,740,417                  |
|                           |               | Motor-OD                  | 16,232,773           | ı                             | 4,412,141               | 11,820,632      | 30 2,916,483 2,434,954                                | 2,211,283  | 3,838,015 12,044,303        |
|                           |               | Marine<br>Total           | 3,486,994            | 34,379                        | 538,422                 | 2,982,951       | 2,916,483   | 2,061,419  | 3,838,015                   |
|                           | MARINE        | Marine<br>Others          | '                    | '                             | '                       | '               | 30  | '  | 30                          |
|                           |               | Marine<br>Cargo           | 4,153,210 3,486,994  | 34,379                        | 538,422                 | 2,982,951       | 2,147,262 2,916,453                                   | 1,216,383 2,061,419  | 3,837,985                   |
|                           | FIRE          |                           | 4,153,210            | 250,649                       | 3,026,439               | 1,377,420       | 2,147,262   | 1,216,383  | 2,308,299 3,837,985         |
| Particulars               |               |                           | Claims Paid - Direct | Add : Reinsurance<br>accepted | Less: Reinsurance ceded | Net Claims Paid | Add : Claims<br>Outstanding at the end<br>of the year | Less : Claims<br>Outstanding at the<br>beginning of the year | Total Claims Incurred (Net) |

| Particulars  |           |                     |                               |           |                                      |            |            | Year                      | Year ended March 31, 2021 | ch 31, 2021         |                     |  |                 |                          |                        |                                    |                       |
|--|-----------|---------------------|-------------------------------|-----------|--------------------------------------|------------|------------|---------------------------|---------------------------|---------------------|---------------------|--|-----------------|--------------------------|------------------------|------------------------------------|-----------------------|
|  | FIRE      |                     | MARINE                        |           |                                      |            |            |                           |                           | MISCELLANEOUS       | ANEOUS              |  |                 |                          |                        |                                    | Grand                 |
|  |           | Marine<br>Cargo     | Marine Marine<br>Cargo Others |           | Marine Motor-OD Motor-TP Motor Total | Motor-TP   | _          | Workmen's<br>Compensation | Personal<br>Accident      | Health<br>Insurance | Liability           | Health Liability Engineering<br>urance | Trade<br>Credit | Trade Aviation<br>Credit | Other<br>Miscellaneous | Other Miscellaneous<br>neous Total | Total                 |
| Claims Paid - Direct   | 3,145,067 | 2,181,527           |                               | 2,181,527 | 11,617,809                           | 2,770,608  | 14,388,417 | 193,821                   | 578,325                   | 4,844,675 2,265,079 | 2,265,079           | 256,751                                | 373,356         |                          | 1,107,690              | 24,008,114                         | 29,334,708            |
| Add : Reinsurance<br>accepted                                | 355,978   | 67,383              | '                             | 67,383    | 1                                    | 9          | 9          | '                         | 1,293                     | 1                   | 341,257             | 14,318                                 | '               | '                        | _                      | 356,875                            | 780,236               |
| Less: Reinsurance ceded                                      | 2,728,562 | 182,606             |                               | 182,606   | 4,052,607                            | 168,906    | 4,221,513  | 9,723                     | 45,450                    | 407,888             | 2,277,923           | 246,214                                | 208,566         | '                        | 1,230,319              | 8,647,596                          | 11,558,764            |
| Net Claims Paid  | 772,483   | 772,483 2,066,304   |                               | 2,066,304 | 7,565,202                            | 2,601,708  | 10,166,910 | 184,098                   | 534,168                   | 4,436,787           | 328,413             | 24,855                                 | 164,790         | '                        | (122,628)              | 15,717,393                         | 18,556,180            |
| Add : Claims<br>Outstanding at the end<br>of the year        | 1,216,383 | 1,216,383 2,061,419 | '                             | 2,061,419 | 2,211,283 55,021,643                 | 55,021,643 | 57,232,926 | 209,042                   | 845,405                   | 2,867,957 2,411,040 | 2,411,040           | 91,394                                 | 91,394 652,462  | 2,367                    | 1,308,852              | 65,621,445                         | 65,621,445 68,899,247 |
| Less : Claims<br>Outstanding at the<br>beginning of the year | 1,026,333 | 1,026,333 1,799,545 | '                             | 1,799,545 | 1,879,247                            | 40,313,739 | 42,192,986 | 149,236                   | 768,655                   | 1,787,525           | 1,787,525 2,471,050 | 92,390                                 | 498,601         | 2,367                    | 2,775,762              | 50,738,572                         | 53,564,450            |
| Total Claims Incurred<br>(Net)                               | 962,533   | 962,533 2,328,178   | '                             | 2,328,178 | - 2,328,178 7,897,238                | 17,309,612 | 25,206,850 | 243,904                   | 810,918                   | 5,517,219           | 5,517,219 268,403   | 23,859                                 | 318,651         | '                        | (1,589,538)            | 30,600,266 33,890,977              | 33,890,977            |
|  |           |                     |                               |           |                                      |            |            |                           |                           |                     |                     |  |                 |                          |                        |                                    |                       |



# SCHEDULES ANNEXED TO AND FORMING PART OF REVENUE ACCOUNTS

FOR THE YEAR ENDED MARCH 31, 2022 SCHEDULE - 3

COMMISSION [NET]

| Particulars                                 |           |                 |                  |                 |           |          |                      | Year                      | Year ended March 31, 2022 | sh 31, 2022         |           |             |                 |          |                        |                        |           |
|---|-----------|-----------------|------------------|-----------------|-----------|----------|----------------------|---------------------------|---------------------------|---------------------|-----------|-------------|-----------------|----------|------------------------|------------------------|-----------|
|   | FIRE      |                 | MARINE           |                 |           |          |                      |                           |                           | MISCELLANEOUS       | ANEOUS    |             |                 |          |                        |                        | Grand     |
|   |           | Marine<br>Cargo | Marine<br>Others | Marine<br>Total | Motor-OD  | Motor-TP | Motor-TP Motor Total | Workmen's<br>Compensation | Personal<br>Accident      | Health<br>Insurance | Liability | Engineering | Trade<br>Credit | Aviation | Other<br>Miscellaneous | Miscellaneous<br>Total | Total     |
| Commission Paid - Direct                    | 1,570,457 | 733,497         | '                | 733,497         | 3,886,684 | 394,369  | 4,281,053            | 82,337                    | 172,068                   | 1,669,108           | 368,110   | 115,325     | 108,701         | '        | 96,283                 | 6,892,985              | 9,196,939 |
| Add: Commission on<br>Re-insurance Accepted | 106,195   | 68)39           | '                | 68,139          | '         | 134,623  | 134,623              | 1                         | '                         | 5,848               | 79,146    | 6,273       | 1               | '        | 325                    | 226,215                | 400,549   |
| Less : Commission on<br>Re-insurance Ceded  | 2,652,010 | 124,100         | 14,051           | 138,151         | 1,717,123 | 127,096  | 1,844,219            | 10,352                    | 77,893                    | 944,168             | 954,944   | 347,589     | 186,772         | '        | 75,764                 | 4,441,701              | 7,231,862 |
| Net Commission                              | (975,358) | 677,536         | (14,051)         | 663,485         | 2,169,561 | 401,896  | 2,571,457            | 71,985                    | 94,175                    | 730,788             | (507,688) | (225,991)   | (178,071)       | •        | 20,844                 | 2,677,499              | 2,365,626 |
| Break up of Gross<br>Commission             |           |                 |                  |                 |           |          |                      |                           |                           |                     |           |             |                 |          |                        |                        |           |
| Agents                                      | 166,051   | 166,686         | ,                | 166,686         | 1,305,002 | 137,846  | 1,442,848            | 39,152                    | 43,802                    | 467,889             | 17,071    | 33,996      | 2,368           | -        | 5,346                  | 2,052,472              | 2,385,209 |
| Brokers                                     | 885,295   | 557,476         | '                | 557,476         | 1,689,779 | 131,764  | 1,821,543            | 39,106                    | 81,315                    | 257,668             | 350,683   | 72,519      | 106,332         | -        | 47,496                 | 2,776,662              | 4,219,433 |
| Corporate Agency                            | 519,073   | 9,209           | '                | 9,209           | 325,251   | 10,193   | 335,444              | 4,058                     | 45,711                    | 923,392             | 349       | 8,800       | '               | 1        | 43,436                 | 1,361,190              | 1,889,472 |
| Others: Web<br>aggregator,1MF,MISP,etc      | 88        | 126             | '                | 126             | 566,652   | 114,566  | 681,218              | 21                        | 1,240                     | 20,159              | 7         | 10          | _               | '        | വ                      | 702,661                | 702,825   |
|   | 1,570,457 | 733,497         | '                | 733,497         | 3,886,684 | 394,369  | 4,281,053            | 82,337                    | 172,068                   | 1,669,108           | 368,110   | 115,325     | 108,701         | 1        | 96,283                 | 6,892,985              | 9,196,939 |

| Particulars                                 |             |                     |                  |                 |                          |          |                      | Year                      | Year ended March 31, 2021 | ch 31, 2021         |           |  |                 |                          |                        |                        |           |
|---|-------------|---------------------|------------------|-----------------|--------------------------|----------|----------------------|---------------------------|---------------------------|---------------------|-----------|--|-----------------|--------------------------|------------------------|------------------------|-----------|
|   | FIRE        | Σ                   | MARINE           |                 |                          |          |                      |                           |                           | MISCELLANEOUS       | ANEOUS    |  |                 |                          |                        |                        | Grand     |
|   |             | Marine M<br>Cargo C | Marine<br>Others | Marine<br>Total | Marine Motor-OD<br>Total | Motor-TP | Motor-TP Motor Total | Workmen's<br>Compensation | Personal<br>Accident      | Health<br>Insurance | Liability | Health Liability Engineering<br>urance | Trade<br>Credit | Trade Aviation<br>Credit | Other<br>Miscellaneous | Miscellaneous<br>Total | Total     |
| Commission Paid - Direct                    | 1,343,372   | 503,870             | '                | 503,870         | 3,678,617                | 280,322  | 3,958,939            | 76,801                    | 122,609                   | 1,260,247           | 424,197   | 112'99                                 | 77,643          |                          | 51,496                 | 6,038,643              | 7,885,885 |
| Add: Commission on<br>Re-insurance Accepted | 72,527      | 42,254              | '                | 42,254          | 1                        | 164,500  | 164,500              | ı                         | [99                       | '                   | 74,816    | 8,258                                  | 2,363           | 1                        | 214                    | 250,812                | 365,593   |
| Less : Commission on<br>Re-insurance Ceded  | 2,495,544   | 74,701              | '                | 74,701          | 1,446,730                | 96,538   | 1,543,268            | 10,569                    | 23,044                    | 367,385             | 703,417   | 185,067                                | 59,445          | (643)                    | (316/68)               | 2,851,637              | 5,421,882 |
| Net Commission                              | (1,079,645) | 471,423             | •                | 471,423         | 2,231,887                | 348,284  | 2,580,171            | 66,232                    | 100,226                   | 892,862             | (204,404) | (110,098)                              | 20,561          | 643                      | 91,625                 | 3,437,818              | 2,829,596 |
| Break up of Gross<br>Commission             | 1           |                     |                  |                 |                          |          |                      |                           |                           |                     |           |  |                 |                          |                        |                        |           |
| Agents                                      | 151,902     | 134,010             | '                | 134,010         | 1,271,726                | 111,029  | 1,382,755            | 35,311                    | 29,892                    | 238,538             | 17,577    | 25,615                                 | 2,315           | '                        | 5,103                  | 1,737,106              | 2,023,018 |
| Brokers                                     | 741,791     | 364,381             | '                | 364,381         | 1,666,238                | 85,175   | 1,751,413            | 37,504                    | 27,039                    | 175,733             | 406,461   | 33,688                                 | 75,328          | '                        | 24,130                 | 2,531,296              | 3,637,468 |
| Corporate Agency                            | 449,515     | 5,477               | '                | 5,477           | 272,460                  | 15,180   | 287,640              | 3,986                     | 65,352                    | 837,477             | 159       | 7,408                                  | '               |                          | 22,262                 | 1,224,284              | 1,679,276 |
| Others: Web<br>aggregator,IMF,MISP,etc      | 164         | 7                   | '                | 2               | 468,193                  | 986'89   | 537,131              | 1                         | 326                       | 8,499               | , i       | '                                      | '               | '                        |                        | 545,957                | 546,123   |
|   | 1,343,372   | 503,870             | '                | 503,870         | 3,678,617                | 280,322  | 3,958,939            | 76,801                    | 122,609                   | 1,260,247           | 424,197   | 112'99                                 | 77,643          | '                        | 51,496                 | 6,038,643              | 7,885,885 |
|   |             |                     |                  |                 |                          |          |                      |                           |                           |                     |           |  |                 |                          |                        |                        |           |

(≰ in '000s)



## SCHEDULES ANNEXED TO AND FORMING PART OF REVENUE ACCOUNTS FOR THE YEAR ENDED MARCH 31, 2022

SCHEDULE - 4

### **OPERATING EXPENSES RELATED TO INSURANCE BUSINESS**

| Particulars  |           |                 |          |                 |              |            |             | Yeo                       | Year ended March 31, 2022 | rch 31, 2022        |           |             |                 |          |                        |                        | (≰ in '000s) |
|--|-----------|-----------------|----------|-----------------|--------------|------------|-------------|---------------------------|---------------------------|---------------------|-----------|-------------|-----------------|----------|------------------------|------------------------|--------------|
|  | FIRE      |                 | MARINE   |                 |              |            |             |                           |                           | MISCELLANEOUS       | NEOUS     |             |                 |          |                        |                        | Grand        |
|  |           | Marine<br>Cargo | Marine N | Marine<br>Total | Motor-<br>OD | Motor-TP N | Motor Total | Workmen's<br>Compensation | Personal<br>Accident      | Health<br>Insurance | Liability | Engineering | Trade<br>Credit | Aviation | Other<br>Miscellaneous | Miscellaneous<br>Total | Total        |
| Employees' Remuneration and<br>Welfare Benefits (Refer Note 14<br>and 24 of Schedule 16) | 828,700   | 146,295         | 478      | 146,773         | 933,712      | 1,579,944  | 2,513,656   | 57,858                    | 191,409                   | 1,672,139           | 101,833   | 30,930      | 71,048          | 7,846    | 64,368                 | 4,711,087              | 5,686,560    |
| Travel, Conveyance and Vehicle running expenses  | 20,359    | 4,356           | 3        | 4,359           | 22,912       | 38,770     | 61,682      | 1,665                     | 2,737                     | 52,315              | 1,728     | 199         | 877             | 71       | 1,435                  | 123,171                | 147,889      |
| Training Expenses  | 14,916    | 1,945           | 59       | 1,974           | 24,964       | 42,241     | 67,205      | 892                       | 8,603                     | 17,682              | 3,321     | 835         | 1,606           | 89       | 2,135                  | 102,347                | 119,237      |
| Rents, Rates and Taxes   | 145,257   | 11,508          | 453      | 196'11          | 299,978      | 207,596    | 807,574     | 6,792                     | 126,504                   | 46,788              | 45,378    | 10,416      | 20,926          | 568      | 28,100                 | 1,093,046              | 1,250,264    |
| Repairs  | 3,236     | 256             | 01       | 266             | 9'200        | 11,338     | 18,038      | 151                       | 2,828                     | 1,026               | 1,014     | 233         | 466             | 12       | 628                    | 24,396                 | 27,898       |
| Printing and Stationery  | 13,374    | 2,333           | 4        | 2,337           | 12,574       | 21,277     | 33,851      | 903                       | 2,123                     | 27,274              | 1,430     | 445         | 1,319           | 187      | 785                    | 68,317                 | 84,028       |
| Communication  | 32,643    | 4,180           | 44       | 4,224           | 41,611       | 70,411     | 112,022     | 1,814                     | 13,609                    | 41,196              | 6,082     | 1,535       | 4,335           | 454      | 3,336                  | 184,383                | 221,250      |
| Legal and Professional charges   | 831,833   | 92,585          | 1,141    | 93,726          | 968,496      | 1,638,802  | 2,607,298   | 40,955                    | 344,368                   | 869,921             | 160,208   | 38,799      | 131,553         | 15,866   | 78,096                 | 4,287,064              | 5,212,623    |
| Auditors' fees, expenses etc.  | 1         | '               | 1        | '               | 1            | 1          | 1           | •                         | •                         | •                   | 1         | 1           | '               | 1        |                        |                        |              |
| a) as auditors   | 893       | 71              | က        | 74              | 1,849        | 3,129      | 4,978       | 42                        | 780                       | 283                 | 280       | 64          | 129             | 3        | 174                    | 6,733                  | 7,700        |
| b) as advisors or in any other capacity, in respect of:                                  | 1         | 1               | 1        | '               | 1            | 1          | 1           | -                         | 1                         | 1                   | 1         | -           | '               | 1        |                        | -                      | 1            |
| (i) Taxation matters   | 1         | '               | '        | '               | -            | -          | -           | -                         | -                         | -                   | -         | _           | '               | -        | -                      | -                      | -            |
| (ii) Insurance matters   | 1         | '               | '        | '               | 1            | 1          | -           | •                         | '                         | -                   | '         | -           | '               | 1        | -                      |                        | 1            |
| (iii) Management services  | 1         | '               | '        | '               | -            | -          | _           | -                         | -                         | -                   | -         | _           | '               | -        | -                      | -                      | -            |
| c) in any other capacity and   | 244       | 61              | -        | 20              | 504          | 853        | 1,357       | II                        | 213                       | 77                  | 76        | 18          | 35              | ٦        | 48                     | 1,836                  | 2,100        |
| d) out of pocket expenses  | 21        | 2               | ,        | 2               | 43           | 73         | 116         | 1                         | 18                        | 7                   | 7         | 1           | က               | -        | 3                      | 156                    | 179          |
| Advertisement and Publicity  | 978,625   | 77,805          | 3,032    | 80,837          | 2,010,768    | 3,402,442  | 5,413,210   | 45,757                    | 847,315                   | 322,135             | 304,450   | 69,903      | 141,246         | 4,010    | 188,199                | 7,336,225              | 8,395,687    |
| Interest and Bank Charges  | 27,308    | 2,157           | 82       | 2,242           | 56,539       | 95,670     | 152,209     | 1,276                     | 23,860                    | 8,654               | 8,552     | 1,962       | 3,934           | 105      | 5,299                  | 205,851                | 235,401      |
| Others:  |           |                 |          |                 |              |            |             |                           |                           |                     |           |             |                 |          |                        |                        |              |
| Business Conferences and<br>Meetings   | 36,556    | 2,887           | 114      | 3,001           | 75,685       | 128,067    | 203,752     | 1,708                     | 31,940                    | 11,585              | 11,448    | 2,627       | 5,266           | 140      | 2,093                  | 275,559                | 315,116      |
| Information Technology<br>Expenses   | 60,723    | 4,795           | 190      | 4,985           | 125,720      | 212,733    | 338,453     | 2,837                     | 53,055                    | 19,244              | 910'61    | 4,364       | 8,748           | 233      | 11,782                 | 457,732                | 523,440      |
| Miscellaneous Expenses   | 3,854     | 1,289           | (32)     | 1,254           | (15,171)     | (25,671)   | (40,842)    | 295                       | (8,784)                   | 22,172              | (2,034)   | (388)       | 734             | 379      | (1,841)                | (30,309)               | (25,201)     |
| Co-insurance Administration<br>Fees  | 40,509    | 2,437           | '        | 2,437           | '            | '          | '           | 3                         | 124                       | 3,908               | 1,756     | 2,298       | '               | ı        | 144                    | 8,233                  | 51,179       |
| Co-insurance Administration<br>Income  | (46,956)  | (7,320)         | '        | (7,320)         | 1            | (434,546)  | (434,546)   | (4)                       | (196'6)                   | (687)               | (11,120)  | (0000)      | (10)            | '        | (228)                  | (462,856)              | (517,132)    |
| Depreciation / Amortisation  | 64,820    | 5,119           | 203      | 5,322           | 134,202      | 227,085    | 361,287     | 3,028                     | 56,635                    | 20,542              | 20,299    | 4,658       | 9,338           | 248      | 12,578                 | 488,613                | 558,755      |
| Goods and Service Tax Account  | 2,302     | 182             | 7        | 189             | 4,766        | 8,065      | 12,831      | 108                       | 2,011                     | 730                 | 721       | 165         | 332             | 6        | 447                    | 17,354                 | 19,845       |
| Total  | 3,059,217 | 352,901         | 5,762 3  | 358,663 4       | 4,705,852    | 7,528,279  | 12,234,131  | 166,092                   | 1,689,387                 | 3,136,691           | 674,445   | 163,526     | 401,885         | 30,200   | 402,581                | 18,898,938             | 22,316,818   |



# SCHEDULES ANNEXED TO AND FORMING PART OF REVENUE ACCOUNTS FOR THE YEAR ENDED MARCH 31, 2022

| ,  |           |                 |                  |                 |              |           |             |                           |                           |               |                              |             |                 |          |                          |                        | (≰ in '000s) |
|--|-----------|-----------------|------------------|-----------------|--------------|-----------|-------------|---------------------------|---------------------------|---------------|------------------------------|-------------|-----------------|----------|--------------------------|------------------------|--------------|
| Particulars  |           |                 |                  |                 |              |           |             | Yea                       | Year ended March 31, 2021 | ırch 31, 2021 |                              |             |                 |          |                          |                        |              |
|  | FIRE      |                 | MARINE           |                 |              |           |             |                           |                           | MISCELLANEOUS | NEOUS                        |             |                 |          |                          |                        | Grand        |
|  |           | Marine<br>Cargo | Marine<br>Others | Marine<br>Total | Motor-<br>OD | Motor-TP  | Motor Total | Workmen's<br>Compensation | Personal<br>Accident      | Inst          | Health Liability E<br>trance | Engineering | Trade<br>Credit | Aviation | Other 1<br>Miscellaneous | Miscellaneous<br>Total | Total        |
| Employees' Remuneration and<br>Welfare Benefits (Refer Note 14<br>and 24 of Schedule 16) | 934,615   | 116,572         | '                | 116,572         | 943,978      | 1,594,736 | 2,538,714   | 64,589                    | 154,902                   | 1,029,065     | 156,248                      | 18,893      | 24,045          | 6)133    | 47,370                   | 4,042,959              | 5,094,146    |
| Travel, Conveyance and Vehicle running expenses  | 15,259    | 2,212           | '                | 2,212           | 15,236       | 25,739    | 40,975      | 1,270                     | 1,337                     | 25,855        | 1,424                        | 283         | 272             | 09       | 632                      | 72,108                 | 89,579       |
| Training Expenses  | 7,273     | 1,030           | '                | 1,030           | 10,754       | 18,167    | 28,921      | 470                       | 196'1                     | 7,527         | 1,106                        | 199         | 354             | 39       | 705                      | 41,282                 | 49,585       |
| Rents, Rates and Taxes   | 265,562   | 37,508          | '                | 37,508          | 543,716      | 918,543   | 1,462,259   | 11,937                    | 125,382                   | 94,775        | 55,471                       | 10,000      | 22,297          | 1,584    | 42,880                   | 1,826,585              | 2,129,655    |
| Repairs  | 2,324     | 329             | '                | 329             | 4,766        | 8,052     | 12,818      | 104                       | 1,099                     | 828           | 485                          | 88          | 196             | 14       | 376                      | 16,008                 | 18,661       |
| Printing and Stationery  | 13,751    | 1,645           | '                | 1,645           | 11,934       | 20,161    | 32,095      | 0/6                       | 1,844                     | 15,432        | 2,360                        | 248         | 258             | 153      | 504                      | 53,864                 | 69,260       |
| Communication  | 48,184    | 5,118           | '                | 5,118           | 47,211       | 79,757    | 126,968     | 2,775                     | 10,739                    | 29,164        | 11,124                       | 1,013       | 1,466           | 727      | 2,628                    | 186,604                | 239,906      |
| Legal and Professional charges   | 946,716   | 92,636          | '                | 92,636          | 872,238      | 1,473,541 | 2,345,779   | 51,040                    | 220,409                   | 411,008       | 241,634                      | 19,481      | 28,182          | 16,526   | 48,462                   | 3,382,521              | 4,421,873    |
| Auditors' fees, expenses etc.  | '         | '               | '                |                 | '            | ,         |             | 1                         | '                         | '             | 1                            | '           | '               | '        |                          |                        |              |
| a) as auditors   | 626       | 136             | <u>'</u>         | 136             | 1,967        | 3,323     | 5,290       | 43                        | 454                       | 342           | 200                          | 36          | - 85            | 9        | 155                      | 6,607                  | 7,702        |
| b) as advisors or in any other<br>capacity, in respect of:                               | '         | '               | '                |                 | '            | '         |             | '                         | '                         | 1             | '                            | 1           | '               | 1        |                          |                        | 1            |
| (i) Taxation matters   | '         | '               | '                | '               | '            | '         | '           | '                         | '                         | '             | '                            | -           | '               | -        | '                        | -                      | -            |
| (ii) Insurance matters   | '         | <u>'</u>        | <u>'</u>         | <u>'</u>        | <u>'</u>     | '         | '           | '                         | '                         | '             | <u>'</u>                     | -           | '               | '        | '                        | '                      | '            |
| (iii) Management services  | '         | <u>'</u>        | <u>'</u>         | <u>'</u>        | '            | '         | '           | '                         | '                         | '             | <u>'</u>                     | •           | '               | '        | '                        | '                      | '            |
| c) in any other capacity and   | 172       | 24              | <u>'</u>         | 24              | 354          | 298       | 952         | 8                         | 82                        | 19            | 3%                           | 7           | 15              |          | 28                       | 061(1                  | 1,386        |
| d) out of pocket expenses  | 10        |                 | <u>'</u>         | -               | 21           | 36        | 27          | '                         | 5                         | 4             | 2                            | '           |                 | '        | 2                        | 71                     | 82           |
| Advertisement and Publicity  | 570,732   | 80,675          | '                | 80,675          | 1,170,033    | 1,976,628 | 3,146,661   | 25,647                    | 269,761                   | 203,764       | 119,130                      | 21,513      | 47,989          | 3,388    | 92,301                   | 3,930,154              | 4,581,561    |
| Interest and Bank Charges  | 27,104    | 3,832           | '                | 3,832           | 55,595       | 93,922    | 149,517     | 712,1                     | 12,820                    | 9'929'6       | 5,659                        | 1,022       | 2,281           | 161      | 4,386                    | 186,719                | 217,655      |
| Others:  |           |                 |                  |                 |              |           |             |                           |                           |               |                              |             |                 |          |                          |                        |              |
| Business Conferences and<br>Meetings   | 31,308    | 4,426           | '                | 4,426           | 64,217       | 108,487   | 172,704     | 1,406                     | 14,808                    | 11,154        | 989'9                        | 181'1       | 2,634           | 186      | 2,067                    | 215,676                | 251,410      |
| Information Technology<br>Expenses   | 53,838    | 7,611           | , i              | 7,611           | 110,431      | 186,560   | 296,991     | 2,418                     | 25,464                    | 181/61        | 11,240                       | 2,030       | 4,530           | 319      | 8,713                    | 370,886                | 432,335      |
| Miscellaneous Expenses   | 12,216    | 1,060           | '                | 1,060           | 7,793        | 13,165    | 20,958      | 989                       | 2,116                     | 5,481         | 3,268                        | 199         | 198             | 249      | 287                      | 33,441                 | 46,717       |
| Coinsurance Administration Fees  | 37,507    | 838             | '                | 838             | 1            | 1         | 1           | 1                         | 999                       | 1,144         | (284)                        | 566         | '               | 1        | 121                      | 2,142                  | 40,487       |
| Coinsurance Administration<br>Income   | (39,049)  | (2,639)         | , j              | (2,639)         | <u>'</u>     | (538,363) | (538,363)   | (9)                       | (6)                       | (258)         | (6,784)                      | (954)       | , İ             | '        | (981)                    | (546,510)              | (588,198)    |
| Depreciation / Amortisation  | 63,074    | 8,917           | <u>'</u>         | 8,917           | 129,374      | 218,562   | 347,936     | 2,833                     | 29,833                    | 22,471        | 13,168                       | 2,379       | 5,307           | 374      | 10,208                   | 434,509                | 506,500      |
| Goods and Service Tax Account  | 3,422     | 484             | <u>'</u>         | 484             | 7,018        | 11,856    | 18,874      | 154                       | 1,618                     | 1,219         | 714                          | 129         | 288             | 20       | 554                      | 23,570                 | 27,476       |
| Total  | 2,994,977 | 362,415         | ľ                | 362,415         | 3,996,636    | 6,213,470 | 10,210,106  | 167,560                   | 875,290                   | 1,887,873     | 622,737                      | 78,313      | 140,394         | 32,940   | 265,173                  | 14,280,386             | 17,637,778   |



### SCHEDULES ANNEXED TO AND FORMING PART OF BALANCE SHEET

**AS AT MARCH 31, 2022** 

**SCHEDULE - 5** 

**SHARE CAPITAL** 

(₹ in '000s)

|  |                         | ,,                      |
|--|-------------------------|-------------------------|
| Particulars  | As at<br>March 31, 2022 | As at<br>March 31, 2021 |
| Authorised Capital   |                         |                         |
| 1,500,000,000 (Previous Year : 1,500,000,000) Equity Shares of ₹ 10 each | 15,000,000              | 15,000,000              |
| Issued Capital   |                         |                         |
| 994,456,000 (Previous Year : 994,456,000) Equity Shares of ₹ 10 each     | 9,944,560               | 9,944,560               |
| Subscribed Capital   |                         |                         |
| 994,456,000 (Previous Year : 994,456,000) Equity Shares of ₹ 10 each     | 9,944,560               | 9,944,560               |
| Called-up Capital  |                         |                         |
| 994,456,000 (Previous Year : 994,456,000) Equity Shares of ₹ 10 each     | 9,944,560               | 9,944,560               |
| Less: Calls unpaid   | -                       | -                       |
| Add: Equity Shares forfeited (Amount originally paid up)                 | -                       | -                       |
| Less: Par Value of Equity Shares bought back                             | -                       | -                       |
| Less: Preliminary Expenses   | -                       | _                       |
| TOTAL  | 9,944,560               | 9,944,560               |
|  | _                       |                         |

### Note:

### **SCHEDULE - 5A**

### **SHARE CAPITAL**

PATTERN OF SHAREHOLDING

[As certified by the Management]

(₹ in '000s)

| Shareholder  | As at Marc          | h 31, 2022      | As at Marc          | ch 31, 2021     |
|--|---------------------|-----------------|---------------------|-----------------|
|  | Number of<br>Shares | % of<br>Holding | Number of<br>Shares | % of<br>Holding |
| Promoters:   |                     |                 |                     |                 |
| Indian - Tata Sons Private Limited (Formerly known as Tata Sons Limited)                               | 735,897,440         | 74%             | 735,897,440         | 74%             |
| Foreign - AIG MEA Investments and Services LLC(Formerly known as AIG MEA Investments and Services INC) | 258,558,560         | 26%             | 258,558,560         | 26%             |
| Others   | -                   | -               |                     |                 |
| TOTAL  | 994,456,000         | 100%            | 994,456,000         | 100%            |

Includes 735,897,440 Equity Shares of ₹ 10 each (Previous Year: 735,897,440) held by Tata Sons Private Limited (Formerly known as Tata Sons Limited), the Holding Company, and its nominees.



**AS AT MARCH 31, 2022** 

# **SCHEDULE - 6**

# **RESERVES AND SURPLUS**

(₹ in '000s)

| Particulars   | As<br>March |            | As o<br>March 3 |            |
|---|-------------|------------|-----------------|------------|
| Capital Reserve   |             | -          |                 | -          |
| Capital Redemption Reserve  |             | -          |                 | -          |
| Securities Premium  |             |            |                 |            |
| Opening Balance   | 4,705,428   |            | 4,705,428       |            |
| Add: Issue of shares during the year  | -           | 4,705,428  | -               | 4,705,428  |
| General Reserves  |             |            |                 |            |
| Opening Balance   | 151,237     |            | 151,237         |            |
| Less : Debit balance in Profit and Loss Account                                 | -           |            | -               | -          |
| Less : Amount utilized for Buy-back   | -           |            | -               | -          |
| Add : Transfer from Debenture Redemption Reserve (Refer Note 13 of Schedule 16) | 167,500     | 318,737    | -               | 151,237    |
| Catastrophe Reserve   |             | -          |                 | -          |
| Other Reserves  |             |            |                 |            |
| - Debenture Redemption Reserve (Refer Note 13 of Schedule 16)                   |             | 277,500    |                 | 445,000    |
| Balance in Profit and Loss Account  |             |            |                 |            |
| Opening Balance   | 14,597,734  |            | 10,119,742      |            |
| Add: Profit for the Year  | 4,541,454   |            | 4,477,992       |            |
| Less: Transfer to Debenture Redemption Reserve                                  | -           | 19,139,188 | -               | 14,597,734 |
| TOTAL   |             | 24,440,853 |                 | 19,899,399 |

# SCHEDULE - 7

# **BORROWINGS**

| Particulars                                       | As at<br>March 31, 2022 | As at<br>March 31, 2021 |
|---|-------------------------|-------------------------|
| Debentures / Bonds (Refer Note 13 of Schedule 16) | 1,850,000               | 3,630,000               |
| Banks   | -                       |                         |
| Financial Institutions                            | -                       |                         |
| Others  | -                       |                         |
| TOTAL   | 1,850,000               | 3,630,000               |



**AS AT MARCH 31, 2022** 

**SCHEDULE - 8** 

# **INVESTMENTS- SHAREHOLDERS**

|  |                         | (₹ in '000s)            |
|--|-------------------------|-------------------------|
| Particulars  | As at<br>March 31, 2022 | As at<br>March 31, 2021 |
| LONG TERM INVESTMENTS  |                         |                         |
| Government securities and Government guaranteed bonds including Treasury Bills | 12,792,221              | 11,892,475              |
| Other Approved Securities  | -                       |                         |
| Other Investments (Approved):  |                         |                         |
| (a) Shares   |                         |                         |
| (i) Equity   | 2,797,679               | 2,896,587               |
| (ii) Preference  | -                       |                         |
| (b) Mutual Funds   | -                       |                         |
| (c) Debentures / Bonds   | 5,139,121               | 6,537,006               |
| (d) Investment Properties - Real Estate  | 287,125                 | 878,592                 |
| (e) Other Securities(FD's)   | -                       |                         |
| Investments in Infrastructure and Housing                                      | 6,287,229               | 6,709,683               |
| Other than Approved Investments  |                         |                         |
| (a) Shares: Equity   | 513,734                 | 429,351                 |
| (b) Debentures / Bonds   | 591,937                 | 254,330                 |
| (c) Alternative Investment Fund (AIF)  | 93,145                  |                         |
| Sub Total (A)  | 28,502,191              | 29,598,024              |
| SHORT TERM INVESTMENTS   |                         |                         |
| Government securities and Government guaranteed bonds including Treasury Bills | -                       | _                       |
| Other Approved Securities  | -                       |                         |
| Other Investments (Approved):  |                         |                         |
| (a) Shares   |                         |                         |
| (i) Equity   | -                       |                         |
| (ii) Preference  | -                       |                         |
| (b) Mutual Funds/ETF   | 183,248                 | 51,408                  |
| (c) Derivative Instruments   | -                       |                         |
| (d) Debentures / Bonds   | 1,771,012               | 978,592                 |
| (e) Other Securities (Reverse Repo & CD, CP & FDs)                             | 288,398                 | 849,341                 |
| (f) Subsidiaries   | -                       |                         |
| (g) Investment Properties - Real Estate  | -                       |                         |
|  |                         |                         |



### **AS AT MARCH 31, 2022**

(₹ in '000s)

| Particulars                               | As at<br>March 31, 2022 | As at<br>March 31, 2021 |
|---|-------------------------|-------------------------|
| Investments in Infrastructure and Housing | 80,781                  | 20,183                  |
| Other than Approved Investments           |                         |                         |
| (a) Shares: Equity                        | -                       |                         |
| (b) Debentures / Bonds                    | -                       |                         |
| (c) Mutual Funds/ETF                      | 1,264,033               | 980,480                 |
| Sub Total (B)                             | 3,587,472               | 2,880,004               |
| Total (A+B)                               | 32,089,663              | 32,478,028              |

#### Notes:

- (a) (i) Aggregate book value and market value of Long Term Investments other than equity shares, REIT,INVIT, AIF & AT-1 Bonds is ₹ 22,492,588 ('000 ) (Previous Year : ₹ 21,487,741 ('000)) and ₹ 22,749,269 ('000 ) (Previous Year : ₹ 22,327,052 ('000)) respectively.
  - (ii) Aggregate book value and market value of Short Term Investments other than AT-1 Bonds, Mutual Fund & ETF is ₹ 425,414 ('000') (Previous Year: ₹ 1,523,919' ('000')) and ₹ 428,509' ('000') (Previous Year: ₹ 1,542,487' ('000')) respectively.
- (b) Equity Investments includes ₹ 1,142,986 ('000) (Previous Year: ₹ 763,371 ('000)) being the change in the fair value as at March 31, 2022, which is classified under 'Fair Value Change Account'.
- (c) Mutual Fund & Exchange Traded Fund (ETF) Investments includes ₹ 280,254 ('000) (Previous Year : ₹ 193,847 ('000)) being the change in the fair value as at March 31, 2022, which is classified under 'Fair Value Change Account'.
- (d) Additional Tier 1 Bonds includes ₹ 36,788 ('000) (Previous Year :₹ 67,446 ('000)) being the change in the fair value as at March 31, 2022, which is classified under 'Fair Value Change Account'.
- (e) Real Estate Investment Trusts (REIT) includes ₹ 35,236 ('000) (Previous Year: (106,358) ('000)) being the change in the fair value as at March 31, 2022, which is classified under 'Fair Value Change Account'.
- (f) Infrastructure Investment Trusts (InvIT) includes ₹ 190,210 ('000) (Previous Year: 69,824 ('000)) being the change in the fair value as at March 31, 2022, which is classified under 'Fair Value Change Account'.
- (g) Alternative Investment Fund (AIF) includes ₹ 3,642 ('000) (Previous Year : Nil ) being the change in the fair value as at March 31, 2022, which is classified under 'Fair Value Change Account'.
- (h) Investment Assets have been allocated in the ratio of Policyholders funds and Shareholders funds (Refer Note 2.11 of Schedule 16)
- (i) Investments made outside India : ₹ Nil (Previous Year ₹ Nil)

#### **SCHEDULE - 8A**

#### **INVESTMENTS-POLICYHOLDERS**

| Particulars  | As at<br>March 31, 2022 | As at<br>March 31, 2021 |
|--|-------------------------|-------------------------|
| LONG TERM INVESTMENTS  |                         |                         |
| Government securities and Government guaranteed bonds including Treasury Bills | 66,461,916              | 47,342,502              |
| Other Approved Securities  | -                       |                         |
| Other Investments (Approved):  |                         |                         |
| (a) Shares   |                         |                         |
| (i) Equity   | 14,535,328              | 11,530,964              |
| (ii) Preference  | -                       |                         |
| (b) Mutual Funds   | -                       |                         |
| (c) Debentures / Bonds   | 26,700,273              | 26,023,029              |



**AS AT MARCH 31, 2022** 

(₹ in '000s)

|  |                         | ( 111 0003)             |
|--|-------------------------|-------------------------|
| Particulars  | As at<br>March 31, 2022 | As at<br>March 31, 2021 |
| (d) Investment Properties - Real Estate  | 1,491,754               | 3,497,566               |
| (e) Other Securities (FD's)  | -                       |                         |
| Investments in Infrastructure and Housing                                      | 32,665,266              | 26,710,435              |
| Other than Approved Investments  | _                       |                         |
| (a) Shares: Equity   | 2,669,100               | 1,709,192               |
| (b) Debentures / Bonds   | 3,075,405               | 1,012,455               |
| (c) Alternative Invesment Fund   | 483,936                 |                         |
| Sub Total (A)  | 148,082,978             | 117,826,143             |
| SHORT TERM INVESTMENTS   |                         |                         |
| Government securities and Government guaranteed bonds including Treasury Bills | -                       |                         |
| Other Approved Securities  | -                       |                         |
| Other Investments (Approved) :   |                         |                         |
| (a) Shares   |                         |                         |
| (i) Equity   | -                       |                         |
| (ii) Preference  | _                       |                         |
| (b) Mutual Funds/ETF   | 952,063                 | 204,650                 |
| (c) Derivative Instruments   | -                       |                         |
| (d) Debentures / Bonds   | 9,201,285               | 3,895,656               |
| (e) Other Securities (Reverse Repo & CD, CP & FDs)                             | 1,498,368               | 3,381,123               |
| (f) Subsidiaries   | -                       |                         |
| (g) Investment Properties - Real Estate  | -                       |                         |
| Investments in Infrastructure and Housing                                      | 419,696                 | 80,345                  |
| Other than Approved Investments  |                         |                         |
| (a) Shares: Equity   | -                       |                         |
| (b) Debentures / Bonds   | -                       |                         |
| (c) Mutual Funds/ETF   | 6,567,277               | 3,903,170               |
| Sub Total (B)  | 18,638,689              | 11,464,944              |
| Total (A+B)  | 166,721,667             | 129,291,087             |
| Nata   |                         |                         |

#### Notes:

- Aggregate book value and market value of Long Term Investments other than equity shares, REIT, INVIT, AIF & AT-1 Bonds is (a) (i) ₹ 116,859,785 ('000 ) (Previous Year : ₹ 85,539,978 ('000)) and ₹ 118,193,365 ('000 ) (Previous Year : ₹ 88,881,169 ('000)) respectively.
  - (ii) Aggregate book value and market value of Short Term Investments other than AT-1 Bonds, Mutual Fund & ETF is ₹ 2,210,228 ('000 ) (Previous Year: ₹ 6,066,529 ('000)) and ₹ 2,226,309 ('000 ) (Previous Year: ₹ 6,140,445 ('000)) respectively.
- (b) Equity Investments includes ₹5,938,361 ('000) (Previous Year: ₹3,038,884 ('000)) being the change in the fair value as at March 31, 2022, which is classified under 'Fair Value Change Account'.
- (c) Mutual Fund & Exchange Traded Fund (ETF) Investments includes ₹ 1,456,057 ('000) (Previous Year: ₹ 771,681 ('000)) being the change in the fair value as at March 31, 2022, which is classified under 'Fair Value Change Account'.
- (d) Additional Tier 1 Bonds includes ₹ 191,130 ('000) (Previous Year : ₹ 268,492 ('000)) being the change in the fair value as at March 31, 2022, which is classified under 'Fair Value Change Account'.
- (e) Real Estate Investment Trusts (REIT) includes ₹ 183,070 ('000) (Previous Year: (423,397) ('000)) being the change in the fair value as at March 31, 2022, which is classified under 'Fair Value Change Account'.
- Infrastructure Investment Trusts (InvIT) includes ₹ 988,232 ('000) (Previous Year : 277,961 ('000)) being the change in the fair value as at March 31, 2022, which is classified under 'Fair Value Change Account'.



# **AS AT MARCH 31, 2022**

- Alternative Investment Fund (AIF) includes ₹ 18,923 ('000) (Previous Year : Nil ) being the change in the fair value as at March 31, 2022, which is classified under 'Fair Value Change Account'.
- Investment Assets have been allocated in the ratio of Policyholders funds and Shareholders funds (Refer Note 2.11 of Schedule (h)
- Investments made outside India: ₹ Nil (Previous Year ₹ Nil)

#### **SCHEDULE - 9**

# **LOANS**

|   |                         | (₹ IN 000S)             |
|---|-------------------------|-------------------------|
| Particulars                                 | As at<br>March 31, 2022 | As at<br>March 31, 2021 |
| SECURITY-WISE CLASSIFICATION                |                         |                         |
| Secured                                     |                         |                         |
| (a) On mortgage of property                 |                         |                         |
| (aa) In India                               | -                       | -                       |
| (bb) Outside India                          | -                       | -                       |
| (b) On Shares, Bonds, Government Securities | -                       | -                       |
| (c) Others                                  | -                       | -                       |
| Unsecured                                   | -                       | _                       |
| Total                                       | -                       | -                       |
|   |                         |                         |
| BORROWER-WISE CLASSIFICATION                |                         |                         |
| (a) Central and State Governments           | -                       | -                       |
| (b) Banks and Financial Institutions        | -                       | -                       |
| (c) Subsidiaries                            | -                       | -                       |
| (d) Industrial Undertakings                 | -                       | -                       |
| (e) Others                                  | -                       | -                       |
|   | -                       | -                       |
| PERFORMANCE-WISE CLASSIFICATION             |                         |                         |
| (a) Loans classified as standard            |                         |                         |
| (aa) In India                               | -                       | -                       |
| (bb) Outside India                          | -                       | -                       |
| (b) Non-performing loans less provisions    |                         |                         |
| (aa) In India                               | -                       | -                       |
| (bb) Outside India                          | -                       | -                       |
| Total                                       | -                       | -                       |
|   |                         |                         |
| MATURITY-WISE CLASSIFICATION                |                         |                         |
| (a) Short Term                              | -                       |                         |
| (b) Long Term                               | -                       | -                       |
| Total                                       | -                       |                         |
|   |                         |                         |



# SCHEDULES ANNEXED TO AND FORMING PART OF BALANCE SHEET FOR THE YEAR ENDED MARCH 31, 2022

SCHEDULE - 10

FIXED ASSETS

|                                     |           |                            |                             |           |           |                 |                             |           |                   | (₹ in '000s)              |
|-------------------------------------|-----------|----------------------------|-----------------------------|-----------|-----------|-----------------|-----------------------------|-----------|-------------------|---------------------------|
| Particulars                         |           | Cost / Gr                  | Cost / Gross Block          |           | Ō         | epreciatior     | Depreciation / Amortisation |           | Net Block         | Net Block                 |
|                                     | Opening   | Additions /<br>Adjustments | Deductions /<br>Adjustments | Closing   | Opening   | For The<br>Year | On Sales /<br>Adjustments   | Closing   | As at Year<br>End | As at<br>Previous<br>Year |
| Goodwill                            | ı         | I                          | 1                           | ı         | ı         | ı               | ı                           | ı         | 1                 | ı                         |
| Intangibles (Software)              | 2,132,010 | 857,859                    | ı                           | 2,989,869 | 1,199,370 | 350,275         | I                           | 1,549,645 | 1,440,224         | 932,640                   |
| Land-Freehold                       | 1         | 1                          | 1                           | ı         | ı         | ı               | 1                           | 1         | I                 | ı                         |
| Leasehold Improvements              | 263,091   | 5,156                      | 12,058                      | 256,189   | 216,631   | 18,899          | 10,044                      | 225,486   | 30,703            | 46,460                    |
| Buildings                           | 840,925   | 1                          | 1                           | 840,925   | 90,449    | 13,622          | 1                           | 104,071   | 736,854           | 750,476                   |
| Freehold Improvements               | 134,253   | 943                        | 1                           | 135,196   | 63,456    | 12,743          | 1                           | 76,199    | 58,997            | 70,797                    |
| Furniture and Fittings              | 112,911   | 1,950                      | 96'9                        | 107,896   | 96,656    | 6,202           | 6,862                       | 966'86    | 8,900             | 13,255                    |
| Information Technology<br>Equipment | 1,050,901 | 66ľ611                     | 72,986                      | 1,097,114 | 689,074   | 128,840         | 72,646                      | 745,268   | 351,846           | 361,827                   |
| Vehicles                            | 58,913    | 6,858                      | 2,038                       | 58,733    | 32,923    | 13,679          | 4,861                       | 41,741    | 16,992            | 25,990                    |
| Office Equipment                    | 207,537   | 2,215                      | 39,019                      | 170,733   | 177,499   | 14,495          | 38,722                      | 153,272   | 17,461            | 30,038                    |
| Others                              | 1         | I                          | 1                           | -         | ı         | ı               | ı                           | 1         | -                 | -                         |
| Total                               | 4,800,541 | 994,180                    | 138,066                     | 5,656,655 | 2,569,058 | 558,755         | 133,135                     | 2,994,678 | 2,661,977         | 2,231,483                 |
| Capital Work - in - progress        | 139,355   | 130,183                    | 696'66                      | 169,579   |           |                 |                             |           | 169,579           | 139,355                   |
| Grand Total                         | 4,939,896 | 1,124,363                  | 238,025                     | 5,826,234 | 2,569,058 | 558,755         | 133,135                     | 2,994,678 | 2,831,556         | 2,370,838                 |
| Previous Period                     | 4,320,007 | 891,712                    | 271,823                     | 4,939,896 | 2,249,193 | 506,503         | 186,638                     | 2,569,058 | 2,370,838         | '                         |
|                                     |           |                            |                             |           |           |                 |                             |           |                   |                           |



**AS AT MARCH 31, 2022** 

SCHEDULE - 11

# **CASH AND BANK BALANCES**

(₹ in '000s)

| Particulars   | As at<br>March 31, 2022 | As at<br>March 31, 2021 |
|---|-------------------------|-------------------------|
| Cash (including cheques on hand,drafts, stamps on hand) | 133,392                 | 165,543                 |
| Bank Balances (with scheduled banks) :                  |                         |                         |
| (a) Deposit Accounts                                    |                         |                         |
| (i) Short-term (due within 12 months)                   | 1,114                   | 1,112                   |
| (ii) Others   | 23,223                  | 13,456                  |
| (b) Current Accounts                                    | 5,287,913               | 2,993,388               |
| (c) Others  | -                       |                         |
| Money at Call and Short Notice                          |                         | -                       |
| (a) With Banks  | -                       |                         |
| (b) With other Institutions                             | -                       |                         |
| Others  | -                       |                         |
| Total   | 5,445,642               | 3,173,499               |

# SCHEDULE - 12

# **ADVANCES AND OTHER ASSETS**

| Particulars   | As at<br>March 31, 2022 |           | As at<br>March 31, 2021 |           |
|---|-------------------------|-----------|-------------------------|-----------|
| ADVANCES  |                         |           |                         |           |
| Reserve Deposits with Ceding Companies  |                         | -         |                         | -         |
| Application Money for Investments   |                         | -         |                         | _         |
| Prepayments   |                         | 177,507   |                         | 107,153   |
| Advances to Directors / Officers  |                         | -         |                         |           |
| Advance tax paid and taxes deducted at source (Net of provision for taxation ₹ 6,074,606 ('000) Previous Year ₹ 4,444,765 ('000)) |                         | 1,763,481 |                         | 1,503,645 |
| Others  |                         |           |                         | _         |
| Advance to Employees (Less Provisions)  |                         | 169       |                         | 263       |
| Advance to Suppliers  |                         | 184,648   |                         | 104,431   |
| Advances against Capital Assets   |                         | 204       |                         | 3,004     |
| Total (A)   |                         | 2,126,009 |                         | 1,718,496 |
| OTHER ASSETS  |                         |           |                         |           |
| Income Accrued on Investments   |                         | 4,259,767 |                         | 3,662,274 |



**AS AT MARCH 31, 2022** 

(₹ in '000s)

| Particulars   | As<br>March ( |            | As o<br>March 3 |            |
|---|---------------|------------|-----------------|------------|
| Outstanding Premiums  | 23,300        |            | 55,093          |            |
| Less:- Provision for Doubtful Debts   | -             | 23,300     | -               | 55,093     |
| Agents' Balances  | 19,127        |            | 190,377         |            |
| Less:- Provision for Doubtful Debts   | -             | 19,127     | -               | 190,377    |
| Due from other entities carrying on insurance business (including reinsurers)   | 4,549,579     |            | 3,664,889       |            |
| Less:- Provision for Doubtful Debts   | (44,632)      | 4,504,947  | (43,624)        | 3,621,265  |
| Due from subsidiaries / holding company   |               | -          |                 | -          |
| Investments of Unclaimed Amount of Policyholders (Refer Note 28 of Schedule 16) | 336,835       |            | 287,835         |            |
| Add: Investment Income accrued on Unclaimed Amount                              | 70,913        | 407,748    | 57,912          | 345,747    |
| Others  |               |            |                 |            |
| Deposits for Office Premises  |               | 106,061    |                 | 122,423    |
| Other Deposits  |               | 82,451     |                 | 50,861     |
| Earnest Money Deposit   |               | -          |                 | 100        |
| Balance due from AIG entities and Others  | 6,183         |            | 11,612          |            |
| Less :- Provision for Doubtful Debts  | _             | 6,183      | -               | 11,612     |
| Salvage and Subrogation Receivable  |               | 14,020     |                 | 9          |
| Unsettled Investment Contracts  |               | -          |                 | 236,542    |
| Goods and Service Tax   |               | 700,706    |                 | 256,033    |
| Total (B)   |               | 10,124,310 |                 | 8,552,336  |
| Total (A)+(B)   |               | 12,250,319 |                 | 10,270,832 |

# **SCHEDULE - 13**

# **CURRENT LIABILITIES**

|  | ( 11                    |            |                         |
|--|-------------------------|------------|-------------------------|
| Particulars  | As at<br>March 31, 2022 |            | As at<br>March 31, 2021 |
| Agents' Balances   |                         | 944,778    | 964,575                 |
| Balances due to other insurance companies (including reinsurers) |                         | 14,314,096 | 9,408,199               |
| Deposits held on re-insurance ceded                              |                         | -          |                         |
| Premiums received in advance                                     |                         | 18,438,741 | 16,774,056              |
| Unallocated Premium  |                         | 2,304,306  | 2,125,137               |
| Sundry creditors   |                         | 3,782,636  | 3,622,918               |
| Claims Outstanding   |                         | 86,315,315 | 68,899,247              |
|  |                         |            |                         |



**AS AT MARCH 31, 2022** 

(₹ in '000s)

| Particulars  | As at<br>March 31, 2022 |             | As at<br>March 31, 2021 |             |
|--|-------------------------|-------------|-------------------------|-------------|
| Due to subsidiaries / holding company                            |                         | -           |                         |             |
| Unclaimed Amount of Policyholders (Refer Note 28 of Schedule 16) | 245,468                 |             | 238,661                 |             |
| Add: Investment Income accrued on Unclaimed<br>Amount            | 70,913                  | 316,381     | 57,912                  | 296,573     |
| Due to Officers/Directors  |                         | 2,700       |                         | 3,600       |
| Others   |                         |             |                         |             |
| Due to Environment Relief Fund (Refer Note 18 of Schedule 16)    |                         | 488         |                         | 542         |
| Statutory Liabilities  |                         | 110,416     |                         | 239,253     |
| Unsettled Investment Contracts Payable                           |                         | -           |                         | _           |
| Interest Payable On Debentures                                   |                         | 46,653      |                         | 51,223      |
| Goods and Service Tax Liability                                  |                         | 1,382,038   |                         | 795,129     |
| Total  |                         | 127,958,548 |                         | 103,180,452 |

# **SCHEDULE - 14**

# **PROVISIONS**

(₹ in '000s)

| Particulars   | As at<br>March 31, 2022 | As at<br>March 31, 2021 |
|---|-------------------------|-------------------------|
| Reserve for Unexpired Risk  | 44,598,594              | 35,777,157              |
| For taxation (Net of Advance Tax and Tax Deducted at Source ₹ 8,52,986 ('000) Previous Year ₹ 9,32,665('000)) | 570,376                 | 490,431                 |
| For proposed dividends  | -                       |                         |
| For dividend distribution tax   | -                       |                         |
| Others:-  |                         |                         |
| Provision for Employee Benefits (Refer Note 24 of Schedule 16)  | 249,168                 | 375,489                 |
| TOTAL   | 45,418,138              | 36,643,077              |

# SCHEDULE - 15

# MISCELLANEOUS EXPENDITURE

(To the extent not written off or adjusted)

| Particulars                                      | As at<br>March 31, 2022 | As at<br>March 31, 2021 |
|--|-------------------------|-------------------------|
| Discount Allowed on issue of shares / debentures | -                       |                         |
| Others   | -                       |                         |
| TOTAL  | -                       |                         |



# NOTES ANNEXED TO AND FORMING PART OF THE BALANCE SHEET

AS AT MARCH 31, 2022, REVENUE ACCOUNTS AND PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED MARCH 31, 2022

#### **SCHEDULE - 16**

#### **Background**

Tata AIG General Insurance Company Limited (the 'Company') was incorporated on August 24, 2000, as a Company under the Companies Act, 1956 (the 'Act'). The shareholders of the Company are Tata Sons Private Limited (74%) (Formerly known as Tata Sons Limited) and AIG MEA Investments and Services LLC (26%) (formerly known as AIG MEA Investments and Services INC). The Company is registered with the Insurance Regulatory and Development Authority of India ('IRDAI') and has obtained regulatory approval from IRDAI on January 22, 2001 to undertake General Insurance business.

The Company's certificate of renewal of registration dated February 25, 2014 was valid till March 31, 2015. Pursuant to Section 3 read with Section 3A of the Insurance Act, 1938 as amended by the Insurance Laws (Amendment) Act, 2015, the said certificate has continued to be in force from April 1, 2015.

# **Significant Accounting Policies**

# 2.1 (a) Basis of Preparation of Financial Statements

These financial statements have been prepared and presented on going concern basis in accordance with the Generally Accepted Accounting Principles followed in India under the historical cost convention, on an accrual basis and in accordance with the Insurance Act, 1938 as amended by the Insurance Laws (Amendment) Act, 2015 (the "Insurance Act"), the Insurance Regulatory and Development Authority Act, 1999 (the "IRDA Act"), the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 (the "IRDA Financial Statements Regulations"), the circulars/orders/directions issued by Insurance Regulatory and Development Authority of India ("IRDAI") from time to time, the Accounting Standards (AS) specified under Section 133 of the Companies Act, 2013 read with Companies (Accounting Standards) Rule, 2006, as amended ("Accounting Standards") and the relevant provisions of the Companies Act, 2013 ("Accounting Regulation) and current practices prevailing in the insurance industry. The financial statements are presented in Indian rupees rounded off to the nearest thousand.

The accounting policies set out below have been applied consistently to the periods presented in these financial statements. The management evaluates all newly issued or revised accounting pronouncements on an ongoing basis to ensure due compliance

#### (b) Use of estimates

The preparation of the financial statements in conformity with generally accepted accounting principles requires the Management to make estimates and assumptions that affect the reported amount of assets and liabilities as of the Balance Sheet date, reported amount of revenues and expenses for the year and disclosure of contingent liabilities as of the date of the financial statements. The estimates and assumptions used in the accompanying financial statements are based upon the Management's evaluation of the relevant facts and circumstances as of the date of the financial statements. Actual results may differ from the estimates and assumptions used in preparing the accompanying financial statements. Any revision to accounting estimates is recognized prospectively in current and future periods.

# 2.2 Revenue Recognition

**Premium Income** 

Other than Long Term Motor Policies:

Premium including reinsurance accepted (net of goods and services tax) is recorded on receipt of complete information, for the policy period at the commencement of risk and for installment cases, it is recorded on receipt of installment.

## **Long Term Motor Policies:**

In compliance with IRDAI Circular no. IRDAI/NL/CIR/MOT/137/08/2018 dated August 28, 2018 issued post the Supreme Court ruling dated 20th July, 2018, for new motor vehicles sold on or after September 1, 2018; premium received (net of Goods and Services Tax) for third party liability coverage is recognized equally over the policy period at the commencement of risk on 1/n basis where 'n' denotes the term of the policy in years and premium received for Own damage coverage for Long Term Package policies is recognized on year to year basis in proportion to insured declared value (IDV). Thus premium for the year shall only be recognized as income and the remaining premium shall be treated as Advance Premium.



Reinstatement premium is recorded as and when such premiums are recovered. Premium earned including reinstatement premium and reinsurance accepted is recognized as income over the period of risk or the contract period based on 1/365 method net of goods and services tax. Any subsequent revisions to premium as and when they occur are recognized over the remaining period of risk or contract period, as applicable. Adjustments to premium income arising on cancellation of policies are recognized in the period in which it is cancelled.

Commission on Re-insurance

Commission income on re-insurance ceded is recognized as income on ceding of re-insurance premium.

Profit commission under re-insurance treaties, wherever applicable, is recognized in accordance with treaty arrangements with the re-insurers and combined with commission on re-insurance ceded.

Sliding scale commission under reinsurance treaties, wherever applicable, is determined at every balance sheet date as per terms of the respective treaties. Any changes in the previously accrued commission is recognised immediately and any additional accrual is recognised on confirmation from reinsurers. Such commission is combined with commission on reinsurance ceded.

Income earned on Investments

Interest income on investments is recognized on an accrual basis. Dividend income is recognized on ex-dividend date.

Premium / discount on purchase of Investments

Accretion of discount and amortisation of premium relating to debt securities is recognised over the holding/ maturity period on a yield to maturity basis.

Profit / Loss on sale of Investments

The net Realized gain or loss on Debt securities, which represents difference between the net sale consideration and the amortized cost, is recognized on the trade date. In determining the realized gain / loss, cost of securities is arrived at on the Weighted Average basis as on the date of sale. However, in the case of listed equity shares, AT-1 bonds, Real Estate Investment Trusts (REIT), Infrastructure Investment Trusts (InvIT) and mutual fund units, profit or loss on sale also includes the accumulated changes in the fair value, previously recognized in the Fair Value Change Account, in respect of the particular security, which is transferred to the Revenue Account or Profit and Loss Account, as the case may be, on the trade date.

Sale consideration for the purpose of realized gain/loss is net of brokerage and taxes, if any, and excludes interest received on sales.

The difference between the acquisition price and the maturity value of treasury bills, Certificate of Deposits and Commercial papers is recognized as income in the revenue accounts or the profit and loss account, as the case may be, over the remaining term of these instruments on yield to maturity basis.

#### 2.3 Premium received in advance

Premium received in advance represents premium received in respect of policies, where the risk commences subsequent to the balance sheet date for each line of business and also includes premium allocated to subsequent periods in case of long term motor policies for new cars and new two wheelers in accordance with IRDAI Circular no. IRDAI/NL/CIR/MOT/137/08/2018 dated August 28, 2018.

# 2.4 Re-insurance ceded

Reinsurance premium ceded is accounted in the year in which the risk commences and over the period of risk in accordance with the treaty arrangements with the reinsurer. Reinsurance premium ceded on unearned premium is carried forward to the period of risk and is set off against related unearned premium. Any subsequent revisions to or cancellations of premiums are accounted for in the year in which they occur.

Premium on excess of loss reinsurance cover is accounted as per the terms of the reinsurance arrangements.

#### 2.5 Acquisition costs

Acquisition costs are defined as costs that vary with and are primarily related to the acquisition of new insurance contracts and renewal insurance contracts e.g. commission / remuneration, distribution fee and rewards. These costs are expensed in the period in which they are incurred. The Company accounts for rewards which is paid to an insurance agent or an insurance intermediary over and above the commission or remunerations based on the board approved policy of the company. The rewards are calculated on an overall basis and not linked



to each and every policy solicited by an insurance agent or an insurance intermediary as per IRDAI notification IRDAI/Reg/25/137/2016 dated December 14, 2016.

In accordance with the requirements of the Circular no. IRDA/INT/CIR/Comm/139/08/2018 dated August 29, 2018, Commission, remuneration, reward and distribution fees for Long Term Motor Policies at the prescribed rates is accounted in the year in which the premium is booked.

# 2.6 Reserves for Unexpired Risk

Reserve for unexpired risk, representing that part of the premium written, attributable and allocable to the subsequent accounting period(s), is calculated net of re-insurance cession, on the basis of 1/365th method as per IRDAI Circular no. IRDA/F&A/CIR/CPM/056/03/2016 dated April 4, 2016.

# 2.7 Premium deficiency

There is no premium deficiency for the Company on overall basis in accordance with para 2(2) of Schedule II of Insurance Regulatory and Development Authority of India (Assets, Liabilities and Solvency Margin of General Insurance Business) Regulations, 2016

#### 2.8 Claims

Claims (net of amounts receivable from reinsurers / coinsurers) are recognized on the date of intimation based on internal management estimates or on estimates received from surveyors / insured in the respective revenue accounts.

Claims incurred comprise of claims paid (net of salvage value and other recoveries), change in estimated liability for outstanding claims made following a loss occurrence reported, change in estimated liability for Claims Incurred But Not Reported ('IBNR') and Claims Incurred But Not Enough Reported ('IBNER'). Further, claims incurred also include specific claim settlement costs such as survey / legal fees and other directly attributable expenses.

Liability for claims where payment period exceeds four years, the Company is creating full reserves for settlement on due dates and does not discount cash outflows in future periods.

Provision is made for estimated value of outstanding claims at the Balance Sheet date net of reinsurance, salvage and other recoveries. Such provision is made on the basis of the ultimate amounts that are likely to be paid on each claim, established by the management in light of past experience and progressively modified for changes as appropriate, on availability of further information and include claim settlement costs likely to be incurred to settle outstanding claims.

# 2.9 Salvage recoveries

Salvaged / recoveries are recognized at net realizable value based on independent valuer's report and are deducted from the claim settlement made against the same.

# 2.10 IBNR and IBNER (Claims Incurred But Not Reported and Claims Incurred But Not Enough Reported)

The estimated liability for claims incurred but not reported (IBNR) and claims incurred but not enough reported (IBNER) has been estimated by the Appointed Actuary in compliance with guidelines issued by IRDAI vide circular No. 11/IRDA/ACTL/IBNR/2005-06 dated June 8, 2005 and applicable provisions of Actuarial Practice Standard 21 & 33 issued by the Institute of Actuaries of India. The Appointed Actuary has used generally accepted actuarial methods for each product category as considered appropriate depending upon the availability of past data as well as appropriateness of the different methods to the different lines of businesses.

### 2.11 Investments

Investments are made and accounted for in accordance with the Insurance Act, 1938, as amended by Insurance Laws (Amendment) Act, 2015, the Insurance Regulatory and Development Authority (Investment) Regulations, 2000, IRDAI (Investment) Regulations 2016 as amended and various other circulars/notifications issued by the IRDAI in this context from time to time.

Investments are recorded at cost, which include brokerage, taxes, if any, stamp duty and excludes broken period interest.

Pursuant to the provisions of IRDAI Master Circular on Unclaimed Amounts of Policyholders, dated July 25, 2017, the Company has invested in mutual funds and fixed deposits to manage the Unclaimed Amounts which are classified under Schedule 12 - 'Investments of Unclaimed Amount of Policyholders'. Any profit or sale arising on sale of those mutual fund units are recognized as liability under Schedule 13 - Unclaimed Amount of Policyholders, Any



unrealized gain/loss on sale of mutual fund units are recognized as liability / asset under Schedule 13-Unclaimed Amount of Policyholders.

#### Classification

Investments maturing within twelve months from the balance sheet date and investments made with the specific intention to dispose them off within twelve months are classified as 'short term investments'.

Investments other than 'short term investments' are classified as 'long term investments'.

#### Valuation

Debt Securities: All debt securities excluding "Additional Tier 1 Bonds" are considered as "Held to Maturity" and are accordingly stated at historical cost and adjusted for amortization of premium or accretion of discount, on a yield to maturity basis (effective interest rate method) in the Revenue Accounts and in the Profit and Loss Account over the holding / maturity period.

Equities: Listed and actively traded securities as at the Balance Sheet date are stated at fair value, being the last quoted closing price on the National Stock Exchange (NSE) being selected as Primary exchange as required by IRDAI circular number IRDA/F&I/INV/CIR/213/10/2013 dated October 30, 2013. If the security is not listed / traded on NSE, the last quoted closing price on the Bombay Stock Exchange (BSE) is used. In accordance with the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 Schedule B Part I related to procedure to determine value of Investment, any unrealized gain / loss grising due to changes in the fair value are recognized in equity under the head "Fair Value" Change Account" and carried forward to Balance Sheet which is not available for distribution.

Mutual funds: Investment in Mutual Funds units is stated at closing Net Asset Value (NAV) at the time of valuation at Balance Sheet date. Unrealized gains/losses arising due to changes in the fair value of mutual fund units are taken to "Fair Value Change Account" under Balance Sheet which is not available for distribution.

Additional Tier 1 Bonds (AT 1): Investment in Additional Tier 1 Bonds (AT 1) is valued at market price as per CRISIL valuation. Unrealized gains / losses arising due to changes in the fair value of AT-1 bonds are taken to "Fair Value Change Account" under Balance Sheet which is not available for distribution.

Real Estate Investment Trusts (REIT's) / Infrastructure Investment Trusts (InvIT): In accordance with IRDAI Circular no. IRDAI/CIR/F&I/INV/056/03/2016-17 read with Master Circular on Investments dated 3rd May. 2017 Investment in Units of REIT / InvIT forming part of Investment Properties is valued at Market Value (last quoted price as per NSE/ BSE) or as per latest NAV of the Units as published by the trust. Unrealised gains/losses due to changes in fair value of units of REIT / InvIT are taken to "Fair Value Change Account" under Balance Sheet which is not available for distribution.

Alternate Investment Funds (AIF): Investment in Alternate Investment Funds (AIF) is stated at Net Asset Value (NAV) available at the time of valuation at Balance Sheet date. Unrealized agins/losses arising due to changes in the fair value of Alternate Investment Funds (AIF) are taken to "Fair Value Change Account" under Balance Sheet which is not available for distribution.

Fixed Deposits: Investment in Fixed Deposits are considered as "Held to Maturity" and are accordingly stated at historical cost.

#### **Disclosure**

Pursuant to the provisions of IRDAI Circular No. IRDA/F&A/CIR/CPM/056/03/2016 dated April 04, 2016 and IRDA/ F&A/CIR/CPM/010/01/2017 dated January 12, 2017 the Company has segregated the Investments and Fair Value Change Account into Shareholders' fund and Policyholder's fund on notional basis for the financial statements as at March 31, 2022. Investments made out of Shareholders' fund is disclosed under 'Schedule 8-Investments Shareholders' and Investments made out of Policyholders' fund is disclosed under 'Schedule 8A-Investments Policyholders'.

The Investment made by the Company and Fair Value Change Account are recognized and segregated between Policyholder's funds and Shareholder's funds respectively in compliance to the circular.

# **Impairment**

The Company assesses, whether any impairment has occurred on its investments at each Balance Sheet date. If any such indication exists, then carrying value of such investment is reduced to its recoverable amount / market value on the Balance Sheet date and the impairment loss is recognized in the Profit and Loss Account.



If at the Balance Sheet date there is any indication that a previously assessed impairment loss no longer exists then impairment loss, earlier recognized in Profit and Loss Account, is reversed in Profit and Loss Account and the investment is restated to that extent.

# 2.12 Fixed Assets and Depreciation / Amortization

Fixed assets are stated at cost of acquisition less accumulated depreciation / amortization. Cost includes the purchase price and any cost directly attributable to bringing the asset to its working condition for its intended use.

The carrying amounts of fixed assets are reviewed at each Balance Sheet date.

Capital work in progress includes assets not ready for the intended use and are carried at cost, comprising direct cost and related incidental expenses.

# Impairment of fixed assets

The carrying values of assets forming part of any cash generating units are reviewed for impairment at each Balance Sheet date. If any indication for such impairment exists, the recoverable amounts of those assets are estimated and impairment loss is recognized, if the carrying amount of those assets exceeds their recoverable amount. The recoverable amount is the greater of the net selling price and their value in use. Value in use is arrived at by discounting the estimated future cash flows to their present value based on appropriate discount factor. If at the Balance Sheet date there is any indication that a previously assessed impairment loss no longer exists, then such loss is reversed and the asset is reinstated to that extent.

After impairment, depreciation is provided on the revised carrying amount of the asset over its useful remaining life, if any.

# Intangibles

Computer software developed / customized for the use of core insurance operations of the Company, as also other software with enduring benefits are treated as fixed assets.

The estimated useful life of the intangible assets and the amortization period are reviewed at the end of each financial year and the amortization period is revised to reflect the changed pattern, if any.

#### Depreciation and Amortization

Depreciation on tangible fixed assets is provided pro-rata for the period of use on the straight line method over the useful lives of assets estimated by the management

The management estimates the useful lives of the assets as under:

| Nature of Asset                             | Estimated Useful life                          |
|---|--|
| Servers and networks                        | 6 years  |
| Desktops / Laptops (1)                      | 5 years  |
| Office Equipment                            | 5 years  |
| Furniture and Fittings (1)                  | 5 years  |
| Building                                    | 60 years                                       |
| Building improvement (1)                    | 10 years                                       |
| Vehicles (1) & (2)                          | 4 years  |
| Leasehold improvement                       | 6 years or agreement period whichever is lower |
| Software                                    | 5 years  |
| IPADs (2)                                   | 3 years  |
| Office Equipment -WFH <sup>(3)</sup>        | 2 years  |
| Furniture and Fittings - WFH <sup>(3)</sup> | 2 years  |



- For these classes of assets, based on technical evaluation carried out internally except for Building Improvement which are evaluated by external agency, the management believes that the useful lives as given above best represent the period over which management expects to use these assets. Hence the useful lives of these assets are different from the useful lives as prescribed under Part C of Schedule II of the Companies Act 2013.
- (2) Vehicles and IPADs are depreciated over the useful life after which they are expected to be replaced or transferred to employees.
- (3) Work from home assets are depreciated as per the Company's policy.

Assets individually costing less than ₹ 5 (₹ in '000s) are fully depreciated in the year of capitalization.

#### 2.13 Operating Leases

Leases where the lessor effectively retains substantially all the risks and benefits of ownership of the leased asset are classified as Operating lease. Operating lease payments are recognized as an expense on Straight Line basis in the revenue accounts, as per the lease terms.

# 2.14 Foreign Currency Transactions

Transactions denominated in foreign currencies are recorded at the exchange rate prevailing on the date of the transaction. Monetary items denominated in foreign currency, as at the Balance Sheet date, are converted into Rupee equivalent at the exchange rates prevailing at that date.

All Exchange differences arising either on settlement or on translation are recognized in the Revenue Account or Profit and Loss Account, as applicable.

# 2.15 Employee Benefits

(i) Short Term Employee Benefits

Employee Benefits payable wholly within twelve months of rendering the service are classified as short term employee benefits and are recognized in the period in which the employee renders the related service. These benefits include salaries, bonus, ex-aratia and compensated leaves, All short term employee benefits are accounted on undiscounted basis.

#### (ii) Long Term Employee Benefits

The Company has both defined contribution and defined benefit plans, of which some have assets in special funds or similar securities. The plans are financed by the Company and in case of some defined contribution plans, by the Company along with its employees.

#### a) Defined Contribution Plans

These are the plans in which the Company pays the predefined amounts to separate funds and does not have any legal or informal obligation to pay additional sums. This includes:

#### **Provident Fund**

Contributions to Provident Fund, a defined contribution scheme, are made to the Regional Provident Fund Authority, at the prescribed rates and are expensed when due.

# Superannuation

The Company contributes to the Tata AIA Life Insurance Company Limited Comprehensive Superannuation Scheme, at the fixed rates for eligible employees, under a defined contribution plan, for which necessary approvals have been obtained.

#### b) Defined Benefit Plans

# Gratuity

In accordance with the Payment of Gratuity Act, 1972, the Company provides a lumpsum payment to eligible employees upon retirement or on termination of employment, based on the last drawn salary and years of employment with the Company. The gratuity fund is maintained with Tata AIA Life Insurance Company Limited. The Company's obligation in respect of the gratuity plan, which is a defined benefit plan, is provided for, based on an actuarial valuation carried out by an independent actuary.



The Company's liability towards gratuity is determined using the projected unit credit method, which considers each period of service, as giving rise to an additional unit of benefit entitlement and measures each unit separately, to build up the final obligation. Actuarial gains and losses are recognized immediately in the revenue accounts as income or expense, as the case may be.

# c) Other Long Term Employee Benefits

Provision for other long term benefits includes accumulated compensated absences, Long Term Incentive Plan (LTIP) and Restricted Stock Units (RSU) that are entitled to be carried forward for future encashment or availment, at the option of the employer subject to the rules framed by the Company, which are expected to be availed or encashed beyond twelve months from the Balance Sheet date.

### Compensated Absences

The Company measures the expected cost of compensated absences as an additional amount that the Company expects to pay as a result of the unused entitlement that has accumulated at the Balance Sheet date. The Company recognises accumulated compensated absences based on actuarial valuation using the projected unit credit method. Actuarial gains and losses are recognized immediately in the Revenue Accounts as income or expense, as the case may be.

# Long Term Incentive Plan (LTIP)

The Company has a Long Term Incentive Plan (LTIP) under which incentives are granted to eligible employees based on the performance of the Company and minimum level of performance of the individual subject to the eligible employees continuing to remain employed with the company in the year(s) of actual payment. The amounts payable under this retention plan are paid over the period of 3 years. Provision for the LTIP liability is accrued and provided for, on the basis of actuarial valuation made as at the balance sheet date using the projected unit credit method. Actuarial gains and losses are recognized immediately in the Revenue Accounts as income or expense, as the case may be.

#### Restricted Stock Units Scheme (RSU)

The Company has granted the Restricted Stock Unit(s) (RSUs) to the eligible Employees of the Company. The Company is required to make provisions for estimated cash requirement for settlement on the basis of Fair Market Value of equity shares of the Company as at the end of each financial year till the estimated life of RSUs. As and when any cash payment is made on account of settlement of RSUs, the provision is accordingly adjusted.

# 2.16 Receipts and Payments Account

- Receipts and Payments Account is prepared and reported using the Direct Method, in conformity with para 2.2 of the Master Circular on Preparation of Financial Statements - General Insurance Business dated October 5, 2012, issued by the IRDAI.
- Cash and cash equivalents

Cash comprises cash on hand and demand deposits with banks. Cash equivalents are short-term balances (with an original maturity of three months or less from the date of acquisition), highly liquid investments that are readily convertible into known amounts of cash and which are subject to insignificant risk of changes in value.

#### 2.17 Borrowing Costs

Borrowing Costs are charged to Profit and Loss Account in the period in which they are incurred.

#### 2.18 Shares / Debentures Issue Expenses

Expenses incurred in connection with the issue of shares / non-convertible debentures are charged to Profit and Loss Account.

# 2.19 Contribution to Terrorism Pool

The Company, in accordance with the requirements of IRDAI, is a contributor to the Terrorism Pool. This pool is managed by General Insurance Corporation of India (GIC). Amounts collected for terrorism premium in accordance with the requirements of the Tariff Advisory Committee (TAC) are ceded at 100% of the terrorism premium collected to the Terrorism Pool.



In accordance with the terms of the agreement, GIC retro-cedes to the Company, terrorism premium to the extent of the Company's share in the risk, which is recorded as re-insurance accepted, based on the quarterly statements received from GIC. The re-insurance accepted on account of Terrorism Pool is recorded as per the latest statement received from GIC.

For UEPR accounting, the amount of reinsurance premium accepted for the risk assumed in the current financial year on this account has been carried forward to the subsequent accounting period at 50% of the re-insurance premium accepted as Unexpired Risk Reserve for subsequent risk, if any, to be borne by the Company.

# 2.20 Indian Nuclear Insurance Pool (INIP)

The Company together with the other domestic non-life insurance companies has participated in the Nuclear Insurance Pool by providing the capacity to the Pool. This pool is managed by the national reinsurer GIC for providing the risk cover to nuclear reactors as prescribed under Civil Liability for Nuclear Damage (CLND) Act, 2010. It has been agreed between the pool members who are also co-insurers on the front end, the coinsurance premium will not flow from the leader to the followers and then from the followers to the pool. It will flow from the leader directly to the Nuclear pool manager (GIC). The losses or the profits in the pool would be shared by the insurers in the ratio of their agreed risk capacity.

In accordance with the terms of the gareement, GIC retro cedes to the Company, nuclear pool premium to the extent of the share agreed to be borne by the Company in the risk, which is recorded as reinsurance accepted. Currently only one policy (The Nuclear Liability Insurance Policy) issued to Nuclear Power Corporation of India by New India Assurance (Leader Company) is ceded to the pool. The re-insurance accepted on account of Nuclear Pool is recorded as per the FY 2021-22 statement received from GIC.

#### 2.21 Contribution to Solatium Fund

In accordance with the requirements of IRDAI circular dated March 18, 2003 and based on the decision made by the General Insurance Council in its meeting held on May 6, 2005, the Company provides for contribution to Solatium Fund established by the Central Government as a percentage of gross direct premium for all motor policies written during that year, till the year ended March 31, 2010. Further, General Insurance Council in its meeting held on April 1, 2010 recommended that the contribution should be a percentage of gross direct motor third party premiums.

The Company provides for contribution to Solatium fund at 0.10% of total motor third party premium of direct business as per requirements of IRDAI circular.

# 2.22 Contribution to Environment Relief Fund

The Company provides for contribution to the Environment Relief Fund established by the Central Government, an amount equal to the premium received in relation to Public Liability policies issued by the Company, in accordance with notification no. G.S.R 768 (E) dated November 4, 2008 issued by Ministry of Environment and Forests.

# 2.23 Transfer of amounts to Senior Citizen Welfare Fund

In accordance with the requirement of the Notification no G.S.R 380(E), issued by the Ministry of Finance, dated April 11, 2017 read with IRDAI Circular No IRDA/F&A/CIR/MISC/173/07/2017 dated July 25, 2017 the Company transfers amounts outstanding for a period of more than 10 years in Unclaimed amount of Policyholders to the Senior Citizen Welfare Fund (SCWF) on or before March 1st of each financial year.

#### 2.24 Income Tax

Income tax expense comprises current tax (i.e. amount of tax payable on the taxable income for the period determined in accordance with the Income-tax Act, 1961), and deferred tax charge or credit (reflecting the tax effects of timing differences between the accounting income and taxable income for the period). Current tax is the amount expected to be paid to the tax authorities after taking credit for allowances and exemptions in accordance with the Income-tax Act, 1961. The deferred tax charge or credit and the corresponding deferred tax liabilities or assets are recognized using the tax rates that have been enacted or substantively enacted by the Balance Sheet date.

Deferred tax assets are recognized only to the extent there is reasonable certainty that the assets can be realized in future. However, where there is unabsorbed depreciation or carried forward loss under taxation laws, deferred tax assets are recognized only to the extent there is virtual certainty backed by convincing evidence



that sufficient future taxable income will be available against which deferred tax assets can be realized. Deferred tax assets are reviewed as at each Balance Sheet date and written down or written up to reflect the amount that is reasonably or virtually certain to be realized.

Deferred tax assets and liabilities are recognised for the future tax consequences attributable to timina differences between the accounting income as per the Company's financial statements and the taxable income for the year.

# 2.25 Goods and Services Tax (GST)

Goods and Service Tax, collected (as applicable) is considered as a liability against which Goods and Service Tax paid for eligible input services, to the extent claimable, is adjusted and the net liability is remitted to the appropriate authority as stipulated. Unutilized credits, if any, are carried forward under 'Others - Goods and Services Tax Unutilised credit' and disclosed in Schedule 12 for adjustments in subsequent periods and Goods and Services Tax liability if any, to be remitted to the appropriate authority is disclosed under 'Others - Goods and Services Tax Liability' in Schedule 13.

# 2.26 Provisions and Contingent Liabilities

A provision is recognized when the enterprise has a present obligation as a result of past event and it is probable that an outflow of resources will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions (excluding retirement benefits) are not discounted to their present values and are determined based on current best estimates required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates.

Contingent Liabilities are disclosed in respect of possible obligations that arise from past events but their existence is confirmed by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Company.

# 2.27 Segmental Reporting

**Business Segments:** 

In case of General Insurance Business, based on the primary segments identified under Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditors Report of Insurance Companies) Regulations, 2002 read with AS 17 on "Segment Reporting" specified under Section 133 of the Companies Act, 2013, the Company has classified and disclosed the segment information for Fire, Marine and Miscellaneous lines of Business.

There are no reportable geographical segments, since all business are written in India.

#### Segmental Revenue & Expenses:

All segment revenues except Investment Income and Miscellaneous Income are directly attributed to the respective individual segments. There are no inter-segment revenues.

#### Allocation of Investment Income:

Investment income, amortization of investments and Profit / Loss on sale of investments are allocated to the respective Revenue Accounts and Profit and Loss Account based on the ratio of average of funds at the beginning and at the end of the year of "Policyholders Funds" and "Shareholders' Funds" respectively as per the IRDAI circular IRDA/F&A/CIR/CPM/010/01/2017 dated 12/01/2017. Policyholders Funds are the aggregate of Estimated Liability for Outstanding Claims including incurred but not reported (IBNR) & Incurred but not Enough Reported (IBNER), Unexpired Risk Reserve (URR), Premium Deficiency (if any), Catastrophe Reserve (if any), and Other Liabilities net off Other Assets. Shareholders' Funds are the aggregate of funds available to the Company's shareholders i.e. net worth of the Company.

# Operating Expenses related to Insurance Business:

The Company has a Board approved policy for allocation and apportionment of expenses of management amongst various business segments as required by IRDAI (Expenses of Management of Insurers transacting General or Health Insurance Business) Regulations, 2016. Operating expenses relating to insurance business are assigned as follows:

Expenses which are directly attributable and identifiable to business segments are apportioned on an actual basis.



Indirect Operating Expenses are allocated on the following basis:

- a) For expenses pertaining to channels of distribution -in the ratio of Gross Premium Written sourced by that channel.
- For all other expenses: The cost is apportioned across the various segments based on efforts taken by each b) function/department to perform their operations

# Segmental Assets and Liabilities

Investments, income accrued on investments and Fair Value Change Account have been allocated in the ratio of average of Policyholders' Funds and Shareholders' Funds at the beginning and at the end of the year. Policyholders' Funds are the aggregate of Estimated Liability for Outstanding Claims including incurred but not reported (IBNR) & Incurred but not Enough Reported (IBNER), Unexpired Risk Reserve (URR), Premium Deficiency, if any, Catastrophe Reserve, if any and Other Liabilities net off Other Assets. Shareholders' Funds are the aggregate of funds available to the Company's shareholders i.e. net worth of the Company. Certain current assets and current liabilities are identifiable to specific segments and therefore have been assigned to such segments e.g. Receivable from Terrorism Pool, Receivable from Motor Pool, Due to Solatium Fund / Environmental Relief fund, Claims outstanding etc.

Assets and liabilities have been identified under segments only where directly attributable or reasonably allocable. Cash and Bank Balances, Fixed Assets, Deferred Tax Asset / Liability and Other Assets and Liabilities to the extent not identifiable to a segment are reported as unallocated funds.

# 2.28 Earnings Per Share ("EPS")

The earnings considered in ascertaining the Company's EPS comprises the net profit after tax. The number of shares used in computing basic EPS is the weighted average number of shares outstanding during the year. The number of shares used in computing diluted EPS comprises of weighted average number of shares considered for deriving basic EPS and also the weighted average number of equity shares which could have been issued on the conversion of all dilutive potential equity shares.

Potential equity shares are deemed to be dilutive only if their conversion to equity shares would decrease the net profit per share from continuing ordinary operations.



# **Contingent Liabilities**

(₹ in '000s)

| Sr.<br>No. | Particulars   | As at<br>March 31, 2022 | As at<br>March 31, 2021 |
|------------|---|-------------------------|-------------------------|
| 1          | Partly paid-up investments  | -                       |                         |
| 2          | Claims, other than against policies, not acknowledged as debts by the Company                 | -                       | -                       |
| 3          | Underwriting commitments outstanding (in respect of shares and securities)                    | -                       | _                       |
| _4_        | 4 Guarantees given by, or on behalf of the Company  |                         |                         |
| 5          | Statutory demands / liabilities (including penalty) in dispute, not provided for <sup>1</sup> | 1,268,608               | 1,268,598               |
| _6         | Re-insurance obligations, to the extent not provided for in accounts                          | -                       |                         |
| 7          | Insurance Claims disputed by the Company, to the extent not provided / reserved               | 6,98,277                | 5,92,987                |
|            | Total   | 1,966,885               | 1,861,585               |

During the year 2019-20, IRDAI issued an order dated January 29, 2020 against the Company levying a penalty of ₹10,000 (₹ in '000s) and directing the Company to make good the financial loss incurred by the policyholders in respect of all the policies procured by the Company's corporate agent, wherever renewal premium was collected at inception. The Company has filed the appeal against the order before Securities Appellate Tribunal (SAT).

#### 4. Encumbrances on Assets

The Company's assets are located entirely within India and are free from encumbrances.

#### 5. Commitments

Estimated amount of contracts remaining to be executed on capital account, to the extent not provided for (net of advances) is ₹ 493,114 (₹ in '000s) [Previous year ₹ 245,510 (₹ in '000s)].

The commitment in respect of investments is ₹ 395,485 (₹ in '000s) [Previous year ₹ NIL] and loans is ₹ NIL [Previous year ₹ NIL].

# Premiums, less re-insurance, written from business in / outside India:

(₹ in '000s)

| Particulars                | Year Ended<br>March 31, 2022 | Year Ended<br>March 31, 2021 |
|----------------------------|------------------------------|------------------------------|
| In India                   | 75,136,923                   | 59,394,169                   |
| Outside India <sup>1</sup> | -                            |                              |
| Total Net Premium          | 75,136,923                   | 59,394,169                   |

- Since there are no branches outside India, hence Premium outside India is ₹ Nil (Previous Year: ₹ Nil)
- Extent of premium income recognized, based on varying risk pattern is ₹ Nil [Previous Year ₹ Nil].

# Extent of Risks Retained and Re-insured

Extent of risks retained and reinsured based on premium (excluding Excess of Loss and Catastrophe re-insurance)

| Particulars     | Year Ended<br>March 31, 2022 | Year Ended<br>March 31, 2021 |
|-----------------|------------------------------|------------------------------|
| Risks retained  | 72%                          | 71%                          |
| Risks reinsured | 28%                          | 29%                          |



In the case of claims where the claims payment period exceeds four (4) years, claim liabilities have been fully provided and no actuarial assumptions have been used.

# 10. Claims

Claims less re-insurance, paid to claimants in / outside India:

(₹ in '000s)

| Particulars       | Year Ended<br>March 31, 2022 | Year Ended<br>March 31, 2021 |
|-------------------|------------------------------|------------------------------|
| In India          | 31,628,824                   | 17,081,290                   |
| Outside India     | 696,311                      | 1,474,890                    |
| Total Net Premium | 32,325,135                   | 18,556,180                   |

# Ageing of Claims (on gross basis)

(₹ in '000s)

| Particulars                          | As at<br>March 31, 2022 | As at<br>March 31, 2021 |
|--------------------------------------|-------------------------|-------------------------|
| Outstanding for less than six months | 10,357,455              | 7,318,865               |
| Outstanding for six months and more  | 29,985,023              | 21,911,735              |
| Total                                | 40,342,478              | 29,230,600              |

- There are no claims settled and remaining unpaid for a period of more than six months as at the year end.
- Claims outstanding shown under Schedule-13 are on Net basis.

#### 12. Investments

The Company has no non-performing assets for the purpose of income recognition as per the directions of IRDAI.

Value of contracts in relation to investments for:

(₹ in '000s)

| Particulars                              | As at<br>March 31, 2022 | As at<br>March 31, 2021 |
|--|-------------------------|-------------------------|
| a) Purchase where deliveries are pending | 199,552                 | _                       |
| b) Sales where payments are overdue      | -                       | _                       |

Investments made are in accordance with the Insurance Act, 1938, as amended by Insurance Laws (Amendment) Act, 2015 and Insurance Regulatory and Development Authority (Investment) Regulations, 2016 as amended.

The historical cost and fair value of investments valued on fair value basis are as follows:

| Particulars  | Historical Cost         |                         | Fair \                  | /alue                   |
|--|-------------------------|-------------------------|-------------------------|-------------------------|
|  | As at<br>March 31, 2022 | As at<br>March 31, 2021 | As at<br>March 31, 2022 | As at<br>March 31, 2021 |
| Investment- Listed Equity Shares, ATI<br>Bonds, REIT, InvIT and Mutual Funds / ETF | 46,358,425              | 42,229,198              | 56,823,314              | 47,150,949              |



(₹ in '000s)

| Particulars  | Amortized Cost          |                         | Market                  | t Value                 |
|--|-------------------------|-------------------------|-------------------------|-------------------------|
|  | As at<br>March 31, 2022 | As at<br>March 31, 2021 | As at<br>March 31, 2022 | As at<br>March 31, 2021 |
| Investment- Other than Listed Equity<br>Shares, AT1 Bonds, REIT, InvIT and Mutual<br>Funds / ETF | 141,988,015             | 114,618,166             | 143,597,452             | 118,891,129             |

REPO / Reverse repo transactions:

(₹ in '000s)

| Particulars                                | Minimum<br>Outstanding<br>during the year | Maximum<br>Outstanding<br>during the year | Daily average<br>Outstanding<br>during the year | Outstanding<br>as on<br>March 31, 2022 |
|--|---|---|---|--|
| Securities Sold under Repo                 |   |   |   |  |
| Ocuarament Cocurities                      |   |   |   | -                                      |
| Government Securities                      | (50,155)                                  | (50,256)                                  | (50,206)  | (-)                                    |
| Corporate Debt Securities                  |   |   |   | -                                      |
| Corporate Debt Securities                  | (-)                                       | (-)                                       | (-)   | (-)                                    |
| Securities Purchased under reverse<br>Repo |   |   |   |  |
| Ocuarament Conurities                      | 322,014                                   | 4,986,851                                 | 1,410,567                                       | -                                      |
| Government Securities                      | (179,639)                                 | (3,997,798)                               | (1,224,057)                                     | (-)                                    |
| Corporate Dobt Securities                  |   |   |   | -                                      |
| Corporate Debt Securities                  | (-)                                       | (-)                                       | (-)   | (-)                                    |
|  | (179,639)                                 | (3,997,798)                               | (1,224,057)                                     |  |

Figures in the brackets pertains to previous year.

TREPS Lending / Borrowing transactions:

(₹ in '000s)

|  |   |   |   | (111 0003)                             |
|--|---|---|---|--|
| Particulars                                | Minimum<br>Outstanding<br>during the year | Maximum<br>Outstanding<br>during the year | Daily average<br>Outstanding<br>during the year | Outstanding<br>as on<br>March 31, 2022 |
| Securities Sold under Repo                 |   |   |   |  |
|  | 9,999                                     | 1,479,289                                 | 679,819   | -                                      |
| Government Securities                      | (-)                                       | (-)                                       | (-)   | (-)                                    |
|  |   |   |   | -                                      |
| Corporate Debt Securities                  | (-)                                       | (-)                                       | (-)   | (-)                                    |
| Securities Purchased under reverse<br>Repo |   |   |   |  |
|  | 69,993                                    | 5,189,566                                 | 1,873,049                                       | -                                      |
| Government Securities                      | (-)                                       | (-)                                       | (-)   | (-)                                    |
| Corporate Dobt Sequition                   |   |   |   | -                                      |
| Corporate Debt Securities                  | (-)                                       | (-)                                       | (-)   | (-)                                    |
|  |   |   |   |  |

Figures in the brackets pertains to previous year.



Below are the disclosures pursuant to Rule 11(e) and 11(f) of the Companies (Audit and Auditors) Rules, 2014:

- The Company has not advanced or loaned or invested (either from borrowed funds or share premium or any other sources or other kind of funds) to or in any other person or entity, including foreign entity ("Intermediaries"), with the understanding, whether recorded in writing or otherwise, that the Intermediary shall, directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Company ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries:
- The Company has not received any funds from any person or entity, including foreign entity ("Funding Parties"), with the understanding, whether recorded in writing or otherwise, that the Company shall, directly or indirectly, lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Funding Party ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries.

# 13. Borrowings

| Particulars                     | Description   |
|---------------------------------|---|
| Securities Description          | Unsecured Subordinated Redeemable Non Convertible Debentures issued on private placement basis of ₹ 10,00,000/- each fully paid up. |
| Quantity                        | 1850  |
| Market Lot                      | 1   |
| Scrip Code                      | 959118  |
| Scrip ID on the Bolt System     | 885TAIG29   |
| Detail Name on the Bolt System  | TAIGGICL-8.85%-19-12-29-PVT   |
| ISIN Number                     | INE067X08026  |
| Credit Rating                   | CRISIL AA+,ICRA AA+   |
| Face Value(₹)                   | 10,00,000   |
| Paid up Value(₹)                | 10,00,000   |
| Rate of Interest(%)             | 8.85  |
| Date(s) of Payment of Interest  | YEARLY 19/12/2020 To 19/12/2029.  |
| Actual/Deemed Date of allotment | 12/19/2019  |
| Date of Redemption              | 12/19/2029  |
| Put / Call option               | Call Option at the end of 5 years from the date of allotment.<br>Put Option- None   |
| Call Date                       | 12/19/2024  |

Pursuant to the receipt of approval from IRDAI vide its letter dated February 14, 2022, the Company on March 21, 2022 has exercised the call option to redeem ₹ 17,800 Lakhs (1,780 no.s) of 8.52% Unsecured Subordinated Non-Convertible Debentures having face value of ₹ 10 Lakhs in full along with final interest due thereon. Accordingly, the Company has transferred Debenture Redemption Reserve amounting to ₹ 1,675 Lakhs to General Reserves of the Company.

The debentures of the Company are listed on BSE limited. In terms of the Companies (specification of definition details) Second Amendment Rules, 2021, w.e.f. April 1, 2021, the Company would no longer be a listed company as defined under Companies Act, 2013. Accordingly, in terms of Rule 18(7)(b)(iv)(B) of the Companies (Share Capital and Debentures) Rules, 2014, as amended, the Company is required to create Debenture Redemption Reserve out of the profits available for payment of dividend. Debenture Redemption Reserve as on March 31, 2022 is ₹ 2,775 Lakhs (As at March 31, 2021: ₹ 4,450 Lakhs).



Pursuant to SEBI circular SEBI/HO/DDHS/CIR/P/2018/144 dated November 26, 2018 on \* Fund raising by issuance of Debt Securities by Large Entities", the Company has been identified as Large Corporate as per the framework mentioned therein and the corresponding disclosures are below:

(₹ in '000s)

| Sr.<br>No. | Particulars  | Year Ended<br>March 31, 2022 |
|------------|--|------------------------------|
| 1          | Outstanding borrowing as on March 31, 2021   | 3,630,000                    |
| 2          | Incremental borrowing done in current FY (a)   | -                            |
| 3          | Mandatory borrowing to be done through issuance of debt securities (b) = (25% of a)  | - <del>-</del>               |
| 4          | Actual borrowings done through debt securities in current FY (c)                     | -                            |
| 5          | Shortfall in the mandatory borrowing through debt securities, if any (d) = (b) - (c) | NIL                          |

# 14. Managing Director's and Chief Executive Officer's (CEO) Remuneration

The Revenue Accounts / Profit and Loss Account include following payments and provisions towards Managing Director's / Chief Executive Officer's remuneration:

(₹ in '000s)

| Particulars                | Year Ended<br>March 31, 2022 |  |
|----------------------------|------------------------------|--|
| Salary, Bonus & Allowances |                              |  |
| Other Perquisites          |                              |  |
| Total                      |                              |  |

- a. Of the above, an amount of ₹ (₹ in '000s) (Previous year ₹ (₹ in '000s)) has been included under the head "Employees' Remuneration and Welfare Benefits" in Schedule 4 - 'Operating Expenses relating to Insurance Business' and the balance amount of ₹ (₹ in '000s) (Previous year ₹ (₹ in '000s)) has been disclosed in the Profit & Loss Account under the head 'Expenses other than those related to Insurance business'.
- b. The above remuneration paid to the Managing Director has the approval of the Board and IRDAL
- c. The above includes ₹ (₹ in '000s) (Previous year: ₹ ) towards deferred incentive and restricted stock units which is subject to the approval of the Board & IRDAI.
- Commission paid to Independent Directors during the year amounted to ₹ (₹ in '000s) (Previous year d. (₹ in '000s)) and fees paid to Directors for attending Board/Committee meeting amounted to ₹ (₹ in '000s) (Previous year ₹ (₹ in '000s)).
- The details of remuneration of Key Management Persons as per Corporate Government Guidelines issued by IRDAI vide Ref no. IRDA/F&A/GDL/CG/100/05/2016 dated May 18, 2016 and as per the terms of appoints of the Company are as follows:

| Particulars                | Year Ended<br>March 31, 2022 | Year Ended<br>March 31, 2021 |
|----------------------------|------------------------------|------------------------------|
| Salary, Bonus & Allowances | 273,659                      | 272,579                      |
| Other Perquisites          | 2,690                        | 4,747                        |
| Total                      | 276,349                      | 277,326                      |



# 15. REINSURANCE REGULATIONS

As per Insurance Regulatory and Development Authority of India (General Insurance - Reinsurance) Regulations, 2018 (IRDAI Reinsurance Regulations), prior approval from IRDAI is required in case of re-insurance placements with cross border reinsurer's (CBR) by the cedants transacting other than life insurance business shall be subject to the following overall cession limits during a financial year.

| Rating of the CBR as per Standard & Poor or equivalent       | Maximum overall cession limits allowed per CBR |
|--|--|
| BBB & BBB+ of Standard & Poor                                | 10%  |
| Greater than BBB+ and upto & including A+ of Standard & Poor | 15%  |
| Greater than A+ of Standard & Poor                           | 20%  |

In terms of IRDAI Reinsurance Regulations, the Company has submitted details in respect of its reinsurance treaties including those where the reinsurance support exceeds limits as prescribed above from an overseas reinsurer.

## 16. Details of Rural and Social Sector obligations

Business by way of Premium Written Direct in Rural sector:

(₹ in '000s)

| Particulars      | Year Ended<br>March 31, 2022 |      | Year Ended<br>March 31, 2021 | %    |
|------------------|------------------------------|------|------------------------------|------|
| Rural Sector     | 7,625,447                    | 8%   | 10,478,336                   | 13%  |
| Non-Rural Sector | 92,624,301                   | 92%  | 69,942,289                   | 87%  |
| Total            | 100,249,748                  | 100% | 80,420,625                   | 100% |

Gross Premium Written Direct and lives covered in Social sector:

| Particulars                            | Year Ended<br>March 31, 2022 | Year Ended<br>March 31, 2021 |
|--|------------------------------|------------------------------|
| Gross Premium Written Direct (₹ '000s) | 635,218                      | 1,337,341                    |
| Number of lives covered*               | 4,053,372                    | 4,479,345                    |

<sup>\*</sup> As per 'Insurance Regulatory and Development Authority of India (Obligations of Insurers to Rural and Social sectors) Regulations, 2015' the lives of individual beneficiaries / farmers can be considered for social sector obligations. The figures provided are inclusive of crop insurance.

#### 17. Contribution to Solatium Fund

The IRDAI had asked the General Insurance Council ("the Council") to recommend the percentage of contribution to be made to a Solatium Fund and matters relating to the administration of the Fund. The Council had decided that The New India Assurance Company Limited would administer the fund. The Council in its meeting held on May 6, 2005 approved the contribution of 0.10% of the motor gross direct premium with effect from the date of commencement of business, for private insurance companies vide letter dated July 26, 2010, the Council recommended the companies w.e.f April 1, 2010 to contribute 0.10% of all the third party premium written as Solatium Fund to the administrator on demand. However, during the year the Company has provided and charged to the revenue accounts ₹ 28.134 (₹ in '000s) (Previous year ₹ 22.664 (₹ in '000s)) on an accrual basis (see accounting policy in paragraph 2.20 above) and disclosed the same under Current Liabilities.

# 18. Environment Relief Fund

During the year, an amount of ₹8,896 (₹ in '000s) [Previous year: ₹9,527 (₹ in '000s)] is collected towards Environment. Relief Fund under Public Liability policies and an amount of ₹ 8,950 (₹ in '000s) (Previous Year: ₹ 10,366 (₹ in '000s)) has been transferred to United India Insurance Company Limited as per Notification of Environment Relief Fund (ERF) scheme under the Public Liability Insurance Act, 1991 as amended. The balance amount of ₹ 488 (₹ in '000s) (Previous year ₹ 542 (₹ in '000s)) is included under balance due to Environment Relief Fund in Schedule 13.



# 19. Operating Lease Commitments

The Company's significant leasing arrangements are in respect of operating leases for premises (office / residential). These agreements generally range between 11 months and 9 years and are usually renewable at the option of the lessee. In respect of some of these agreements, refundable deposits have been given. Lease rentals are recognized in the Revenue Accounts and included under 'Rent, Rates and Taxes' in Schedule 4 aggregating ₹ 222,664 (₹ in '000s) [Previous year ₹ 276,814 (₹ in '000s)].

The lease terms do not contain any exceptional / restrictive covenants nor are there any options given to the Company to renew the lease or purchase the asset.

The details of future rent payables in respect of non-cancellable operating leases are given below:

(₹ in '000s)

| Particulars                                       | As at<br>March 31, 2022 | As at<br>March 31, 2021 |
|---|-------------------------|-------------------------|
| Not later than one year                           | 12,719                  | 13,169                  |
| Later than one year and not later than five years | 6,612                   | 1,000                   |
| Later than five years                             | -                       |                         |

#### 20. Assets subject to restructuring

As at the year end, there are no loans, standard assets, sub-standard assets and doubtful assets, which are subject to restructuring.

#### 21. Related Party Disclosures

List of Related Parties with whom transactions have taken place during the current year and previous year

### A) Holding Company

Tata Sons Private Limited (Formerly known as Tata Sons Limited)

# Joint Venture Promoter

AIG MEA Investments and Services LLC (Formerly known as AIG MEA Investments and Services INC)

#### C) Fellow Subsidiaries

AirAsia (India) Limited

Arrow Infraestate Private Limited

Aurora Integrated Systems Private Limited

Dharamshala Ropeway Limited

Durg Shivnath Expressways Private Limited (formerly SMS Shivnath Infrastructure Private Limited)

Ewart Investments Limited

Gurgaon Construct Well Private Limited

Gurgaon Realtech Limited

Infiniti Retail Limited

International Infrabuild Private Limited

Kriday Realty Private Limited

MMP Mobi Wallet Payment Systems Limited

Nova Integrated Systems Limited

Princeton Infrastructure Private Limited

Smart Value Homes (Boisar) Private Limited (formerly Niyati Sales Private Limited)



Smart Value Homes (Peenya Project) Private Limited (formerly Smart Value Homes (Boisar Project) Private Limited)

Stryder Cycle Private Limited

Taj Air Limited

Tata Advanced Materials Limited

Tata Advanced Systems Limited

Tata Asset Management Private Limited (formerly Tata Asset Management Limited)

Tata Autocomp Hendrickson Suspensions Private Limited (formerly Taco Hendrickson Suspensions Private Limited)

Tata Autocomp Systems Limited

Tata Business Hub Limited

Tata Capital Financial Services Limited

Tata Capital Housing Finance Limited

Tata Capital Limited

Tata Cleantech Capital Limited

Tata Communications Limited

Tata Communications Payment Solutions Limited

Tata Communications Transformation Services Limited

Tata Consultancy Services Limited

Tata Consulting Engineers Limited

Tata Digital Private Limited (formerly Tata Digital Limited)

Tata Electronics Private Limited (formerly TRIL Bengaluru Real Estate Four Private Limited)

Tata Elxsi Limited

Tata Housing Development Company Limited

Tata International DLT Private Limited

Tata International Limited

Tata International Metals (Americas) Limited (formerly Tata Steel International (North America) Limited)

Tata International Metals (UK) Limited (formerly Tata Steel International (UK) Limited)

Tata International West Asia DMCC

Tata Investment Corporation Limited

Tata Limited

Tata Medical and Diagnostics Limited

Tata Realty and Infrastructure Limited

Tata Securities Limited

Tata SIA Airlines Limited

Tata Teleservices (Maharashtra) Limited

Tata Teleservices Limited

Tata Toyo Radiator Limited



Tata Trustee Company Private Limited (formerly Tata Trustee Company Limited)

Tata Value Homes Limited (formerly Smart Value Homes Limited)

THDC Management Services Limited

TRIL Infopark Limited

TRIL IT4 Private Limited (formerly Albrecht Builder Private Limited)

TRIL Urban Transport Private Limited

Uchit Expressways Private Limited

# D) Key Management Personnel (KMP) & Relatives of KMP \*

Mr. Neelesh Garg

Mrs. Shubhra Sharma (Spouse Of Neelesh Garg)

Vijaita Syngle (Sister Of Neelesh Garg)

Sujata Goyal (Sister Of Neelesh Garg)

# Details of Related Party Transactions (April 1, 2021 – March 31, 2022)

| Category               | Name of the Company  | Holding<br>Company | Joint<br>Venture<br>Promoter | Fellow<br>Subsidiaries | Key<br>Management<br>Personnel | Grand<br>Total |
|------------------------|--|--------------------|------------------------------|------------------------|--------------------------------|----------------|
|                        | AirAsia (India) Limited  |                    |                              | 2,086                  |                                | 2,086          |
|                        | Arrow Infraestate Private Limited  |                    |                              | 1,331                  |                                | 1,331          |
|                        | Dharamshala Ropeway Limited  | _                  | _                            | 5,973                  | _                              | 5,973          |
|                        | Durg Shivnath Expressways Private<br>Limited (formerly SMS Shivnath<br>Infrastructure Private Limited) | -                  | -                            | 7                      | -                              | 7              |
|                        | Ewart Investments Limited  | _                  | _                            | 309                    | _                              | 309            |
| Premium<br>Income (net | Gurgaon Construct Well Private<br>Limited  |                    | -                            | 677                    | _                              | 677            |
| of premium refund)     | Gurgaon Realtech Limited   |                    |                              | 1,650                  |                                | 1,650          |
|                        | Infiniti Retail Limited  |                    |                              | 48,757                 |                                | 48,757         |
|                        | International Infrabuild Private<br>Limited  |                    | _                            | 1,326                  |                                | 1,326          |
|                        | Kriday Realty Private Limited  |                    |                              | 173                    |                                | 173            |
|                        | Nova Integrated Systems Limited  |                    |                              | 1,544                  |                                | 1,544          |
|                        | Princeton Infrastructure Private<br>Limited  |                    |                              | 606                    |                                | 606            |
|                        | Smart Value Homes (Boisar) Private<br>Limited (formerly Niyati Sales<br>Private Limited)               | -                  | -                            | 1,049                  | -                              | 1,049          |

<sup>\*</sup> Key Management personnel have been reported in accordance with the disclosure requirements of Accounting Standard 18 - Related Party Transactions and do not include Key management personnel as defined under the Companies Act



|          |   |                    |                              |                        | (Amounts incl                  |                |
|----------|---|--------------------|------------------------------|------------------------|--------------------------------|----------------|
| Category | Name of the Company   | Holding<br>Company | Joint<br>Venture<br>Promoter | Fellow<br>Subsidiaries | Key<br>Management<br>Personnel | Grand<br>Total |
|          | Smart Value Homes (Peenya<br>Project) Private Limited (formerly<br>Smart Value Homes (Boisar Project)<br>Private Limited) | -                  | -                            | 254                    | -                              | 254            |
|          | Taj Air Limited   |                    |                              | 174                    |                                | 174            |
|          | Tata Advanced Systems Limited   |                    |                              | 160,066                |                                | 160,066        |
|          | Tata Asset Management Private<br>Limited (formerly Tata Asset<br>Management Limited)                                      | -                  | -                            | 5,366                  | -                              | 5,366          |
|          | Tata Autocomp Systems Limited   | -                  |                              | 4,176                  | -                              | 4,176          |
|          | Tata Business Hub Limited   | -                  | -                            | 40,975                 | -                              | 40,975         |
|          | Tata Capital Financial Services<br>Limited  | _                  | -                            | 8,285                  |                                | 8,285          |
|          | Tata Capital Housing Finance<br>Limited   |                    |                              | 1,547                  |                                | 1,547          |
|          | Tata Capital Limited  |                    |                              | 1,207                  |                                | 1,207          |
|          | Tata Cleantech Capital Limited  |                    |                              | 267                    |                                | 267            |
|          | Tata Communications Limited   |                    |                              | 159,984                |                                | 159,984        |
|          | Tata Communications Payment<br>Solutions Limited  |                    | -                            | 1,062                  | <del>-</del>                   | 1,062          |
|          | Tata Communications<br>Transformation Services Limited  |                    |                              | 1                      |                                | 1              |
|          | Tata Consultancy Services Limited   |                    |                              | 561,923                |                                | 561,923        |
|          | Tata Consulting Engineers Limited   |                    |                              | 5,466                  |                                | 5,466          |
|          | Tata Digital Private Limited (formerly Tata Digital Limited)  |                    |                              | 1,044                  |                                | 1,044          |
|          | Tata Electronics Private Limited<br>(formerly TRIL Bengaluru Real<br>Estate Four Private Limited)                         | -                  | -                            | 34,307                 | -                              | 34,307         |
|          | Tata Elxsi Limited  | _                  | -                            | 381                    |                                | 381            |
|          | Tata Housing Development<br>Company Limited   |                    | -                            | 17,796                 |                                | 17,796         |
|          | Tata International DLT Private<br>Limited   |                    | -                            | 100                    |                                | 100            |
|          | Tata International Limited  |                    |                              | 1,969                  |                                | 1,969          |
|          | Tata International Metals<br>(Americas) Limited (formerly Tata<br>Steel International (North America)<br>Limited)         | -                  | -                            | 136,801                | -                              | 136,801        |



| Category | Name of the Company   | Holding<br>Company | Joint<br>Venture<br>Promoter | Fellow<br>Subsidiaries | Key<br>Management<br>Personnel | Grand<br>Total |
|----------|---|--------------------|------------------------------|------------------------|--------------------------------|----------------|
|          | Tata International Metals (UK)<br>Limited (formerly Tata Steel<br>International (UK) Limited)                             | -                  | -                            | 14,630                 | -                              | 14,630         |
|          | Tata International West Asia DMCC   | -                  |                              | 19,744                 | _                              | 19,744         |
|          | Tata Investment Corporation<br>Limited  | _                  | -                            | 224                    | -                              | 224            |
|          | Tata Limited  |                    |                              | 16,037                 |                                | 16,037         |
|          | Tata Medical and Diagnostics<br>Limited   | _                  | -                            | 1,652                  |                                | 1,652          |
|          | Tata Realty and Infrastructure<br>Limited   |                    |                              | 1,601                  |                                | 1,601          |
|          | Tata Securities Limited   |                    |                              | 13                     |                                | 13             |
|          | Tata SIA Airlines Limited   |                    |                              | 12                     |                                | 12             |
|          | Tata Sons Private Limited   | 112,389            |                              |                        |                                | 112,389        |
|          | Tata Teleservices (Maharashtra)<br>Limited  |                    |                              | 10,373                 |                                | 10,373         |
|          | Tata Teleservices Limited   |                    |                              | 22,996                 |                                | 22,996         |
|          | Tata Toyo Radiator Limited  |                    |                              | 100                    |                                | 100            |
|          | Tata Trustee Company Private<br>Limited (formerly Tata Trustee<br>Company Limited)  | -                  | -                            | 4,601                  | -                              | 4,601          |
|          | Tata Value Homes Limited<br>(formerly Smart Value Homes<br>Limited)   | -                  | -                            | 494                    |                                | 494            |
|          | THDC Management Services<br>Limited (formerly THDC Facility<br>Management Limited)  | -                  | -                            | 771                    | -                              | 771            |
|          | TRIL Infopark Limited   |                    |                              | 16,246                 |                                | 16,246         |
|          | TRIL Urban Transport Private<br>Limited   |                    |                              | 2                      |                                | 2              |
|          | Uchit Expressways Private Limited   |                    |                              | 119                    | _                              | 119            |
|          | KMP & their relatives   |                    | _                            |                        | 54                             | 54             |
|          | Dharamshala Ropeway Limited   |                    |                              | 10                     |                                | 10             |
|          | Infiniti Retail Limited   |                    |                              | 41,583                 |                                | 41,583         |
|          | Smart Value Homes (Peenya<br>Project) Private Limited<br>(formerly Smart Value Homes<br>(Boisar Project) Private Limited) | -                  | -                            | 9                      | -                              | 9              |



|                      |   |                    |                              |                        | (AITIOUNES INCI                | dding GSI)     |
|----------------------|---|--------------------|------------------------------|------------------------|--------------------------------|----------------|
| Category             | Name of the Company   | Holding<br>Company | Joint<br>Venture<br>Promoter | Fellow<br>Subsidiaries | Key<br>Management<br>Personnel | Grand<br>Total |
|                      | Tata Advanced Systems Limited   | -                  | _                            | 37                     | -                              | 37             |
|                      | Tata Communications Limited   |                    |                              | 265,938                |                                | 265,938        |
|                      | Tata Communications Payment<br>Solutions Limited  | _                  | _                            | 4,484                  |                                | 4,484          |
|                      | Tata Electronics Private Limited<br>(formerly TRIL Bengaluru Real<br>Estate Four Private Limited) | -                  | -                            | 220                    |                                | 220            |
|                      | Tata Housing Development<br>Company Limited   |                    |                              | 1,383                  |                                | 1,383          |
| Claims Paid          | Tata International Metals (UK)<br>Limited (formerly Tata Steel<br>International (UK) Limited)     | _                  | -                            | 203                    | _                              | 203            |
|                      | Tata Sons Private Limited   | 78,962             | _                            | _                      |                                | 78,962         |
|                      | Tata Teleservices (Maharashtra)<br>Limited  | _                  | _                            | 23,910                 | -                              | 23,910         |
|                      | Tata Teleservices Limited   |                    |                              | 18,808                 | _                              | 18,808         |
|                      | Tata Value Homes Limited<br>(formerly Smart Value Homes<br>Limited)                               | -                  | -                            | 2,021                  | -                              | 2,0 <b>2</b> 1 |
|                      | TRIL IT4 Private Limited<br>(formerly Albrecht Builder<br>Private Limited)                        | -                  | -                            | 265                    | -                              | 265            |
| Commission<br>Paid   | Tata Capital Financial Services<br>Limited  | _                  | _                            | 58,723                 |                                | 58,723         |
|                      | Tata Advanced Systems Limited   | _                  | _                            | 4,484                  |                                | 4,484          |
|                      | Tata Communications Limited   |                    |                              | 64,527                 |                                | 64,527         |
|                      | Tata Consultancy Services<br>Limited  | _                  | _                            | 290,446                | _                              | 290,446        |
| Cost of<br>Services  | Tata Sons Private Limited   | 1,642              | -                            | _                      | -                              | 1,642          |
|                      | Tata Teleservices (Maharashtra)<br>Limited  | _                  | _                            | 23,848                 | _                              | 23,848         |
|                      | Tata Teleservices Limited   |                    |                              | 5,663                  |                                | 5,663          |
|                      | TRIL IT4 Private Limited<br>(formerly Albrecht Builder<br>Private Limited)                        | -                  | -                            | 50,096                 | -                              | 50,096         |
| Dividend<br>Received | Tata Consultancy Services<br>Limited  |                    |                              | 10,244                 |                                | 10,244         |
| Remuneration         | Mr. Neelesh Garg  |                    |                              |                        |                                |                |
|                      |   |                    |                              |                        |                                |                |



₹in ('000s)

|                                  | (Amounts including G  |                    |                              |                        |                                |                |  |  |
|----------------------------------|---|--------------------|------------------------------|------------------------|--------------------------------|----------------|--|--|
| Category                         | Name of the Company   | Holding<br>Company | Joint<br>Venture<br>Promoter | Fellow<br>Subsidiaries | Key<br>Management<br>Personnel | Grand<br>Total |  |  |
| Outstanding I                    | Balances as on March 31, 2022   |                    |                              |                        |                                |                |  |  |
|                                  | Tata Advanced Systems Limited   |                    | -                            | 94                     | _                              | 94             |  |  |
| Ama ayyat Dyya                   | Tata Communications Limited   | _                  | -                            | 1,563                  | _                              | 1,563          |  |  |
| Amount Due<br>To The Entity      | Tata Consultancy Services<br>Limited  | _                  | -                            | 45,639                 | -                              | 45,639         |  |  |
|                                  | Tata Sons Private Limited   | 287                |                              |                        |                                | 287            |  |  |
| Commission<br>Payable            | Tata Capital Financial Services<br>Limited  |                    |                              | 6,027                  |                                | 6,027          |  |  |
|                                  | AirAsia (India) Limited   |                    |                              | 38                     |                                | 38             |  |  |
|                                  | Durg Shivnath Expressways<br>Private Limited (formerly SMS<br>Shivnath Infrastructure Private<br>Limited) | -                  | -                            | 121                    | -<br>                          | 121            |  |  |
|                                  | Infiniti Retail Limited   |                    |                              | 5189                   |                                | 5189           |  |  |
|                                  | Nova Integrated Systems<br>Limited  |                    | _                            | 442                    |                                | 442            |  |  |
|                                  | Princeton Infrastructure Private<br>Limited   | _                  | -                            | 4                      | -                              | 4              |  |  |
|                                  | Tata Advanced Systems Limited   | -                  |                              | 6861                   | _                              | 6861           |  |  |
| Advance<br>Premium /             | Tata Asset Management Private<br>Limited (formerly Tata Asset<br>Management Limited)                      | -                  | -                            | 1348                   | -                              | 1348           |  |  |
| Corporate Deposits / Unallocated | Tata Autocomp Systems<br>Limited  | -                  | -                            | 1                      | _                              | 1              |  |  |
| Premium                          | Tata Business Hub Limited   |                    |                              | 1295                   |                                | 1295           |  |  |
|                                  | Tata Capital Financial Services<br>Limited  |                    |                              | 5071                   |                                | 5071           |  |  |
|                                  | Tata Capital Housing Finance<br>Limited   |                    |                              | 379                    |                                | 379            |  |  |
|                                  | Tata Capital Limited  |                    |                              | 1191                   |                                | 1191           |  |  |
|                                  | Tata Cleantech Capital Limited  |                    |                              | 45                     |                                | 45             |  |  |
|                                  | Tata Communications Limited   |                    |                              | 171                    |                                | 171            |  |  |
|                                  | Tata Consultancy Services<br>Limited  |                    | -                            | 2109                   |                                | 2109           |  |  |
|                                  | Tata Consulting Engineers<br>Limited  |                    | _                            | 2213                   |                                | 2213           |  |  |
|                                  | Tata Digital Private Limited (formerly Tata Digital Limited)  | -                  | _                            | 297                    | -                              | 297            |  |  |



(Amounts including GST)

| Category | Name of the Company   | Holding<br>Company | Joint<br>Venture<br>Promoter | Fellow<br>Subsidiaries | Key<br>Management<br>Personnel | Grand<br>Total |
|----------|---|--------------------|------------------------------|------------------------|--------------------------------|----------------|
|          | Tata Electronics Private Limited<br>(formerly TRIL Bengaluru Real<br>Estate Four Private Limited) | -                  | -                            | 6                      | -                              | 6              |
|          | Tata Elxsi Limited  |                    | _                            | 11                     | _                              | 11             |
|          | Tata Housing Development<br>Company Limited   | -                  | -                            | 69                     | -                              | 69             |
|          | Tata International Limited  | -                  | _                            | 1080                   | _                              | 1080           |
|          | Tata International West Asia<br>DMCC  | _                  | -                            | 2966                   | _                              | 2966           |
|          | Tata Limited  | -                  | _                            | 9                      | _                              | 9              |
|          | Tata Medical and Diagnostics<br>Limited   | -                  | -                            | 103                    | -                              | 103            |
|          | Tata Realty and Infrastructure<br>Limited   | -                  | -                            | 2647                   | -                              | 2647           |
|          | Tata Sons Private Limited   | 4454               | _                            | _                      | -                              | 4454           |
|          | Tata Teleservices (Maharashtra)<br>Limited  | _                  | -                            | 24                     | -                              | 24             |
|          | Tata Teleservices Limited   | _                  | _                            | 3089                   | -                              | 3089           |
|          | Tata Trustee Company Private<br>Limited (formerly Tata Trustee<br>Company Limited)                | -                  | -                            | 4601                   | -                              | 4601           |
|          | TRIL Infopark Limited   |                    | _                            | 1140                   | _                              | 1140           |
|          | TRIL IT4 Private Limited<br>(formerly Albrecht Builder<br>Private Limited)                        | -                  | -                            | 184                    | -                              | 184            |
|          | Uchit Expressways Private<br>Limited  | _                  | -                            | 498                    | -                              | 498            |



iii. Details of Related Party Transactions (April 1, 2020 – March 31, 2021)

| Category               | Name of the Company  | Holding<br>Company | Joint<br>Venture<br>Promoter | Fellow<br>Subsidiaries | Key<br>Management<br>Personnel | Grand<br>Total |
|------------------------|--|--------------------|------------------------------|------------------------|--------------------------------|----------------|
|                        | AirAsia (India) Limited  |                    | _                            | 609                    | _                              | 609            |
|                        | Arrow Infraestate Private Limited  |                    |                              | 446                    |                                | 446            |
|                        | Aurora Integrated Systems Private<br>Limited   | -                  | -                            | 112                    |                                | 112            |
|                        | Dharamshala Ropeway Limited  |                    | _                            | 2,207                  |                                | 2,207          |
|                        | Ewart Investments Limited  |                    |                              | 390                    |                                | 390            |
|                        | Gurgaon Construct Well Private<br>Limited  | _                  | -                            | 216                    | -                              | 216            |
|                        | Gurgaon Realtech Limited   |                    |                              | 2,309                  |                                | 2,309          |
|                        | Infiniti Retail Limited  |                    |                              | 13,281                 |                                | 13,281         |
|                        | International Infrabuild Private<br>Limited  |                    | _                            | 672                    |                                | 672            |
|                        | Kriday Realty Private Limited  |                    |                              | 133                    | _                              | 133            |
|                        | MMP Mobi Wallet Payment<br>Systems Limited   | -                  | -                            | 35                     | -                              | 35             |
| Premium<br>Income (net | Nova Integrated Systems Limited  |                    |                              | 2,533                  |                                | 2,533          |
| of premium refund)     | Princeton Infrastructure Private<br>Limited  |                    |                              | 859                    |                                | 859            |
|                        | Smart Value Homes (Boisar)<br>Private Limited (formerly Niyati<br>Sales Private Limited)                               |                    | -                            | 208                    | -                              | 208            |
|                        | Stryder Cycle Private Limited  |                    | -                            | 2                      |                                | 2              |
|                        | Taj Air Limited  |                    | _                            | 146                    |                                | 146            |
|                        | TATA Advanced Materials Limited  |                    |                              | 11,308                 |                                | 11,308         |
|                        | Tata Advanced Systems Limited  |                    |                              | 147,919                |                                | 147,919        |
|                        | Tata Asset Management Limited  |                    |                              | 8,674                  |                                | 8,674          |
|                        | Tata Autocomp Hendrickson<br>Suspensions Private Limited<br>(formerly Taco Hendrickson<br>Suspensions Private Limited) | -                  | -                            | 52                     | -                              | 52             |
|                        | Tata Autocomp Systems Limited  |                    |                              | 1,691                  |                                | 1,691          |
|                        | Tata Business Hub Limited  |                    |                              | 4,780                  |                                | 4,780          |
|                        | Tata Capital Financial Services<br>Limited   | -                  | -                            | 5,571                  | -                              | 5,571          |



(Amounts including GST)

| Gran<br>Toto | Key<br>Management<br>Personnel | Fellow<br>Subsidiaries | Joint<br>Venture<br>Promoter | Holding<br>Company | Name of the Company   | Category |
|--------------|--------------------------------|------------------------|------------------------------|--------------------|---|----------|
| 73           | -                              | 738                    | -                            | -                  | Tata Capital Housing Finance<br>Limited   |          |
| 53           | -                              | 530                    | _                            |                    | Tata Capital Limited  |          |
| 10           | -                              | 104                    | - [                          | _                  | Tata Cleantech Capital Limited  |          |
| 151,05       | -                              | 151,056                | -                            | _                  | Tata Communications Limited   |          |
| 466,70       | <u>-</u> _                     | 466,701                | _                            |                    | Tata Consultancy Services Limited   |          |
| 90           | -                              | 961                    | - [                          | _                  | Tata Consulting Engineers Limited   |          |
| 1,08         | -                              | 1,082                  | -                            | -                  | Tata Digital Limited  |          |
| 9            | -                              | 94                     |                              |                    | Tata Elxsi Limited  |          |
| 11,15        | -                              | 11,159                 | -                            |                    | Tata Housing Development<br>Company Limited   |          |
| 5            | -                              | 54                     | -                            | -                  | Tata International DLT Private<br>Limited   |          |
| 4,51         | <u>-</u> _                     | 4,516                  |                              |                    | Tata International Limited  |          |
| 38,03        | -                              | 38,035                 | -                            | -                  | Tata International Metals<br>(Americas) Limited (formerly<br>Tata Steel International (North<br>America) Limited) |          |
| 7,66         | -                              | 7,668                  | -                            | -                  | Tata International Metals (UK)<br>Limited (formerly Tata Steel<br>International (UK) Limited)                     |          |
| 8,45         | <u>-</u> _                     | 8,450                  |                              |                    | Tata International West Asia<br>DMCC  |          |
| 23           | -                              | 236                    | -                            | _                  | Tata Investment Corporation<br>Limited  |          |
| 4,70         | <u> </u>                       | 4,701                  |                              |                    | Tata Limited  |          |
| 50           |                                | 501                    |                              |                    | Tata Medical and Diagnostics<br>Limited   |          |
| 2,29         |                                | 2,294                  |                              |                    | Tata Realty and Infrastructure<br>Limited   |          |
|              | <u>-</u>                       | 2                      |                              |                    | Tata SIA Airlines Limited   |          |
| 101,49       |                                | _                      | _                            | 101,498            | Tata Sons Private Limited   |          |
| 12,18        | -                              | 12,183                 |                              |                    | Tata Teleservices (Maharashtra)<br>Limited  |          |
| 27,44        |                                | 27,446                 | _                            | _                  | Tata Teleservices Limited   |          |
| 9            | -                              | 90                     |                              |                    | Tata Toyo Radiator Limited  |          |
| 2,02         | -                              | 2,020                  |                              |                    | Tata Trustee Company Limited  |          |



|                      | (Amounts including GS   |                    |                              |   |                                |                |  |
|----------------------|---|--------------------|------------------------------|---|--------------------------------|----------------|--|
| Category             | Name of the Company   | Holding<br>Company | Joint<br>Venture<br>Promoter | Fellow<br>Subsidiaries                  | Key<br>Management<br>Personnel | Grand<br>Total |  |
|                      | Tata Value Homes Limited<br>(formerly Smart Value Homes<br>Limited) | =                  | -                            | 2,328                                   | œ                              | 2,328          |  |
|                      | TRIL Infopark Limited   | ) <u>—</u>         | ¥1                           | 15,710                                  |                                | 15,710         |  |
|                      | Uchit Expressways Private Limited                                   | 5 <b>2</b> 3       | =                            | 59                                      | 94                             | 59             |  |
|                      | KMP & their relatives   | \$ <u>25</u> %     | 28                           | · : : : : : : : : : : : : : : : : : : : | 65                             | 65             |  |
|                      | International Infrabuild Private<br>Limited                         | 5 <del>-1</del> 8  | :=                           | 94                                      | 0 <del>=</del> 0               | 94             |  |
|                      | Tata Asset Management Limited                                       | 157.8              | o,                           | 20                                      | -                              | 20             |  |
|                      | Tata Communications Limited   |                    | _                            | 1,353                                   |                                | 1,353          |  |
|                      | Tata Consultancy Services Limited                                   |                    | н                            | 682,157                                 | _                              | 682,157        |  |
| Claims Paid          | Tata Housing Development<br>Company Limited                         | 120                | iù.                          | 4,926                                   | % <u>~</u>                     | 4,926          |  |
|                      | Tata International Limited  | _                  | -                            | 1,195                                   |                                | 1,195          |  |
|                      | Tata Realty and Infrastructure<br>Limited                           | 157 t              | F                            | 1,896                                   | NT.                            | 1,896          |  |
|                      | Tata Sons Private Limited   | 95,418             | _                            | _                                       |                                | 95,418         |  |
|                      | Tata Teleservices Limited   | 5E1                | 12                           | 24,038                                  | <i>i</i> =                     | 24,038         |  |
|                      | Tata Value Homes Limited<br>(formerly Smart Value Homes<br>Limited) | -                  | -                            | 78                                      | -                              | 78             |  |
|                      | Infiniti Retail Limited   | 3 <del>8</del> 9   | 14                           | 25,718                                  | 0-                             | 25,718         |  |
|                      | KMP & their relatives   |                    | 79<br>12                     | 12                                      | 38                             | 38             |  |
| Commission<br>Paid   | Tata Capital Financial Services<br>Limited                          | 1772               | 5                            | 49,753                                  | <b>₹</b>                       | 49,753         |  |
|                      | Tata Advanced Systems Limited                                       | (2)                | 22                           | 4,476                                   | =                              | 4,476          |  |
|                      | Tata Communications Limited   | - 25               | 12                           | 69,178                                  |                                | 69,178         |  |
|                      | Tata Consultancy Services Limited                                   |                    | _                            | 350,878                                 |                                | 350,878        |  |
| Cost of              | Tata International Limited  |                    | -                            | 69                                      | -                              | 69             |  |
| Services             | Tata Sons Private Limited   | 2,623              | -                            | -                                       |                                | 2,623          |  |
|                      | Tata Teleservices (Maharashtra)<br>Limited                          | 970                | - T                          | 22,827                                  | N-7                            | 22,827         |  |
|                      | Tata Teleservices Limited   | 3 <del>=</del> 33  | -                            | 7,570                                   | 92                             | 7,570          |  |
| Dividend<br>Received | Tata Consultancy Services Limited                                   | 8 <del>7</del> 31  |                              | 7,605                                   | 9 <del>.2</del>                | 7,605          |  |
| Remuneration         | Mr. Neelesh Garg  |                    |                              |   |                                |                |  |



₹ in ('000s) (Amounts including GST)

| Category                  | Name of the Company  | Holding<br>Company | Joint<br>Venture<br>Promoter | Fellow<br>Subsidiaries | Key<br>Management<br>Personnel | Grand<br>Total |
|---------------------------|--|--------------------|------------------------------|------------------------|--------------------------------|----------------|
| Outstanding Ba            | ances as on March 31, 2021   |                    |                              |                        |                                |                |
|                           | Tata Advanced Systems Limited  |                    | _                            | 96                     |                                | 96             |
| Amount Due To             | Tata Communications Limited  |                    | _                            | 87                     |                                | 87             |
| The Entity                | Tata Consultancy Services Limited  |                    | _                            | 35,438                 |                                | 35,438         |
|                           | Tata Sons Private Limited  | 351                | -                            | _                      | _                              | 351            |
| Commission<br>Payable     | Tata Capital Financial Services<br>Limited   |                    |                              | 6,039                  |                                | 6,039          |
|                           | AirAsia (India) Limited  |                    | _                            | 753                    |                                | 753            |
|                           | Arrow Infraestate Private Limited  |                    |                              | 1,331                  |                                | 1,331          |
|                           | Gurgaon Construct Well Private<br>Limited  |                    |                              | 677                    |                                | 677            |
|                           | Gurgaon Realtech Limited   |                    | _                            | 1,650                  |                                | 1,650          |
|                           | Infiniti Retail Limited  |                    |                              | 724                    |                                | 724            |
|                           | International Infrabuild Private<br>Limited  |                    |                              | 1,326                  |                                | 1,326          |
| Advance                   | Kriday Realty Private Limited  |                    |                              | 3                      |                                | 3              |
| Premium / Corporate       | Nova Integrated Systems Limited  |                    |                              | 477                    |                                | 477            |
| Deposits /<br>Unallocated | Princeton Infrastructure Private<br>Limited  |                    |                              | 322                    |                                | 322            |
| Premium                   | Smart Value Homes (Boisar)<br>Private Limited (formerly Niyati<br>Sales Private Limited) |                    | -                            | 1,049                  | -                              | 1,049          |
|                           | TATA Advanced Materials Limited  |                    |                              | 151                    |                                | 151            |
|                           | Tata Advanced Systems Limited  |                    |                              | 8,449                  | <u> </u>                       | 8,449          |
|                           | Tata Asset Management Limited  |                    |                              | 1,365                  |                                | 1,365          |
|                           | Tata Autocomp Systems Limited  |                    | _                            | 525                    |                                | 525            |
|                           | Tata Business Hub Limited  |                    |                              | 132                    |                                | 132            |
|                           | Tata Capital Financial Services<br>Limited   |                    |                              | 4,382                  |                                | 4,382          |
|                           | Tata Capital Housing Finance<br>Limited  | -                  | -                            | 283                    | -                              | 283            |
|                           | Tata Capital Limited   |                    |                              | 564                    |                                | 564            |
|                           | Tata Cleantech Capital Limited   |                    |                              | 6                      |                                | 6              |
|                           | Tata Communications Limited  |                    |                              | 139                    |                                | 139            |
|                           | Tata Consultancy Services Limited  | -                  | -                            | 1,665                  | -                              | 1,665          |



₹ in ('000s)

| Category | Name of the Company   | Holding<br>Company | Joint<br>Venture<br>Promoter | Fellow<br>Subsidiaries | Key<br>Management<br>Personnel | Grand<br>Total |
|----------|---|--------------------|------------------------------|------------------------|--------------------------------|----------------|
|          | Tata Consulting Engineers Limited   | -                  | -                            | 20                     | -                              | 20             |
|          | Tata Digital Limited  | _                  | _                            | 2                      | _                              | 2              |
|          | Tata Elxsi Limited  | _                  | _                            | 22                     | _                              | 22             |
|          | Tata Housing Development<br>Company Limited   | _                  | _                            | 15,236                 |                                | 15,236         |
|          | Tata International Limited  |                    |                              | 1,273                  |                                | 1,273          |
|          | Tata International Metals<br>(Americas) Limited (formerly<br>Tata Steel International (North<br>America) Limited) | -                  |                              | 1,496                  | -                              | 1,496          |
|          | Tata International Metals (UK)<br>Limited (formerly Tata Steel<br>International (UK) Limited)                     | -                  | -                            | 1,379                  |                                | 1,379          |
|          | Tata International West Asia<br>DMCC  |                    |                              | 1,018                  |                                | 1,018          |
|          | Tata Limited  |                    |                              | 1,889                  |                                | 1,889          |
|          | Tata Medical and Diagnostics<br>Limited   |                    |                              | 22                     |                                | 22             |
|          | Tata Realty and Infrastructure<br>Limited   |                    | _                            | 3,110                  |                                | 3,110          |
|          | Tata Sons Private Limited   | 4,501              | _                            | _                      |                                | 4,501          |
|          | Tata Teleservices (Maharashtra)<br>Limited  |                    | _                            | 23                     |                                | 23             |
|          | Tata Teleservices Limited   |                    | _                            | 3,107                  |                                | 3,107          |
|          | Tata Toyo Radiator Limited  |                    |                              | 9                      |                                | 9              |
|          | Tata Trustee Company Limited  |                    |                              | 4,601                  |                                | 4,601          |
|          | Tata Value Homes Limited<br>(formerly Smart Value Homes<br>Limited)   | -                  | -                            | 267                    | -                              | 267            |
|          | TRIL Infopark Limited   | -                  |                              | 0                      | _                              | 0              |
|          | Uchit Expressways Private Limited   |                    |                              | 119                    | _                              | 119            |
|          | TRIL Urban Transport Private<br>Limited   | _                  | -                            | 2                      | -                              | 2              |
|          | Tata Securities Limited   |                    |                              | 13                     |                                | 13             |
|          | Tata Communications<br>Transformation Services Limited  | -                  | _                            | 1                      | -                              | 1              |



## 22. Earnings Per Share (EPS)

Earnings Per Share is calculated by dividing the Profit After Tax in the Profit and Loss Account by the weighted average number of equity shares outstanding during the year. The numbers used in calculating basic and diluted earnings per equity share are as follows:

| Pai | rticulars   | Year Ended<br>March 31, 2022 | Year Ended<br>March 31, 2021 |
|-----|---|------------------------------|------------------------------|
| a)  | Net Profit after tax for the year (₹ in '000s)      | 4,541,454                    | 4,477,992                    |
| b)  | Shares at the beginning of the year (in '000s)      | 994,456                      | 994,456                      |
|     | Add : Shares issued during the year (in '000s)      | -                            |                              |
|     | Shares at the end of the year (in '000s)            | 994,456                      | 994,456                      |
| c)  | Weighted average number of Equity Shares (in '000s) | 994,456                      | 994,456                      |
| d)  | Basic / Diluted Earnings Per Share [(a)/(c)]        | ₹ 4.57                       | ₹ 4.50                       |
| e)  | Face Value Per Share                                | ₹ 10.00                      | ₹10.00                       |

## 23. Deferred Taxation

The components of deferred tax assets on account of timing differences are as follows:

(₹ in '000s)

| Particulars   | As at<br>March 31, 2022 | As at<br>March 31, 2021 |
|---|-------------------------|-------------------------|
| Depreciation on Fixed Assets                          | 157,881                 | 112,909                 |
| Deferred Tax Liability (DTL)                          | 157,881                 | 112,909                 |
| Provision for doubtful debts                          | 11,233                  | 26,190                  |
| Disallowances u/s. 43 B of the Income Tax Act, 1961   | 11,151                  | 15,914                  |
| Change in UEPR Disallowed                             | 865,274                 | 697,518                 |
| Others  | 8,363                   | 8,242                   |
| Deferred Tax Assets (DTA)                             | 896,021                 | 747,864                 |
| Net Deferred Tax Asset / (Liability)                  | 738,141                 | 634,955                 |
| Deferred tax expense / (income) recognized in P&L A/c | 103,186                 | 672,886                 |

## 24. Employee Benefits

The relevant disclosures in pursuance of Accounting Standard (AS 15) "Employee Benefits" as notified under the Companies Act, 2013 are as follows:

The Company has recognized, in the revenue accounts for the year, an amount of ₹ 228,536 (₹ in '000s) [Previous year ₹ 194,759 (₹ in '000s)] as expenses under defined contribution plans.

(₹ in '000s)

| Benefit (Contribution to)               | Year Ended<br>March 31, 2022 | Year Ended<br>March 31, 2021 |
|---|------------------------------|------------------------------|
| Contribution to Provident Fund          | 2,15,942                     | 1,83,442                     |
| Contribution to Superannuation Fund     | 4,451                        | 4,969                        |
| Contribution to National Pension Scheme | 8,144                        | 6,347                        |
| Total                                   | 2,28,536                     | 1,94,759                     |



- The Company operates defined benefit plan as follows:
  - a) Gratuity

Disclosures as per AS-15 (Revised) "Employee Benefits" for the year ended March 31, 2022

|     |  |                              | (₹ in '000s)                 |
|-----|--|------------------------------|------------------------------|
| Pai | rticulars  | Year Ended<br>March 31, 2022 | Year Ended<br>March 31, 2021 |
| 1.  | Reconciliation of opening and closing balances of obligation                             |                              |                              |
|     | a. Obligation as at the beginning of the year  | 267,638                      | 213,655                      |
|     | b. Current Service Cost  | 43,536                       | 34,571                       |
|     | c. Past Service Cost (Vested Benefit)  |                              |                              |
|     | d. Interest Cost   | 14,934                       | 12,307                       |
|     | e. Actuarial (Gain) / Loss   | 4,103                        | 25,396                       |
|     | f. Benefits paid   | (22,285)                     | (18,291)                     |
|     | g. Obligation as at the end of the year  | 307,927                      | 267,638                      |
|     | The defined benefit obligation as at the end of the year is wholly funded by the Company |                              |                              |
| 2.  | Change in Plan Assets (Reconciliation of opening and closing balances)                   |                              |                              |
|     | a. Fair value of plan assets as at the beginning of the year                             | 253,112                      | 200,587                      |
|     | b. Expected return on plan assets  | 14,124                       | 11,554                       |
|     | c. Actuarial Gain / (Loss)   | 4,018                        | 2,528                        |
|     | d. Contributions   | 70,695                       | 56,734                       |
|     | e. Benefits paid   | (22,285)                     | (18,291)                     |
|     | f. Fair value of plan assets as at the end of the year                                   | 319,664                      | 253,112                      |
| 3.  | Expense recognized in the year   |                              |                              |
|     | a. Current Service Cost  | 43,536                       | 34,571                       |
|     | b. Past Service Cost (Vested Benefit)  | -                            |                              |
|     | c. Interest Cost   | 14,934                       | 12,307                       |
|     | d. Expected return on plan assets  | (14,124)                     | (11,554)                     |
|     | e. Actuarial (Gain) / Loss   | 85                           | 22,868                       |
|     | f. Expense recognized in the year  | 44,432                       | 58,192                       |
|     | The expense is disclosed in the line item - Employees' Remuneration and Welfare Benefits |                              |                              |
| 4.  | Investment Details   |                              |                              |
|     | Funded with a Life Insurance Company   | 319,664                      | 253,112                      |
|     | Break up of Plan Assets:   |                              |                              |
|     | Government Bonds   | -                            |                              |
|     | PSU Bonds  | 194,867                      | 129,669                      |
|     | Corporate Bonds  | 72,724                       | 88,969                       |
|     | Others   | 52,073                       | 34,474                       |
| 5.  | Assumptions  |                              |                              |
|     | a. Discount rate (per annum)   | 6.09%                        | 5.58%                        |
|     | b. Estimated rate of return on plan assets (per annum)                                   | 6.09%                        | 5.58%                        |
|     | c. Salary escalation Rate (per annum)  | 6.00%                        | 6.00%                        |



(₹ in '000s)

|                   | (2 111 000   |
|-------------------|--|
| Particulars       | Year Ended Year Ende<br>March 31, 2022 March 31, 202 |
|                   | Non Sales: For Non Sales: Fo                         |
|                   | service =< 2 service =< 2                            |
|                   | years: 25% p.a.; years: 25% p.c                      |
|                   | For service For service                              |
|                   | 3 to 4 years 3 to 4 years                            |
|                   | 20% p.a.; For 20% p.a.; For                          |
|                   | service >= 5 service >= 5                            |
|                   | years: 15% p.a. years: 15% p.c                       |
| d. Attrition Rate | Sales: For Sales: For                                |
|                   | service =< service =<                                |
|                   | 2 years: 2 years:                                    |
|                   | 30% p.a.; For 30% p.a.; For                          |
|                   | service 3 to 4 service 3 to 4                        |
|                   | years 25% p.a.; years 25% p.c                        |
|                   | For service >= For service >                         |
|                   | 5 years: 20% 5 years: 20%                            |
|                   | <u>p.a.</u> <u>p.a.</u>                              |
|                   | Indian Indian  |
| e. Mortality      | Assured Lives Assured Live                           |
| S                 | Mortality Mortality                                  |
|                   | (2012-14) (2006-08)                                  |

(₹ in '000s)

|   |  |   |   |  |  | (₹ in '000s)  |
|---|--|---|---|--|--|---|
| Particulars   |  | Year Ended<br>March 31, 2022  | Year Ended<br>March 31, 2021  | Year Ended<br>March 31, 2020   | Year Ended<br>March 31, 2019   | Year Ended<br>March 31, 2018  |
| Experience Adjustment                                     |  |   |   |  |  |   |
| a.  | Experience<br>adjustments on plan<br>liabilities (Gain) / Loss | 11,196  | 23,144  | 27,284   | 13,747   | 12,997  |
| b.  | Experience<br>adjustments on plan<br>assets Gain / (Loss)      | 4,018   | 2,528   | (1,449)  | 809  | 732   |
| 7. Reconciliation of fair value of assets and Obligations |  |   |   |  |  |   |
| a. Fair value of plan<br>assets as at end of<br>the year  |  | 319,664   | 253,112   | 200,587  | 138,214  | 98,977  |
| b.  | Present value of obligation as at end of the year              | 307,927   | 267,638   | 213,655  | 138,995  | 119,951   |
| C.  | Amount recognized in the Balance Sheet - (Liability)/Asset     | 11,737  | (14,526)  | (13,068)   | (781)  | (20,974)  |
|   | b.  Recvaliobla  | Experience Adjustment  a. Experience adjustments on plan liabilities (Gain) / Loss  b. Experience adjustments on plan assets Gain / (Loss)  Reconciliation of fair value of assets and Obligations  a. Fair value of plan assets as at end of the year  b. Present value of obligation as at end of the year  c. Amount recognized in the Balance Sheet | Experience Adjustment  a. Experience adjustments on plan liabilities (Gain) / Loss  b. Experience adjustments on plan assets Gain / (Loss)  Reconciliation of fair value of assets and Obligations  a. Fair value of plan assets as at end of the year  b. Present value of obligation as at end of the year  c. Amount recognized in the Balance Sheet | Experience Adjustment  a. Experience adjustments on plan liabilities (Gain) / Loss  b. Experience adjustments on plan assets Gain / (Loss)  Reconciliation of fair value of assets as at end of the year  b. Present value of obligation as at end of the year  c. Amount recognized in the Balance Sheet  Augustments on plan all,196 | Experience Adjustment  a. Experience adjustments on plan liabilities (Gain) / Loss  b. Experience adjustments on plan assets Gain / (Loss)  Reconciliation of fair value of assets as at end of the year  b. Present value of obligation as at end of the year  c. Amount recognized in the Balance Sheet  adjustments on plan and blank and and another than the salance Sheet  March 31, 2022  March 31, 2021  March 31, 2021  March 31, 2021  March 31, 2021  March 31, 2021  Amount 31, 2021  Anoth 31, 20 | Experience Adjustment   a. Experience adjustment   a. Experience adjustments on plan liabilities (Gain) / Loss   b. Experience adjustments on plan assets Gain / (Loss)   a. Fair value of plan assets as at end of the year   b. Present value of obligation as at end of the year   c. Amount recognized in the Balance Sheet   a. II,193   a. Experience adjustments on plan aliabilities (Gain) / Loss   a. II,196   a. II,196   a. II,196   a. II,196   a. II,196   a. II,196   a. II,197   a. II,196   a. II,197   a. |



b) Unfunded Compensated Absences & Leave Entitlement Details of the Compensated Absences & Leave Entitlement Plan are as follows

(₹ in '000s)

| Pa | rticu | lars   | Year Ended<br>March 31, 2022 | Year Ended<br>March 31, 2021 |
|----|-------|--|------------------------------|------------------------------|
| 1. | Red   | conciliation of opening and closing balances of obligation |                              |                              |
|    | a.    | Obligation as at the beginning of the year                 | 63,229                       | 74,781                       |
|    | b.    | Expense recognized in Statement of Profit/Loss             | 24,232                       | 9,455                        |
|    | C.    | Benefit paid directly by the company                       | 43,153                       | 21,006                       |
|    | d.    | Obligation as at the end of the year                       | 44,308                       | 63,229                       |
| 2. | Ass   | sumptions  |                              |                              |
|    | a.    | Discount Rate (per annum)                                  | 6.09%                        | 5.58%                        |
|    | b.    | Salary escalation Rate (per annum)                         | 6.00%                        | 6.00%                        |

- c) The estimates of future salary increases, considered in actuarial valuation, take into account inflation, seniority, promotion and other relevant factors such as supply and demand in the employment market.
- d) Long Term Incentive Plan

Details of the Long Term Incentive Plan are as follows:

(₹ in '000s)

| Pa | rticu | ars  | Year Ended<br>March 31, 2022 | Year Ended<br>March 31, 2021 |
|----|-------|--|------------------------------|------------------------------|
| 1. | Red   | conciliation of opening and closing balances of obligation |                              |                              |
|    | a.    | Obligation as at the beginning of the year                 | 297,734                      | 269,546                      |
|    | b.    | Provision during the year                                  | (81,137)                     | 28,188                       |
|    | C.    | Obligation as at the end of the year                       | 216,597                      | 297,734                      |
| 2. | Ass   | sumptions  |                              |                              |
|    | a.    | Discount rate for employees (per annum)                    | 5.15%                        | 4.25%                        |
|    | b.    | Discount rate for MD (per annum)                           | -                            |                              |

e) Restricted stock units (RSU) Plans

The Company had instituted RSU Plans, which were approved by the Board of Directors. The RSU Plans provide for issue of units to eligible employees of the Company. Under the Plans, subject to the achievement of the performance conditions at the end of a three-year period (Performance Period) and continued employment, units will vest 36 months after the Grant date. Eligible employees receive cash equivalent to fair market value of units upon completion of vesting conditions, as administered by the Nomination and Remuneration Committee including rendering of services across the vesting period.

Accordingly, ₹ 98,715 (₹ in '000s) (previous year charged: ₹ 186,757) has been charged as an expense.

25. The Company has not entered into Forward Exchange Contracts.



**26.** Break up of expenses incurred on Outsourcing, Business Development and Marketing Support which are not disclosed separately and included under various heads or other subheads under Schedule 4 "Operating Expenses Related to Insurance Business" is given below:

(₹ in '000s)

| Heads of Accounts    | Year Ended<br>March 31, 2022 | Year Ended<br>March 31, 2021 |
|----------------------|------------------------------|------------------------------|
| Outsourcing Expenses | 2,402,694                    | 1,884,109                    |
| Business Development | -                            |                              |
| Marketing Support    | 70,678                       | 33,047                       |

Disclosed as per the requirement of IRDAI circular no. 067/IRDA/F&A/CIR/MAR-08 dated March 28, 2008.

## 27. Micro, Medium and Small Enterprises Development Act, 2006

There are no Micro, Small & Medium enterprise to which the Company owes dues, which are outstanding for more than 45 days as at March 31, 2022 (previous year: ₹ NIL). The information regarding micro and small enterprises has been determined This information as required to be disclosed under Micro, Small and Medium Enterprises Development Act 2006, has been determined to the extent such parties have been certified / identified on the basis of information available with the Company.

## 28. Unclaimed Amount of Policyholders

**AGE-WISE ANALYSIS** 

(₹ in '000s)

| Particulars  | Total<br>Amt         | 0-6<br>Months      | 7-12<br>Months    | 13-18<br>Months   | 19-24<br>Months    | 25-30<br>Months   | 31-36<br>Months    | 37-120<br>Months     |
|--|----------------------|--------------------|-------------------|-------------------|--------------------|-------------------|--------------------|----------------------|
| Claims settled but not paid to the policyholders / beneficiaries due to any reasons except under litigation from the policyholders/ beneficiaries  | -                    | -                  | -                 | -                 | -                  | -                 | -                  | -                    |
| Sum due to the policyholders/<br>beneficiaries on maturity or<br>otherwise   |                      | -                  | -                 | -                 | -                  | -                 | -                  |                      |
| Any excess collection of the premium/tax or any other charges which is refundable to the policyholders either as terms of condition of the policy or as per the law or as may be directed by the Authority but not refunded so far | 112,675<br>(449)     | -<br>(-)           | (-)               | (-)               | 46,540<br>(-)      | 36,190<br>(-)     | 3,389<br>(3)       | 26,556<br>(446)      |
| Cheques issued but not encashed by the policyholder/beneficiaries  | 135,819 (218,402)    | 11,394<br>(12,959) | 8,590<br>(16,908) | 5,662<br>(25,885) | 8,102<br>(17,474)  | 15,854<br>(8,979) | 7,168<br>(10,072)  | 79,049<br>(126,125)  |
| Total  | 248,494<br>(218,851) | 11,394<br>(12,959) | 8,590<br>(16,908) | 5,662<br>(25,885) | 54,642<br>(17,474) | 52,044<br>(8,979) | 10,557<br>(10,075) | 105,605<br>(126,571) |

(Details shown in Bracket are for the previous financial year)

- Note: 1. The amount representing in Schedule 13 under Current Liabilities-Unclaimed Amount of Policyholders includes Income earned on Investments pertaining to Unclaimed Amount of Policyholders amounting to ₹ (3,026) (₹ in '000s) (Previous Year: ₹ 19,811 (₹ in '000s)) and on account of Fair Value change on Investments pertaining to Unclaimed Amount of Policyholders amounting to ₹ 70,913 (₹ in '000s) (Previous Year: ₹ 57,912 (₹ in '000s))
  - 2. Investments amounting to ₹ 407,748 (₹ in '000s) pertaining to Unclaimed Amount of Policyholders is disclosed under Schedule 12-Advances and Other Assets. (Previous Year: ₹ 345,747 (₹ in '000s)).



Disclosure as per the requirement of IRDAI circular no. IRDA/F&A/CIR/CLD/114/05/2015 dated May 28, 2015:

(₹ in '000s)

|       | Particulars   | Year E<br>March 3 |                   | Year Ei<br>March 3 |                   |
|-------|---|-------------------|-------------------|--------------------|-------------------|
|       |   | Policy Dues       | Income<br>Accrued | Policy Dues        | Income<br>Accrued |
|       | Opening Balance   | 218,850           | 77,723            | 232,858            | 69,008            |
| Add:  | Amount transferred to Unclaimed Amount  | 201,670           | 1,668             | 58,401             | 2,462             |
| Add:  | Cheques Issued out of the unclaimed amount but not encashed by the policyholders  | 1,161             | 164               | 918                | 80                |
| Add:  | Investment income on unclaimed fund   | -                 | 11,168            | -                  | 11,636            |
| Less: | Amount of claims paid during the year/adjusted  | 169,302           | 21,354            | 69,328             | 4,105             |
| Less: | Amount transferred to Senior Citizen Welfare<br>Fund (SCWF) (net of claims paid in respect of<br>amounts transferred earlier) | 3,885             | 1,483             | 3,999              | 1,359             |
|       | Closing Balance   | 248,494           | 67,887            | 218,850            | 77,723            |

## 29. Corporate Social Responsibility (CSR)

The Ministry of Corporate Affairs has notified Section 135 of the Companies Act, 2013 on Corporate Social Responsibility with effect from April 1, 2014. As per the provisions of the said section, the Company has undertaken the following CSR initiatives during the financial year 2021-22.

- Promotion of Quality Education for children from underprivileged communities studying in rural government schools in Punjab and tribal Ashramshalas in Odisha; Providing scholarships to meritorious and needy girl students from North-Eastern States for their Under graduation studies in leading colleges; Providing competitive exams coaching to students in Bihar, Assam: Providing education support to wards of frontline warriors deceased due to Covid-19 pandemic in Maharashtra, Odisha and Telangana; Providing employability enhancing education to underprivileged youth in Telangana
- Promoting healthcare for orphan girls in New Delhi; donating medical diagnostic equipment to serve pediatric patients at Municipal Hospital in Maharashtra
- Disaster Response to Covid-19 pandemic through Hospital Capacity expansion initiative under which several medical equipment were donated to a Charitable Hospital in Uttar Pradesh and a District Govt Hospital in Nagaland; Livelihood intervention for cloudburst affected communities in Uttarakhand
- Integrated Rural Development interventions for farmers in Maharashtra and livelihood intervention for women trafficking survivors in West Bengal
- Promoting environmental sustainability through tree plantation, rainwater harvesting ponds & use of renewable energy in Palghar dist. of Maharashtra; Water Conservation interventions in draught prone Osmanabad dist. of Maharashtra.
  - Gross amount required to be spent by the company during the year ₹ 78,594 (₹ in '000s) (Previous Year: ₹53,110 (₹ in '000s))
  - Amount spent during the year ₹ 78,637 (₹ in '000s) (Previous Year: ₹ 53,110 (₹ in '000s))
  - Contribution to a trust controlled by Tata Sons Private Limited (Holding Company) (Included in Point, b above)
    - Collectives for Integrated Livelihood Initiatives-CINI: A Tata Trust associated organization: ₹ 12,800 (₹ in '000s) (Previous Year: ₹ 4,200)
    - Tata Education and Development Trust, A Tata Trust associated organization: ₹ 12,350 (₹ in '000s) (Previous Year: ₹ 3.000)



The amount spent during the year is as follows:

(₹ in '000s)

| Sr.<br>No | Particulars                             | For the year<br>ended<br>March 31, 2022 | For the year<br>ended<br>March 31, 2021 |
|-----------|---|---|---|
| 1         | Construction / acquisition of any asset | _                                       |   |
| 2         | On purposes other than (1) above        | 78,637                                  | 53,110                                  |

## 30. Provision for Free Look period

The provision for free look period is ₹389 (₹ in '000s) [Previous Year ₹236 (₹ in '000s)] as certified by the Appointed Actuary.

## 31. Disclosure on other work given to Auditors

Pursuant to clause 7.1 of Corporate Governance Guidelines issued by IRDAI on May 18, 2016 the services of the statutory auditors are disclosed below:

(₹ in '000s)

| Name of the auditor        | Services rendered   | For the year<br>ended<br>March 31, 2022 | For the year<br>ended<br>March 31, 2021 |
|----------------------------|---------------------|---|---|
| A. F. Ferguson Associates* | Limited Review      | 500                                     | 1,000                                   |
|                            | Other Certification | 2,030                                   | 1,230                                   |
| Walker Chandiok & Co LLP   | Limited Review      | 500                                     | 1,000                                   |
|                            | Other Certification | 70                                      | 155                                     |

<sup>\*</sup>Including firms under same network / associate / affiliate firms whose name or trademark or brand is used by the audit firm or any of its partners.

## 32. Premium Deficiency

There is no premium deficiency for the Company on overall basis in accordance with para 2(2) of Schedule II of Insurance Regulatory and Development Authority of India (Assets, Liabilities and Solvency Margin of General Insurance Business) Regulations, 2016 (Previous Year: ₹ Nil)

## 33. Segment Reporting

Refer Appendix A for Segmental Reporting of Revenues and Expenses & Refer Appendix B for Segmental reporting of Assets and Liabilities.

34. As per IRDAI circular no. 005/IRDA/F&A/CIR/May-09 details of various penal actions taken by various government authorities are given below:

(₹ in '000s)

| Sr.<br>No. | Authority  | Non<br>Compliance /<br>Violation | Penalty<br>Awarded | Penalty Paid | Penalty<br>waived /<br>Reduced |
|------------|--|----------------------------------|--------------------|--------------|--------------------------------|
| 1          | Insurance Regulatory & Development<br>Authority of India | NIL<br>(NIL)                     | NIL<br>(NIL)       | NIL<br>(NIL) | NIL<br>(NIL)                   |
| 2          | Service Tax Authority                                    | NIL<br>(NIL)                     | NIL<br>(NIL)       | NIL<br>(NIL) | NIL<br>(NIL)                   |
| 3          | Income Tax Authority                                     | NIL<br>(NIL)                     | NIL<br>(NIL)       | NIL<br>(NIL) | NIL<br>(NIL)                   |



(₹ in '000s)

| Sr.<br>No. | Authority  | Non<br>Compliance /<br>Violation | Penalty<br>Awarded           | Penalty Paid | Penalty<br>waived /<br>Reduced |
|------------|--|----------------------------------|------------------------------|--------------|--------------------------------|
| 4          | Any other Tax Authority  | NIL<br>(NIL)                     | NIL<br>(NIL)                 | NIL<br>(NIL) | NIL<br>(NIL)                   |
| 5          | Enforcement Directorate / Adjudicating<br>Authority / Tribunal or any Authority<br>under FEMA                    | NIL<br>(NIL)                     | NIL<br>(NIL)                 | NIL<br>(NIL) | NIL<br>(NIL)                   |
| 6          | Registrar of Companies / NCLT / CLB / Department of Corporate Affairs or any Authority under Companies Act, 2013 | NIL<br>(NIL)                     | NIL<br>(NIL)                 | NIL<br>(NIL) | NIL<br>(NIL)                   |
| 7          | Penalty awarded by any Court / Tribunal for any matter including claim settlement but excluding compensation     | NIL<br>(NIL)                     | NIL<br>(NIL)                 | NIL<br>(NIL) | NIL<br>(NIL)                   |
| 8          | Securities and Exchange Board of India   | NIL<br>(NIL)                     | NIL<br>(NIL)                 | NIL<br>(NIL) | NIL<br>(NIL)                   |
| 9          | Competition Commission of India  | NIL<br>(NIL)                     | NIL<br>(NIL)                 | NIL<br>(NIL) | NIL<br>(NIL)                   |
| 10         | Any other Central / State / Local<br>Government/Statutory Authority  | NIL<br>(NIL)                     | NIL<br>(27,541) <sup>1</sup> | NIL<br>(NIL) | NIL<br>(NIL)                   |

(Details shown in Bracket are for the previous financial year)

- During the year 2020-21, penalty order of ₹27,541 (₹ in '000s) had been levied by Department of Agriculture, U.P. on account of lower farmer enrolments and delay in claim settlement in 2017.
- 35. The Code on Social Security, 2020 ('Code') relating to employee benefits, during employment and post employment, received presidential assent on September 28, 2020. The Code has been published in the Gazette of India. However the date on which the Code will come into effect has not been notified and the rules for quantifying the financial impact are yet to be framed. In view of this, the Company will assess and record the financial impact of the Code when it comes into effect.
- **36.** The Company has used the principles of prudence in applying judgments, estimates and assumptions to assess and provide for the impact of the COVID 19 pandemic on the financial statements based on internal and external sources of information. Based on current indicators of future economic conditions, the Company expects to recover the carrying amount of its assets and does not anticipate any material adjustment to its liabilities including IBNR, IBNER and PDR. The Company continue to monitor any material changes to the future economic conditions due to any surge in Covid -19 cases and impact of which may be different from that is estimated as at the date of approval of these financial statements.
- 37. Provision for doubtful debts includes ₹ 66,635 (₹ in '000s) for reversal of earlier year provision and ₹ 7,205 (₹ in '000s) provision made during the year.
- **38.** Previous year's figures have been regrouped / reclassified wherever necessary.



## 39. Summary of Financial Statements

| Sr.<br>No. | Particulars   | 2021-22<br>(₹ in '000s) | 2020-21<br>(₹ in '000s) | 2019-20<br>(₹ in '000s) | 2018-19<br>(₹ in '000s) | 2017-18<br>(₹ in '000s) |
|------------|---|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
|            | OPERATING RESULTS   |                         |                         |                         |                         |                         |
| 1          | Gross Premium Written   | 106,858,030             | 85,741,397              | 75,477,551              | 78,617,058              | 55,665,843              |
| 2          | Net Premium Income #  | 75,136,923              | 59,394,169              | 47,270,715              | 50,470,211              | 39,330,193              |
| 3          | Income from Investments (includes interest income, dividend income, profit on sale/ redemption of investment and adjustment for amortisation of premium on investments) | 11,944,154              | 9,157,493               | 7,310,755               | 5,087,262               | 3,856,673               |
| 4          | Other Income  | 729,594                 | 75,939                  | 76,871                  | 94,356                  | 76,697                  |
| 5          | Total Income  | 87,810,671              | 68,627,601              | 54,658,341              | 55,651,829              | 43,263,563              |
| 6          | Commissions (Net) (including Brokerage)   | 2,365,626               | 2,829,596               | (302,004)               | 280,572                 | 1,545,133               |
| 7          | Operating Expenses  | 22,316,818              | 17,637,778              | 15,479,733              | 14,491,019              | 10,884,487              |
| 8          | Net Incurred Claims   | 49,741,204              | 33,890,977              | 37,582,099              | 35,863,664              | 23,660,712              |
| 9          | Change in Unexpired Risk reserve  | (8,821,433)             | (10,039,843)            | 1,257,265               | (4,688,068)             | (6,060,527)             |
| 10         | Operating Profit / (Loss)   | 4,565,590               | 4,229,407               | 3,155,778               | 328,506                 | 1,112,704               |
|            | NON-OPERATING RESULTS   |                         |                         |                         |                         |                         |
| 11         | Total Income under shareholders' account  | 1,502,519               | 1,668,462               | 1,406,359               | 1,012,592               | 931,011                 |
| 12         | Profit / (Loss) before tax  | 6,068,109               | 5,897,869               | 4,562,137               | 1,341,098               | 2,043,715               |
| 13         | Provision for tax (Deferred Tax & Current Tax)  | 1,526,655               | 1,419,877               | 1,216,071               | 220,255                 | 476,636                 |
| 14         | Profit / (Loss) after tax   | 4,541,454               | 4,477,992               | 3,346,066               | 1,120,843               | 1,567,079               |
|            | MISCELLANEOUS   |                         |                         |                         |                         |                         |
| 15         | Policyholders' Account :  |                         |                         |                         |                         |                         |
|            | Total Funds   | 161,404,166             | 129,291,087             | 100,245,521             | 81,737,363              | 54,906,855              |
|            | Total Investments   | 166,721,667             | 129,291,087             | 100,245,521             | 81,737,363              | 53,814,995              |
|            | Yield on Investments*   | 7.43%                   | 7.65%                   | 7.94%                   | 7.46%                   | 6.70%                   |
| 16         | Shareholders' Account:  |                         |                         |                         |                         |                         |
|            | Total Funds   | 34,385,413              | 29,843,959              | 25,365,967              | 20,019,913              | 15,399,070              |
|            | Total Investments   | 32,089,663              | 32,478,028              | 18,685,264              | 18,767,460              | 12,396,782              |
|            | Yield on Investments*   | 7.43%                   | 7.65%                   | 7.94%                   | 7.46%                   | 6.70%                   |
| 17         | Paid up equity capital  | 9,944,560               | 9,944,560               | 9,944,560               | 9,075,000               | 7,325,000               |
| 18         | Net Worth ®   | 34,385,413              | 29,843,959              | 25,365,967              | 20,019,913              | 15,399,070              |
| 19         | Total Assets  | 219,338,847             | 178,219,239             | 135,175,218             | 124,124,762             | 80,313,547              |



| Sr.<br>No. | Particulars                | 2021-22<br>(₹ in '000s) | 2020-21<br>(₹ in '000s) | 2019-20<br>(₹ in '000s) | 2018-19<br>(₹ in '000s) | 2017-18<br>(₹ in '000s) |
|------------|----------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| 20         | Yield on Total Investments | 7.43%                   | 7.65%                   | 7.94%                   | 7.46%                   | 6.70%                   |
| 21         | Earnings per share (₹)     |                         |                         |                         |                         |                         |
|            | Basic                      | 4.57                    | 4.50                    | 3.43                    | 1.30                    | 2.29                    |
|            | Diluted                    | 4.57                    | 4.50                    | 3.43                    | 1.30                    | 2.29                    |
| _22        | Book Value per share (₹)   | 34.58                   | 30.01                   | 25.51                   | 22.06                   | 21.02                   |
| 23         | Total Dividend             |                         | <u> </u>                |                         |                         |                         |
| 24         | Dividend per share (₹)     |                         | <u> </u>                | _                       | _                       | -                       |

Net of reinsurance #

Includes Contingency Reserve for Unexpired Risk



# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND OTHER EXPLANATORY INFORMATION

## 40. RATIOS FOR NON-LIFE COMPANIES

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|--|----|--|--------|-------|--------|--------|--------|--------|-------|-------|------|-------|--------|---------|------|--------|------|---------------|-------|
| Comparison   Com   | 9  |  |        |       | Cargo  | Others |        | Motor- | Mot   | Motor |      |       |        | ۲.      |      | Trade  |      | Other         | Total |
| Goveryable Direck Pennum         287         148         50%         1.04         187         124         187 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>ОО</td> <td>라</td> <td>Total</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>Credit</td> <td></td> <td>Miscellaneous</td> <td></td>   |    |  |        |       |        |        |        | ОО     | 라     | Total |      |       |        |         |      | Credit |      | Miscellaneous |       |
| Convolutionation for Chemitum Notice Permitting State Permitting State Permitting State New Worth Each New Worth Charles State                         | -  | Gross Direct Premium<br>Growth Rate                        | 25%    | 14%   | 20%    |        | . 27%  |        | 24%   | 18%   | 13%  | 146%  | 35%    | 16%     | 84%  | 35%    | %0   | 20%           | 25%   |
| Converting to Net Work In Ext.   Ex   | 2  | Gross Direct Premium to<br>Net Worth Ratio                 | 2.92   |       |        |        |        |        |       |       |      |       |        |         |      |        |      |               |       |
| Well Repetition Rotio         70%         25%         61%         70%         60%  | က  | Growth rate of Net Worth                                   | 15%    |       |        |        |        |        |       |       |      |       |        |         |      |        |      |               |       |
| Net Commission Ratio         35         20%         14%         13%         14%         13%         14%         15%         14%         15%         14%         15%         14%         15%         14%         15%         14%         15%         14%         15%         14%         15%         14%         15%         14%         15%  | 4  | Net Retention Ratio  | %02    | 28%   | 81%    | %0     |        |        | 95%   | 87%   | 94%  | 20%   | 87%    | 8%      | 18%  | 16%    | %0   | 55%           | 79%   |
| Progress of Morriogement 1918. See Thermium 42x Ratio Records Strict Permium 42x Ratio Records Strict Permium 42x Ratio Records Strict Permium 42x Ratio Records Free Include Record Permium Record Records Re | വ  | Net Commission Ratio                                       | 3%     | -20%  | 14%    | _ !    |        |        | 1%    | %9    | %LL  | 2%    | 2%     | -151%   | -83% | -64%   | %0   | 3%            | 4%    |
| Expense of Management Ratio Ratio (a) Multiple Solvency (b) Multiple Solvency (b) Multiple Solvency (b) Multiple Solvency (b) Multiple Solvency (c) Multi                        | 9  | Expense of Management to Gross Direct Premium Ratio        | 31%    |       |        |        |        |        |       |       |      |       |        |         |      |        |      |               |       |
| Net incurred Claims to Combined Claims to Combined Claims to Seekens to Combined Reserves to 105%         158         <  | _  | Expense of Management to Net Written Premium Ratio         | 42%    |       |        |        |        |        |       |       |      |       |        |         |      |        |      |               |       |
| Combined Ratio         106%         A combined Ratio         174         A combined Ratio         A company of the Ratio </td <td>ω</td> <td>Net Incurred Claims to<br/>Net Earned Premium</td> <td>75%</td> <td></td>  | ω  | Net Incurred Claims to<br>Net Earned Premium               | 75%    |       |        |        |        |        |       |       |      |       |        |         |      |        |      |               |       |
| Technical Reserves to Underwriting Balance Ratio         174         0.00         -0.16         -0.07         -0.04         -0.09         0.12         -0.08         -1.41         0.00           Underwriting Balance Ratio         -0.12         -0.07         -0.16         -0.17         -0.04         -0.09         0.12         -0.01         -1.41         0.00           Operating Profit Ratio         7%         -0.16         -0.17         -0.04         -0.04         -0.02         -0.01         -1.41         0.00         -1.41         0.00           Operating Assets to Licibilities Ratio         6%         -0.1         -0.1         -0.1         -0.1         -0.1         -0.1         -0.1         -0.1         -0.1         -0.1         -0.1         -0.1         -0.1         -0.1         -0.1         -0.1         -0.0         -0.1         -0.0         -0.1         -0.0<  | 6  | Combined Ratio   | 108%   |       |        |        |        |        |       |       |      |       |        |         |      |        |      |               |       |
| Underwriting Balance         -0.12         -0.07         -0.16         -0.01         -0.04         -0.04         -0.09         -0.04         -0.04         -0.09         -0.01         -0.04         -0.09         -0.01         -0.04         -0.09         -0.01         -0.04         -0.09         -0.01         -0.04         -0.09         -0.01         -0.04         -0.09         -0.14         -0.09         -1.41         0.00           Operating Profit Ratio         0.21         3.2 <td< td=""><td>9</td><td>Technical Reserves to<br/>Net Premium Ratio</td><td>1,74</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>   | 9  | Technical Reserves to<br>Net Premium Ratio                 | 1,74   |       |        |        |        |        |       |       |      |       |        |         |      |        |      |               |       |
| Operating Profit Ratio Liquid Assets to Lidabilities Ratio Net Earning Ratio Return on Net Worth Ratio Available Solvency to Required Solvency Margin Ratio NPA Ratio Oross NPA Ratio Retio  | =  | Underwriting Balance<br>Ratio                              | -0.12  | -0.07 | -0.16  |        |        |        | -0.04 | -0.09 | 0.12 | -0.83 | -0.21  | 0.07    | 0.80 | 1.41   | 0.00 | 1.73          | -0.12 |
| Liquid Assets to Liduid Assets to Liabilities Ratio Net Earning Ratio Return on Net Worth Ratio Available Solvency to Required Solvency Margin Ratio NPA Ratio Gross NPA Ratio   | 12 | Operating Profit Ratio                                     | 7%     |       |        |        |        |        |       |       |      |       |        |         |      |        |      |               |       |
| Net Earning Ratio Return on Net Worth Ratio Available Solvency to Required Solvency Margin Ratio NPA Ratio Gross NPA Ratio Net NPA Ratio   | 13 | Liquid Assets to<br>Liabilities Ratio                      | 0.21   |       |        |        |        |        |       |       |      |       |        |         |      |        |      |               |       |
| Return on Net Worth Ratio Available Solvency to Required Solvency Margin Ratio NPA Ratio Gross NPA Ratio   | 4  | Net Earning Ratio  | %9     |       |        |        |        |        |       |       |      |       |        |         |      |        |      |               |       |
| Available Solvency to Required Solvency Margin Ratio NPA Ratio Gross NPA Ratio Net NPA Ratio   | 15 | Return on Net Worth<br>Ratio                               | 13%    |       |        |        |        |        |       |       |      |       |        |         |      |        |      |               |       |
| NPA Ratio<br>Gross NPA Ratio<br>Net NPA Ratio  | 91 | Available Solvency<br>to Required Solvency<br>Margin Ratio | 1.97   |       |        |        |        |        |       |       |      |       |        |         |      |        |      |               |       |
|  | 1  | NPA Ratio  |        |       |        |        |        |        |       |       |      |       |        |         |      |        |      |               |       |
| Ų  |    | Gross NPA Ratio  | AA     |       |        |        |        |        |       |       |      |       |        |         |      |        |      |               |       |
|  |    | Net NPA Ratio  | A<br>A |       |        |        |        |        |       |       |      |       |        |         |      |        |      |               |       |

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|    |   |       |      |        |        |        | ₹            | ulytica      | ואמווספ        | Allaiyticai Ratios as at Maicil Si, 2021    | 31, 2021             |                     |               |                                       |     |          |                        |       |
|----|---|-------|------|--------|--------|--------|--------------|--------------|----------------|---|----------------------|---------------------|---------------|---------------------------------------|-----|----------|------------------------|-------|
| S. | Sl. Particular  | Total | FIRE | Marine | Marine | Marine |              |              |                |   |                      | MISCELL             | MISCELLANEOUS |                                       |     |          |                        |       |
| Š  |   |       |      | Cargo  | Others | Total  | Motor-<br>OD | Motor-<br>TP | Motor<br>Total | Workmen's Personal<br>Compensation Accident | Personal<br>Accident | Health<br>Insurance | Liability     | Liability Engineering Trade<br>Credit |     | Aviation | Other<br>Miscellaneous | Total |
| -  | Gross Direct Premium<br>Growth Rate                       | %6    | 52%  | 11%    | '      | 11%    | 15%          | 2%           | 7%             | 28%   | 18%                  | 12%                 | 2%            | 25%                                   | 19% | %0       | %9/-                   | 2%    |
| 2  | Gross Direct Premium to<br>Net Worth Ratio                | 2.69  |      |        |        |        |              |              |                |   |                      |                     |               |                                       |     |          |                        |       |
| 3  | Growth rate of Net Worth                                  | 18%   |      |        |        |        |              |              |                |   |                      |                     |               |                                       |     |          |                        |       |
| 4  | Net Retention Ratio                                       | %69   | 26%  | 83%    |        | 83%    | 71%          | %96          | 84%            | 63%   | 94%                  | 85%                 | 18%           | 11%                                   | 55% | %0       | -10%                   | %62   |
| D  | Net Commission Ratio                                      | 2%    | -27% | 15%    | '      | 15%    | 15%          | 1%           | 7%             | 12%   | 7%                   | %6                  | -31%          | -120%                                 | 7%  | %0       | -82%                   | 7%    |
| 9  | Expense of Management<br>to Gross Direct Premium<br>Ratio | 32%   |      |        |        |        |              |              |                |   |                      |                     |               |                                       |     |          |                        |       |



# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND OTHER EXPLANATORY INFORMATION

Analytical Ratios as at March 31, 2021

| Ū   | Darticular   | Total | 1013  | Marine | Marina | Morring |              |              |       |                           |                      | MISCEL | MISCELLANEOLIS |                                     |                 |          |                     |       |
|-----|--|-------|-------|--------|--------|---------|--------------|--------------|-------|---------------------------|----------------------|--------|----------------|-------------------------------------|-----------------|----------|---------------------|-------|
| S S |  | į     |       | Cargo  | Others | Total   | Motor-<br>OD | Motor-<br>TP | Motor | Workmen's<br>Compensation | Personal<br>Accident | Health | Liability      | Health Liability Engineering urance | Trade<br>Credit | Aviation | Other Miscellaneous | Total |
| _   | Expense of Management<br>to Net Written Premium<br>Ratio   | 43%   |       |        |        |         |              |              |       |                           |                      |        |                |                                     |                 |          |                     |       |
| ω   | Net Incurred Claims to<br>Net Earned Premium               | %69   |       |        |        |         |              |              |       |                           |                      |        |                |                                     |                 |          |                     |       |
| 6   | Combined Ratio   | 103%  |       |        |        |         |              |              |       |                           |                      |        |                |                                     |                 |          |                     |       |
| 10  | Technical Reserves to<br>Net Premium Ratio                 | 1.76  |       |        |        |         |              |              |       |                           |                      |        |                |                                     |                 |          |                     |       |
| Ε   | Underwriting Balance<br>Ratio                              | -0.10 | -0.18 | -0.06  | '      | -0.06   | -0.16        | -0.13        | -0.14 | 70:0                      | -0.21                | -0.06  | 0.03           | 1.13                                | -0.59           | 00:00    | -5.71               | -0.10 |
| 12  | Operating Profit Ratio                                     | %6    |       |        |        |         |              |              |       |                           |                      |        |                |                                     |                 |          |                     |       |
| 13  | Liquid Assets to<br>Liabilities Ratio                      | 71.0  |       |        |        |         |              |              |       |                           |                      |        |                |                                     |                 |          |                     |       |
| 14  | Net Earning Ratio  | 8%    |       |        |        |         |              |              |       |                           |                      |        |                |                                     |                 |          |                     |       |
| 15  | Return on Net Worth<br>Ratio                               | 15%   |       |        |        |         |              |              |       |                           |                      |        |                |                                     |                 |          |                     |       |
| 91  | Available Solvency<br>to Required Solvency<br>Margin Ratio | 2.22  |       |        |        |         |              |              |       |                           |                      |        |                |                                     |                 |          |                     |       |
| 17  | NPA Ratio  |       |       |        |        |         |              |              |       |                           |                      |        |                |                                     |                 |          |                     |       |
|     | Gross NPA Ratio  | A     |       |        |        |         |              |              |       |                           |                      |        |                |                                     | j               |          |                     |       |
|     | Net NPA Ratio  | A     |       |        |        |         |              |              |       |                           |                      |        |                |                                     |                 |          |                     |       |
|     |  |       |       |        |        |         |              |              |       |                           |                      |        |                |                                     |                 |          |                     |       |

For and on behalf of the Board of Directors

Vijaya Deepti Director DIN:08125456 Saurabh Agrawal DIN:02144558 Chairman

& Chief Executive Officer DIN:03435242 Neelesh Garg Managing Director

Company Secretary

**Ashish Sarma** 

Sumedh Jog Chief Financial Officer

Place: Mumbai Dated: May 06, 2022



## APPENDIX-A

# SCHEDULE FOR SEGMENTAL REPORTING OF REVENUES AND EXPENDITURE FOR "FIRE", "MARINE" AND "MISCELLANEOUS" BUSINESS FOR THE YEAR ENDED MARCH 31, 2022

| Particulars  | Fire        | Marine    | Marine   |             |            |                           |                      | Miscellaneous       | snoe      |             |                 |          |                        | Year Ended      |
|--|-------------|-----------|----------|-------------|------------|---------------------------|----------------------|---------------------|-----------|-------------|-----------------|----------|------------------------|-----------------|
|  |             | Cargo     | Others   | Motor-OD    | Motor-TP   | Workmen's<br>Compensation | Personal<br>Accident | Health<br>Insurance | Liability | Engineering | Trade<br>Credit | Aviation | Other<br>Miscellaneous | Mar 31,<br>2022 |
| INCOME   |             |           |          |             |            |                           |                      |                     |           |             |                 |          |                        |                 |
| Premiums earned (Net)                                      | 4,093,273   | 4,194,389 | '        | 16,126,510  | 26,529,578 | 629,070                   | 1,563,385            | 11,858,293          | 500,898   | 151,637     | 231,598         | 1        | 436,859                | 66,315,490      |
| Profit /(Loss) on sale / redemption of investments(Net)    | 96,751      | 77,487    | ı        | 320,662     | 1,481,907  | 10,135                    | 34,568               | 203,506             | 45,575    | 2,693       | 13,134          | 20       | 20,920                 | 2,307,359       |
| Interest, Dividend and Rent - Gross                        | 404,085     | 323,626   | 4        | 1,339,260   | 6,189,255  | 42,330                    | 144,375              | 849,951             | 190,345   | 11,248      | 54,854          | 86       | 87,376                 | 9,636,795       |
| Investment Income from Terrorism<br>Pool and Nuclear Pool  | 62,780      | 1         | '        | ı           | '          | ı                         |                      | ,                   | 3,577     | 10,302      |                 |          | ı                      | 76,659          |
| Miscalleneous Income                                       | 1,963       | 1,750     | 1        | 111/9       | 10,341     | 231                       | 664                  | 5,227               | 193       | 76          | 49              | 1        | 260                    | 26,886          |
| Contribution from the<br>Shareholders' Account             |             |           |          |             |            |                           |                      |                     |           |             |                 |          |                        |                 |
| (i) Towards Excess Expenses of Management                  |             |           |          | 14,861      | 25,185     |                           | 29,667               | 234,363             |           |             |                 |          | 321,973                | 626,049         |
| TOTAL (A)  | 4,658,852   | 4,597,252 | 2        | 17,807,404  | 34,236,266 | 992'189                   | 1,772,659            | 13,151,340          | 740,588   | 175,977     | 299,635         | 106      | 867,388                | 78,989,238      |
| EXPENDITURE  |             |           |          |             |            |                           |                      |                     |           |             |                 |          |                        |                 |
| Claims Incurred (Net)                                      | 2,308,299   | 3,837,985 | 30       | 12,044,303  | 19,740,417 | 316,407                   | 1,079,939            | 10,534,167          | 296,661   | 92,570      | 233,204         | (2,154)  | (740,624)              | 49,741,204      |
| Commission (Net)   | (975,358)   | 677,536   | (14,051) | 2,169,561   | 401,896    | 71,985                    | 94,175               | 730,788             | (507,688) | (225,991)   | (78,071)        | •        | 20,844                 | 2,365,626       |
| Operating Expenses related to Insurance Business           | 3,059,217   | 352,901   | 5,762    | 4,705,852   | 7,528,279  | 166,092                   | 1,689,387            | 3,136,691           | 674,445   | 163,526     | 401,885         | 30,200   | 402,581                | 22,316,818      |
| TOTAL (B)  | 4,392,158   | 4,868,422 | (8,259)  | 18,919,716  | 27,670,592 | 554,484                   | 2,863,501            | 14,401,646          | 463,418   | 30,105      | 557,018         | 28,046   | (317,199)              | 74,423,648      |
| OPERATING PROFIT / (LOSS) (A)-(B)                          | 266,694     | (271,170) | 8,264    | (1,112,312) | 6,565,674  | 127,282                   | (1,090,842)          | (1,250,306)         | 277,170   | 145,872     | (257,383)       | (27,940) | 1,184,587              | 4,565,590       |
|  |             |           |          |             |            |                           |                      |                     |           |             |                 |          |                        | (₹ in '000s)    |
| Particulars  | Fire        | Marine    | Marine   |             |            |                           |                      | Miscellaneous       | eons      |             |                 |          |                        | Year Ended      |
|  |             | Cargo     | Others   | Motor-OD    | Motor-TP   | Workmen's<br>Compensation | Personal<br>Accident | Health<br>Insurance | Liability | Engineering | Trade<br>Credit | Aviation | Other<br>Miscellaneous | Mar 31,<br>2021 |
| INCOME   |             |           |          |             |            |                           |                      |                     |           |             |                 |          |                        |                 |
| Premiums earned (Net)                                      | 2,443,008   | 2,972,855 |          | 12,225,834  | 21,201,655 | 512,517                   | 1,309,219            | 7,800,527           | 708,348   | 62,195      | 301,801         | '        | (183,633)              | 49,354,326      |
| Profit /(Loss) on sale / redemption<br>of investments(Net) | 42,358      | 36,187    | '        | 165,393     | 734,258    | 5,209                     | 16,881               | 84,230              | 30,761    | 6           | 7,586           | 24       | 29,347                 | 1,152,243       |
| Interest, Dividend and Rent - Gross                        | 294,282     | 251,408   | '        | 1,149,073   | 5,101,283  | 36,192                    | 117,281              | 585,190             | 213,716   | 09          | 52,707          | 165      | 203,893                | 8,005,250       |
| Investment Income from Terrorism<br>Pool and Nuclear Pool  | 49,309      | '         | '        | '           | '          | '                         | '                    | '                   | 2,163     | 698'9       | '               | '        | 1,158                  | 59,499          |
| Miscalleneous Income                                       | 1,245       | 912       | '        | 3,987       | 6,735      | 156                       | 390                  | 2,670               | 247       | 28          | 101             | '        | (31)                   | 16,440          |
| TOTAL (A)  | 2,830,202   | 3,261,362 |          | 13,544,287  | 27,043,931 | 554,074                   | 1,443,771            | 8,472,617           | 955,235   | 191'69      | 362,195         | 189      | 50,734                 | 58,587,758      |
| EXPENDITURE  |             |           |          |             |            |                           |                      |                     |           |             |                 |          |                        |                 |
| Claims Incurred (Net)                                      | 962,533     | 2,328,178 |          | 7,897,238   | 17,309,612 | 243,904                   | 816,016              | 5,517,219           | 268,403   | 23,859      | 318,651         | '        | (1,589,538)            | 33,890,977      |
| Commission (Net)   | (1,079,645) | 471,423   | '        | 2,231,887   | 348,284    | 66,232                    | 100,226              | 892,862             | (204,404) | (110,098)   | 20,561          | 643      | 91,625                 | 2,829,596       |
| Operating Expenses related to Insurance Business           | 2,994,977   | 362,415   | '        | 3,996,636   | 6,213,470  | 167,560                   | 875,290              | 1,887,873           | 622,737   | 78,313      | 140,394         | 32,940   | 265,173                | 17,637,778      |
| TOTAL (B)  | 2,877,865   | 3,162,016 | '        | 14,125,761  | 23,871,366 | 477,696                   | 1,586,434            | 8,297,954           | 686,736   | (7,926)     | 479,606         | 33,583   | (1,232,740)            | 54,358,351      |
| OPERATING PROFIT / (LOSS) (A)-(B)                          | (47,663)    | 99,346    | '        | (581,474)   | 3,172,565  | 76,378                    | (142,663)            | 174,663             | 268,499   | 77,087      | (117,411)       | (33,394) | 1,283,474              | 4,229,407       |
|  |             |           |          |             |            |                           |                      |                     |           |             |                 |          |                        |                 |



APPENDIX-B SCHEDULE FOR SEGMENTAL REPORTING OF ASSETS AND LIABILITIES AS AT MARCH 31, 2022

| Particulars   | Fire      | Marine    | Marine |            |             |                           |                      | Misce               | Miscellaneous |             |                 |          |           |             | Shareholders | Unallocated | Asat                         |
|---|-----------|-----------|--------|------------|-------------|---------------------------|----------------------|---------------------|---------------|-------------|-----------------|----------|-----------|-------------|--------------|-------------|------------------------------|
|   |           |           |        | Motor-OD   | Motor-TP    | Workmen's<br>Compensation | Personal<br>Accident | Health<br>Insurance | Liability     | Engineering | Trade<br>Credit | Aviation | Others    | Total       | Funds        | Funds       | 31.03.2022<br>Grand<br>Total |
| Assets  |           |           |        |            |             |                           |                      |                     |               |             |                 |          |           |             |              |             |                              |
| Investments   | 788'066'9 | 5,598,910 | 79     | 23,169,909 | 107,077,401 | 732,327                   | 2,497,766            | 14,704,602          | 3,293,068     | 194,592     | 949,002         | 1,480    | 1,511,660 | 154,131,807 | 32,089,663   | 1           | 198,811,334                  |
| Loans   | '         | '         | '      | 1          | 1           | 1                         | '                    | 1                   | '             | '           | '               | '        | '         | 1           | ,            | ,           | '                            |
| Fixed Assets  | '         | '         | '      | 1          | 1           | 1                         | '                    | 1                   | '             | '           | '               | ,        | '         | 1           | '            | 2,831,556   | 2,831,556                    |
| Deferred Tax Asset                                  | ,         | 1         | '      | '          | 1           | 1                         | 1                    | 1                   | '             | '           | '               | ,        | '         | 1           | '            | 738,141     | 738,141                      |
| Current Assets                                      |           |           |        |            |             |                           |                      |                     |               |             |                 |          |           |             |              |             |                              |
| Cash and Bank Balances                              | '         | '         | '      | ,          | '           | 1                         | '                    | '                   | '             | '           | '               | '        | '         | 1           | '            | 5,445,642   | 5,445,642                    |
| Income accrued on investments                       | 153,068   | 122,590   | -      | 507,312    | 2,344,493   | 16,035                    | 54,689               | 321,962             | 72,103        | 4,261       | 20,779          | 32       | 33,098    | 3,374,764   | 609,344      | '           | 4,259,767                    |
| Agents' Balances                                    | '         | '         |        | ,          | 1           | 1                         | '                    | 1                   | '             | '           | '               | '        | '         | 1           | '            | 751,91      | 721/61                       |
| Advances and Other Assets                           | 1         | '         | '      | 1          | 1           | •                         | '                    | '                   | 1             | '           | '               | '        | '         | 1           | •            | 3,021,410   | 3,021,410                    |
| Policy Holders Assets                               |           |           |        |            |             |                           |                      |                     |               |             |                 |          |           |             |              |             |                              |
| Investment of Unclaimed<br>Amount                   | 29,768    | 26,543    | 1      | 92,679     | 156,822     | 3,492                     | 10,087               | 79,269              | 2,925         | 1,463       | 745             | 1        | 3,955     | 351,436     | •            | -           | 407,747                      |
| Receivable from Terrorism Pool                      | 1,602,950 | •         | ,      |            | 1           | -                         | •                    | -                   | -             | 121,964     | '               | •        | 17,423    | 139,387     | -            | -           | 1,742,337                    |
| Receivable from Nuclear Pool                        | '         | '         | '      | '          | 1           | '                         | '                    | '                   | 692'86        | '           | '               | '        | '         | 93,769      | '            | -           | 692'86                       |
| Due from Entities carrying on<br>Insurance Business | 194,838   | 173,733   | 2      | 119'909    | 1,026,453   | 22,853                    | 66,022               | 518,844             | 19,147        | 9,573       | 4,874           | ı        | 25,889    | 2,300,266   | ,            |             | 2,668,839                    |
| Salvage and Subrogation                             | 1         | '         | '      | 14,020     | '           | 1                         | '                    | '                   | '             | '           | '               | '        | '         | 14,020      | '            | '           | 14,020                       |
| Outstanding Premium-Weather<br>& RSBY Receivables   |           | ,         | 1      | 1          | 1           | •                         | ,                    | 1                   | '             | 1           | ,               | '        | 16        | 16          | •            | -           | 16                           |
| Outstanding Premium                                 | 1,694     | 1,511     | '      | 5,276      | 8,927       | 199                       | 574                  | 4,512               | 167           | 83          | 42              | '        | 224       | 20,004      | -            | _           | 23,209                       |
| Total Assets  | 8,973,205 | 5,923,287 | 70 2   | 24,395,807 | 110,614,096 | 774,906                   | 2,629,138            | 15,629,189          | 3,481,179     | 331,936     | 975,442         | 1,512    | 1,592,340 | 160,425,544 | 32,699,007   | 12,055,876  | 220,076,989                  |
| Liabilities   |           |           |        |            |             |                           |                      |                     |               |             |                 |          |           |             |              |             |                              |
| Policyholders Liabilities                           |           |           |        |            |             |                           |                      |                     |               |             |                 |          |           |             |              |             |                              |
| Claims outstanding                                  | 2,147,262 | 2,916,453 | 30     | 2,434,954  | 70,161,092  | 233,087                   | 1,135,462            | 3,634,880           | 2,382,437     | 125,294     | 766,888         | 213      | 377,263   | 81,251,570  | 1            | -           | 86,315,315                   |
| Reserve for Unexpired Risk                          | 5,216,245 | 1,823,421 | 70     | 9,617,445  | 17,119,863  | 306,986                   | 1,003,707            | 8,426,404           | 333,228       | 187,078     | 14,064          | 1        | 550,083   | 37,558,858  | •            | 1           | 44,598,594                   |
| Due to Environment Relief Fund                      | 1         | '         | '      | '          | '           | '                         | '                    | '                   | 488           | '           | '               | '        | '         | 488         | '            | '           | 488                          |
| Advance Premium-Future<br>Dated Policies            | 732       | 766'61    | '      | 171,580    | 186,004     | 1                         | 3,912                | 142,952             | 2,652         | 3,970       | '               | '        | (1)       | 511,069     | -            | -           | 531,798                      |
| Premium Received in Advance-<br>Long term Motor     | '         | '         | '      | 5,591,668  | 9,461,720   | '                         | '                    | '                   | '             | '           | '               | '        | '         | 15,053,388  | '            | '           | 15,053,388                   |
| Premiums received in advance                        | 208,323   | 185,758   | က      | 648,596    | 1,097,496   | 24,435                    | 70,592               | 554,754             | 20,472        | 10,236      | 5,211           | 1        | 27,682    | 2,459,474   | •            | 1           | 2,853,558                    |



## SCHEDULE FOR SEGMENTAL REPORTING OF ASSETS AND LIABILITIES AS AT MARCH 31, 2022 **APPENDIX-B**

|  |           |           |        |                        |            |                           |                      |                     |               |             |         |          |           |             |              |             | (≰ in '000s)                 |
|--|-----------|-----------|--------|------------------------|------------|---------------------------|----------------------|---------------------|---------------|-------------|---------|----------|-----------|-------------|--------------|-------------|------------------------------|
| Particulars  | Fire      |           | Marine |                        |            |                           |                      | Misce               | Miscellaneous |             |         |          |           |             | Shareholders | Unallocated | Asat                         |
|  |           | Cargo     | Others | Motor-OD               | Motor-TP   | Workmen's<br>Compensation | Personal<br>Accident | Health<br>Insurance | Liability     | Engineering | Trade   | Aviation | Others    | Total       | Funds        | Funds       | 31,03,2022<br>Grand<br>Total |
| Unallocated Premium                                      | 168,093   | 149,885   | 2      | 523,341                | 885,551    | 91/61                     | 26,960               | 447,622             | 16,518        | 8,259       | 4,205   | '        | 22,204    | 1,984,376   | ,            | '           | 2,302,356                    |
| Unallocated premium on weather                           | '         | 1         | 1      | 1                      | '          | ,                         | 1                    | '                   | '             | '           | 1       | '        | 1,951     | 1,951       | 1            | '           | 196'1                        |
| M-Pool/D-Pool Balances                                   | '         | '         | '      | ı                      | 181,113    | •                         | 1                    | 1                   | '             | -           | '       | '        |           | - 181,113   | •            | 1           | 181,113                      |
| Sundry Creditors(Stale cheques<br>Policyholders)         | 4,837     | 4,313     | ı      | 15,060                 | 25,484     | 567                       | 1,639                | 12,881              | 475           | 238         | 121     | 1        | 643       | 3 57,108    | '            | 1           | 66,258                       |
| Balance due to Other<br>Insurance Cos                    | 1,031,775 | 920,014   | 13     | 3,212,340              | 5,435,634  | 121,021                   | 349,625              | 2,747,566           | 101,391       | 50,695      | 25,809  | ,        | 137,099   | 12,181,180  | ,            | 1           | 14,132,982                   |
| Unclaimed Amount due to<br>Policyholders                 | 23,097    | 20,595    | '      | 116,17                 | 121,682    | 2,709                     | 7,827                | 61,507              | 2,270         | 1,135       | 578     | '        | 3,069     | 272,688     | '            | '           | 316,380                      |
| Other Liabilities  |           |           |        |                        |            |                           |                      |                     |               |             |         |          |           |             |              |             |                              |
| Agent Balances   | '         | '         | '      | ı                      | 1          | -                         | 1                    | 1                   | '             | -           | '       |          | ·         |             | •            | 944,778     | 944,778                      |
| Other Current Liabilities                                |           |           |        |                        |            |                           |                      |                     |               |             |         |          |           | 1           | -            | 1,541,807   | 1,541,807                    |
| Sundry Creditors   | '         | '         | '      | -                      | '          | -                         | 1                    | -                   | '             | -           | -       | •        |           |             | •            | 3,716,392   | 3,716,392                    |
| Provision for tax  | '         | '         | '      | '                      | '          | '                         | '                    | '                   | '             | '           | '       | '        |           | '           | '            | 570,376     | 570,376                      |
| Provision for Proposed Dividend                          | '         | '         | '      | '                      | '          | '                         | '                    | '                   | '             | '           | '       | '        |           | '           | '            | '           | '                            |
| Other Provisions   | '         | '         | '      | '                      | '          | '                         | 1                    | '                   | '             | '           | '       | '        |           |             |              | 249,168     | 249,168                      |
| Payable to Declined Pool                                 | '         | '         | '      | '                      | '          | '                         | '                    | '                   | '             | '           | '       | '        |           |             | '            | '           | ,                            |
| Total Liabilities  | 8,800,364 | 6,040,436 | 118    | 22,286,895 104         | 04,675,639 | 708,521                   | 2,629,724            | 16,028,566          | 2,859,931     | 386,905     | 816,876 | 213      | 1,119,993 | 151,513,263 | •            | 7,022,521   | 173,376,702                  |
| Share Capital  | '         | '         | '      | '                      | '          | '                         | 1                    | '                   | '             | -           | '       | '        |           |             | 9,944,560    |             | 9,944,560                    |
| Fair Value change Account                                | 376,038   | 301,164   | 4      | 1,246,305              | 5,759,672  | 39,392                    | 134,354              | 790,958             | 177,133       | 10,467      | 51,047  | 80       | 81,312    | 8,290,720   | 1,496,964    |             | 10,464,890                   |
| Deferred Tax Liability                                   | '         | '         | '      | '                      | '          | '                         | 1                    | '                   | '             | '           | '       | '        |           | '           |              | '           | '                            |
| Reserves and Surplus                                     | '         | '         | '      | '                      | '          | '                         | '                    | '                   | '             | '           | '       | '        |           | '           | 24,440,853   | '           | 24,440,853                   |
| Borrowings   | '         | '         | '      | 1                      | '          | 1                         | 1                    | 1                   | '             | 1           | '       | '        |           | '           | 1,850,000    | '           | 1,850,000                    |
| Other Liabilities Net Off Other<br>Assets(Policyholders) | 6,971,114 | 5,838,649 | 116    | 21,568,309 103,483,437 | 03,483,437 | 776'189                   | 2,553,041            | 15,425,941          | 2,743,923     | 253,822     | 811,215 | 213      | 1,072,411 | 148,594,290 | '            | '           | 161,404,169                  |
| Segmental Capital Employed                               | (203,197) | (418,313) | (52)   | 862,607                | 178,785    | 26,993                    | (134,940)            | (1,190,335)         | 444,115       | (65,436)    | 107,519 | 1,219    | 391,035   | 5 621,561   | (5,033,370)  | 5,033,355   | 1                            |
|  |           |           |        |                        |            |                           |                      |                     |               |             |         |          |           |             |              |             |                              |



## APPENDIX-B SCHEDULE FOR SEGMENTAL REPORTING OF ASSETS AND LIABILITIES AS AT MARCH 31, 2021

|  | Particulars  | Fire      |           | Marine   |            |            |                           |                      | Misce               | Miscellaneous |             |            |          |           |             | Shareholders | Unallocated | Asat                         |
|--|--|-----------|-----------|----------|------------|------------|---------------------------|----------------------|---------------------|---------------|-------------|------------|----------|-----------|-------------|--------------|-------------|------------------------------|
| 1.0  |  |           |           | Others   | Motor-OD   | Motor-TP   | Workmen's<br>Compensation | Personal<br>Accident | Health<br>Insurance | Liability     | Engineering | Trade      | Aviation | Others    | Total       | Funds        | Funds       | 31.03.2021<br>Grand<br>Total |
| nerety (Fig.19) (105) (45) (45) (105) (45) (45) (105) (45) (45) (45) (45) (45) (45) (45) (4  | Assets   |           |           |          |            |            |                           |                      |                     |               |             |            |          |           |             |              |             |                              |
| State   Stat | Investments  |           | 4,060,445 | '        | 18,558,426 | 82,389,735 | 584,514                   | 1,894,188            | 9,451,275           | 3,451,680     | 896         | 851,264    |          | 3,293,036 | 120,477,753 | 32,478,026   | ,<br>       | 161,769,115                  |
| 1,00,400   1,00,24   1,0 | Loans  | ,<br>     | <u>'</u>  | '        | <u>'</u>   | '          | '                         |                      |                     | '             | '           |            |          |           | <u>'</u>    | '            | '           | '                            |
| 100-060   910-24   140-064   186-072   182.28  | Fixed Assets   | ľ         | '         | '        |            |            |                           |                      | '                   |               | '           |            |          |           | <u> </u>    | '            | 2,370,838   | 2,370,838                    |
| 170,000   91,024   1.0 | Deferred Tax Asset   | '         | '         | '        | '          | '          | '                         | ,<br>                | '                   | '             | '           | ,<br> <br> |          | '         | '           | '            | 634,955     |                              |
| 10,000   0,0024   0,0024   0,00012   18,662.02   18,0235   42,862.0   218,046   218, | Current Assets   |           |           |          |            |            |                           |                      |                     |               |             |            |          |           |             |              |             |                              |
| 1071-00   01024  | Cash and Bank Balances   | '         | '         | '        | '          | '          | '                         | '                    | '                   | '             | -           | '          | '        | '         |             | '            | 3,173,499   | 3,173,499                    |
| 1,044,375   1,145,41   1,245,42 | Income accrued on investments  | 107,600   | 91,924    | '        | 420,142    | 1,865,212  | 13,233                    | 42,882               | 213,966             | 78,142        | 22          | 19,272     | 09       | 74,551    | 2,727,483   | 735,267      | '           | 3,662,274                    |
| 26/868         19/10         883,446         14/10         3,238         8,201         5,01         1,01         6,449         300,392         2,390,608           1,204,375         1,204,376         1,304         1,01         1,024,376         1,01  | Agents' Balances   | '         | '         | '        | '          | '          | '                         | '                    | '                   | '             | '           | '          |          | '         | '           | '            | 190,377     | 190,377                      |
| 2.6,166         1,0,00         8,2,84         1,4,046         3,288         8,202         5,504         5,204         6,49         3,00,392         2 <th< td=""><td>Advances and Other Assets</td><td>'</td><td>'</td><td>'</td><td>'</td><td>'</td><td>'</td><td>'</td><td>'</td><td>'</td><td>'</td><td>'</td><td>,</td><td>'</td><td>'</td><td>'</td><td>2,396,067</td><td></td></th<>   | Advances and Other Assets  | '         | '         | '        | '          | '          | '                         | '                    | '                   | '             | '           | '          | ,        | '         | '           | '            | 2,396,067   |                              |
| 2.6,88         19,00         6,204         18,00         5,00         6,40         300,392         6,40         300,392         6  | Policy Holders Assets  |           |           |          |            |            |                           |                      |                     |               |             |            |          |           |             |              |             |                              |
| 1,204,375   1.5  | Investment of Unclaimed<br>Amount  | 26,185    | 0/1/61    | '        | 83,845     | 141,646    | 3,288                     | 8,202                | 56,151              | 5,204         | 587         | 2,119      | ,<br>    | (649)     | 300,392     | '            | '           | 345,747                      |
| 15447    113090   - 494622   835603   19397   48386   381249   30,699   3,463   12500   - 6,55 | Receivable from Terrorism Pool   | 1,294,375 |           |          | , i        | '          |                           | , i                  | , i                 | '             | 180,309     | '          |          | 30,403    | 210,712     | '            |             | 1,505,087                    |
| 184471   113090   3 494622   835,608   19397   48,386   38,1249   30,699   3,468   12,500   1,250   1,254    | Receivable from Nuclear Pool   | '         | '         | <u>'</u> | '          | '          | '                         | '                    | '                   | 76,530        | -           | '          | '        | '         | 76,530      | -            |             | 76,530                       |
| 1,   1,   1,   1,   1,   1,   1,   1,  | Due from Entities carrying on<br>Insurance Business                      | 154,471   | 113,090   | '        | 494,622    | 835,603    | 798,91                    | 48,386               | 331,249             | 30,699        | 3,463       | 12,500     | '        | (3,831)   | 1,772,087   | 1            | '           | 2,039,648                    |
| 4,099         3,001         -         13,126         6,20,436         6,20,947         1,994,92         10,061,431         3,643,070         186,441         865,487         2727         3,394,380         125,612,962         332,13,293         87,757,34         87,750,164         81,500,144         865,487         2727         3,394,380         125,612,962         332,13,293         87,757,34         87,750,1643         1,994,942         10,061,431         3,643,070         186,441         885,487         2727         3,394,380         125,612,962         332,13,293         87,757,34         87,757,44         87,757,44         87,757,44         87,757,44         87,757,44         87,757,44         87,757,44         87,757,44         87,776,2 </td <td>Salvage and Subrogation</td> <td>  '  </td> <td></td> <td> </td> <td>6</td> <td>'</td> <td>  '  </td> <td>'  </td> <td>  '  </td> <td>'  </td> <td>-</td> <td>'  </td> <td>'  </td> <td>'</td> <td>6</td> <td>-</td> <td></td> <td>6</td>  | Salvage and Subrogation  | '         |           |          | 6          | '          | '                         | '                    | '                   | '             | -           | '          | '        | '         | 6           | -            |             | 6                            |
| 4,099         3,001         -         13/126         22,173         518         1,284         8,790         815         92         332         -         312         47,438         -         91         47,438         -         91         47,438         -         91         47,438         -         91         47,438         -         91 <td>Outstanding Premium-Weather<br/>&amp; RSBY Receivables &amp; Other<br/>Receivables</td> <td>'  </td> <td>,  </td> <td>  '  </td> <td>1</td> <td>1</td> <td>1</td> <td>,</td> <td>,</td> <td>'</td> <td>'</td> <td>'</td> <td>,</td> <td>558</td> <td>558</td> <td>1</td> <td>'</td> <td>558</td>  | Outstanding Premium-Weather<br>& RSBY Receivables & Other<br>Receivables | '         | ,         | '        | 1          | 1          | 1                         | ,                    | ,                   | '             | '           | '          | ,        | 558       | 558         | 1            | '           | 558                          |
| 6,339,621         4,287,630         - 19,570,169         86,284.369         620,947         1,994,942         10,061,431         3,643,070         186,441         885,487         2727         3,394,380         125,612,962         33,213,293         8,765,736         178           1,216,383         2,061,419         - 2,211,283         55,021,643         2,816,42         2,411,040         91,394         652,462         2,367         1308,862         65,021,445         - 68           4,466,281         1,242,234         - 8,399,527         14,256,613         2,816,42         694,776         5,495,247         497,762         6,708         123138         - 565,65         30,068,643         - 54         - 54           (113)         112,286         - 165,989         16,4977         - 1,696         69901         93         3,687         6,95         - 55,467         - 54  | Outstanding Premium  | 4,099     | 3,001     | '        | 13,125     | 22,173     | 515                       | 1,284                | 8,790               | 815           | 92          | 332        | '        | 312       | 47,438      | -            |             | 54,538                       |
| 1216,383   2.061,419   -2.211,283   55.021,643   2.09,042   2.816,420   2.867,957   2.411,040   91,394   652,462   2.367   1308,852   65.021,445   -2.211,283   5.021,643   2.816,42   6.49,710   5.495,247   497,762   67,088   123138   -2.52,056   30,068,043   -2.52,056   30,068,043   -2.52,056   30,068,043   -2.52,056   30,068,043   -2.52,056   30,068,043   -2.52,056   30,068,043   -2.52,056   30,068,043   -2.52,056   30,068,043   -2.52,056   30,068,043   -2.52,056   30,068,043   -2.52,056   30,068,043   -2.52,056   30,068,043   -2.52,056   -2.52,056   30,068,043   -2.52,056   -2.52,056   30,068,043   -2.52,056   -2.52,056   30,068,043   -2.52,056   -2.52,056   30,068,043   -2.52,056   -2.52, | Total Assets   | 6,339,621 | 4,287,630 | '        | 19,570,169 | 85,254,369 | 620,947                   | 1,994,942            | 10,061,431          | 3,643,070     | 185,441     | 885,487    |          | 3,394,380 | 125,612,962 | 33,213,293   | 8,765,736   | 178,219,242                  |
| 1216,388   2.061,419   - 2.211,288   55,021,643   2.090,42   2.090,42   2.00,424   2.0 | Liabilities  |           |           |          |            |            |                           |                      |                     |               |             |            |          |           |             |              |             |                              |
| 1,216,383   2,061,419   - 2,211,284   5   2,001,643   209,042   845,405   2,867,957   2,411,040   91,394   652,462   2,367   1,308,852   65,621,445   - 6,647,043   2,867,957   2,411,040   2,467,0234   2,467,0234   2,467,0234   2,467,0334 | Policyholders Liabilities  |           |           |          |            |            |                           |                      |                     |               |             |            |          |           |             |              |             |                              |
| 4,466,281         1242,234         -         8,399,527         14,256,613         281,642         694,970         5,495,247         497762         67088         123,138         -         252,656         30,068,643         - </td <td>Claims outstanding</td> <td>1,216,383</td> <td>2,061,419</td> <td><u>'</u></td> <td>2,211,283</td> <td>55,021,643</td> <td>209,042</td> <td>845,405</td> <td>2,867,957</td> <td>2,411,040</td> <td>91,394</td> <td>652,462</td> <td>2,367</td> <td>1,308,852</td> <td>65,621,445</td> <td>'  </td> <td></td> <td>68,899,247</td>  | Claims outstanding   | 1,216,383 | 2,061,419 | <u>'</u> | 2,211,283  | 55,021,643 | 209,042                   | 845,405              | 2,867,957           | 2,411,040     | 91,394      | 652,462    | 2,367    | 1,308,852 | 65,621,445  | '            |             | 68,899,247                   |
| (113) 12286 - 153,989 164,977 - 1,696 69,901 93 3,687 695 - 59 395,097 14,544,701 - 14,544,7   | Reserve for Unexpired Risk   | 4,466,281 | 1,242,234 | '        | 8,399,527  | 14,256,613 | 281,642                   | 694,970              | 5,495,247           | 497,762       | 67,088      | 123,138    | '        | 252,656   | 30,068,643  | '            | '           | 35,777,158                   |
| (113) 12,286 - 153,989 164,977 - 1,696 69,901 93 3,687 695 - 59 395,097 14,544,701 14,544,701 14,544,701 14,544,701  | Due to Environment Relief Fund   | '         | '         | '        | '          | '          |                           | '                    | '                   | 542           | '           | '          | '        | '         | 542         | '            | '           | 542                          |
| 5,408,200 9)38,500 14,544,701 14,544,701   | Advance Premium-Future<br>Dated Policies                                 | (113)     | 12,286    | '        | 153,989    | 164,977    | '                         | 1,696                | 106'69              | 93            | 3,687       | 969        | '        | 29        | 395,097     | '            | '           | 407,270                      |
|  | Premium Received in Advance-<br>Long term Motor                          | ı         | 1         | ,        | 5,408,200  | 9,136,500  | '                         | ı                    | '                   | ,             | ı           | ,          | 1        | 1         | 14,544,701  | ,            | '           | 14,544,701                   |



(**≤** in '000s)

## SCHEDULE FOR SEGMENTAL REPORTING OF ASSETS AND LIABILITIES AS AT MARCH 31, 2021

|  | ĺ                   |               |             |            |             |                           |                      |                     |               |             |                 |          |           |             |             |             |                              |
|--|---------------------|---------------|-------------|------------|-------------|---------------------------|----------------------|---------------------|---------------|-------------|-----------------|----------|-----------|-------------|-------------|-------------|------------------------------|
| Particulars  | Fire                |               | Marine      |            |             |                           |                      | Misce               | Miscellaneous |             |                 |          |           |             | ers         | Unallocated | Asat                         |
|  |                     | cargo         | Superior    | Motor-OD   | Motor-TP C  | Workmen's<br>Compensation | Personal<br>Accident | Health<br>Insurance | Liability     | Engineering | Trade<br>Credit | Aviation | Others    | Total       | runds       | runds       | 31.03.2021<br>Grand<br>Total |
| Premiums received in advance                               | 137,994             | 101,027       | <br>  '     | 441,862    | 746,472     | 17,328                    | 43,225               | 295,915             | 27,425        | 3,094       | 11,167          | '        | (3,423)   | 1,583,065   | •           | ,           | 1,822,086                    |
| Unallocated Premium  | 156,878             | 114,852       | <br>  '     | 502,328    | 848,623     | 669'61                    | 49,140               | 336,410             | 31,77         | 3,517       | 12,695          | '        | 11,924    | 1,815,514   | '           | '           | 2,087,244                    |
| Unallocated premium on weather                             | ,                   | '             | '           | ,          | ,           | '                         | ,                    | 1                   | ı             | ı           | '               | ,        | 37,893    | 37,893      | 1           | ı           | 37,893                       |
| Mpool Dpool Balances                                       | '                   | <br>  '       | '           | '          | 231,766     | '                         | '                    | '                   |               | -           | '               |          | '         | 231,766     | -           | ,           | 231,766                      |
| Sundry Creditors (Stale<br>cheques Policyholders)          | 2,446               | 062'1         | '           | 7,831      | 13,230      | 307                       | 766                  | 5,244               | 486           | 33<br>33    | 198             | '        | (19)      | 28,056      | '           | ' '         | 32,292                       |
| Balance due to Other<br>Insurance Cos                      | 694,970             | 508,797       | '           | 2,225,316  | 3,674,402   | 87,266                    | 217,689              | 1,490,297           | 138,116       | 100,580     | 56,238          | '        | (17,238)  | 7,972,666   | 1           | ı           | 9,176,433                    |
| Unclaimed Amount due to<br>Policyholders                   | 22,461              | 16,444        | <br>  '<br> | 71,920     | 121,500     | 2,820                     | 7,035                | 48,165              | 4,464         | 504         | 1,818           | '        | (222)     | 257,669     | ,           | 1           | 296,574                      |
| Other Liabilities  |                     |               |             |            |             |                           |                      |                     |               |             |                 |          |           |             |             |             |                              |
| Agent Balances   |                     | <br>  '       | <br>  '     |            | <br>        |                           |                      | '                   | <u> </u>      |             | '               |          |           | <u> </u>    | '           | 964,575     | 964,575                      |
| Other Current Liabilities                                  |                     | <br>  '       |             | '          | <br>        |                           | '                    | '                   | '             |             | '               |          | '         | '           | '           | 1,089,205   | 1,089,205                    |
| Sundry Creditors   |                     | '             | <br>  '     | '          | '           | '                         | '                    | '                   |               | '           | '               | '        | '         | '           | -           | 3,590,626   | 3,590,626                    |
| Provision for tax  |                     | '             | <br>  '     | '          | '           |                           | '                    | '                   | '             |             | '               |          | '         | '           | -           | 490,431     | 490,431                      |
| Provision for Proposed Dividend                            | , j                 | '             | '  <br>     | '          | '           |                           | '                    | '                   | '             | '           | '               | , j      | '         | '           | '           | '           | '                            |
| Other Provisions   | '                   | <br>  '  <br> | <br>  '     | '          |             |                           | '                    |                     | '             |             | '               | '        | '         |             | '           | 375,489     | 375,489                      |
| Payable to Declined Pool                                   | '                   | '             | '           | '          | '           |                           | <u>'</u>             | '                   | '             | '           | '               | '        | '         | '           | -           | -           |                              |
| Total Liabilities  | 6,697,300 4,058,849 | 4,058,849     | <u>-</u>    | 19,422,256 | 84,215,726  | 618,104                   | 1,859,926            | 10,609,136          | 3,111,105     | 269,919     | 858,411         | 2,367    | 1,590,105 | 122,557,057 | '           | 6,510,326   | 139,823,532                  |
| Share Capital  | , İ                 | '             | '  <br>     | '          | '  <br>     | '                         | '                    | '                   | '             | '           | '               | '        | '         | '           | 9,944,560   | '           | 9,944,560                    |
| Fair Value change Account                                  | 144,605             | 123,537       | '  <br>     | 564,632    | 2,506,670   | 17,784                    | 57,630               | 287,551             | 105,016       | 29          | 25,899          | 8        | 100,189   | 3,665,480   | 988,129     | '           | 4,921,751                    |
| Deferred Tax Liability                                     | '                   | '             | •           | •          | '           | ,                         | '                    | 1                   | '             | '           | '               | '        | '         | '           | '           | '           |                              |
| Reserves and Surplus                                       |                     |               | <br>  '     | '          |             |                           |                      | '                   |               |             | '               | '        | '         |             | 19,899,399  |             | 19,899,399                   |
| Borrowings   | '                   | '             | '           | '          | '           | 1                         | '                    | 1                   | '             | '           | '               | '        | '         | '           | 3,630,000   |             | 3,630,000                    |
| Other Liabilities Net Off Other<br>Assets (Policy holders) | 5,218,170           | 3,923,588     | ¥  <br>'    | 18,830,655 | 83,216,304  | 594,904                   | 1,802,054            | 10,212,946          | 2,997,857     | 85,468      | 843,460         | 2,367    | 1,563,312 | 120,149,331 | '           | '           | 129,291,089                  |
| Segmental Capital Employed                                 | (502,284)           | 105,244       | <br>  '     | (416,719)  | (1,468,027) | (14,941)                  | 77,386               | (835,256)           | 426,949       | (84,507)    | 7.71,1          | 279      | 1,704,086 | (909,575)   | (1,248,795) | 2,255,410   | ٠                            |
|  |                     |               |             |            |             |                           |                      |                     |               |             |                 |          |           |             |             |             |                              |

**APPENDIX-B** 





## Registered & Corporate Office:

Tata AIG General Insurance Company Limited Peninsula Business Park, Tower-"A", 15<sup>th</sup> Floor, G. K. Marg, Lower Parel, Mumbai-400013 Tel no. 022-66699697 CIN: U85110MH2000PLC128425



## **NOTICE**

Notice is hereby given that the Twenty Second Annual General Meeting of the Members of Tata AIG General Insurance Company Limited, will be held on Wednesday, the 3<sup>rd</sup> day of August 2022 at 4.00 p.m. through Videoconferencing mode. The deemed venue of the meeting shall be "The Board Room", Tata AIG General Insurance Company Limited, Tower-'A', 15<sup>th</sup> Floor, G.K. Marg, Lower Parel, Mumbai-400013.

### **ORDINARY BUSINESS**

- To consider and adopt the Audited Financial Statements as at 31st March 2022 and the Reports of the Board of Directors and Auditors thereon.
- 2. To appoint a Director in place of Mr. Steven Barnett (DIN: 08767010) who retires by rotation and being eligible offers himself for reappointment.

### SPECIAL BUSINESS

Commission to Non-Executive Directors of the Company:

To consider and, if thought fit, to pass, with or without modification(s), the following resolution as a Special Resolution:

"RESOLVEDTHAT pursuant to the provisions of Sections 197, 198 and other applicable provisions, if any, of the Companies Act, 2013 and Rules made thereunder, the Articles of Association of the Company and the Guidelines issued by the Insurance Regulatory and Development Authority of India ("IRDAI"), the Company be and is hereby authorized to pay to its Directors (other than Managing Director and other Director of the Company who are not eligible), such sum by way of commission not exceeding ₹ 10,00,000/- (Rupees Ten Lakhs) payable to each such Director.

**RESOLVED FURTHER THAT** the Board of Directors and/ or the Company Secretary of the Company, be and is/are hereby authorized, singly and/or jointly to do all such acts, deeds, matters and things as may be considered necessary, desirable or expedient for giving effect to this resolution."

 Remuneration payable to Mr. Neelesh Garg (DIN: 03435242), Managing Director & CEO of the Company for FY 2022-23:

To consider and, if thought fit, to pass, with or without modification(s), the following resolution as an Ordinary Resolution:

"RESOLVED THAT pursuant to the provisions of Section 190, 196, 197, Schedule V and other provisions,

if any applicable, of the Companies Act, 2013, and the Articles of Association of the Company and Section 34A and other applicable provisions, if any, of the Insurance Act, 1938 and subject to such sanctions and approvals, as may be necessary, from the Insurance and Regulatory and Development Authority of India ("IRDAI"), consent of the members be and is hereby accorded to the Company to pay the following revised remuneration to Mr. Neelesh Garg (DIN: 03435242):

- A. Gross Salary- ₹ per annum effective from 1st April 2022.
- B. Performance Bonus maximum upto ₹
  (The actual payment of Bonus is decided basis the performance score and as per the grid approved by the Board on recommendation of the Nomination & Remuneration Committee at their meetings held on 6<sup>th</sup> May 2022);
- C. Long Term Incentive Plan ("LTIP") maximum upto ₹ (to be delivered in the form of stock options) of the Company as approved by the Board on recommendation of the Nomination & Remuneration Committee at their meetings held on 6<sup>th</sup> May 2022 subject to further approval of the shareholders and IRDAI).

RESOLVED FURTHER THAT the Board of Directors and/ or the Company Secretary of the Company, be and is /are hereby authorized, singly and/or jointly to do all such acts, deeds, matters and things as may be considered necessary, desirable or expedient for giving effect to this resolution."

 Approval for grant of additional Long-Term Incentive to Mr. Neelesh Garg (DIN: 03435242), Managing Director and CEO, for the Financial Year 2021-22:

To consider, and if thought fit, to pass, with or without modification(s), the following Resolution as a Special Resolution:

**RESOLVED THAT** pursuant to the provisions of Sections 196, 197, 198 and other applicable provisions, if any, of the Companies Act, 2013, Articles of Association of the Company, Section 34A and other applicable provisions, if any, of the Insurance Act, 1938 and subject to such sanctions and approvals, as may be necessary, including from the Insurance Regulatory and Development Authority of India ('IRDAI') and based on the recommendation/approval of the Nomination & Remuneration Committee/Board of Directors granted at its meeting(s) held on 6th May 2022, consent of the members be and is hereby accorded to the

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Company to revise the remuneration payable to Mr. Neelesh Garg (DIN: 03435242), Managing Director & CEO of the Company for the financial year 2021-22 by grant of additional Long Term Incentive ("LTI") of ₹ , in addition to the approved grant of LTI of ₹ (aggregating to ₹ ) to be delivered in the form of stock options.

RESOLVED FURTHER THAT the Board of Directors and/ or the Company Secretary of the Company, be and is /are hereby authorized, singly and/or jointly to do all such acts, deeds, matters and things as may be considered necessary, desirable or expedient for giving effect to this resolution."

By Order of the Board of Directors
For Tata AIG General Insurance Company Limited

Sd/-(Ashish Sarma)

Place: Mumbai Company Secretary Dated: 6<sup>th</sup> May 2022 Membership No. ACS-18936

## Registered Office:

Peninsula Business Park, Tower- "A", 15th Floor, G.K. Marg, Lower Parel, Mumbai-400013.

CIN: U85110MH2000PLC128425 Tel No.: +91-22-66699697 Website: www.tataaig.com

## NOTES:

- In view of the continuing COVID-19 pandemic, the Ministry of Corporate Affairs ("MCA") vide its Circular dated 5th May 2020 read with Circulars dated 8th April 2020, 13th April 2020, 13th January 2021, 14th December 2021 and 5th May 2022 (collectively referred to as "MCA Circulars") and SEBI vide its Circular No. SEBI/ HO/DDHS/P/CIR/2022/0063 dated 13th May 2022 have permitted the holding of the Annual General Meeting ("AGM") through Video Conference/ Other Audio Visual Means (VC /OAVM), without the physical presence of the Members at a common venue. Pursuant to the provisions of the Companies Act. 2013 read with the Circulars issued by MCA and SEBI, the 22<sup>nd</sup> AGM of the Company shall be conducted through VC / OAVM. Since the physical attendance of Members has been dispensed with in terms of the abovementioned Circulars, there is no requirement of appointment of proxies by Members under Section 105 of the Companies Act and the same will not be available for this AGM. Hence, Proxy Form and Attendance Slip including Route Map are not annexed to this Notice.
- b) In compliance with MCA Circular No. 20/2020 dated 5<sup>th</sup> May 2020, aforementioned SEBI Circular and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Board's Report, Auditor's report or other documents required to be attached therewith (together referred to as "Annual Report"), the Annual Report for FY 2021-22 and Notice of 22<sup>nd</sup> AGM are being sent in electronic mode to Members and Debentureholders whose e-mail address is registered with the Company.
- c) Corporate members intending to send their authorized representative to attend the AGM are requested to send to the Company a duly certified true copy of the Board Resolution /Authorization letter authorizing their representatives to attend and vote on their behalf at the AGM. The said Resolution/Authorization letter be addressed to the Company Secretary Mr. Ashish Sarma at <a href="mailto:ashish.sarma@tataaig.com">ashish.sarma@tataaig.com</a> ("Designated email address for all correspondence for the AGM").
- d) Explanatory Statement pursuant to Section 102(1) of the Companies Act, 2013 in respect of Item Nos. 3 and 4 of the Notice as set out above, is hereto annexed.
- e) Documents referred to in the accompanying Notice and Explanatory Statement shall be sent to the members upon receipt of specific request and as the AGM is being conducted through VC/OAVM, members are encouraged to express their views / send their queries in advance mentioning



- their name, DP Id and Client Id, e-mail id, mobile number addressed to the Company Secretary at the designated email address mentioned aforesaid.
- f) The attendance of the Members attending the AGM through VC/OAVM will be counted for the purpose of reckoning the quorum under Section 103 of the Act.
- g) The Members are requested to join, the AGM in the VC/OAVM mode, 15 minutes before commencement of the meeting.
- h) Members are requested to contact Mr. Purendra Vaddepalli on +91 7506004956 email: <u>purendra.</u> <u>vaddepalli@tataaig.com</u> or Mr. Ashutosh Dubey on +91 9167459903 email: <u>ashutosh.dubey@tataaig.com</u> for any technical assistance which may be required for attending the AGM.

## Procedure for attending and voting at the AGM held through VC/ OAVM:

a) Members will be able to attend the AGM through VC / OAVM on the Microsoft (MS) Teams platform / weblinks sent by the Company on their registered email address. Members are requested to join the Meeting through Laptops for better experience and will be required to allow access to camera

- and use internet with a good speed to avoid any disturbance during the meeting. Please note that participants connecting from Mobile Devices or Tablets or through Laptop connected via mobile hotspot may experience audio/video loss due to fluctuation in their respective network. It is therefore recommended to use stable Wi-Fi or LAN connection to mitigate any kind of glitches.
- b) Members who would like to express their views or ask questions during the AGM may register themselves as a speaker by sending their request from their registered email address mentioning their name, DP Id and Client Id, PAN, mobile number addressed to the Company Secretary at the designated email address mentioned aforesaid. Speakers are requested to submit their questions in advance to enable the Company to respond appropriately.
- c) Pursuant to the requirements of MCA Circulars dated 8th and 13th April 2020, the voting at the AGM shall be conducted through Show of Hands for the business to be transacted at the AGM, The Chairman shall preside the meeting and the Company Secretary will enable the business items to be put to vote at the AGM.



## Explanatory Statement under Section 102 of the Companies Act, 2013

### Item No. 3

The Board of Directors of the Company on the recommendation of the Nomination and Remuneration Committee at their meeting held on 6th May 2022, approved the payment of remuneration by way of commission on profits to the eligible Non-Executive Directors of the Company. In line with the Tata Group governance policies, your Company had taken into consideration for payment of commission, the attendance at the meetings of the Board or Committees thereof and also the position of the Directors in various Committees of the Board, whether that of the Chairman or member of the Committees. Although, as per the provisions of the Companies Act, 2013, an amount of ₹ 6.06 crores is available for payment of remuneration by commission, the Board pursuant to IRDAI Guidelines on Remuneration of Non-Executive Directors /Managing Director/Chief Executive Officer and Whole Time Directors of Insurers has decided to allocate an amount not exceeding ₹ 40 lakhs in the aggregate payment as commission to the Independent Directors and other eligible Director(s).

None of the Directors or Key Managerial Personnel and their relatives except the Independent Directors and Non-Executive Director(s) who are eligible to receive remuneration by way of commission are concerned or interested in this resolution mentioned at Item No. 3 of the notice.

Your Directors recommend the Special Resolution for your approval.

## Item No. 4

The Nomination and Remuneration Committee and the Board of the Company at its meeting held on 6<sup>th</sup> May 2022 had approved the revised remuneration (including performance bonus) of Mr. Neelesh Garg, Managing Director & CEO of the Company. Pursuant to the requirements of Secretarial Standards-2 ("SS-2"); Mr. Garg age 49 years who was appointed as the Managing Director & CEO of the Company with effect from 1st October 2015 is bestowed with a PGDBM-Finance & Marketing from IIM Bangalore and has an experience of over 19 years in the General Insurance industry.

The approval of the Members is therefore sought for the revised remuneration of Mr. Garg as under:

A. Gross Salary-₹ per annum effective from 1st April 2022.

- B. Performance Bonus maximum upto ₹ (The actual payment of Bonus is decided basis the performance score and as per the grid approved by the Board on recommendation of the Nomination & Remuneration Committee at their meetings held on 6<sup>th</sup> May 2022);
- C. Long Term Incentive Plan ("LTIP") maximum upto ₹ (to be delivered in the form of stock options) of the Company as approved by the Board on recommendation of the Nomination & Remuneration Committee at their meetings held on 6<sup>th</sup> May 2022 subject to further approval of the shareholders and IRDAI).

The terms and conditions for the payment of the revised remuneration shall be subject to the provisions of Section 190, 196, 197, Schedule V and other provisions, if any applicable, of the Companies Act, 2013, the Articles of Association of the Company and subject to the permission of the Central Government, if necessary, subject to the approval of the shareholders of the Company and Section 34A and other applicable provisions, if any, of the Insurance Act, 1938 and subject to such sanctions and approvals, as may be necessary, from the Insurance and Regulatory and Development Authority of India.

Save and except Mr. Garg, none of the Directors or Key Managerial Personnel and their relatives are in any way concerned or interested in this Resolution and he holds no securities issued by the Company nor he is related with any Directors /Key Managerial Personnel of the Company.

Your Directors recommend the Resolution for your approval.

## Item No. 5

The Nomination & Remuneration Committee and the Board of the Company at its meeting held on 6<sup>th</sup> May 2022 had approved the revised remuneration payable to Mr. Neelesh Garg, Managing Director & CEO of the Company for the financial year 2021-22 by granting additional Long-Term Incentive ("LTI") of ₹ in addition to the approved grant of LTI of ₹ (aggregating to ↑ to be delivered in the form of stock options on account of his exceptional leadership during the pandemic.

The terms and conditions for the payment of the revised remuneration shall be subject to the provisions of Section 190, 196, 197, Schedule V and other provisions, if any applicable, of the Companies Act, 2013, the Articles of Association of the Company and subject



to the permission of the Central Government, if necessary, subject to the approval of the shareholders of the Company and Section 34A and other applicable provisions, if any, of the Insurance Act, 1938 and subject to such sanctions and approvals, as may be necessary, from the Insurance and Regulatory and Development Authority of India.

Save and except Mr. Garg, none of the Directors or Key Managerial Personnel and their relatives are in any way concerned or interested in this Resolution and he holds no securities issued by the Company nor he is related with any Directors /Key Managerial Personnel of the Company.

Your Directors recommend the Resolution for your approval.

By Order of the Board of Directors
For Tata AIG General Insurance Company Limited

Sd/-(Ashish Sarma)

Place: Mumbai Company Secretary Dated: 6<sup>th</sup> May 2022 Membership No. ACS-18936

Registered Office:

Peninsula Business Park, Tower- "A", 15th Floor, G.K. Marg, Lower Parel, Mumbai-400013.

CIN: U85110MH2000PLC128425 Tel No.: +91-22-66699697 Website: www.tataaig.com

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